# CBNK Continues Strong Quarterly Earnings Trend 

October 20, 2022

## Diluted EPS of \$0.77, ROAA of 2.15\%, and ROAE of 20.32\% for 3Q 2022

ROCKVILLE, Md., Oct. 20, 2022 (GLOBE NEWSWIRE) -- Capital Bancorp, Inc. (the "Company") (NASDAQ: CBNK), the holding company for Capital Bank, N.A. (the "Bank"), today reported net income of $\$ 11.1$ million, or $\$ 0.77$ per diluted share, for the third quarter of 2022 in-line with the net income of $\$ 11.2$ million, or $\$ 0.79$ per diluted share, for the third quarter of 2021 . Net portfolio loans increased $\$ 40.3$ million, or 10.0 percent annualized, during the third quarter.
"Balance sheet realignment and continued expense management helped drive another quarter of strong results including record net interest income of $\$ 36.7$ million," said Ed Barry, CEO of the Company and the Bank. "We redeployed excess liquidity to grow our securities portfolio and fund prudent loan growth while managing deposit balances and costs. Our diversified business continues to perform, but we are mindful that economic headwinds will affect our customers. Commercial loan quality remains stable, but we are seeing stress on consumer credit and have increased card-related reserves accordingly. We remain committed to managing the business to maximize shareholder value over the long-term."

Steven Schwartz, Chairman of the Board of the Company said, "The tailwinds of PPP loan fees, excess liquidity and extraordinary low-cost deposits that were present last year are all gone this year. Banks like ours are now facing the headwinds of rising costs of deposits, potential credit deterioration due to the probable recession and continued strong competition for the current moderate loan demand. Considering these factors, I am very pleased with the Company's performance for the quarter and year-to-date. We will continue to strive to provide value and first-class service to our customers, a workplace that facilitates the success and job satisfaction of our employees, and superior overall rates of return to our shareholders."

## Third Quarter 2022 Highlights

Capital Bancorp, Inc.

- Strong Earnings - Continued strong performance by the Commercial Bank and OpenSky ${ }^{\circledR}$ contributed to the third quarter's results. Quarterly net income remained consistent at $\$ 11.1$ million compared to $\$ 11.2$ million in the third quarter of 2021. While the Company reported record net interest income of $\$ 36.7$ million, it also experienced a $\$ 5.5$ million decrease in noninterest income, with $\$ 3.4$ million of the decrease attributable to lower mortgage revenue and $\$ 2.0$ million to lower credit card revenue. Offsetting this net decrease in non-interest income was a reduction in noninterest expense of \$533 thousand. For the three months ended September 30, 2022 we earned $\$ 0.77$ per diluted share compared to $\$ 0.79$ for the three months ended September 30, 2021.
- Continued Outstanding Performance Ratios - Return on average assets ("ROAA") and return on average equity ("ROAE") were $2.15 \%$ and $20.32 \%$, respectively, for the three months ended September 30, 2022, compared to $2.13 \%$ and $23.87 \%$, respectively, for the three months ended September 30, 2021.
- Expanded Net Interest Margin - Net interest margin was $7.24 \%$, or $4.16 \%$ excluding PPP and credit card loans, for the three months ended September 30, 2022, compared to $6.28 \%$, or $3.52 \%$ excluding PPP and credit card loans, for the same three month period last year. The margin expansion was primarily driven by increases in the yield on portfolio loans, including credit card loans to customers whose accounts have been open for more than a year as origination costs on these accounts are amortized in the first year and thereafter no longer offset annual renewal fees. Rate increases in our adjustable rate portfolios also contributed to the margin expansion.
- Robust Capital Positions - As of September 30, 2022, the Company reported a common equity tier 1 capital ratio of $15.36 \%$ and an allowance for loan losses to total loans ratio of $1.58 \%$. Tangible book value per common share grew 11.2 percent to $\$ 15.24$ at September 30, 2022 when compared to the same quarter in 2021.


## Commercial Bank

- Strong Portfolio Loan Growth - Portfolio loans, excluding credit cards, increased by $\$ 204.5$ million, or 15.5 percent, to $\$ 1.5$ billion at September 30, 2022 compared to September 30, 2021. This growth was mainly due to a 24.6 percent increase in commercial real estate loans of $\$ 123.5$ million, of which $\$ 63.0$ million was owner occupied. Also contributing to the growth was a 34.2 percent increase in commercial and industrial loans of $\$ 49.0$ million and an 11.6 percent increase in residential real estate loans of $\$ 48.6$ million when comparing the quarter ended September 30, 2022 to the quarter ended September 30, 2021.
- Improving Credit Metrics - Non-performing assets ("NPAs") decreased to $0.43 \%$ of total assets at September 30, 2022
compared to $0.77 \%$ at September 30, 2021 with the disposition of $\$ 3.2$ million in other real estate owned and a reduction in nonaccrual loans of $\$ 5.0$ million as management continues to focus on resolving non-performing assets. The provision for loan losses increased $\$ 285$ thousand compared to the third quarter of 2021. The current provision for the three months ended September 30, 2022 was $\$ 1.3$ million and was related to the growth in unsecured credit card balances and to increases in charge-offs associated with attrition in the number of active secured card accounts.


## OpenSky ${ }^{\circledR}$

- Stable Revenues - OpenSky ${ }^{\circledR}$ revenue declined by 2.4 percent to $\$ 22.6$ million for the quarter ended September 30, 2022 from the same period in 2021 due to the decrease in active customer accounts which led to decreases in interchange, renewal and other fees. Normal customer attrition and aggressive marketing and product strategies by fintech and credit card companies offering unsecured subprime credit cards has resulted in the continued decline in the total number of OpenSky ${ }^{\circledR}$ accounts.
- Stable OpenSky ${ }^{\circledR}$ Loan Balances - OpenSky ${ }^{\circledR}$ loan balances, net of reserves, increased by $\$ 1.7$ million to $\$ 136.7$ million compared to $\$ 135.0$ million in the third quarter of 2021. Corresponding deposit balances decreased 17.0 percent or $\$ 41.1$ million from $\$ 242.4$ million at September 30, 2021 to $\$ 201.3$ million at September 30, 2022.


## 2022 Highlights

## Capital Bancorp

- Diversified Businesses Drive Net Income - Net income for the nine months ended September 30, 2022 increased 10.1 percent to $\$ 32.8$ million, or $\$ 2.29$ per diluted share, from $\$ 29.8$ million, or $\$ 2.11$ per diluted share for the nine months ended September 30, 2021. Continued strong operating results demonstrate the advantages of the Company's diversified business lines that are, in certain respects, non-correlated across economic cycles.
- Top Tier Performance Ratios - Strong earnings supported ROAA and ROAE of $2.13 \%$ and $20.93 \%$, respectively, for the nine months ended September 30, 2022 compared to $1.97 \%$ and $22.88 \%$, respectively, for the nine months ended September 30, 2021.
- Expanded Net Interest Margin - For the nine months ended September 30, 2022, net interest margin increased by 136 basis points to $7.01 \%$ compared to $5.65 \%$ for the nine months ended September 30, 2021. The margin improvement was primarily driven by increases in the yield on portfolio loans including credit card loans to customers whose accounts have been open for more than a year as origination costs on these accounts are amortized in the first year and thereafter no longer offset annual renewal fees. Rate increases in our adjustable rate portfolios also contributed to the margin expansion.
- Stable Efficiency Ratio - The efficiency ratio decreased to $63.75 \%$ for the nine months ended September 30, 2022 compared to $65.78 \%$ for the same nine month period in the prior year.
- Repositioned Balance Sheet - Total assets decreased $\$ 45.9$ million, or 2.2 percent during the nine months ended September 30, 2022 due mainly to a $\$ 59.5$ million decrease in our deposit base. The roll off of higher priced time deposits contributed to $\$ 25.3$ million of the decrease while a decrease in interest bearing demand deposits not absorbed through realignment into noninterest bearing and money market account balances contributed to the rest of the decline. The year to date cash received for the payoff of SBA-PPP loans totaling $\$ 105.6$ million was utilized to grow the portfolio loans receivable base by $\$ 124.0$ million during the nine months ended September 30, 2022. By comparison, for the nine months ended September 30, 2021, deposit growth of $\$ 269.1$ million funded a growth in portfolio loans of $\$ 135.4$ million as well as $\$ 89.4$ million in investment portfolio growth.


