

Capital Bancorp Reports Results for Third Quarter of 2018

October 25, 2018

ROCKVILLE, Md., Oct. 25, 2018 (GLOBE NEWSWIRE) -- Capital Bancorp, Inc. (the "Company") (NASDAQ: CBNK), holding company for Capital Bank, N.A. (the "Bank"), today reported net income of \$3.1 million, or \$0.26 per diluted share, for the third quarter of 2018. In comparison, net income was \$2.9 million, or \$0.26 per diluted share, for the third quarter of 2017. For the nine months ended September 30, 2018, net income grew 15.0% year over year to \$9.3 million, or \$0.77 per diluted share. In comparison, net income for the nine months ended September 30, 2017 was \$7.7 million, or \$0.67 per diluted share. Return on average assets was 1.19% and return on average equity was 13.69% for the third quarter of 2018. For the comparable period in 2017, the return on average assets was 1.17% and the return on average equity was 14.68%.

2018 Third Quarter Highlights

- During the third quarter of 2018, the Company completed a successful initial public offering of common stock raising approximately \$17.5 million of primary capital to support growth.
- On August 15, 2018, the Company distributed a four-for-one stock split to stockholders of record as of the close of business on August 1, 2018.
- Net income increased 7.2% to \$3.1 million for third quarter of 2018 compared to \$2.9 million for the third quarter of 2017.
- Book value per share increased 14.6% to \$8.09 at September 30, 2018 from \$7.06 at September 30, 2017, driven by earnings growth of the Company and the impact of the initial public offering of common stock.
- Total loans increased 9.8% to \$955.4 million at September 30, 2018, compared to \$869.9 million at September 30, 2017.
- Total deposits increased 3.9% to \$911.1 million at September 30, 2018, compared to \$876.5 million at September 30, 2017.
- For the nine months ended September 30, 2018, average noninterest bearing deposits increased 27.7% to \$215.1 million, compared to \$168.4 million for the nine months ended September 30, 2017.
- Net interest margin improved to 5.56% for the three months ended September 30, 2018, compared to 5.20% for the three months ended September 30, 2017.
- Asset quality remained high, as non-performing assets as a percentage of total assets totaled 0.42% at September 30, 2018. Net chargeoffs to average loans annualized for the quarter were 0.11%.
- OpenSky[®], the Bank's secured, digitally driven nationwide credit card platform, launched a mobile servicing application for credit card customers, consistent with the strategy to create lower cost to serve channels. OpenSky[®] also launched a redesigned customer application process and user experience design.
- Church Street Mortgage, the Bank's residential mortgage banking arm, remained profitable for the quarter even as volumes fell from the previous quarter. The volume decrease was offset by increases in the gain on sale margin due to an increased mix of purchase customers.

"I am incredibly proud of the talent and unique culture of our team as we generated earnings of \$3.1 million in the third quarter of 2018," stated Ed Barry, the Company's Chief Executive Officer. "We continue to see strong momentum in terms of growth of relationship deposits and loans and in execution on our mortgage and card divisions' business plans. Our focus on improving the quality of our deposit portfolio continues to bear fruit. The growth of noninterest deposits coupled with the nominal growth of total deposits advances our strategy to reposition the portfolio away from non-relationship and high rate deposits, like promotional CDs and money market accounts, CDARs, listing service CDs and brokered CDs."

COMPARATIVE FINANCIAL HIGHLIGHTS - Unaudited

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Weighted average common shares - Basic ⁽¹⁾	11,720		11,311		3.6	%	11,632		11,218		3.7	%
Weighted average common shares - Diluted ⁽¹⁾	12,103		11,531		5.0	%	12,033		11,406		5.5	%
Earnings - Basic ⁽¹⁾	\$ 0.27		\$ 0.26		3.8	%	\$ 0.80		\$ 0.68		17.6	%
Earnings - Diluted ⁽¹⁾	\$ 0.26		\$ 0.26		_	%	\$ 0.77		\$ 0.67		14.9	%
Return on average assets	1.19	%	1.17	%	1.7	%	1.20	%	1.08	%	11.1	%
Return on average equity	13.69	%	14.68	%	(6.7)%	14.61	%	13.66	%	7.0	%

⁽¹⁾ Gives effect to a four-for-one common stock split completed effective August 15, 2018.

