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Chief Executive Officer

Scot Browning

President

Alan Jackson

Chief Financial Officer

Kathleen Yamada

Chief Credit Officer

June 30, 2020 Financial Review
Updated September 2020

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This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures. These non-GAAP financial measures should not be considered in isolation, and should be considered as additions to, and not substitutes for or superior to, measures of financial performance prepared in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus their nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of the Company's non-GAAP financial measures as tools for comparison. See the Appendix to this presentation for a reconciliation of the non-GAAP financial measures used in (or conveyed orally during) this presentation to their most directly comparable GAAP financial measures.

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Franchise Highlights

Corporate Headquarters - Rockville, MD

Balance Sheet (\$M, except per share amounts)	Unaudited June 30, 2020	Quarter Result
Assets	\$ 1,822	↑ 20.9 % QoQ
Loans	1,441	↑ 21.3 % QoQ
Deposits	1,609	↑ 23.5 % QoQ

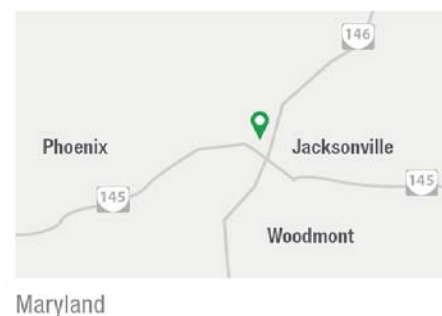
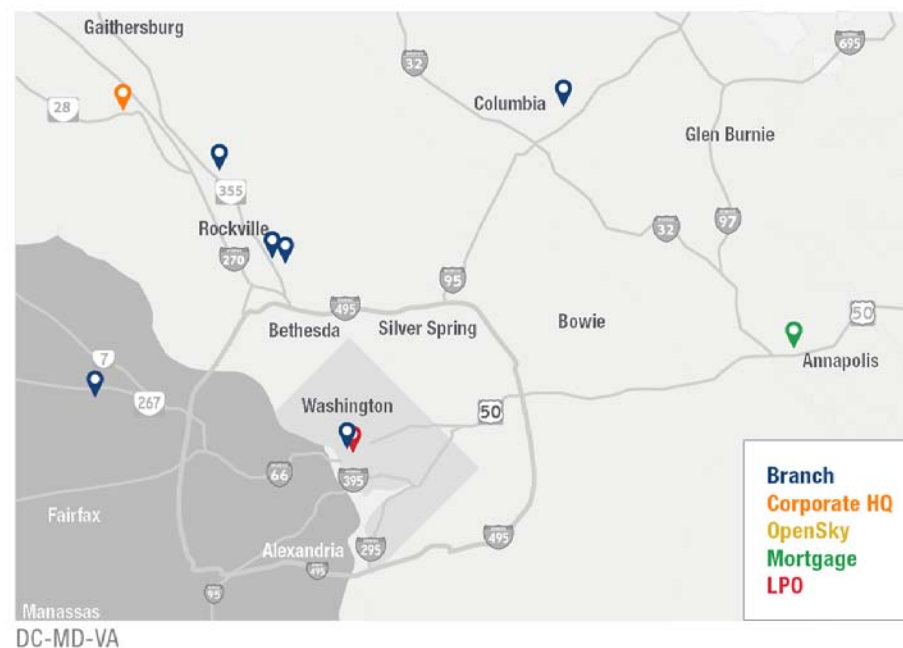
Quarterly Financial Performance

Earnings per Share, Diluted	\$ 0.34	↑ 61.9 % QoQ
ROAA	1.19 %	↑ 41.7 % QoQ
ROATCE	13.71 %	↑ 59.6 % QoQ
Tangible Book Value per Share	\$ 10.28	↑ 4.4 % QoQ
Efficiency Ratio	69.74 %	↓ -379 bps
Net Interest Margin	4.72 %	↓ -44 bps

Corporate Timeline



Footprint



Protecting Employees

- Transitioned employees to remote work environment supported by investments in systems and infrastructure
- Hosting virtual Town Hall meetings to inform and engage employees
- Adopted new operating procedures and adjusted branch hours to keep employees and clients safe including complimentary PPE in branches
- Providing supplemental compensation for front-line employees

Servicing Clients

- Processed 1,220 Paycheck Protection Program loans totaling \$236.3 million with 50% of loans going to existing Capital Bank clients
- Developed enhanced risk analysis criteria to help identify loans with elevated risk
- Granted modifications on 204 non-credit card loans totaling \$144.0 in outstanding principal¹
- Branch-lite model supported reduction in branch hours and closure of some locations without sacrificing ability to service customers
- Mobilized tech resources to support clients with remote operations

⁽¹⁾ Excludes modifications on OpenSky secured card accounts and existing SBA-guaranteed loans which qualified for six months of payments by the SBA.

COVID-19 Loan Modification Update

- As of August 31, 2020, total deferred loans were \$33.5 million or 2.3% of total loans outstanding¹
- Total deferred loans decreased \$110.6 million, or 76.8%, from June 30, 2020 to August 31, 2020
- Of the \$33.5 million of loans in deferral on August 31, 2020, \$24.0 million are secured by real-estate and \$9.5 million are C&I loans

Loan Modifications by Industry Sector²

(\$ in millions)	June 30, 2020			August 31, 2020	
	Loan Balance	Modification Balance	# of Loans	Modification Balance	# of Loans
Accommodation & Food Svcs	\$ 83.9	\$ 42.6	36	\$ 11.2	20
Real Estate & Rental Leasing	527.9	45.6	67	10.7	14
Oth Svcs Incl Pvt Households	193.8	17.3	36	6.5	13
Educational Services	20.4	9.8	6	—	—
Construction	220.4	4.2	6	0.9	2
Prof, Scientific & Tech Svcs	88.4	5.0	11	1.1	2
Arts, Entertainment & Rec	14.9	5.0	9	1.5	2
Retail Trade	25.5	3.0	8	0.2	2
HC & Social Assistance	77.2	4.7	11	0.9	1
Wholesale Trade	13.0	0.9	1	—	—
All other	175.7	5.9	13	0.5	2
Total	\$ 1,441.1	\$ 144.0	204	\$ 33.5	58

⁽¹⁾ Total loans as of June 30, 2020.

⁽²⁾ Excludes modifications and deferrals on OpenSky secured card accounts. Secured credit card deferrals on 1,010 accounts (0.26% of total accounts) totaled \$303 thousand at June 30, 2020.

Investment Opportunity

Operate in Exceptional Markets

- The Washington, D.C. and Baltimore, MD Metropolitan Statistical Areas ("MSA") make up one of the largest and wealthiest regions in the U.S.
- Opportunities for customer and talent acquisition created by consolidation
- Market historically insulated from economic downturns by federal government presence

Entrepreneurial Management Team

- Experts in their fields combining large bank and community bank skills
- Capabilities in data, analytics, marketing and technology
- Significant board and management ownership

Consistently High Performing Community Bank

- Profitability has consistently exceeded community banking peers
- Entrepreneurial culture with a disciplined strategic approach
- Strong organic balance sheet

Innovation Driven, Fee Based Businesses

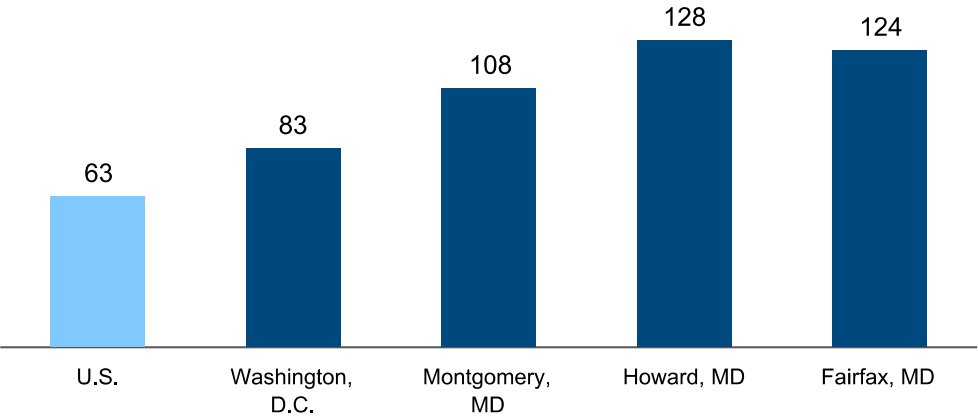
- Secured credit card and mortgage divisions drive high fee income and provide resiliency during economically stressed periods
- Investments in proprietary technology, data analytics and digital marketing
- Scalable OpenSky® and Capital Bank Home Loans infrastructure

Strong Balance Sheet and Capital Positions

- Abundant capital to provide support in economic downturn and finance continued growth
- Superior asset quality with limited exposure to at risk industries

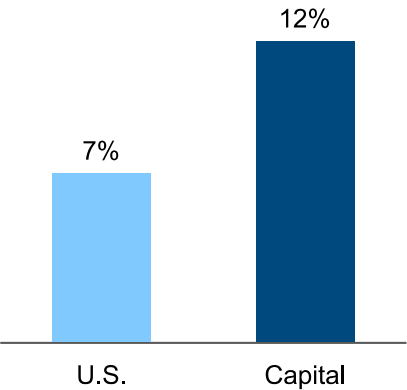
Exceptional Markets

Median Household Income by County (\$000)

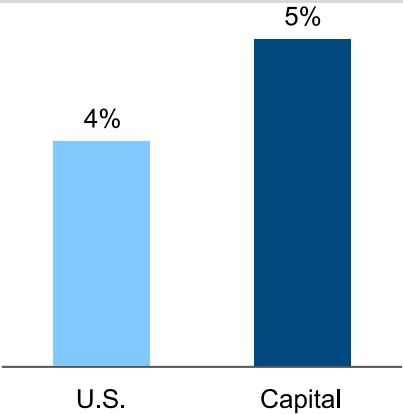


Growth of Capital Bank Cities of Operation⁽²⁾

Pop. Growth 2010-Current



Est. Pop. Growth Next Five Years



Washington, D.C. – Baltimore, MD Market

- Recent M&A in market has resulted in opportunities to acquire talent and customers
- Total population of more than 9.1 million
- Includes the four wealthiest counties in the U.S. (as measured by median HH income)
- Combined GDP of \$722 billion (would rank 3rd nationally among U.S. MSAs)
- Washington D.C. MSA added 52,300 jobs between Oct 2018 and Oct 2019⁽¹⁾
- Approximately 45% of the combined population of the Washington, DC and Baltimore, MD MSAs has a college degree⁽³⁾
- Home to 15 companies from the 2017 Fortune 500 list and 5 of the U.S.’s largest 100 private companies
- Significant opportunity to take market share from large, out of market players: Top 6 banks in both Washington, D.C. and Baltimore, MD MSAs are \$50B+ institutions

Source: S&P Global Market Intelligence, Bureau of Labor Statistics and GMU Center for Regional Analysis.
¹. Data is not seasonally adjusted.
². Represents aggregate population growth of Capital's cities of operation. Cities of operation defined as cities where the Company has a full service branch location.
³. Determined as the percentage of the population with a bachelor's degree or higher.