## Commercial Bank

- Strong Portfolio Loan Growth - During the first nine months of 2022, portfolio loans, excluding credit card loans, increased by $\$ 131.1$ million, or 12.6 percent on an annualized basis, to $\$ 1.5$ billion at September 30, 2022 compared to the first nine months of 2021 when portfolio loans, excluding credit card loans, increased by $\$ 102.6$ million to $\$ 1.3$ billion at September 30, 2021. The 2022 growth was primarily due to a $\$ 69.7$ million increase in commercial real estate loans, of which $\$ 51.5$ million was owner occupied, a $\$ 65.2$ million increase in residential real estate, and a $\$ 16.3$ million increase in commercial and industrial. These increases were offset by a $\$ 20.1$ million decline in construction real estate.
- Improved Deposit Franchise - While total deposits at September 30, 2022 decreased during the first nine months, the composition of the deposit portfolio has continued to move away from higher costing time deposits. Noninterest bearing deposits continue to increase as a percent of total deposits and represented 46.4 percent of total deposits at September 30 , 2022. The cost of interest bearing liabilities declined to $0.51 \%$ from $0.66 \%$ for the same period in the prior year, due mainly to the mix of deposits in the portfolio.


## OpenSky ${ }^{\circledR}$

- Interest Rate Increases Offset Gross Balance Declines - Gross credit card balances decreased by $\$ 4.5$ million, or 3.2 percent, for the first nine months of 2022 compared to an increase of $\$ 32.8$ million for the first nine months of 2021 when government stimulus funds contributed to balance growth in the credit card portfolio. For the first nine months of 2022, the increase in average credit card balances as well as an increase in interest rates accounted for the $\$ 13.9$ million growth in interest income when compared to the same period in 2021. The decrease in overall credit card accounts led to the reduction in credit card fees, which declined by 16.7 percent to $\$ 17.7$ million compared to $\$ 21.2$ million for the same nine month period last year.


## COMPARATIVE FINANCIAL HIGHLIGHTS - Unaudited

| (dollars in thousands except per share data) | Quarter Ended <br> September 30, |  | \% Change | Nine Months Ended September 30, |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 | 2021 |  | 2022 | 2021 |  |
| Earnings Summary |  |  |  |  |  |  |
| Interest income | \$ 38,340 | \$ 33,528 | 14.4\% | \$ 109,298 | \$ 89,455 | 22.2\% |
| Interest expense | 1,663 | 1,469 | 13.2\% | 3,890 | 5,433 | (28.4)\% |
| Net interest income | 36,677 | 32,059 | 14.4\% | 105,408 | 84,022 | 25.5\% |
| Provision for loan losses | 1,260 | 975 | 29.2\% | 4,247 | 2,259 | 88.0\% |
| Noninterest income | 7,108 | 12,597 | (43.6)\% | 23,811 | 39,992 | (40.5)\% |
| Noninterest expense | 28,094 | 28,627 | (1.9)\% | 82,379 | 81,572 | 1.0\% |
| Income before income taxes | 14,431 | 15,054 | (4.1)\% | 42,593 | 40,183 | 6.0\% |
| Income tax expense | 3,336 | 3,877 | (14.0)\% | 9,779 | 10,376 | (5.8)\% |
| Net income | \$ 11,095 | \$ 11,177 | (0.7)\% | \$ 32,814 | \$29,807 | 10.1\% |
| Pre-tax pre-provision net revenue ("PPNR") (2) | \$ 15,691 | \$ 16,029 | (2.1)\% | \$ 46,840 | \$ 42,442 | 10.4\% |
| Weighted average common shares - Basic | 14,030 | 13,793 | 1.7\% | 14,009 | 13,772 | 1.7\% |
| Weighted average common shares - Diluted | 14,375 | 14,228 | 1.0\% | 14,329 | 14,111 | 1.5\% |
| Earnings per share - Basic | \$ 0.79 | \$ 0.81 | (2.5)\% | \$ 2.34 | \$ 2.16 | 8.3\% |
| Earnings per share - Diluted | \$ 0.77 | \$ 0.79 | (2.5)\% | \$ 2.29 | \$ 2.11 | 8.5\% |
| Return on average assets ${ }^{(1)}$ | 2.15\% | 2.13\% | 0.9\% | 2.13\% | 1.97\% | 8.1\% |
| Return on average assets, excluding impact of SBA-PPP loans ${ }^{(1)(2)}$ | 2.10\% | 1.99\% | 5.5\% | 1.94\% | 1.74\% | 11.5\% |
| Return on average equity | 20.32\% | 23.87\% | (14.9)\% | 20.93\% | 22.88\% | (8.5)\% |


| (in thousands except per share data) | Quarter Ended |  |  |  | $\begin{gathered} \text { 2Q22 vs. } \\ \text { 2Q21 } \\ \hline \end{gathered}$ | Quarter Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, |  |  |  |  | June 30, |  | March 31, |  | December 31, |  |
|  |  | 2022 |  | 2021 | \% Change |  | 2022 |  | 2022 |  | 2021 |
| Balance Sheet Highlights |  |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 2,009,358 | \$ | 2,169,556 | (7.4)\% | \$ | 2,154,846 | \$ | 2,122,453 | \$ | 2,055,300 |
| Investment securities available for sale |  | 269,620 |  | 189,165 | 42.5\% |  | 226,509 |  | 172,712 |  | 184,455 |
| Mortgage loans held for sale |  | 6,875 |  | 36,005 | (80.9)\% |  | 11,708 |  | 17,036 |  | 15,989 |
| SBA-PPP loans, net of fees |  | 2,662 |  | 137,178 | (98.1)\% |  | 15,864 |  | 51,085 |  | 108,285 |
| Portfolio loans receivable ${ }^{(3)}$ |  | 1,648,001 |  | 1,445,126 | 14.0\% |  | 1,607,677 |  | 1,526,256 |  | 1,523,982 |
| Allowance for loan losses |  | 26,091 |  | 24,753 | 5.4\% |  | 26,419 |  | 25,252 |  | 25,181 |
| Deposits |  | 1,737,591 |  | 1,921,238 | (9.6)\% |  | 1,888,920 |  | 1,862,722 |  | 1,797,137 |
| FHLB borrowings |  | 22,000 |  | 22,000 | -\% |  | 22,000 |  | 22,000 |  | 22,000 |
| Other borrowed funds |  | 12,062 |  | 12,062 | -\% |  | 12,062 |  | 12,062 |  | 12,062 |
| Total stockholders' equity |  | 214,005 |  | 189,080 | 13.2\% |  | 207,316 |  | 201,492 |  | 197,903 |
| Tangible common equity ${ }^{(2)}$ |  | 214,005 |  | 189,080 | 13.2\% |  | 207,316 |  | 201,492 |  | 197,903 |
| Common shares outstanding |  | 14,039 |  | 13,802 | 1.7\% |  | 14,010 |  | 14,001 |  | 13,962 |
| Tangible book value per share ${ }^{(2)}$ | \$ | 15.24 | \$ | 13.70 | 11.2\% | \$ | 14.80 | \$ | 14.39 | \$ | 14.17 |