	Quarter Ended September 30,				Quarter Ended				
					June 30,	March 31,	December 31,		
(in thousands except per share data)	2018	2017	% Change		2018	2018	2017		
Balance Sheet Highlights									
Assets	\$ 1,072,904	\$ 1,002,684	7.0	%	\$ 1,067,786	\$ 1,017,613	\$ 1,026,009		
Investment securities	48,067	56,252	(14.6)%	49,799	51,706	54,029		
Mortgage loans held for sale	21,373	31,642	(32.5)%	21,370	17,353	26,344		
Loans	955,411	869,898	9.8	%	920,783	900,033	887,420		
Allowance for loan losses	10,892	9,693	12.4	%	10,447	10,157	10,033		
Deposits	911,116	876,500	3.9	%	938,364	897,153	904,899		
Borrowings and repurchase agreements	28,239	19,415	45.4	%	14,445	10,271	13,260		
Subordinated debentures	15,386	15,353	0.2	%	15,378	15,369	15,361		
Total stockholders' equity	106,657	80,085	33.2	%	86,994	83,366	80,119		
Tangible common equity	106,657	80,085	33.2	%	86,994	83,366	80,119		
Common shares outstanding	13,191	11,349	16.2	%	11,661	11,595	11,537		
Tangible book value per share	\$ 8.09	\$ 7.06	14.6	%	\$ 7.46	\$ 7.19	\$ 6.94		

Operating Results

Net interest margin increased 7.0% to 5.56% for the three months ended September 30, 2018 from 5.20% for the three months ended September 30, 2017. For the three months ended September 30, 2018, our average interest-earning assets had increased by \$44.7 million, compared to the three months ended September 30, 2017, while the average yield on our interest-earning assets increased by 68 basis points. In comparison, our average interest-bearing liabilities decreased \$13.1 million from the third quarter of 2017 to the third quarter of 2018, with the respective average rate increasing by 52 basis points. As a result, net interest income increased \$1.5 million, or 11.8%, to \$14.5 million for the three months ended September 30, 2018 compared to the same period in 2017.

For the nine months ended September 30, 2018, net interest margin was 5.63%, an increase of 46 basis points over the same period in 2017. This increase included an average interest-earning assets increase of \$81.5 million and an average interest-bearing liabilities increase of \$27.8 million compared to the same nine month period in 2017. In addition, the average yields on interest-earning assets and interest-bearing liabilities increased 69 and 38 basis points, respectively. Net interest income increased \$6.6 million, or 18.3% for the nine months ended September 30, 2018 compared to the same period in 2017.

During the three months ended September 30, 2018, we recorded a provision for loan losses of \$495 thousand on net chargeoffs for the third quarter of 2018 of \$50 thousand, or 0.01% of average loans, annualized. During the three months ended September 30, 2017, our provision for loan losses was \$700 thousand, as net chargeoffs for the third quarter of 2017 were \$472 thousand, or 0.21% of average loans, annualized. For the nine months ended September 30, 2018 and 2017, our provision for loan losses were \$1.6 million and \$1.9 million, respectively. Our allowance for loan losses was \$10.9 million, or 1.14% of loans, at September 30, 2018, which provided approximately 258% coverage of nonperforming assets at such date, compared to \$9.7 million, or 1.11% of loans, and approximately 160% coverage of nonperforming assets at September 30, 2017.

Noninterest income was \$4.2 million and \$5.0 million for the three months ended September 30, 2018 and 2017, respectively. For the nine months ended September 30, 2018 and 2017, noninterest income was \$12.7 million and \$12.2 million, respectively. The decrease in noninterest income during the three months ended September 30, 2018 related primarily to reduced mortgage banking revenue. The increase in noninterest income during the nine month period ended September 30, 2018 was driven by increases in credit card fees partially offset by lower mortgage banking revenue.

Noninterest expense was \$13.9 million and \$12.2 million for the three months ended September 30, 2018 and 2017, respectively, and \$41.0 million and \$34.0 million for the nine months ended September 30, 2018 and 2017, respectively. The increase in noninterest expense during the three and nine-month periods ended September 30, 2018 was driven primarily by increases in data processing costs, salaries and benefits, occupancy, and professional fees. During the fourth quarter of 2017, we converted our credit card processing system to a new vendor to further scale the business. Due to projected growth of our credit card, mortgage and commercial banking businesses, data processing costs will continue to be a significant expense.