Experienced Management Team



Edward F. Barry
Chief Executive Officer
Joined 2012

- Prior to joining Capital Bank, Mr. Barry held senior positions at Capital One Bank, Bank of America, and E&Y/Capgemini where he held a variety of roles primarily focusing on marketing, data, analytics and strategy
- Recognized in 2017 as E&Y's Entrepreneur of the Year, Mid-Atlantic Region⁽¹⁾



Scot R. Browning
President
Joined 2002

- Currently oversees the commercial lending department and commercial loan portfolio which has grown from \$13.7 million to over \$1.4 billion during his tenure
- Over 30 years of banking experience primarily in commercial lending
- Prior leadership roles with United Bank, F&M Bank Allegiance and Century National Bank



Alan W. Jackson
Chief Financial Officer
Joined 2017

- Mr. Jackson has more than 30 years of financial services experience including previously serving as CFO of two publicly traded banks
- Prior to joining Capital Bank, Mr. Jackson was a Senior Managing Director with FinPro and spent 5 years with Banker's Dashboard & S&P Global Market Intelligence



Karl Dicker
Chief Operating Officer
Joined 2018

- Prior to joining Capital Bank, Mr. Dicker spent 16 years with Capital One Bank rising to Senior Vice President where he led Treasury Management Strategy, Marketing & Analytics and served as Head of Enterprise Payments
- Key experience also includes core system and CRM implementations, sales enablement, banking innovation, data and analytics

⁽¹⁾ Financial Services category.

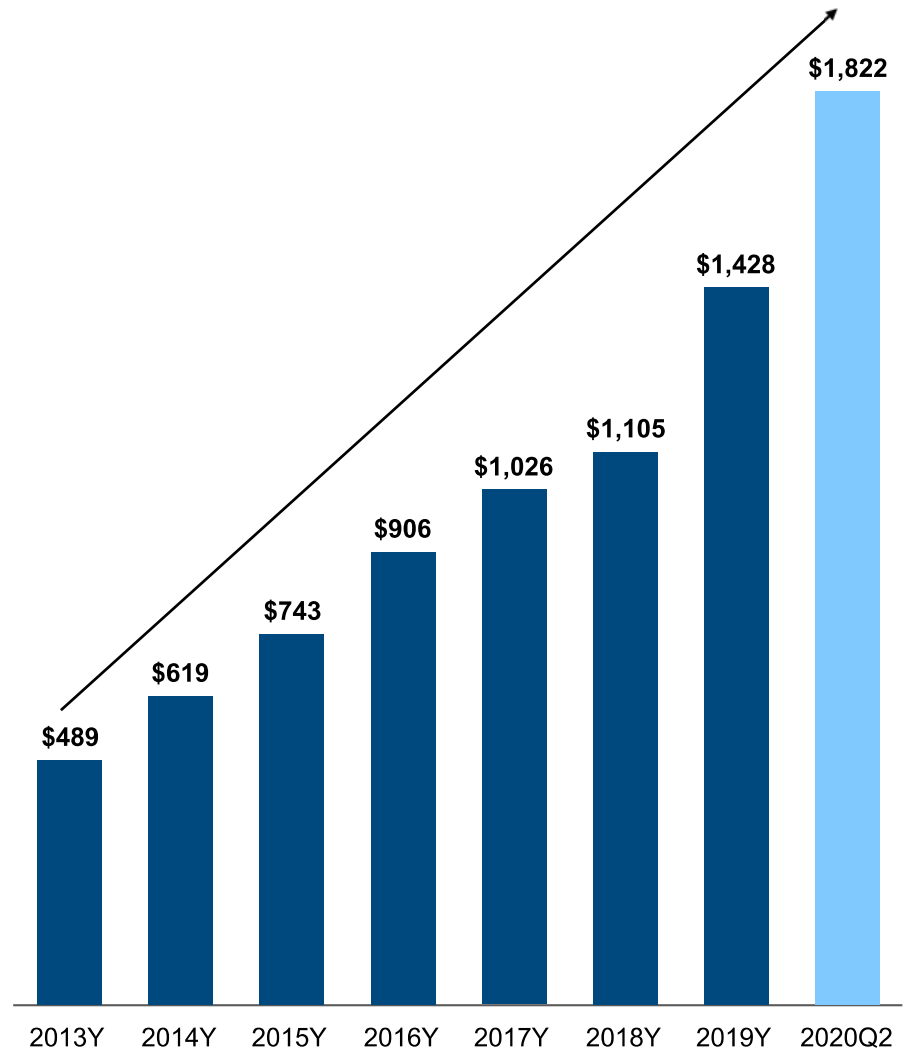
Unique Strategy Consistently Drives Performance

Disciplined Business Strategy

- Deliver premium, advice-based solutions to our customers
- Leverage technology to differentiate products and services through customization
- Instill a sales-focused, entrepreneurial culture

Total Assets (\$M)

CAGR: 22.4%



Commercial Banking

- Approximately \$1.6 billion of assets
- Provide sophisticated advice and exceptional client service
- Target customers with complex financial needs
- Loan officers are trusted advisors to their clients
- High valued-added service generates above-average risk-adjusted loan yields

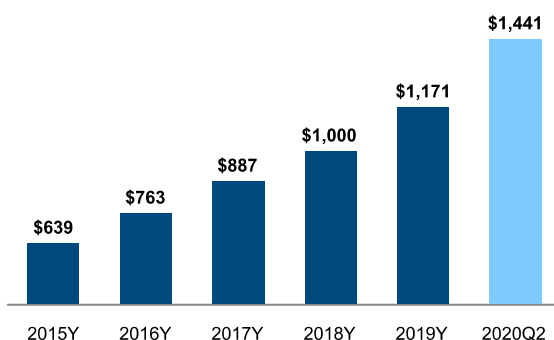
OpenSky® Secured Credit Card

- \$54.7 million loan portfolio secured by \$131.9 million in deposits
- High yield plus fee income and significant NIB deposits
- Differentiated business line
- Originated nationwide through digital channels
- Proprietary web/mobile origination platform

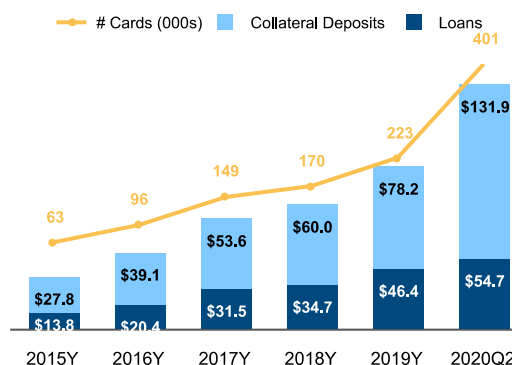
Residential Mortgage Origination

- 2.97% QTD GOS margin
- 31% QTD purchase volume
- MD, VA and DC comprise 49% of origination volume
- Recent hires focused on purchase-money originations and niche products

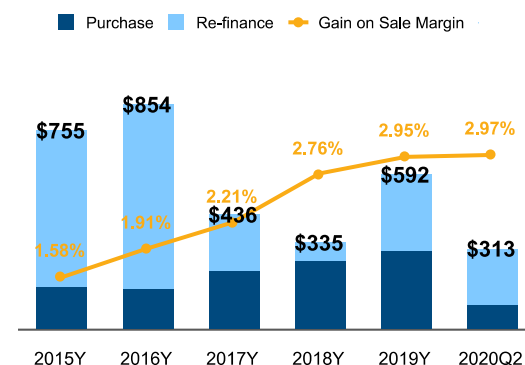
Loans Held for Investment (\$M)



Summary of Card Portfolios

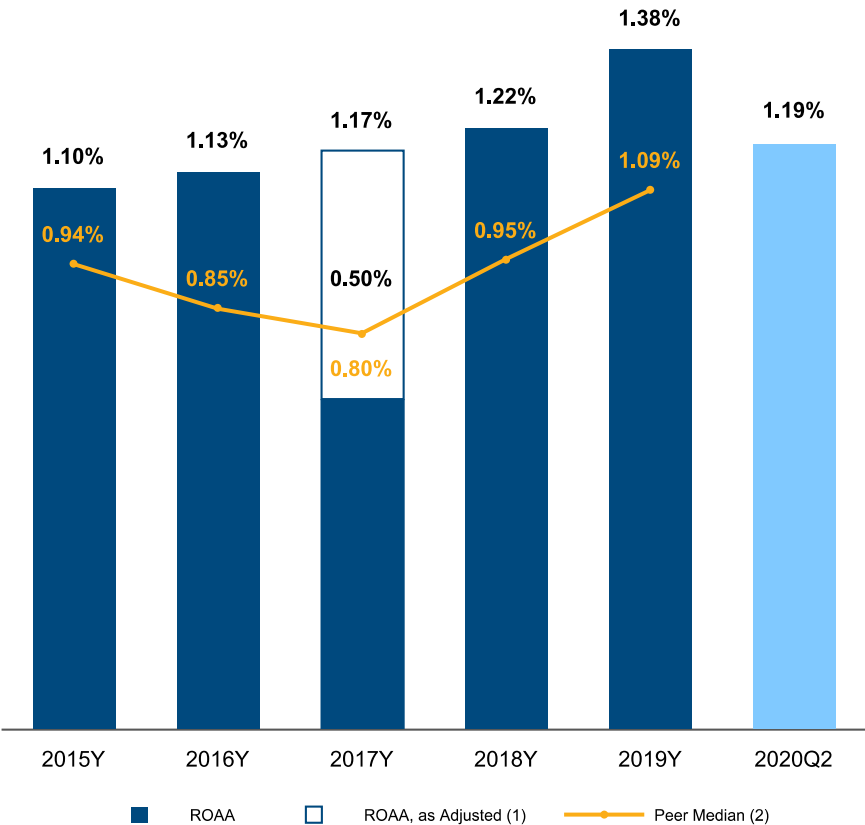


Mortgage Volume (\$M) & Gain on Sale (%)

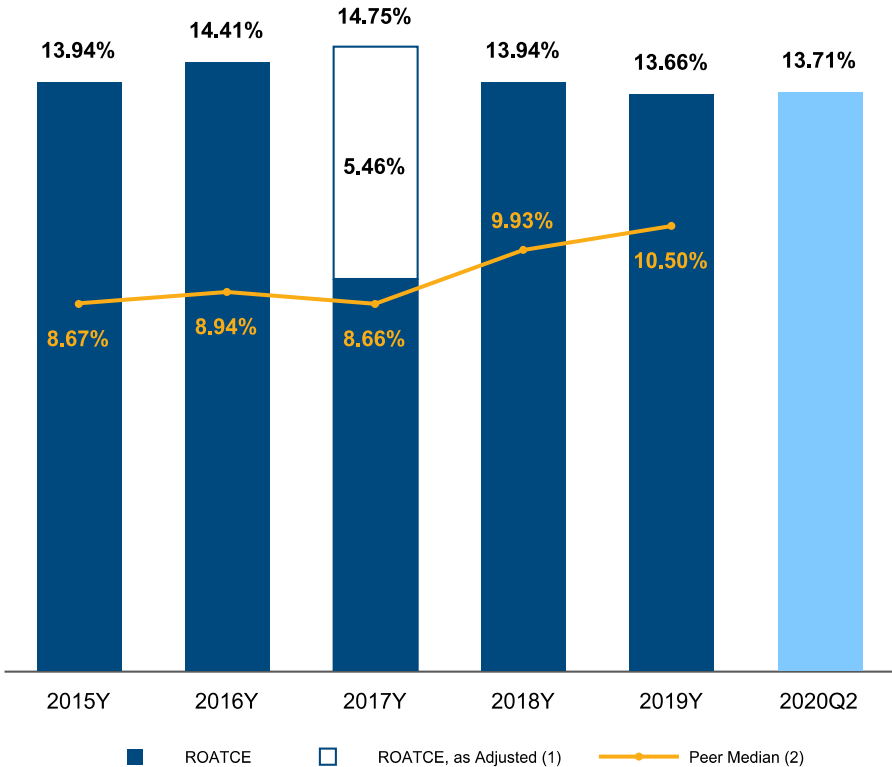


Consistently High Performing

ROAA (%) vs. Peer



ROATCE (%) vs. Peer



Note - Quarterly returns are annualized.