[^0]For the three months ended September 30, 2022, net interest income increased $\$ 4.6$ million, or 14.4 percent, to $\$ 36.7$ million from the same period in 2021, primarily due to an increase in interest earned on portfolio loans. The net interest margin increased 96 basis points to $7.24 \%$ for the three months ended September 30, 2022 from $6.28 \%$ for the same period in 2021 due in large part to the growth in portfolio loan balances and an increase in the loan yields on those loans. Net interest margin, excluding credit card and SBA-PPP loans, was $4.16 \%$ for the third quarter of 2022 compared to $3.52 \%$ for the same period in 2021. For the three months ended September 30, 2022, average interest earning assets decreased $\$ 15.2$ million, or 0.8 percent, to $\$ 2.0$ billion as compared to the same period in 2021, and the average yield on interest earning assets increased 100 basis points. Compared to the same period in the prior year, average interest bearing liabilities decreased $\$ 85.5$ million, or 7.8 percent, while the average cost of interest-bearing liabilities increased 13 basis points to $0.66 \%$ from $0.53 \%$.

The provision for loan losses of $\$ 1.3$ million for the three months ended September 30, 2022 was related to the credit card portfolio and the cycling of credit card accounts. Net charge-offs for the third quarter of 2022 were $\$ 1.6$ million, or $0.39 \%$ on an annualized basis of average portfolio loans, compared to $\$ 301$ thousand, or $0.08 \%$ on an annualized basis of average loans for the third quarter of 2021. All of the $\$ 1.6$ million in net charge-offs during the quarter were related to the credit card portfolio with $\$ 1.5$ million related to secured cards and $\$ 95$ thousand related to unsecured cards.

For the quarter ended September 30, 2022, noninterest income was $\$ 7.1$ million, a decrease of $\$ 5.5$ million, or 43.6 percent, from $\$ 12.6$ million in the prior year quarter. The decrease was primarily the result of a reduction in mortgage banking revenue of $\$ 3.5$ million due to the decline in home loan sales and home loan refinances brought on by the rising interest rate environment as well as a decline in credit card fees of $\$ 2.0$ million associated with the decline in active customer accounts and interchange income.

Credit card loan balances, net of reserves increased by $\$ 1.7$ million to $\$ 136.7$ million as of September 30, 2022 from $\$ 135.0$ million at September 30, 2021. The related deposit account balances decreased 17.0 percent to $\$ 201.3$ million at September 30, 2022 when compared to $\$ 242.4$ million at September 30, 2021 reflecting the reduction in active customer accounts as well as the migration of customers from the secured card program to the unsecured card program. For the three months ended September 30, 2022, OpenSky ${ }^{\circledR}$ credit card accounts decreased by 40 thousand net compared to a 7 thousand net decrease in accounts for the same period in 2021. Elevated new account originations related to COVID-19 stimulus payments were realized in 2021 did not recur in 2022.

The efficiency ratio for the three months ended September 30, 2022 increased slightly to $64.16 \%$ compared to $64.10 \%$ for the three months ended September 30, 2021.

Noninterest expense was $\$ 28.1$ million for the three months ended September 30, 2022, as compared to $\$ 28.6$ million for the three months ended September 30, 2021, a decrease of $\$ 533$ thousand, or 1.9 percent. The decrease was primarily driven by decreases in data processing expenses of $\$ 3.0$ million due to successful contract negotiations in the first quarter of 2022 for OpenSky ${ }^{\circledR}$ and were offset by increases in salaries and employee benefits of $\$ 785$ thousand, or 7.9 percent; advertising expenses of $\$ 605$ thousand, or 58.9 percent; and professional fees of $\$ 1.3$ million, or 50.6 percent.

## Operating Results - Comparison of Nine Months Ended September 30, 2022 and 2021

For the nine months ended September 30, 2022, net interest income increased $\$ 21.4$ million, or 25.5 percent, to $\$ 105.4$ million from the same period in 2021, primarily due to the $\$ 208.4$ million increase in average balances in portfolio loans combined with the 79 basis point increase in yield for portfolio loans. The net interest margin increased 136 basis points to $7.01 \%$ for the nine months ended September 30, 2022 from the same period in 2021. Net interest margin, excluding credit card and SBA-PPP loans, was $3.94 \%$ for the nine months ended September 30, 2022 compared to $3.57 \%$ for the same period in 2021. For the nine months ended September 30, 2022, average interest earning assets increased $\$ 22.1$ million, or 1.1 percent, to $\$ 2.0$ billion as compared to the same period in 2021, and the average yield on interest earning assets increased 125 basis points. Compared to the same period in the prior year, average interest-bearing liabilities decreased $\$ 65.5$ million, or 6.0 percent, while the average cost of interest bearing liabilities decreased 15 basis points to $0.51 \%$ from $0.66 \%$.

For the nine months ended September 30, 2022, the provision for loan losses was $\$ 4.2$ million, an increase of $\$ 2.0$ million from the prior year and was related primarily to the credit card portfolio. Net charge-offs for the nine months ended September 30, 2022 were $\$ 3.3$ million, or $0.29 \%$ annualized of average portfolio loans, compared to $\$ 941$ thousand, or $0.09 \%$ annualized of average portfolio loans, for the same period in 2021. The $\$ 3.3$ million in net charge-offs during the nine months ended September 30, 2022 was comprised of credit card portfolio net charge-offs with $\$ 3.2$ million related to secured cards while $\$ 116$ thousand was related to unsecured cards. Noted deterioration in macro economic conditions caused management to tighten credit policies surrounding the credit card portfolio, and we are beginning to see delinquencies flatten.

For the nine months ended September 30, 2022, noninterest income was $\$ 23.8$ million, a decrease of $\$ 16.2$ million, or 40.5 percent, from the same period in 2021. The decrease was primarily driven by the reduction in mortgage banking revenues of $\$ 13.2$ million due to the decline in home loan sales and home loan refinances brought on by the rising interest rate environment. The rising interest rate environment is expected to continue depressing the contribution made by Capital Bank Home Loans into 2023.

For the nine months ended September 30, 2022, the Bank had a net decrease of 84 thousand OpenSky ${ }^{\circledR}$ net active credit card accounts, decreasing the total number of open accounts to 577 thousand. This compares to 132 thousand net new originations for the same period last year, which increased total open accounts to 700 thousand at September 30, 2021.

The efficiency ratio for the nine months ended September 30, 2022 decreased to $63.75 \%$ compared to $65.78 \%$ for the nine months ended September 30, 2021 due to increases in interest income.