Income tax expense was \$3.7 million for the nine months ended September 30, 2018, as compared to \$5.0 million for the same period in 2017, a decrease of 26.3% as a result of the Tax Cuts and Jobs Act of 2017 which reduced the corporate tax rate to 21%.

Financial Condition

Total assets at September 30, 2018 were \$1.1 billion, up 7.0% as compared to \$1.0 billion at September 30, 2017. Gross loans were \$955.4 million, excluding mortgage loans held for sale, as of September 30, 2018, compared to \$869.9 million at September 30, 2017, an increase of 9.8%. Deposits were \$911.1 million at September 30, 2018, an increase of 3.9%, as compared to \$876.5 million at September 30, 2017.

Nonperforming assets were \$4.5 million, or 0.42% of total assets, as of September 30, 2018. Comparatively, nonperforming assets were \$6.2 million, or 0.62% of total assets, at September 30, 2017. Of the \$4.5 million in total nonperforming assets as of September 30, 2018, nonperforming loans represented \$4.2 million, of which troubled debt restructurings amount to \$289 thousand. Also included in nonperforming assets at such date was other real estate owned which represents \$246 thousand.

Stockholders' equity totaled \$106.7 million as of September 30, 2018, compared to \$80.1 million at December 31, 2017. The increase was due to increased earnings and the initial public offering of approximately \$17.5 million. As of September 30, 2018, the Bank's capital ratios continue to exceed the regulatory requirements for a "well-capitalized" institution.

Consolidated Statements of Income (Unaudited)

Consolidated Statements of Income (Ghadanted)									
	Three Months Er	nded September 30,	Nine Months En	nded September 30,					
	2018	2017	2018	2017					
Interest income									
Loans, including fees	\$ 16,955,183	\$ 14,551,154	\$ 49,455,005	\$ 40,782,284					
Investment securities available for sale	271,323	289,945	785,528	783,591					
Federal funds sold and other	231,799	162,503	648,830	420,526					
Total interest income	17,458,305	15,003,602	50,889,363	41,986,401					
Interest expense									
Deposits	2,616,627	1,707,774	6,875,895	4,632,486					
Borrowed funds	350,660	335,959	1,015,106	1,002,833					
Total interest expense	2,967,287	2,043,733	7,891,001	5,635,319					
Net interest income	14,491,018	12,959,869	42,998,362	36,351,082					
Provision for loan losses	495,000	700,000	1,640,000	1,870,188					
Net interest income after provision for loan losses	13,996,018	12,259,869	41,358,362	34,480,894					
Noninterest income									
Service charges on deposits	122,490	96,882	364,673	335,246					
Credit card fees	1,591,981	1,682,587	4,609,321	4,028,321					
Mortgage banking revenue	2,451,006	3,106,273	7,379,076	7,577,893					
Loss on sale of investment securities available for sale	_	_	(2,083) —					
Other fees and charges	74,558	71,769	306,124	238,609					
Total noninterest income	4,240,035	4,957,511	12,657,111	12,180,069					
Noninterest expenses									
Salaries and employee benefits	6,571,456	6,438,537	19,083,260	18,267,908					
Occupancy and equipment	1,069,240	953,007	3,240,792	2,776,774					
Professional fees	520,056	566,677	1,364,883	1,390,832					
Data processing	3,976,255	1,537,761	11,820,996	5,492,114					
Advertising	358,387	532,202	1,112,908	1,451,925					
Loan processing	201,824	405,036	810,780	1,123,123					
Other real estate expenses, net	6,916	63,841	37,859	82,360					
Other operating	1,195,349	1,739,927	3,556,072	3,393,796					
Total noninterest expenses	13,899,483	12,236,988	41,027,550	33,978,832					
Income before income taxes	4,336,570	4,980,392	12,987,923	12,682,131					
Income tax expense	1,190,159	2,044,822	3,706,218	5,030,640					
Net income	\$ 3,146,411	\$ 2,935,570	\$ 9,281,705	\$ 7,651,491					