2017 earnings impacted by \$2.3 million of pre-tax, one-time data processing conversion costs, \$2.4 million of pre-tax, non-recurring forgone interest and fees and a \$1.4 million deferred tax asset revaluation.

(1) ROAA, as Adjusted and ROATCE, as Adjusted are non-GAAP measures and exclude \$4.2 million of non-recurring charges and lost revenue. Please refer to the non-GAAP schedules included in the Appendix to this presentation for a reconciliation of this measure.

(2) Peer group consists of: EGBN, SASR, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Leveraging the Power of Technology

Internally Developed Technology Solutions

- In-house development team
- Apollo customer acquisition system developed for OpenSky® provides automated work flows for digital account applications processes
- In-house staff participates in business development calls and designs bespoke technology solutions for customers to enhance their operational efficiency
- Proprietary data warehouse built to run analytics and identify opportunities

Proprietary Business Analytics

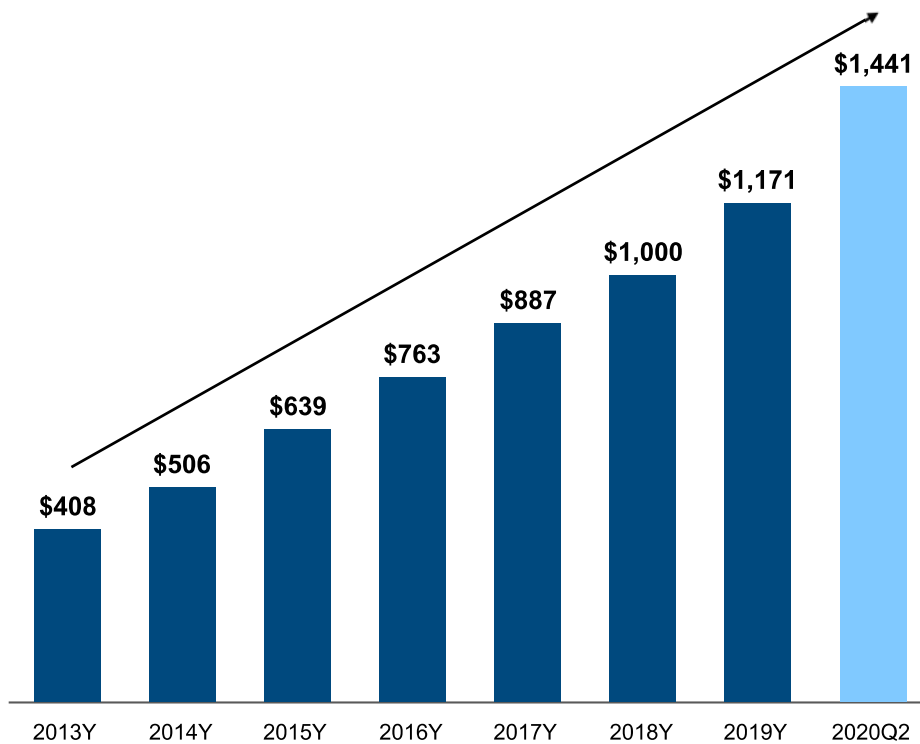
- OpenSky®:
 - Proprietary customer behavior scoring (B-Score)
 - Algorithmic, selective credit line increases (CLIP program)
 - Net present value driven models drive product and marketing decisions
- Internally developed commercial credit stress testing that tracks micro market performance

Web and Mobile Enabled Platforms

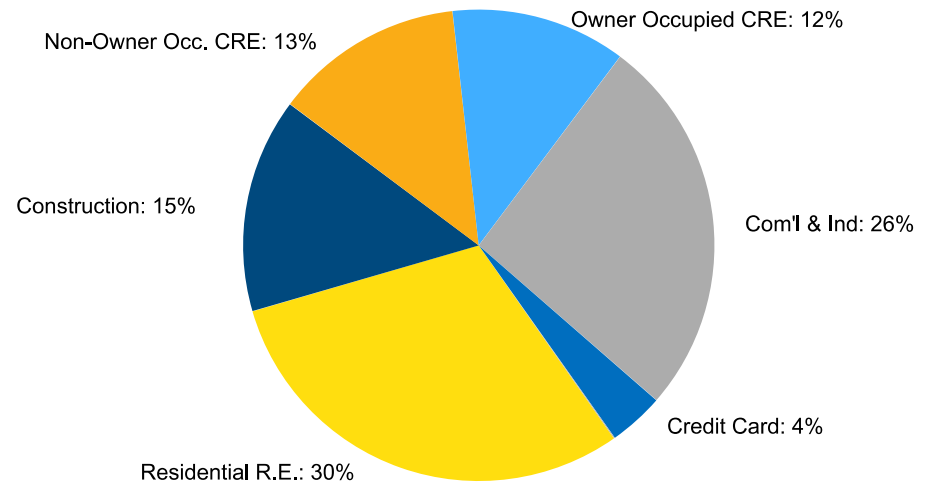
- Social media driven OpenSky® and mortgage marketing programs
- User-friendly OpenSky® mobile application; 83% of applications are submitted on mobile devices using a digital platform
- Online marketing campaigns are closely tracked and analyzed to assess efficacy and ensure commercial effectiveness
- QuickClose digital mortgage platform launched in fourth quarter 2018

Total Loans (\$M)

CAGR: 21.4%

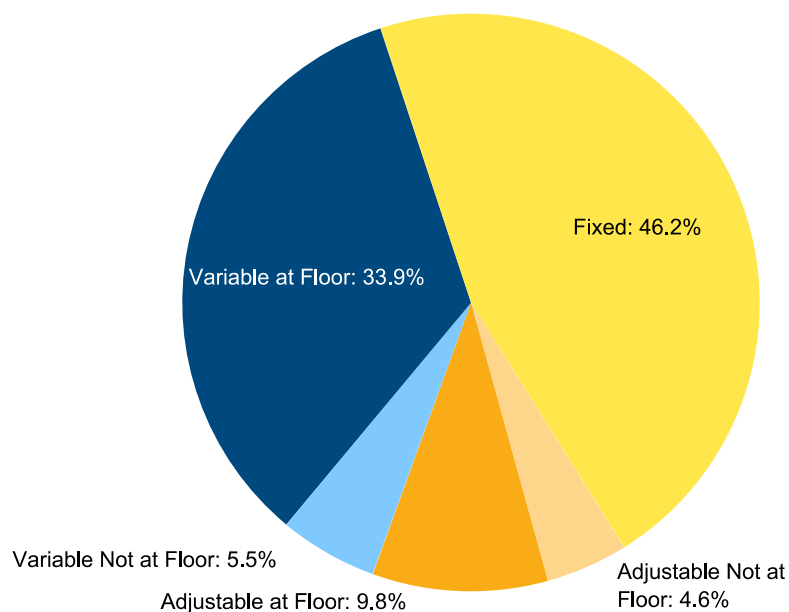


Loan Composition

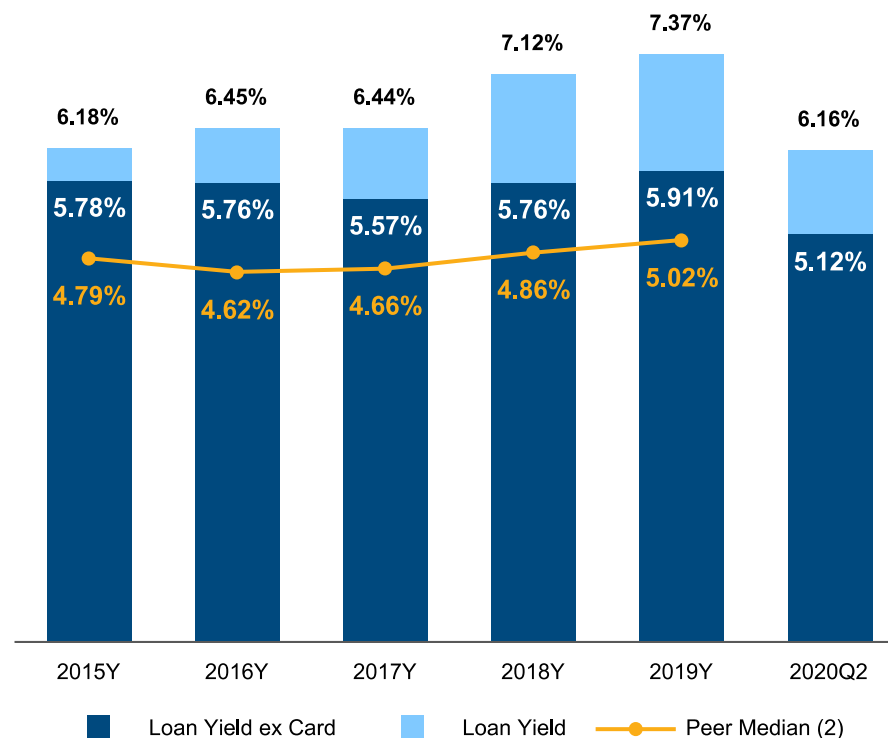


- Owner-occupied commercial real estate "CRE" loans make up approximately 45% of total CRE
- Residential real estate loans consist primarily of investment 1-4 family property (rentals)
- Regular portfolio stress testing includes analyzing the construction portfolio for declines in property values

Fixed vs. Floating Rate Loan Mix



Yield on Loans



- Effective use of rate floors has mitigated impact of declining rate environment
 - 90% of loans are fixed or at contractual floors⁽¹⁾
- Loan yields, excluding the credit card portfolio, have consistently averaged approximately 100bps above peers since 2015

⁽¹⁾ Data excludes loans held for sale but is inclusive of our secured credit card portfolio..