Noninterest expense was $\$ 82.4$ million for the nine months ended September 30, 2022, as compared to $\$ 81.6$ million for the nine months ended September 30, 2021, an increase of $\$ 808$ thousand, or 1.0 percent. The increase was primarily driven by a $\$ 3.8$ million, or 14.1 percent, increase in salaries and benefits, an increase in professional fees of 54.9 percent, or $\$ 3.0$ million, and a $\$ 2.3$ million, or 74.3 percent, increase in advertising expense. The increase was partially offset by a $\$ 6.9$ million, or 23.2 percent, decrease in data processing and a $\$ 1.3$ million, or 49.4 percent, decrease in loan processing. The decrease of $\$ 6.9$ million in data processing expenses was primarily due to a contract renegotiation entered into in the first quarter of 2022 in the OpenSky ${ }^{\circledR}$ Division.

## Financial Condition

Total assets at September 30, 2022 were $\$ 2.0$ billion, down slightly from the balance at December 31, 2021. Net portfolio loans, which exclude mortgage loans held for sale and SBA-PPP loans, totaled $\$ 1.6$ billion as of September 30, 2022, an increase of 8.1 percent as compared to $\$ 1.5$ billion at December 31, 2021.

While total deposits were $\$ 1.7$ billion for the period ended September 30, 2022, a slight decline from the balance at December 31, 2021, the composition of the deposit portfolio shifted, with a decrease in higher costing time deposits of $\$ 25.3$ million, or 14.2 percent, when comparing September 30, 2022 to December 31, 2021, to lower costing money market accounts and noninterest bearing accounts.

The Company recorded a provision for loan losses of $\$ 4.2$ million during the nine months ended September 30, 2022, which increased the allowance for loan losses to $\$ 26.1$ million, or $1.58 \%$ of total loans at September 30, 2022. Nonperforming assets were $\$ 8.6$ million, or $0.43 \%$ of total assets, as of September 30, 2022, down from $\$ 11.5$ million, or $0.56 \%$ of total assets, at December 31, 2021, and was comprised solely of nonperforming loans. Included in nonperforming loans at September 30, 2022 were troubled debt restructurings of $\$ 361$ thousand.

Stockholders' equity increased to $\$ 214.0$ million as of September 30, 2022, compared to $\$ 197.9$ million at December 31, 2021. This increase was primarily attributable to earnings during the period of $\$ 32.8$ million which were offset by unrealized losses recorded net of tax on available for sale securities in the rising interest rate environment creating a $\$ 16.5$ million reduction in accumulated other comprehensive income during the period. As of September 30, 2022, the Bank's capital ratios continued to exceed the regulatory requirements for a "well-capitalized" institution.

## Consolidated Statements of Income (Unaudited)

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2022 |  | 2021 |  |
| Interest income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 36,451 | \$ | 32,840 | \$ | 105,645 | \$ | 87,549 |
| Investment securities available for sale |  | 1,362 |  | 549 |  | 2,510 |  | 1,571 |
| Federal funds sold and other |  | 527 |  | 139 |  | 1,143 |  | 335 |
| Total interest income |  | 38,340 |  | 33,528 |  | 109,298 |  | 89,455 |
| Interest expense |  |  |  |  |  |  |  |  |
| Deposits |  | 1,386 |  | 1,285 |  | 3,234 |  | 4,874 |
| Borrowed funds |  | 277 |  | 184 |  | 656 |  | 559 |
| Total interest expense |  | 1,663 |  | 1,469 |  | 3,890 |  | 5,433 |
| Net interest income |  | 36,677 |  | 32,059 |  | 105,408 |  | 84,022 |
| Provision for loan losses |  | 1,260 |  | 975 |  | 4,247 |  | 2,259 |
| Net interest income after provision for loan losses |  | 35,417 |  | 31,084 |  | 101,161 |  | 81,763 |
| Noninterest income |  |  |  |  |  |  |  |  |
| Service charges on deposits |  | 199 |  | 160 |  | 545 |  | 473 |
| Credit card fees |  | 5,524 |  | 7,554 |  | 17,658 |  | 21,208 |
| Mortgage banking revenue |  | 969 |  | 4,465 |  | 4,312 |  | 17,478 |
| Gain on sale of investment securities available for sale, net |  | - |  | - |  | - |  | 153 |
| Other fees and charges |  | 416 |  | 418 |  | 1,296 |  | 680 |
| Total noninterest income |  | 7,108 |  | 12,597 |  | 23,811 |  | 39,992 |
| Noninterest expenses |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 10,747 |  | 9,962 |  | 31,129 |  | 27,279 |
| Occupancy and equipment |  | 1,138 |  | 998 |  | 3,476 |  | 3,322 |
| Professional fees |  | 3,848 |  | 2,555 |  | 8,586 |  | 5,542 |
| Data processing |  | 7,178 |  | 10,161 |  | 22,721 |  | 29,594 |
| Advertising |  | 1,632 |  | 1,027 |  | 5,494 |  | 3,153 |
| Loan processing |  | 625 |  | 644 |  | 1,352 |  | 2,670 |
| Other operating |  | 2,926 |  | 3,280 |  | 9,621 |  | 10,012 |
| Total noninterest expenses |  | 28,094 |  | 28,627 |  | 82,379 |  | 81,572 |
| Income before income taxes |  | 14,431 |  | 15,054 |  | 42,593 |  | 40,183 |
| Income tax expense |  | 3,336 |  | 3,877 |  | 9,779 |  | 10,376 |
| Net income | \$ | 11,095 | \$ | 11,177 | \$ | 32,814 | \$ | 29,807 |

## Consolidated Balance Sheets

(in thousands except share data)

## Assets

Cash and due from banks

| Interest bearing deposits at other financial institutions | 20,867 |  |  | $\begin{array}{r} 136,824 \\ 3,657 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Federal funds sold |  | 1,421 |  |  |
| Total cash and cash equivalents |  | 37,062 |  | 183,395 |
| Investment securities available for sale |  | 269,620 |  | 184,455 |
| Marketable equity securities |  | 232 |  | 245 |
| Restricted investments |  | 3,627 |  | 3,498 |
| Loans held for sale |  | 6,875 |  | 15,989 |
| SBA-PPP loans receivable, net of fees |  | 2,662 |  | 108,285 |
| Portfolio loans receivable, net of deferred fees and costs |  | 1,648,001 |  | 1,523,982 |
| Less allowance for loan losses |  | $(26,091)$ |  | $(25,181)$ |
| Total portfolio loans held for investment, net |  | 1,621,910 |  | 1,498,801 |
| Premises and equipment, net |  | 3,212 |  | 3,282 |
| Accrued interest receivable |  | 7,890 |  | 7,901 |
| Deferred income taxes, net |  | 14,047 |  | 9,793 |
| Other real estate owned |  | - |  | 86 |
| Bank owned life insurance |  | 36,267 |  | 35,506 |
| Other assets |  | 5,954 |  | 4,064 |
| Total assets | \$ | 2,009,358 |  | 2,055,300 |

## Liabilities

Deposits

| Noninterest bearing | \$ | 806,033 | \$ | 787,650 |
| :---: | :---: | :---: | :---: | :---: |
| Interest bearing |  | 931,558 |  | 1,009,487 |
| Total deposits |  | 1,737,591 |  | 1,797,137 |
| Federal Home Loan Bank advances |  | 22,000 |  | 22,000 |
| Other borrowed funds |  | 12,062 |  | 12,062 |
| Accrued interest payable |  | 481 |  | 473 |
| Other liabilities |  | 23,219 |  | 25,725 |
| Total liabilities |  | 1,795,353 |  | 1,857,397 |