Consolidated Balance Sheets

	September 30, 2018 (unaudited)	December 31, 2017
Assets		
Cash and due from banks	\$ 10,982,277	\$ 8,189,371
Interest bearing deposits at other financial institutions	28,494,169	40,355,658
Federal funds sold	1,248,538	3,765,982
Total cash and cash equivalents	40,724,984	52,311,011
Investment securities available for sale	48,067,052	54,028,712
Restricted investments	3,125,650	2,369,250
Loans held for sale	21,372,702	26,344,241
Loans receivable, net of allowance for loan losses	944,519,534	877,387,104
Premises and equipment, net	2,842,330	2,601,293
Accrued interest receivable	4,160,682	3,866,749
Deferred income taxes	3,709,926	3,381,482
Foreclosed real estate	245,986	92,714
Prepaid income taxes	529,200	1,532,468
Other assets	3,606,292	2,093,723

Total assets	\$ 1,072,904,338	\$ 1,026,008,747	
Liabilities			
Deposits			
Noninterest bearing	\$ 234,093,595	\$ 196,635,473	
Interest bearing	677,022,108	708,263,509	
Total deposits	911,115,703	904,898,982	
Securities sold under agreements to repurchase	11,239,372	11,260,363	
Federal Home Loan Bank advances	17,000,000	2,000,000	
Other borrowed funds	15,385,505	17,361,231	
Accrued interest payable	1,671,884	1,083,532	
Other liabilities	9,834,789	9,285,564	
Total liabilities	966,247,253	945,889,672	
Stockholders' equity			
Preferred stock, \$.01 par value; 1,000,000 shares authorized; no shares issued or outstanding at September 30, 2018 and December 31, 2017	_	_	
Common stock, \$.01 par value; 49,000,000 shares authorized; 13,191,024 and 11,537,196 issued and outstanding at September 30, 2018 and December 31, 2017, respectively ⁽¹⁾	131,910	115,372	
Additional paid-in capital ⁽¹⁾	44,912,257	27,050,741	
Retained earnings	62,481,360	53,199,657	
Accumulated other comprehensive loss	(868,442) (246,695)
Total stockholders' equity	106,657,085	80,119,075	
Total liabilities and stockholders' equity	\$ 1,072,904,338	\$ 1,026,008,747	

⁽¹⁾ Shares of common stock authorized, issued and outstanding and additional paid-in capital totals have been adjusted to reflect the four-for-one stock split completed effective August 15, 2018.

The following tables show the average outstanding balance of each principal category of our assets, liabilities and stockholders' equity, together with the average yields on our assets and the average costs of our liabilities for the periods indicated. Such yields and costs are calculated by dividing the annualized income or expense by the average daily balances of the corresponding assets or liabilities for the same period.

	Three Months	Ended Septeml	ber 30,					
	2018				2017			
	Average Outstanding Balance	Interest Income/ Expense	Average Yield/ Rate ⁽¹⁾		Average Outstanding Balance	Interest Income/ Expense	Average Yield/ Rate ⁽¹⁾	
	(Dollars in tho	usands)						
Assets								
Interest earning assets:								
Interest bearing deposits	\$ 42,734	\$ 188	1.75	%	\$ 42,079	\$ 124	1.17	%
Federal funds sold	1,354	6	1.80	%	1,095	3	1.05	%
Restricted stock	2,604	38	5.74	%	2,537	36	5.60	%
Investment securities	49,159	271	2.19	%	57,280	290	2.01	%
Loans ⁽²⁾⁽³⁾⁽⁴⁾	938,430	16,955	7.17	%	886,639	14,551	6.51	%
Total interest earning assets	1,034,281	17,458	6.70	%	989,630	15,004	6.01	%
Noninterest earning assets	11,924				7,760			
Total assets	\$ 1,046,205				\$ 997,390			
Liabilities and Stockholders' Equity								
Interest bearing liabilities:								
Interest bearing deposits	\$ 687,618	2,617	1.51	%	\$ 698,892	1,708	0.97	%
Borrowed funds	32,248	350	4.31	%	34,067	336	3.91	%
Total interest bearing liabilities	719,866	2,967	1.64	%	732,959	2,044	1.11	%
Noninterest bearing liabilities:								
Noninterest bearing liabilities	10,250				9,358			
Noninterest bearing deposits	224,877				175,725			
Stockholders' equity	91,212				79,348			
Total liabilities and stockholders' equity	\$ 1,046,205				\$ 997,390			
Net interest spread ⁽⁵⁾			5.06	%			4.90	%
Net interest income		\$ 14,491				\$ 12,960		
Net interest margin ⁽⁶⁾			5.56	%			5.20	%

- (1) Annualized.
- (2) Includes loans held for sale.
- (3) Includes nonaccrual loans.
- (4) Interest income includes amortization of deferred loan fees, net of deferred loan costs.
- (5) Net interest spread is the difference between interest rates earned on interest earning assets and interest rates paid on interest bearing liabilities.
- (6) Net interest margin is a ratio calculated as annualized net interest income divided by average interest earning assets for the same period.