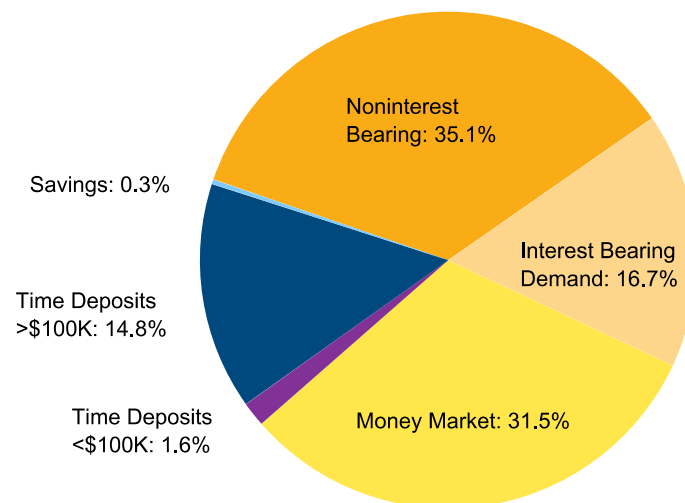
⁽²⁾ Peer group consists of: EGBN, SASR, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Deposit Portfolio Composition

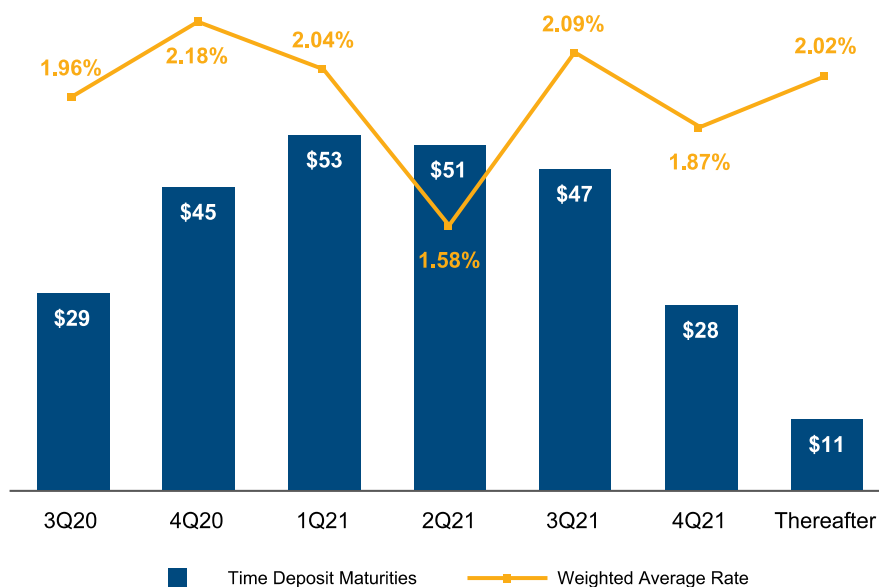
Core Deposit Momentum

- Recruiting deposit sales teams, including fiduciary salespeople, from recently acquired competitors driving core deposit growth
- Customizing solutions for clients, including fiduciary and non-profit organizations, to generate low-cost business deposit accounts
- OpenSky® provides a unique channel for generating non-interest bearing deposits

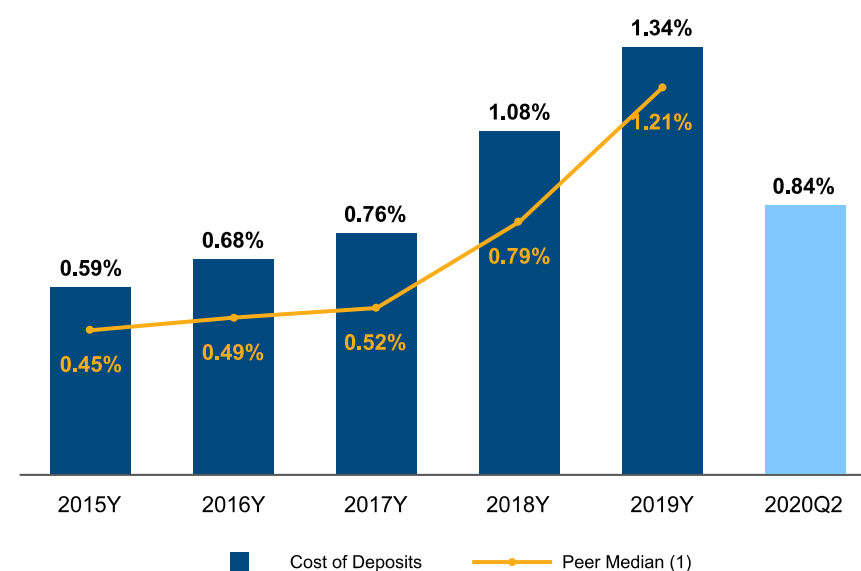
Deposit Portfolio Composition (\$1.61B)



Maturity of Time Deposits (\$M)



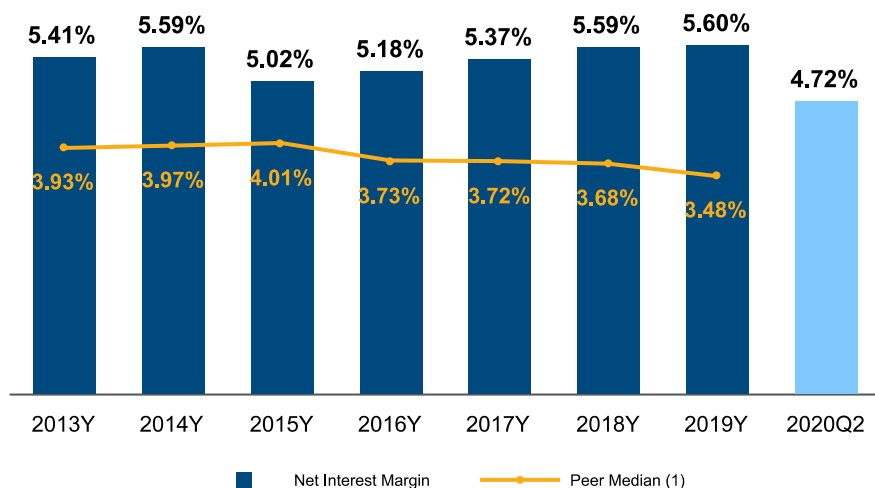
Cost of Deposits



⁽¹⁾Peer group consists of: EGBN, SASR, OLBK, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

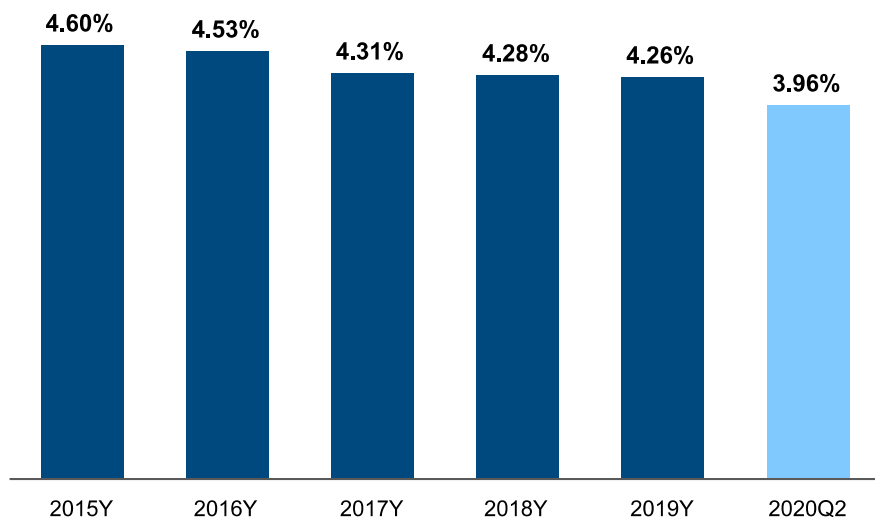
Delivering Superior Net Interest Margin

Net Interest Margin⁽²⁾



- Deliver real, advice-based solutions to complex credit needs rather than acting as the low-cost provider (largely avoid bid situations)
- Target customers with complex credit needs
- Net interest margin is enhanced by OpenSky[®] card returns and deposit contribution
- Consistently collect loan fees

Net Interest Margin, excluding Credit Card and PPP Loans

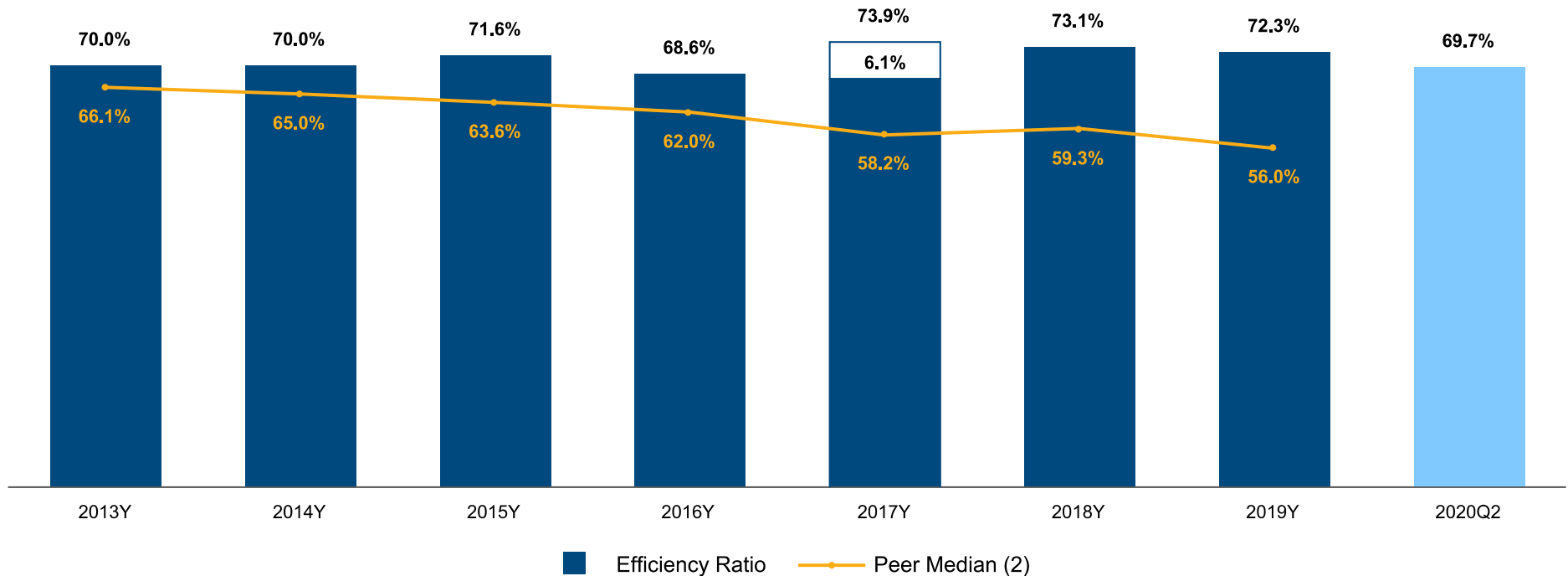


¹ Peer group consists of: EGBN, SASR, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

² 2017Y represents Net Interest Margin, as Adjusted and is a non-GAAP measure adjusted for the impact of non-recurring foregone interest and fees related to the OpenSky[®] data processing conversion. 2020Q2 Net Interest Margin, as Adjusted reflects the impact of PPP loans and their related income. Please refer to the non-GAAP schedules included in the Appendix to this presentation for a reconciliation of this measure.

Efficiency Ratio

Efficiency Ratio⁽¹⁾



Recent investments driving a positive long-term impact on efficiency:

- Credit card data processing conversion has elevated expenses and positioned the business line for the long-term
- Added a seven-person business development team and a 12-person mortgage origination and processing team in an adjacent market in 2020.
- Reston, VA and Columbia, MD branch locations opened in Q2 2017 and Q2 2018, respectively

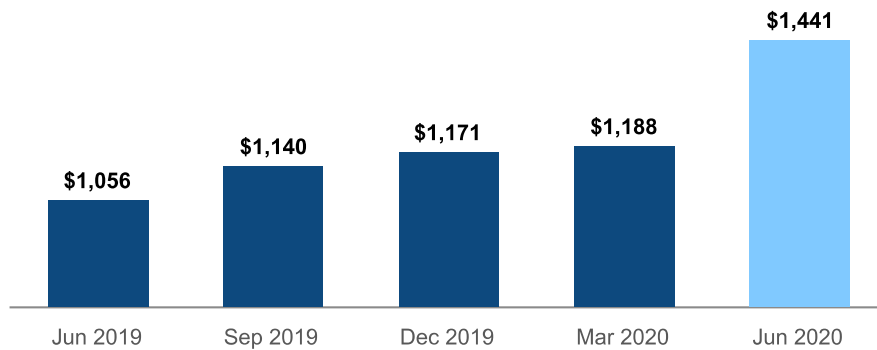
Efficiency ratio is a non-GAAP measure. Please refer to the non-GAAP schedules included in the Appendix to this presentation for a reconciliation of this measure.