## Stockholders' equity



The following table shows the average outstanding balance of each principal category of our assets, liabilities and stockholders' equity, together with the average yields on our assets and the average costs of our liabilities for the periods indicated. Such yields and costs are calculated by dividing the annualized income or expense by the average daily balances of the corresponding assets or liabilities for the same period.

| 2022 |  |  | 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average Outstanding Balance | Interest Income/ Expense | Average Yield/ Rate ${ }^{(1)}$ | Average Outstanding Balance | Interest Income/ Expense | Average Yield/ Rate ${ }^{(1)}$ |

## Assets

Interest earning assets:

| Interest bearing deposits | \$ | 101,187 | \$ | 471 | 1.85\% | \$ | 250,326 | \$ | 98 | 0.15\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold |  | 1,492 |  | 7 | 1.87 |  | 2,421 |  | - | - |
| Investment securities available for sale |  | 287,944 |  | 1,362 | 1.88 |  | 170,151 |  | 549 | 1.28 |
| Restricted stock and equity securities |  | 4,116 |  | 49 | 4.72 |  | 3,480 |  | 41 | 4.64 |
| Loans held for sale |  | 7,879 |  | 102 | 5.15 |  | 32,660 |  | 248 | 3.02 |
| SBA-PPP loans receivable |  | 5,906 |  | 263 | 17.66 |  | 162,217 |  | 1,525 | 3.73 |
| Portfolio loans receivable ${ }^{(2)}$ |  | 1,601,546 |  | 36,086 | 8.94 |  | 1,404,006 |  | 31,067 | 8.78 |
| Total interest earning assets |  | 2,010,070 |  | 38,340 | 7.57 |  | 2,025,261 |  | 33,528 | 6.57 |
| Noninterest earning assets |  | 39,008 |  |  |  |  | 59,511 |  |  |  |
| Total assets | \$ | 2,049,078 |  |  |  |  | 2,084,772 |  |  |  |

## Liabilities and Stockholders' Equity

Interest bearing liabilities:

| Interest bearing demand accounts | \$ | 244,929 | 39 | 0.06 | \$ | 301,272 | 45 | 0.06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 9,216 | 1 | 0.04 |  | 7,025 | 1 | 0.05 |
| Money market accounts |  | 555,634 | 815 | 0.58 |  | 495,534 | 335 | 0.27 |
| Time deposits |  | 155,091 | 531 | 1.36 |  | 250,836 | 904 | 1.43 |
| Borrowed funds |  | 40,700 | 277 | 2.70 |  | 36,384 | 184 | 2.01 |
| Total interest bearing liabilities |  | 1,005,570 | 1,663 | 0.66 |  | 1,091,051 | 1,469 | 0.53 |
| Noninterest bearing liabilities: |  |  |  |  |  |  |  |  |
| Noninterest bearing liabilities |  | 24,440 |  |  |  | 21,138 |  |  |
| Noninterest bearing deposits |  | 802,458 |  |  |  | 786,784 |  |  |
| Stockholders' equity |  | 216,610 |  |  |  | 185,799 |  |  |
| Total liabilities and stockholders' equity | \$ | $\underline{ }$ |  |  | \$ | 2,084,772 |  |  |

## Net interest spread

Net interest income

(1) Annualized.
(2) Includes nonaccrual loans.
(3) For the three months ended September 30, 2022 and September 30, 2021, collectively, SBA-PPP loans and credit card loans accounted for 308 and 276 basis points of the reported net interest margin, respectively.

Nine Months Ended September 30,

| 2022 |  |  | 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average Outstanding Balance | Interest Income/ <br> Expense | Average Yield Rate ${ }^{(1)}$ | Average Outstanding Balance | Interest Income/ Expense | Average Yield/ <br> Rate ${ }^{(1)}$ |

## Assets

Interest earning assets:
Interest bearing deposits
Federal funds sold
Investment securities available for sale
Restricted stock and equity securities
Loans held for sale
SBA-PPP loans receivable
Portfolio loans receivable ${ }^{(1)}$
Total interest earning assets
Noninterest earning assets
Total assets

| \$ | 172,033 | \$ | 1,001 | 0.78\% | \$ | 238,648 | \$ | 211 | 0.12\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,590 |  | 9 | 0.48 |  | 3,121 |  | - | - |
|  | 234,294 |  | 2,510 | 1.43 |  | 138,403 |  | 1,571 | 1.52 |
|  | 3,913 |  | 133 | 4.54 |  | 3,620 |  | 124 | 4.59 |
|  | 10,921 |  | 347 | 4.25 |  | 49,775 |  | 1,043 | 2.80 |
|  | 39,063 |  | 3,449 | 11.80 |  | 215,524 |  | 6,266 | 3.89 |
|  | 1,547,386 |  | 101,849 | 8.80 |  | 1,339,010 |  | 80,240 | 8.01 |
|  | 2,010,200 |  | 109,298 | 7.27 |  | 1,988,101 |  | 89,455 | 6.02 |
|  | 47,936 |  |  |  |  | 37,485 |  |  |  |
| \$ | 2,058,136 |  |  |  | \$ | 2,025,586 |  |  |  |

## Liabilities and Stockholders' Equity

Interest bearing liabilities:

| Interest bearing demand accounts | \$ | 265,854 | 114 | 0.06 | \$ | 280,305 | 163 | 0.08 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings |  | 9,138 | 4 | 0.06 |  | 6,435 | 2 | 0.05 |
| Money market accounts |  | 553,794 | 1,512 | 0.37 |  | 475,875 | 1,217 | 0.34 |
| Time deposits |  | 161,982 | 1,604 | 1.32 |  | 295,705 | 3,492 | 1.58 |
| Borrowed funds |  | 36,299 | 656 | 2.41 |  | 34,265 | 559 | 2.18 |
| Total interest bearing liabilities |  | 1,027,067 | 3,890 | 0.51 |  | 1,092,585 | 5,433 | 0.66 |
| Noninterest bearing liabilities: |  |  |  |  |  |  |  |  |
| Noninterest bearing liabilities |  | 23,748 |  |  |  | 23,327 |  |  |
| Noninterest bearing deposits |  | 797,660 |  |  |  | 735,509 |  |  |
| Stockholders' equity |  | 209,661 |  |  |  | 174,165 |  |  |
| Total liabilities and stockholders' equity | \$ | 2,058,136 |  |  | \$ | $\underline{2,025,586}$ |  |  |


\$ 84,022

$5.65 \%$
(1) Includes nonaccrual loans.
(2) For the nine months ended September 30, 2022 and September 30, 2021, collectively, SBA-PPP loans and credit card loans accounted for 307 and 208 basis points of the reported net interest margin, respectively.

The Company's reportable segments represent business units with discrete financial information whose results are regularly reviewed by management. The four segments include Commercial Banking, Capital Bank Home Loans (the Company's mortgage loan division), OpenSky (the Company's credit card division) and the Corporate Office. The following schedule presents financial information for each reportable segment for the three and nine months ended September 30, 2022 and September 30, 2021.