	Nine Months E	nded Septemb	er 30,					
	2018				2017			
	Average Outstanding Balance	Interest Income/ Expense	Average Yield/ Rate ⁽¹⁾		Average Outstanding Balance	Interest Income/ Expense	Average Yield/ Rate ⁽¹⁾	
	(Dollars in tho	usands)						
Assets								
Interest earning assets:								
Interest bearing deposits	\$ 44,525	\$ 525	1.58	%	\$ 44,671	\$ 314	0.94	%
Federal funds sold	1,546	18	1.59	%	1,203	8	0.87	%
Restricted stock	2,554	105	5.48	%	2,475	98	5.32	%
Investment securities	50,987	786	2.06	%	51,451	784	2.04	%
Loans ⁽²⁾⁽³⁾⁽⁴⁾	922,326	49,455	7.17	%	840,603	40,782	6.49	%
Total interest earning assets	1,021,938	50,889	6.66	%	940,403	41,986	5.97	%
Noninterest earning assets	10,419				6,574			
Total assets	\$ 1,032,357				\$ 946,977			
Liabilities and Stockholders' Equity								
Interest bearing liabilities:								
Interest bearing deposits	\$ 691,307	6,876	1.33	%	\$ 662,511	4,632	0.93	%
Borrowed funds	31,233	1,015	4.35	%	32,250	1,003	4.16	%
Total interest bearing liabilities	722,540	7,891	1.46	%	694,761	5,635	1.08	%
Noninterest bearing liabilities:								
Noninterest bearing liabilities	9,765				8,922			
Noninterest bearing deposits	215,133				168,422			
Stockholders' equity	84,919				74,872			
Total liabilities and stockholders' equity	\$ 1,032,357				\$ 946,977			
Net interest spread ⁽⁵⁾			5.20	%			4.89	%
Net interest income		\$ 42,998				\$ 36,351		
Net interest margin ⁽⁶⁾			5.63	%			5.17	%
Net interest margin excluding credit card portfolio			4.27	%			4.31	%

⁽¹⁾ Annualized.

HISTORICAL FINANCIAL HIGHLIGHTS - Unaudited

	Quarter End	ded																							
(Dollars in thousands except per share data)	September 30, 2018		• ′		• •		• ′		• '		• •		• •		• •		• ′		• '		March 31, 2018	December 31, 2017		September 30, 2017	
Earnings:																									
Net income (loss)	\$3,146		\$ 3,145		\$ 2,990		\$ (543)	\$ 2,936																
Earnings per common share, diluted ⁽¹⁾	0.26		0.26		0.25		(0.05)	0.26																
Net interest margin	5.56	%	5.49	%	5.79	%	5.54	%	5.20	%															
Net interest margin excluding credit card portfolio	4.26	%	4.25	%	4.25	%	4.35	%	4.30	%															
Return on average assets	1.19	%	1.22	%	1.19	%	(0.21)%	1.17	%															
Return on average equity	13.69	%	14.77	%	14.86	%	(2.63)%	14.68	%															

⁽²⁾ Includes loans held for sale.

⁽³⁾ Includes nonaccrual loans.

⁽⁴⁾ Interest income includes amortization of deferred loan fees, net of deferred loan costs.

⁽⁵⁾ Net interest spread is the difference between interest rates earned on interest earning assets and interest rates paid on interest bearing liabilities.

⁽⁶⁾ Net interest margin is a ratio calculated as annualized net interest income divided by average interest earning assets for the same period.