1. 2017Y includes Efficiency Ratio, as Adjusted and is a non-GAAP measure adjusted for the impact of \$2.4M of non-recurring foregone interest and fees and \$2.3 million of non-recurring data processing expenses related to the OpenSky data processing conversion. Please refer to the non-GAAP schedules included in the Appendix for a reconciliation of this measure.

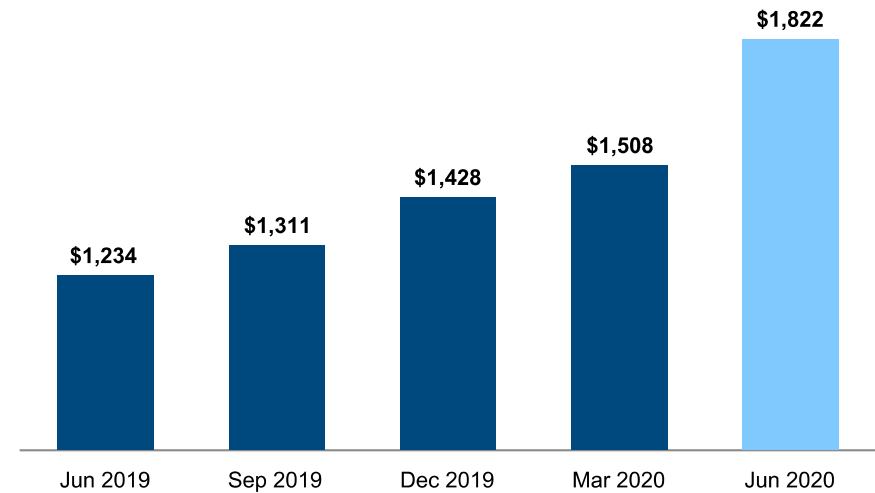
2. Peer group consists of: EGBN, SASR, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Consistent Quarterly Performance

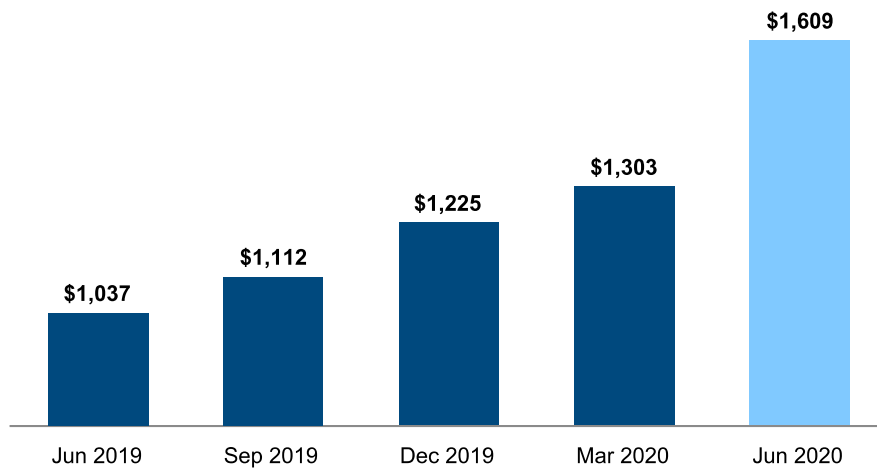
Loans (\$M)



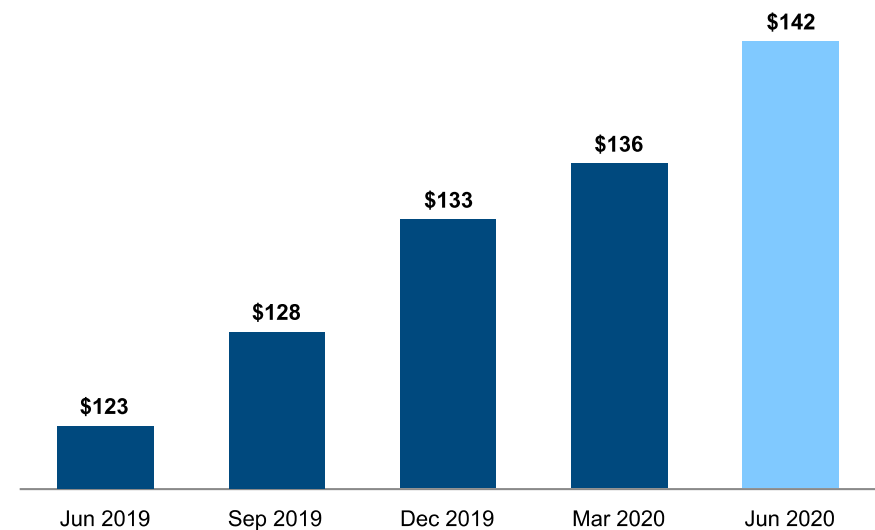
Assets (\$M)



Deposits (\$M)

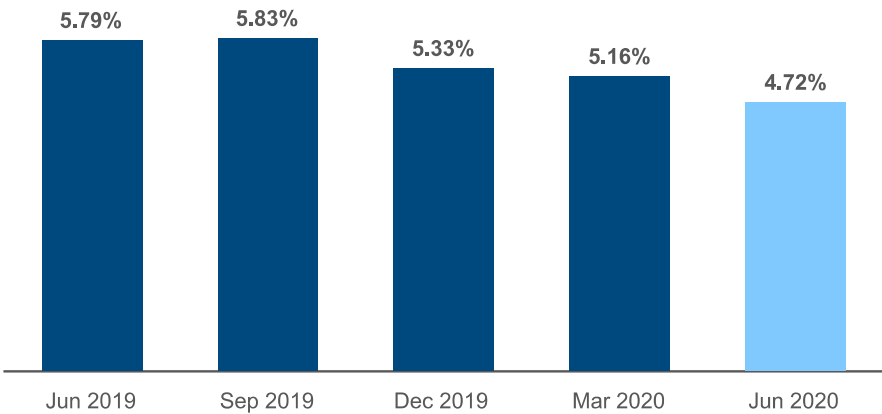


Equity (\$M)

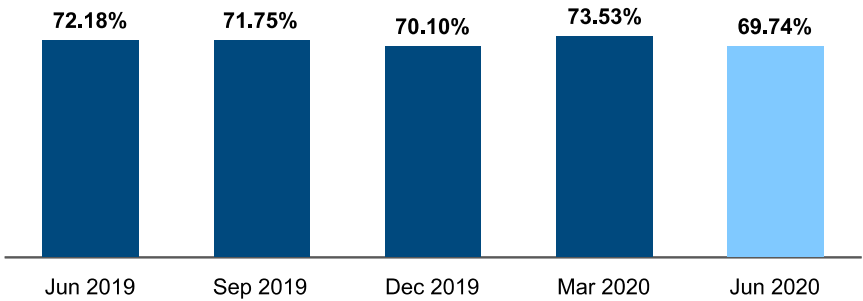


Consistent Quarterly Performance

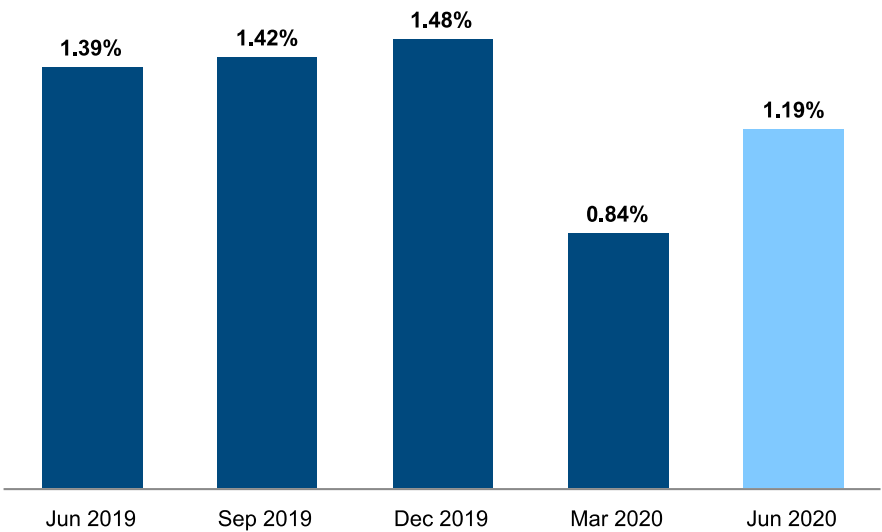
Net Interest Margin



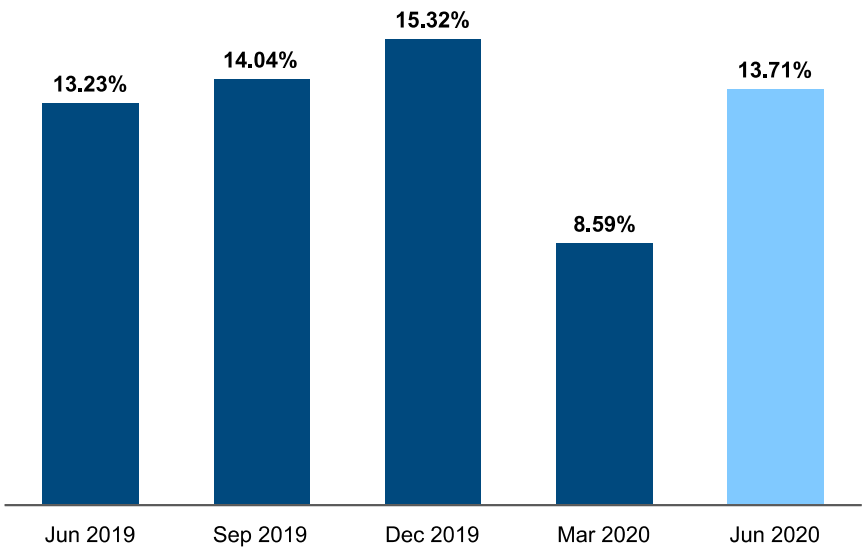
Efficiency Ratio



Return on Average Assets ⁽¹⁾



Return on Average Tangible Common Equity ⁽¹⁾

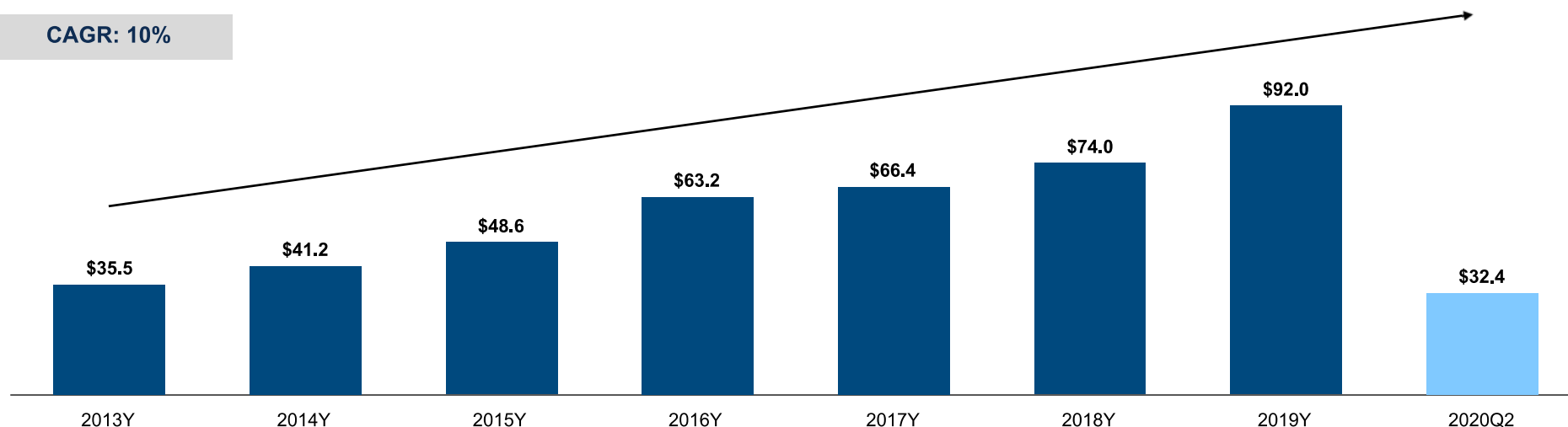


⁽¹⁾ Return on Average Tangible Common Equity ratio is a non-GAAP measure. Please refer to the non-GAAP schedules included in the Appendix to this presentation for a reconciliation of this measure. Data is annualized.