## Segments

For the three months ended September 30, 2022

| (in thousands) | CommercialBank |  | CBHL |  | OpenSky ${ }^{\text {® }}$ |  | Corporate ${ }^{(2)}$ |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 20,382 | \$ | 102 | \$ | 17,103 | \$ | 812 | \$ | (59) | \$ | 38,340 |
| Interest expense |  | 1,449 |  | 40 |  | - |  | 233 |  | (59) |  | 1,663 |
| Net interest income |  | 18,933 |  | 62 |  | 17,103 |  | 579 |  | - |  | 36,677 |
| Provision for loan losses |  | (980) |  | - |  | 2,240 |  | - |  | - |  | 1,260 |
| Net interest income after provision |  | 19,913 |  | 62 |  | 14,863 |  | 579 |  | - |  | 35,417 |
| Noninterest income |  | 468 |  | 1,115 |  | 5,524 |  | 1 |  | - |  | 7,108 |
| Noninterest expense ${ }^{(1)}$ |  | 13,798 |  | 2,017 |  | 12,101 |  | 178 |  | - |  | 28,094 |
| Net income (loss) before taxes | \$ | 6,583 | \$ | (840) | \$ | 8,286 | \$ | 402 | \$ | - | \$ | 14,431 |
| Total assets | \$ | 1,823,049 | \$ | 7,664 | \$ | 128,842 | \$ | 234,731 | \$ | $(184,928)$ | \$ | 2,009,358 |
| For the three months ended September 30, 2021 |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 17,109 | \$ | 248 | \$ | 15,635 | \$ | 574 | \$ | (38) | \$ | 33,528 |
| Interest expense |  | 1,160 |  | 177 |  | - |  | 170 |  | (38) |  | 1,469 |
| Net interest income |  | 15,949 |  | 71 |  | 15,635 |  | 404 |  | - |  | 32,059 |
| Provision for loan losses |  | - |  | - |  | 975 |  | - |  | - |  | 975 |
| Net interest income after provision |  | 15,949 |  | 71 |  | 14,660 |  | 404 |  | - |  | 31,084 |
| Noninterest income |  | 559 |  | 4,484 |  | 7,553 |  | 1 |  | - |  | 12,597 |
| Noninterest expense ${ }^{(1)}$ |  | 12,073 |  | 2,775 |  | 13,677 |  | 102 |  | - |  | 28,627 |
| Net income before taxes | \$ | 4,435 | \$ | 1,780 | \$ | 8,536 | \$ | 303 | \$ | - | \$ | 15,054 |
| Total assets | \$ | 1,956,340 | \$ | 36,791 | \$ | 135,612 | \$ | 209,070 | \$ | $(168,257)$ | \$ | 2,169,556 |

[^1]For the nine months ended September 30, 2022

| (in thousands) | Commercial Bank |  | CBHL |  | OpenSky ${ }^{\circledR}$ |  | Corporate ${ }^{(2)}$ |  | Eliminations |  | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 57,794 | \$ | 347 | \$ | 48,823 | \$ | 2,457 | \$ | (123) | \$ | 109,298 |
| Interest expense |  | 3,255 |  | 185 |  | - |  | 573 |  | (123) |  | 3,890 |
| Net interest income |  | 54,539 |  | 162 |  | 48,823 |  | 1,884 |  | - |  | 105,408 |
| Provision for loan losses |  | (980) |  | - |  | 5,227 |  | - |  | - |  | 4,247 |
| Net interest income after provision |  | 55,519 |  | 162 |  | 43,596 |  | 1,884 |  | - |  | 101,161 |
| Noninterest income |  | 1,571 |  | 4,580 |  | 17,658 |  | 2 |  | - |  | 23,811 |
| Noninterest expense ${ }^{(1)}$ |  | 38,741 |  | 6,364 |  | 36,923 |  | 351 |  | - |  | 82,379 |


| \$ | 18,349 | \$ | $(1,622)$ | \$ | 24,331 | \$ | 1,535 | \$ | - | \$ | 42,593 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 1,823,049 | \$ | 7,664 | \$ | 128,842 | \$ | 234,731 | \$ | $(184,928)$ | \$ | 2,009,358 |

Total assets

For the nine months ended September 30, 2021

| Interest income | \$ | 51,969 | \$ | 1,037 | \$ | 34,944 | \$ | 1,604 |  | (99) | \$ | 89,455 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest expense |  | 4,285 |  | 745 |  | - |  | 502 |  | (99) |  | 5,433 |
| Net interest income |  | 47,684 |  | 292 |  | 34,944 |  | 1,102 |  | - |  | 84,022 |
| Provision for loan losses |  | 433 |  | - |  | 1,756 |  | 70 |  | - |  | 2,259 |
| Net interest income after provision |  | 47,251 |  | 292 |  | 33,188 |  | 1,032 |  | - |  | 81,763 |
| Noninterest income |  | 1,212 |  | 17,529 |  | 21,208 |  | 43 |  | - |  | 39,992 |
| Noninterest expense ${ }^{(1)}$ |  | 31,962 |  | 9,941 |  | 39,379 |  | 290 |  | - |  | 81,572 |
| Net income before taxes | \$ | 16,501 | \$ | 7,880 | \$ | 15,017 | \$ | 785 | \$ | - | \$ | $\underline{40,183}$ |
| Total assets | \$ | 1,956,340 | \$ | 36,791 | \$ | 135,612 | \$ | 209,070 | \$ | $(168,257)$ | \$ | 169,556 |