Efficiency ratio	74.21	%	73.64	%	73.66	%	78.85	%	68.30	%
Balance Sheet:										
Loans	\$ 955,411		\$ 920,783		\$ 900,033		\$887,420		\$ 869,898	
Deposits	911,116		938,364		897,153		904,899		876,500	
Total assets	1,072,904		1,067,786		1,017,613		1,026,009		1,002,684	
Asset Quality Ratios:										
Nonperforming assets to total assets	0.42	%	0.35	%	0.39	%	0.54	%	0.62	%
Nonperforming loans to total loans	0.44	%	0.35	%	0.41	%	0.61	%	0.69	%
Net chargeoffs to average loans (YTD annualized)	0.11	%	0.16	%	0.17	%	0.15	%	0.12	%
Allowance for loan losses to total loans	1.14	%	1.13	%	1.13	%	1.13	%	1.11	%
Allowance for loan losses to non-performing loans	257.83	%	320.78	%	273.66	%	185.57	%	160.24	%
Bank Capital Ratios:										
Total risk based capital ratio	12.36	%	12.34	%	12.30	%	12.03	%	12.25	%
Tier 1 risk based capital ratio	11.11	%	11.09	%	11.05	%	10.78	%	11.00	%
Leverage ratio	9.03	%	8.91	%	8.83	%	8.55	%	8.83	%
Common equity Tier 1 ratio	11.11	%	11.09	%	11.05	%	10.78	%	11.00	%
Tangible common equity	8.72	%	8.58	%	8.78	%	8.46	%	8.78	%
Composition of Loans:										
Residential real estate	\$ 388,141		\$ 366,465		\$ 354,818		\$ 342,684		\$ 332,347	
Commercial real estate	276,726		271,800		269,357		259,853		246,959	
Construction real estate	144,012		149,192		150,820		144,932		152,734	
Commercial and industrial	113,473		101,752		96,927		108,982		109,887	
Credit card	33,821		32,522		28,757		31,507		28,552	
Other	1,270		1,244		1,149		1,053		1,099	
Mortgage Metrics (CSM only):										
Origination of loans held for sale	\$81,665		\$ 95,570		\$ 87,279		\$109,892		\$ 119,429	
Proceeds from loans held for sale, net of gains	80,603		89,936		93,955		111,851		117,965	
Purchase volume as a % of originations	92.7	%	85.1	%	55.4	%	48.1	%	57.6	%
Gain on sale of loans	2,227		2,239		2,092		2,569		2,673	
Gain on sale as a % of loans sold	2.7	%	2.4	%	2.2	%	2.3	%	2.2	%
Credit Card Portfolio Metrics:										
Total active customer accounts	170,160		166,661		158,362		149,226		144,222	
Total loans	\$ 33,821		\$ 32,522		\$ 28,757		\$ 31,506		\$ 28,552	
Total deposits at the Bank	\$ 59,978		\$ 58,951		\$ 56,333		\$ 53,625		\$ 52,613	

⁽¹⁾ Gives effect to a four-for-one common stock split completed effective August 15, 2018.

ABOUT CAPITAL BANCORP, INC.

Capital Bancorp, Inc., Rockville, Maryland is a registered bank holding company incorporated under the laws of Maryland. The Company's wholly-owned subsidiary, Capital Bank, N.A., is the eighth largest bank headquartered in Maryland. Capital Bancorp has been providing financial services since 1999 and now operates bank branches in five locations in the greater Washington, D.C. and Baltimore, Maryland markets. Capital Bancorp has assets of approximately \$1.1 billion at September 30, 2018 and its common stock is traded in the NASDAQ Global Market under the symbol "CBNK." More information can be found at the Company's website www.CapitalBankMD.com under its investor relations page.

FORWARD-LOOKING STATEMENTS

This earnings release contains forward-looking statements. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. Any statements about our management's expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "intends" and similar words or phrases. Any or all of the forward-looking statements in this earnings release may turn out to be inaccurate. The inclusion of forward-looking information in this earnings release should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. Our actual results could differ materially from those anticipated in such forward-looking statements. Accordingly, we caution you that any such forward-looking statements are not a guarantee of future performance and that actual results may prove to be materially different from the results expressed or implied by the forward-looking statements due to a number of factors. Such factors include, without limitation, those listed from time to time in reports that the Company files with the Securities and Exchange Commission. These forward-looking statements are made as of the date of this communication, and the Company does not intend, and assumes no obligation, to update any forward-looking statement to reflect events or circumstances, except as required by law.

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