Diversified Revenue Model

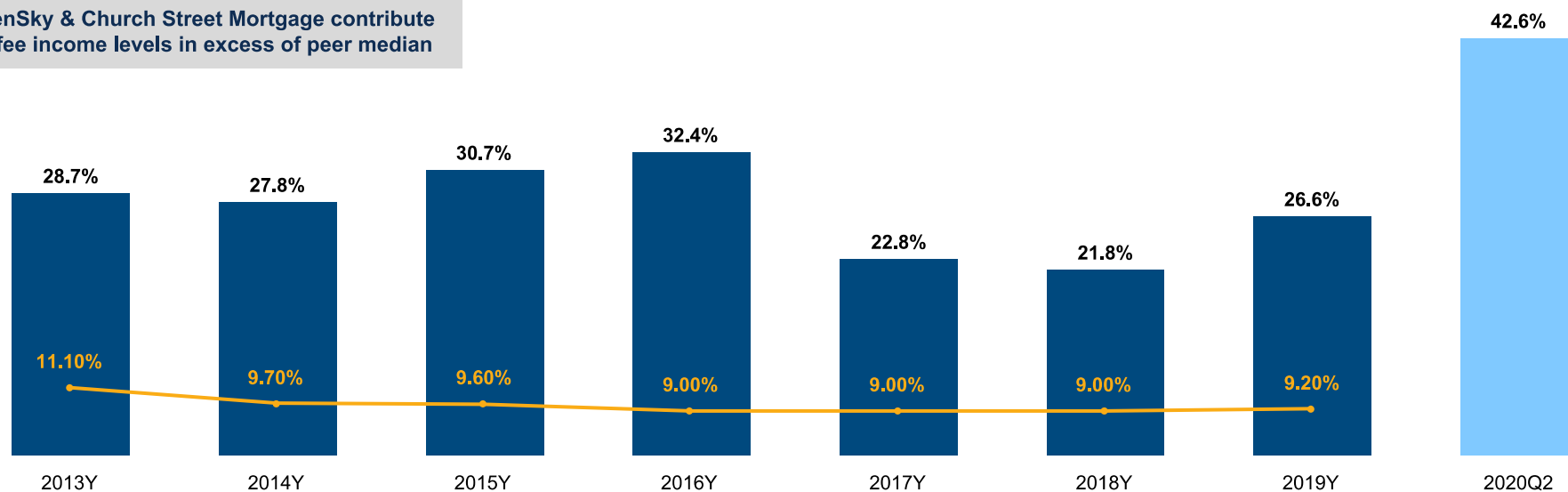
Net Revenue (\$M)⁽¹⁾

CAGR: 10%



Noninterest Income to Net Revenue, as Adjusted⁽¹⁾

OpenSky & Church Street Mortgage contribute to fee income levels in excess of peer median



■ Capital Bank — Peer Median (2)

⁽¹⁾ 2017Y data is based on Adjusted Revenue which is a non-GAAP measure adjusted for the impact of \$2.4 million of non-recurring foregone interest and fees related to the OpenSky® data processing conversion. Please refer to the non-GAAP schedules included in the Appendix to this presentation for a reconciliation of this measure.

⁽²⁾ Peer group consists of: EGBN, SASR, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Customer Demographics

- Underserved by traditional credit products
- Poor or nonexistent credit history
- Nationwide customer base
- Minimum initial deposit of \$200 and maximum initial deposit of \$3,000 per card and \$5,000 per individual

Value Proposition

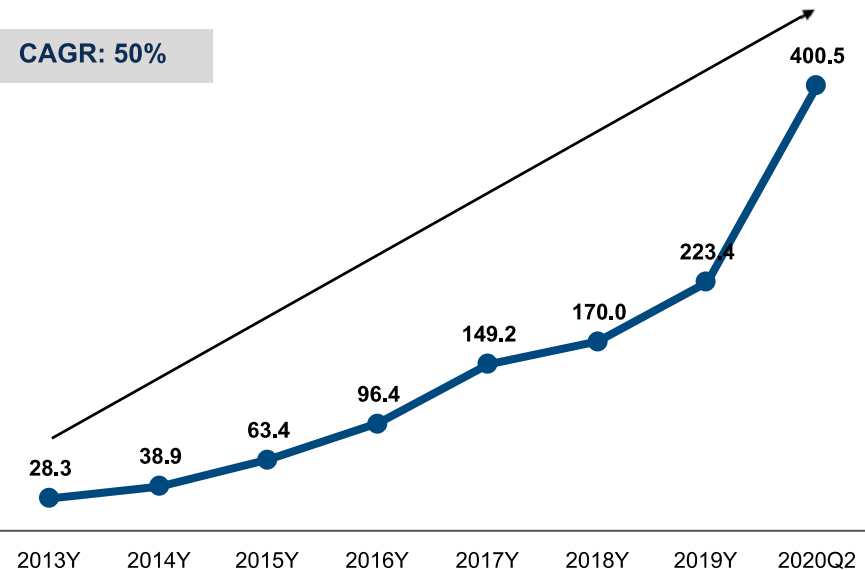
- Help customers repair or create acceptable credit history
- Functions as a traditional VISA credit card

Technology driven

- Nationwide web and mobile platform – 83% of applications are submitted on mobile devices using adaptive digital platform
- Perform proprietary analytics on customer base to monitor and innovate the portfolio

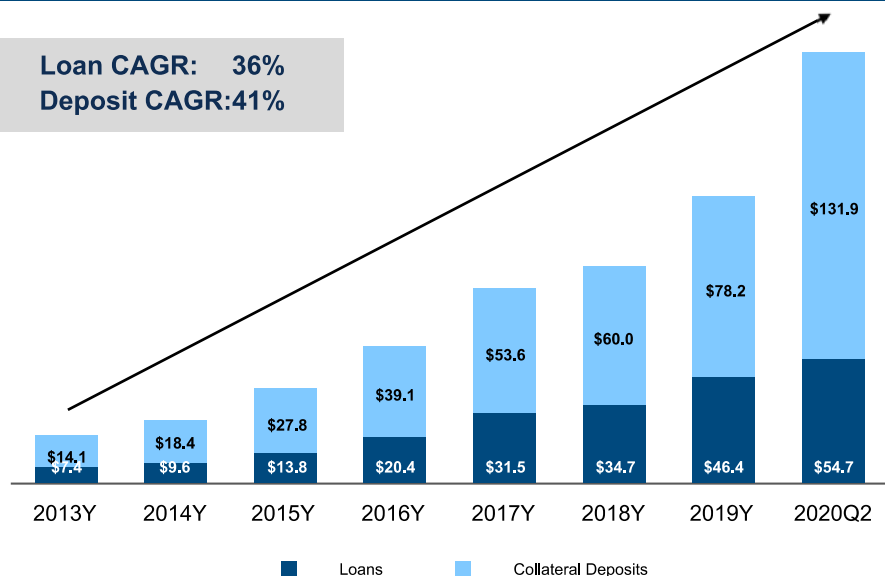
Number of Outstanding Accounts (000s)

CAGR: 50%

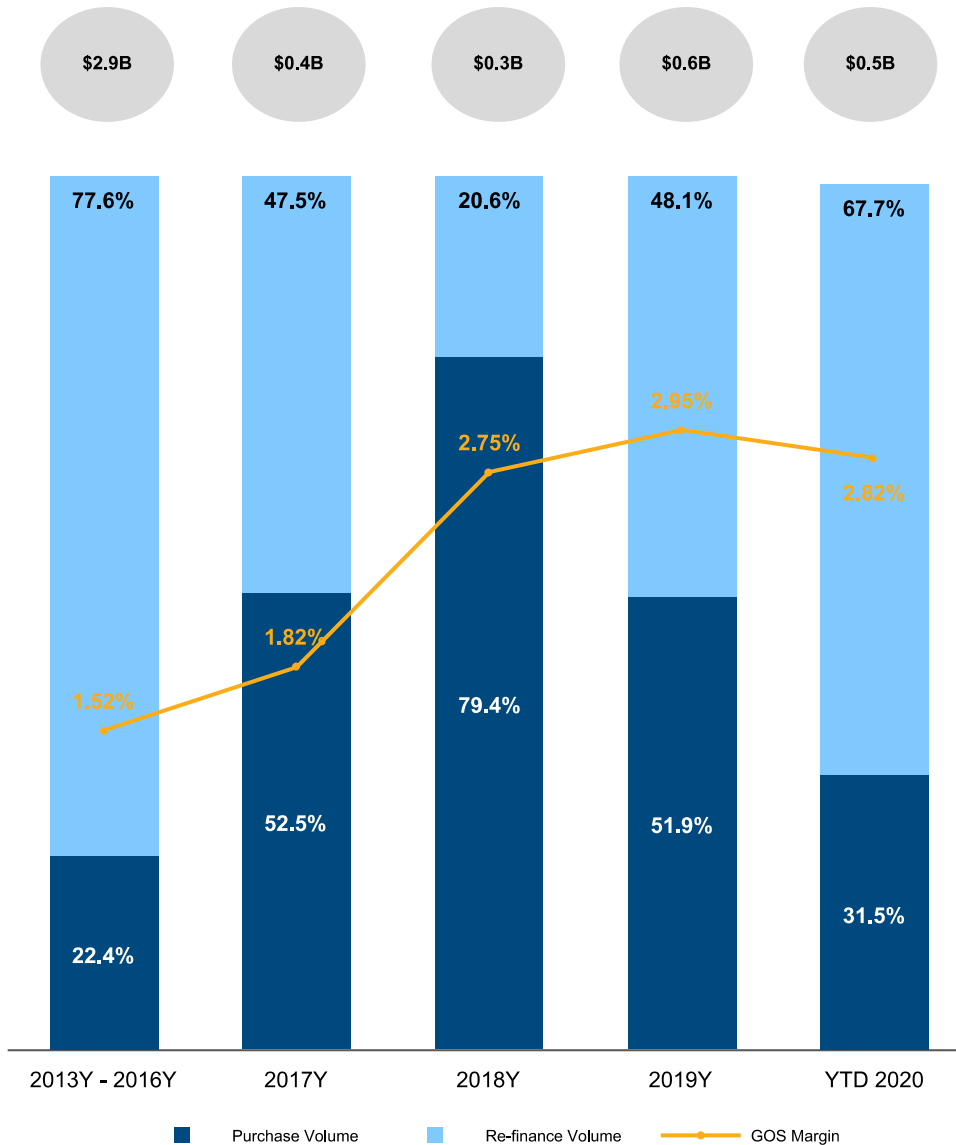


Credit Card Loans & Deposits (\$M)