[^2]
## HISTORICAL FINANCIAL HIGHLIGHTS - Unaudited

| (dollars in thousands except per share data) | Quarter Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30,2022 |  | June 30, 2022 | $\begin{gathered} \text { March 31, } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2021 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September } \\ 30, \\ 2021 \\ \hline \end{gathered}$ |  |
| Earnings: |  |  |  |  |  |  |  |
| Net income | \$ | 11,095 | \$ 11,508 | \$ 10,211 | \$ 10,171 | \$ | 11,177 |
| Earnings per common share, diluted |  | 0.77 | 0.80 | 0.71 | 0.71 |  | 0.79 |
| Net interest margin |  | 7.24\% | 7.06\% | 6.79\% | 6.49\% |  | 6.28\% |
| Net interest margin, excluding credit cards \& SBA-PPP loans ${ }^{(1)}$ |  | 4.16\% | 3.86\% | 3.82\% | 3.70\% |  | 3.52\% |
| Return on average assets ${ }^{(2)}$ |  | 2.15\% | 2.23\% | 2.01\% | 1.95\% |  | 2.13\% |
| Return on average assets, excluding impact of SBA-PPP loans (1)(2) |  | 2.10\% | 2.04\% | 1.67\% | 1.80\% |  | 1.99\% |
| Return on average equity ${ }^{(2)}$ |  | 20.32\% | 22.16\% | 20.30\% | 20.66\% |  | 23.87\% |
| Efficiency ratio |  | 64.16\% | 62.00\% | 65.12\% | 65.83\% |  | 64.10\% |
| Balance Sheet: |  |  |  |  |  |  |  |
| Total portfolio loans receivable, net deferred fees | \$ | 1,648,001 | \$1,607,677 | \$1,526,256 | \$ 1,523,982 | \$ | 1,445,126 |
| Total deposits |  | 1,737,591 | 1,888,920 | 1,862,722 | 1,797,137 |  | 1,921,238 |
| Total assets |  | 2,009,358 | 2,154,846 | 2,122,453 | 2,055,300 |  | 2,169,556 |
| Total shareholders' equity |  | 214,005 | 207,316 | 201,492 | 197,903 |  | 189,080 |
| Asset Quality Ratios: |  |  |  |  |  |  |  |
| Nonperforming assets to total assets |  | 0.43\% | 0.34\% | 0.28\% | 0.56\% |  | 0.77\% |
| Nonperforming assets to total assets, excluding the SBA-PPP |  |  |  |  |  |  |  |
| loans ${ }^{(1)}$ |  | 0.43\% | 0.34\% | 0.29\% | 0.59\% |  | 0.83\% |
| Nonperforming loans to total loans |  | 0.52\% | 0.45\% | 0.38\% | 0.70\% |  | 0.85\% |
| Nonperforming loans to portfolio loans ${ }^{(1)}$ |  | 0.52\% | 0.46\% | 0.39\% | 0.75\% |  | 0.94\% |
| Net charge-offs to average portfolio loans ${ }^{(1)(2)}$ |  | 0.39\% | 0.23\% | 0.24\% | 0.18\% |  | 0.08\% |
| Allowance for loan losses to total loans |  | 1.58\% | 1.63\% | 1.60\% | 1.54\% |  | 1.56\% |
| Allowance for loan losses to portfolio loans ${ }^{(1)}$ |  | 1.58\% | 1.64\% | 1.65\% | 1.65\% |  | 1.71\% |
| Allowance for loan losses to non-performing loans |  | 303.76\% | 360.06\% | 422.65\% | 220.40\% |  | 182.48\% |
| Bank Capital Ratios: |  |  |  |  |  |  |  |
| Total risk based capital ratio |  | 14.65\% | 14.34\% | 14.36\% | 13.79\% |  | 13.86\% |
| Tier 1 risk based capital ratio |  | 13.39\% | 13.09\% | 13.10\% | 12.53\% |  | 12.60\% |
| Leverage ratio |  | 9.60\% | 9.11\% | 8.74\% | 8.36\% |  | 7.83\% |
| Common equity Tier 1 capital ratio |  | 13.39\% | 13.09\% | 13.10\% | 12.53\% |  | 12.60\% |
| Tangible common equity |  | 9.00\% | 8.17\% | 8.11\% | 8.36\% |  | 7.57\% |
| Holding Company Capital Ratios: |  |  |  |  |  |  |  |
| Total risk based capital ratio |  | 17.41\% | 17.66\% | 17.16\% | 16.41\% |  | 15.75\% |



[^3]
## Appendix

## Reconciliation of Non-GAAP Measures

Return on Average Assets, as Adjusted
Dollars in thousands

## Net Income

Less: SBA-PPP loan income

## Net Income, as Adjusted

Average Total Assets Less: Average SBA-PPP Loans

## Average Total Assets, as Adjusted

Return on Average Assets, as Adjusted

Quarters Ended

| $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | June 30, 2022 |  | March 31, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 11,095 | \$ | 11,508 | \$ | 10,211 | \$ | 10,171 | \$ | 11,177 |
|  | 263 |  | 1,120 |  | 2,066 |  | 1,347 |  | 1,525 |
| \$ | 10,832 | \$ | 10,388 | \$ | 8,145 | \$ | 8,824 | \$ | 9,652 |
|  | 2,049,078 |  | 2,068,218 |  | 2,057,201 |  | 2,066,283 |  | 2,084,772 |
|  | 5,906 |  | 28,870 |  | 83,264 |  | 116,595 |  | 162,217 |
| \$ | 2,043,172 | \$ | 2,039,348 | \$ | 1,973,937 | \$ | 1,949,688 | \$ | 1,922,555 |
|  | 2.10\% |  | 2.04\% |  | 1.67\% |  | 1.80\% |  | 1.99\% |


| Dollars in thousands | September 30,2022 |  | June 30, 2022 |  | March 31, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | September 30,2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest Income | \$ | 36,677 | \$ | 35,400 | \$ | 33,331 | \$ | 32,671 | \$ | 32,059 |
| Less Credit card loan income |  | 16,768 |  | 16,376 |  | 14,487 |  | 15,010 |  | 15,086 |
| Less SBA-PPP loan income |  | 263 |  | 1,120 |  | 2,066 |  | 1,347 |  | 1,525 |
| Net Interest Income, as Adjusted | \$ | 19,646 | \$ | 17,904 | \$ | 16,778 | \$ | 16,314 | \$ | 15,448 |
| Average Interest Earning Assets |  | 2,010,070 |  | 2,011,920 |  | 1,990,377 |  | 1,996,331 |  | 2,026,616 |
| Less Average credit card loans |  | 132,246 |  | 124,548 |  | 124,923 |  | 131,306 |  | 124,771 |
| Less Average SBA-PPP loans |  | 5,906 |  | 28,870 |  | 83,264 |  | 116,595 |  | 162,217 |
| Total Average Interest Earning Assets, as Adjusted | \$ | 1,871,918 | \$ | 1,858,502 | \$ | 1,782,190 | \$ | 1,748,430 | \$ | 1,739,628 |
| Net Interest Margin, as Adjusted |  | 4.16\% |  | 3.86\% |  | 3.82\% |  | 3.70\% |  | 3.52\% |


| Tangible Book Value per Share |  |  |  |  |  | ers Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollars in thousands, except per share amounts |  | $\begin{aligned} & \text { tember 30, } \\ & 2022 \end{aligned}$ |  | 30,2022 |  | h 31, 2022 |  | $\begin{aligned} & \text { ember 31, } \\ & 2021 \end{aligned}$ |  | $\begin{aligned} & \text { ember 30, } \\ & 2021 \end{aligned}$ |
| Total Stockholders' Equity | \$ | 214,005 | \$ | 207,316 | \$ | 201,492 | \$ | 197,903 | \$ | 189,080 |
| Less: Preferred equity |  | - |  | - |  | - |  | - |  | - |
| Less: Intangible assets |  | - |  | - |  | - |  | - |  |  |
| Tangible Common Equity | \$ | 214,005 | \$ | 207,316 | \$ | 201,492 | \$ | 197,903 | \$ | 189,080 |
| Period End Shares Outstanding |  | 14,038,599 |  | 14,010,158 |  | 14,000,520 |  | 13,962,334 |  | 13,801,936 |
| Tangible Book Value per Share | \$ | 15.24 | \$ | 14.80 | \$ | 14.39 | \$ | 14.17 | \$ | 13.70 |

Allowance for Loan Losses to Total Portfolio Loans
Dollars in thousands
Allowance for Loan Losses
Total Loans
Less: SBA-PPP loans
Total Portfolio Loans
Allowance for Loan Losses to Total Portfolio Loans

Quarters Ended

| $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | June 30, 2022 |  | March 31, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | September 30,2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 26,091 | \$ | 26,419 | \$ | 25,252 | \$ | 25,181 | \$ | 24,753 |
|  | 1,650,663 |  | 1,623,541 |  | 1,577,341 |  | 1,632,267 |  | 1,582,304 |
|  | 2,662 |  | 15,864 |  | 51,085 |  | 108,285 |  | 137,178 |
| \$ | 1,648,001 | \$ | 1,607,677 | \$ | 1,526,256 | \$ | 1,523,982 | \$ | 1,445,126 |
|  | 1.58\% |  | 1.64\% |  | 1.65\% |  | 1.65\% |  | 1.71\% |