Loan CAGR: 36%
Deposit CAGR: 41%



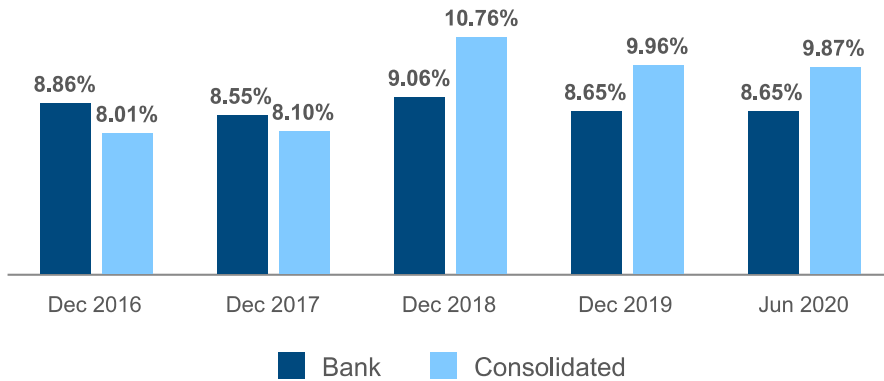
Purchase vs. Re-finance Volume & GOS Margin



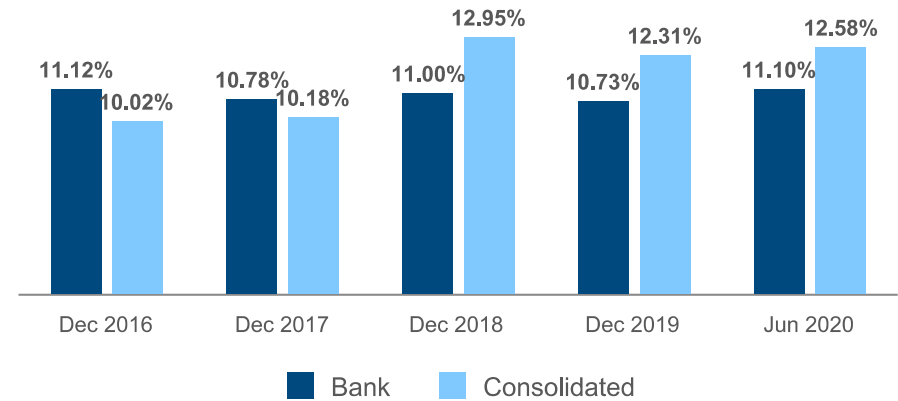
- Elevated volumes continue to outpace expectations
- Increased sales staff to improve productivity while optimizing back-office support
- Production hires since the beginning of 2017 focused on niche products and purchase originations
- Positioning allows for capture of refinance activity in current market conditions
- MD, VA and Washington, D.C. represent 49% of origination volume within our primary market areas
- National technology-enabled consumer direct marketing efforts, including social media campaigns
- Launched digital mortgage platform to capture online leads, drive new customer experience, streamlining processes and costs

Robust Capital Ratios

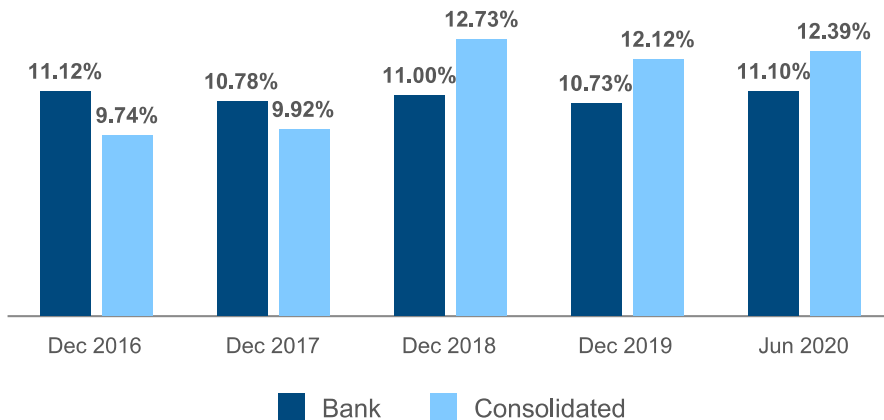
Tier 1 Leverage Ratio



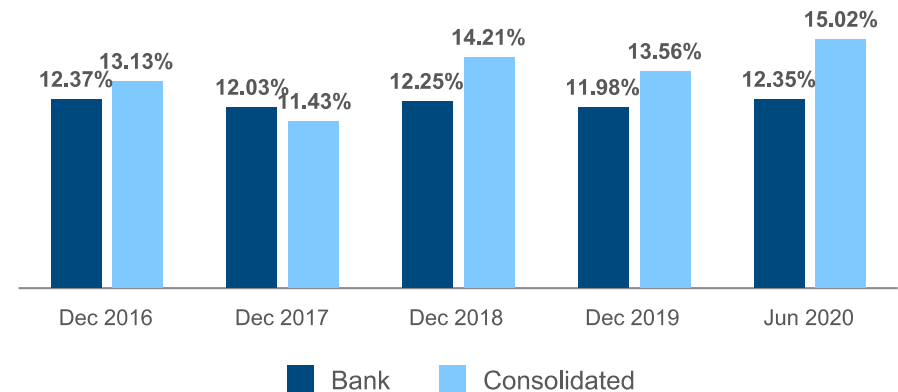
Tier 1 Capital



Common Equity Tier 1 Capital Ratio

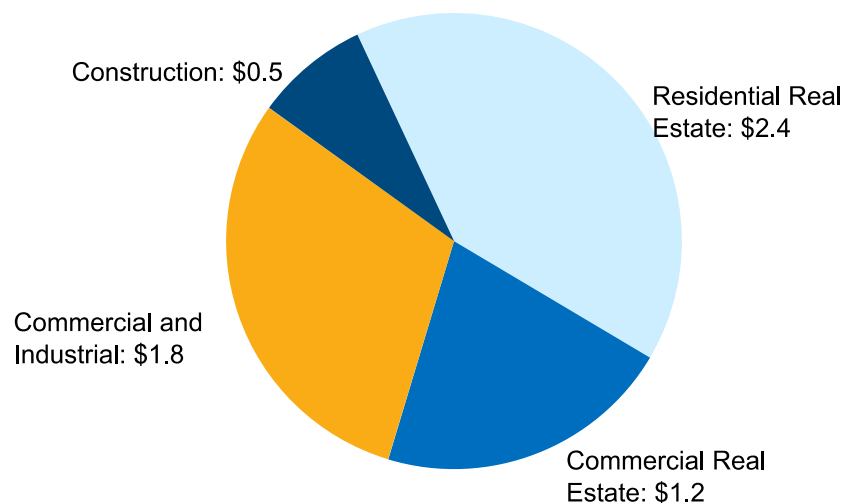


Total Capital Ratio

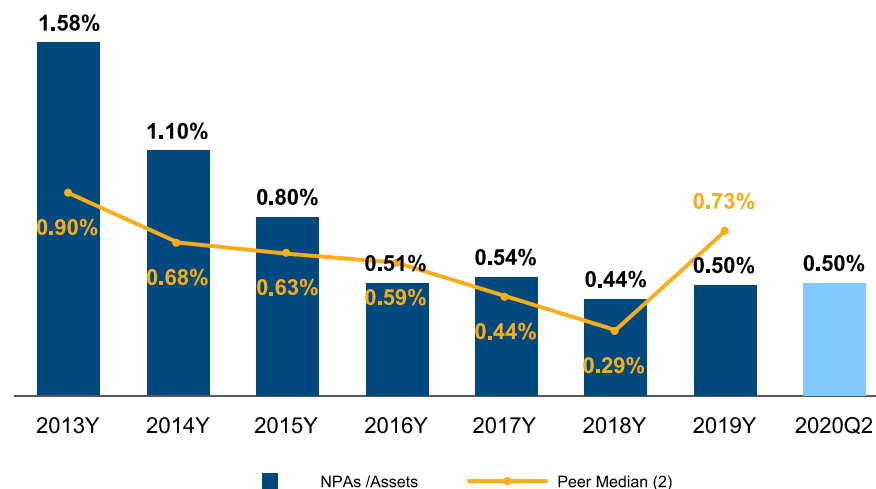


Superior Asset Quality Metrics

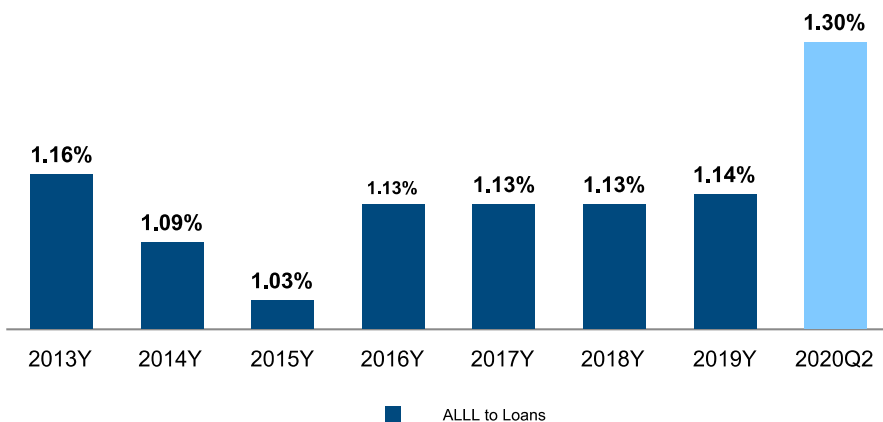
Nonperforming Loans (\$M)