## Nonperforming Assets to Total Assets, net SBA-PPP

 Loans| Dollars in thousands | September 30,2022 |  | June 30, 2022 |  | March 31, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Nonperforming Assets | \$ | 8,589 | \$ | 7,338 | \$ | 5,975 | \$ | 11,512 | \$ | 16,801 |
| Total Assets |  | 2,009,358 |  | 2,154,846 |  | 2,122,453 |  | 2,055,300 |  | 2,169,556 |
| Less: SBA-PPP loans |  | 2,662 |  | 15,864 |  | 51,085 |  | 108,285 |  | 137,178 |
| Total Assets, net SBA-PPP Loans | \$ | 2,006,696 | \$ | 2,138,982 | \$ | 2,071,368 | \$ | 1,947,015 | \$ | 2,032,378 |
| Nonperforming Assets to Total Assets, net SBA-PPP Loans |  | 0.43\% |  | 0.34\% |  | 0.29\% |  | 0.59\% |  | 0.83\% |

## Nonperforming Loans to Total Portfolio Loans

Dollars in thousands
Total Nonperforming Loans
Total Loans
Less: SBA-PPP loans
Total Portfolio Loans
Nonperforming Loans to Total Portfolio Loans

Quarters Ended

| September 30,2022 |  | June 30, 2022 |  |  | ters Ended | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | September 30,2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 31, 2022 |  |  |  |  |
| \$ | 8,589 |  |  | \$ | 7,338 | \$ | 5,975 | \$ | 11,425 | \$ | 13,565 |
|  | 1,650,663 |  | 1,623,541 |  | 1,577,341 |  | 1,632,267 |  | 1,582,304 |
|  | 2,662 |  | 15,864 |  | 51,085 |  | 108,285 |  | 137,178 |
| \$ | 1,648,001 | \$ | 1,607,677 | \$ | 1,526,256 | \$ | 1,523,982 | \$ | 1,445,126 |
|  | 0.52\% |  | 0.46\% |  | 0.39\% |  | 0.75\% |  | 0.94\% |


| Dollars in thousands | $\begin{gathered} \text { September 30, } \\ 2022 \end{gathered}$ |  | June 30, 2022 |  | March 31, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Net Charge-offs | \$ | 1,588 | \$ | 868 | \$ | 881 | \$ | 672 | \$ | 301 |
| Total Average Loans |  | 1,607,452 |  | 1,561,541 |  | 1,590,166 |  | 1,582,473 |  | 1,569,198 |
| Less: Average SBA-PPP loans |  | 5,906 |  | 28,870 |  | 83,264 |  | 116,595 |  | 162,217 |
| Total Average Portfolio Loans | \$ | 1,601,546 | \$ | 1,532,671 | \$ | 1,506,902 | \$ | 1,465,878 | \$ | 1,406,981 |
| Net Charge-offs to Average Portfolio Loans |  | 0.39\% |  | 0.23\% |  | 0.24\% |  | 0.18\% |  | 0.08\% |

## Pre-tax, Pre-Provision Net Revenue ("PPNR")

Dollars in thousands
Net income
Add: Income Tax Expense
Add: Provision for Loan Losses
Pre-tax, Pre-Provision Net Revenue ("PPNR")
\(\left.$$
\begin{array}{lrrrrrrr}\begin{array}{c}\text { September 30, } \\
\mathbf{2 0 2 2}\end{array} & \text { June 30, 2022 } & \text { March 31, 2022 } & \begin{array}{c}\text { December 31, } \\
\mathbf{2 0 2 1}\end{array} & \begin{array}{c}\text { September 30, } \\
\mathbf{2 0 2 1}\end{array}
$$ <br>

\& 11,095 \& \$ \& 11,508 \& \$ \& 10,211 \& \$ \& 10,171\end{array}\right) \$\)| 11,177 |
| :--- |
| $\$$ |

## ABOUT CAPITAL BANCORP, INC.

Capital Bancorp, Inc., Rockville, Maryland is a registered bank holding company incorporated under the laws of Maryland. The Company's wholly-owned subsidiary, Capital Bank, N.A., is the fourth largest bank headquartered in Maryland at September 30, 2022. Capital Bancorp has been providing financial services since 1999 and now operates bank branches in five locations in the greater Washington, D.C. and Baltimore, Maryland markets. Capital Bancorp had assets of approximately $\$ 2.0$ billion at September 30, 2022 and its common stock is traded in the NASDAQ Global Market under the symbol "CBNK." More information can be found at the Company's website www.CapitalBankMD.com under its investor relations page.

## FORWARD-LOOKING STATEMENTS

This earnings release contains forward-looking statements. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. Any statements about our management's expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "optimistic," "intends" and similar words or phrases. Any or all of the forward-looking statements in this earnings release may turn out to be inaccurate. The inclusion of forward-looking information in this earnings release should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. Our actual results could differ materially from those anticipated in such forward-looking statements. Accordingly, we caution you that any such forward-looking statements are not a guarantee of future performance and that actual results may prove to be materially different from the results expressed or implied by the forward-looking statements due to a number of factors. For details on some of the factors that could affect these expectations, see risk factors and other cautionary language included in the Company's Annual Report on Form 10-K and other periodic and current reports filed with the Securities and Exchange Commission.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; geopolitical concerns, including the ongoing war in Ukraine; the magnitude and duration of the COVID-19 pandemic and related variants and mutations and their impact on the global economy and financial market conditions and our business, results of operations, and financial condition; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Board of Governors of the Federal Reserve System; inflation/deflation, interest rate, market, and monetary fluctuations; volatility and disruptions in global capital and credit markets; the transition away from USD LIBOR and uncertainty regarding potential alternative reference rates, including SOFR; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services; the impact of changes in financial services policies, laws, and regulations, including those concerning taxes, banking, securities, and insurance, and the application thereof by regulatory bodies; cybersecurity threats and the cost of defending against them, including the costs of compliance with potential legislation to combat cybersecurity at a state, national, or global level; and other factors that may affect our future results.

These forward-looking statements are made as of the date of this communication, and the Company does not intend, and assumes no obligation, to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by law.

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WEB SITE: www.CapitalBankMD.com

CAPITAL BANCORP, INC.
Source: Capital Bancorp, Inc.


[^0]:    ${ }^{(1)}$ Annualized for the quarterly periods
    ${ }^{(2)}$ Refer to Appendix for reconciliation of non-GAAP measures.
    ${ }^{(3)}$ Loans are reflected net of deferred fees and costs.

[^1]:    ${ }^{(1)}$ Noninterest expense includes $\$ 6.6$ million and $\$ 9.4$ million in data processing expense in OpenSky's ${ }^{\circledR}$ segment for the three months ended September 30, 2022 and 2021, respectively.
    (2) The Corporate segment invests idle cash in revenue producing assets including interest bearing cash accounts, loan participations and other appropriate investments for the Company.

[^2]:    (1) Noninterest expense includes $\$ 20.9$ million and $\$ 27.3$ million in data processing expense in OpenSky's ${ }^{\circledR}$ segment for the nine months ended September 30, 2022 and 2021, respectively.
    (2) The Corporate segment invests idle cash in revenue producing assets including interest bearing cash accounts, loan participations and other appropriate investments for the Company.

[^3]:    (1) Refer to Appendix for reconciliation of non-GAAP measures.
    (2) Annualized.
    (3) Gain on sale percentage is calculated as gain on sale of loans divided by mortgage loans sold.