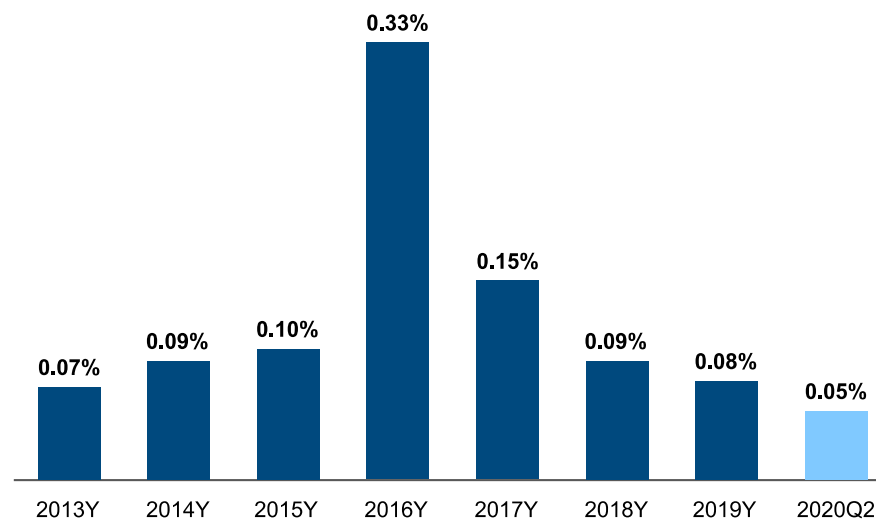
Nonperforming Assets / Assets



Allowance for Loan and Lease Losses to Total Loans



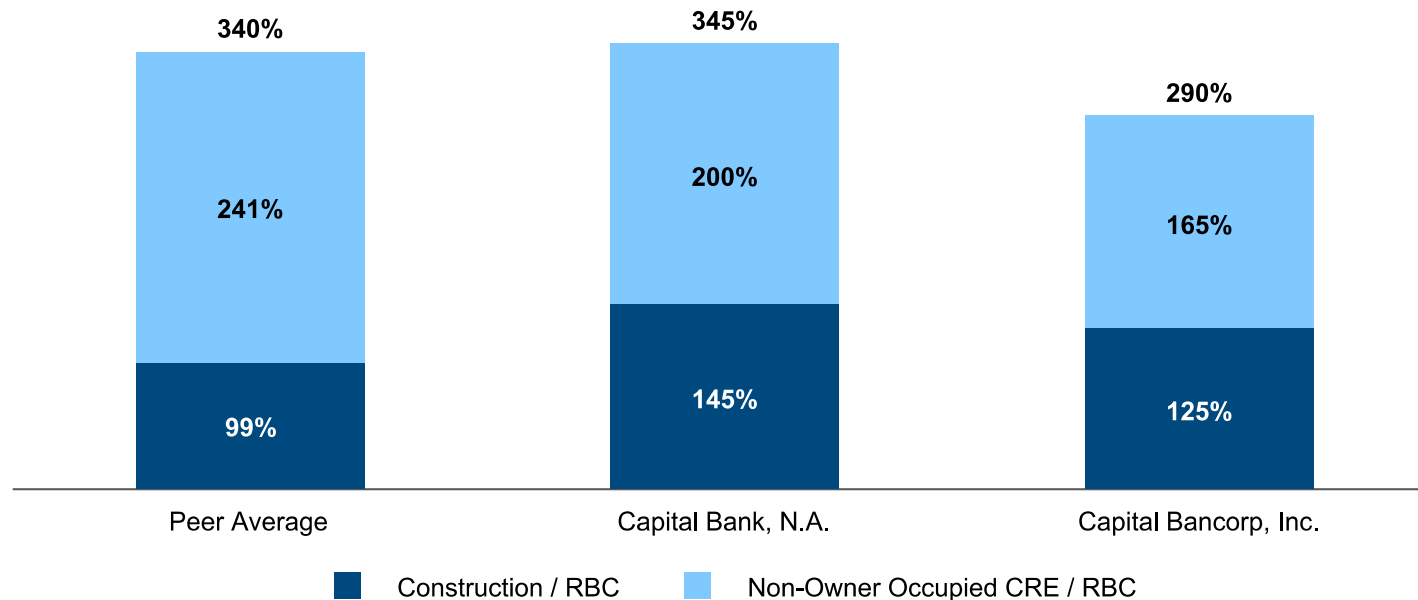
Net Charge-offs / Average Loans



⁽¹⁾ Peer group consists of: EGBN, SASR, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

CRE Concentration Levels

CRE / Total Risk Based Capital ("RBC") Breakdown



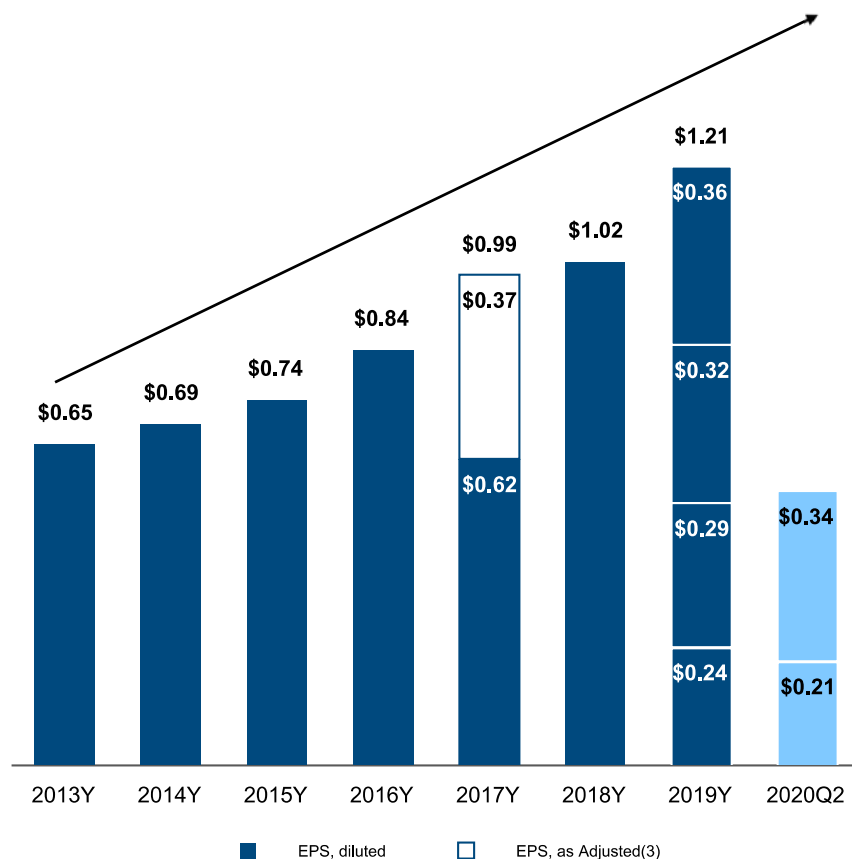
- Construction lending is a historical core competency focused on single family homes and individual condo and townhouse conversions to established builders
- Loan to value limits of 75% for investor and 80% for owner-occupied construction lending
- Construction loans provide a short-duration, high-yield asset class, plus loan fee income, which supports asset sensitivity
- Deep expertise in CRE and real estate development at the Board level

⁽¹⁾ Source: S&P Global Market Intelligence. Data as of 12/31/19. Peer group consists of: EGBN, SASR, SONA, JMSB, HBMD, TCFC and FVCB. Represents bank-level regulatory data.

Strong Balance Sheet and Capital Positions

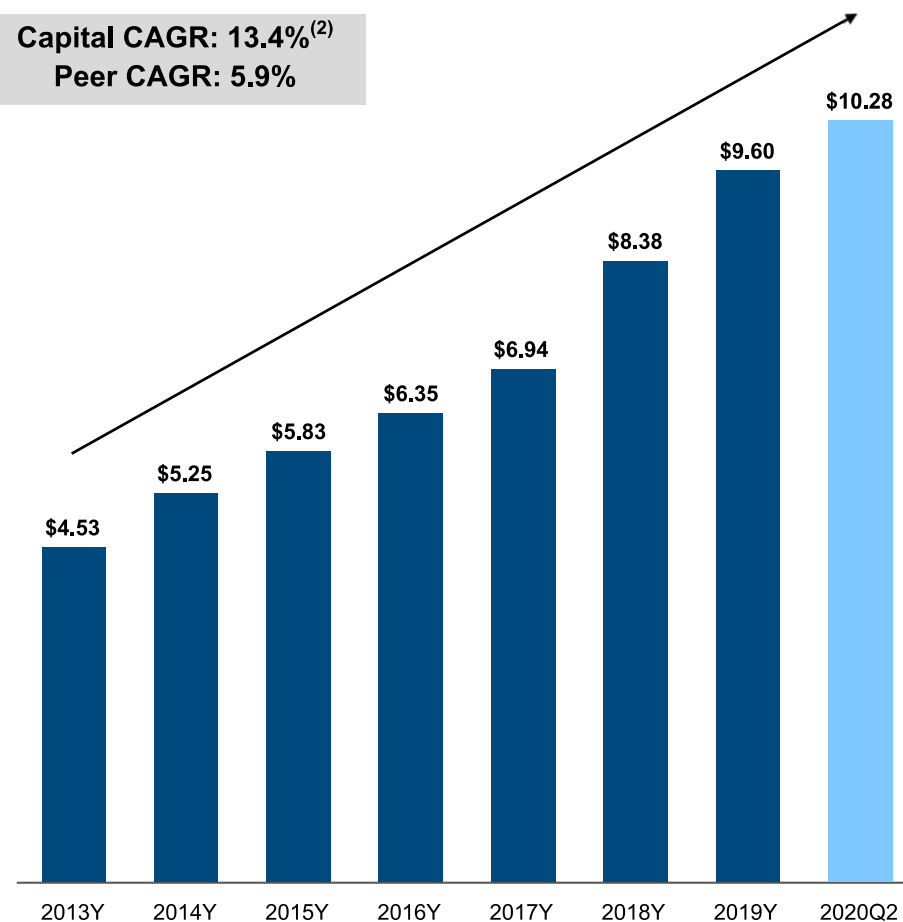
Earnings per Share (EPS) Growth

Capital CAGR: 10.9%⁽¹⁾
Peer CAGR: 7.9%



Tangible Book Value per Share (TBV) Growth

Capital CAGR: 13.4%⁽²⁾
Peer CAGR: 5.9%



Peer group consists of: EGBN, SASR, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Note: 2013 earnings per share for Capital excludes bargain purchase gains.

⁽¹⁾ Based on EPS, as adjusted for 2017. CAGR represents the period from 2013 through 2019Y

⁽²⁾ EPS, as Adjusted, is a non-GAAP measure and excludes \$4.2 million of non-recurring charges and lost revenue.

⁽³⁾ Tangible book value per share and EPS, as Adjusted, are non-GAAP measures. Refer to the non-GAAP schedules included in the Appendix for a reconciliation of these measures.

- **Operate in Premier Markets**
- **Entrepreneurial Management Team**
- **Consistently High Performing Community Bank**
- **Innovation Driven, Fee Based Businesses**
- **Building Earnings Momentum**



Appendix

ROATCE and ROATCE, as Adjusted Reconciliations

“Return on average tangible common equity” is a non-GAAP measure defined as net income, less bargain purchase gain (net of taxes), plus the amortization of intangible assets (net of taxes) divided by average total equity net of average intangible assets. Quarterly amounts are annualized.

Return on Average Tangible Common Equity

Dollars in thousands	Year Ended December 31,							Quarter Ended
	2013	2014	2015	2016	2017	2018	2019	June 30, 2020
Net Income	\$ 6,857	\$ 6,793	\$ 7,492	\$ 9,441	\$ 7,109	\$ 12,767	\$ 16,895	\$ 4,761
Less: Bargain Purchase Gain, net of taxes	(1,076)	—	—	—	—	—	—	—
Add: Intangible Asset Amortization, net of taxes	33	20	14	10	—	—	—	—
Net Income Excluding Intangible Amortization and Bargain Purchase Gain, net, as Adjusted	\$ 5,814	\$ 6,813	\$ 7,506	\$ 9,451	\$ 7,109	\$ 12,767	\$ 16,895	\$ 4,761
Average Total Equity	36,965	45,775	53,883	65,590	76,543	91,590	123,657	139,704
Less: Average Preferred Equity	—	—	—	—	—	—	—	—
Less: Average Intangible Assets	(84)	(53)	(26)	(8)	—	—	—	—
Average Tangible Common Equity	\$ 36,881	\$ 45,722	\$ 53,857	\$ 65,582	\$ 76,543	\$ 91,590	\$ 123,657	\$ 139,704
Return on Average Tangible Common Equity	15.76 %	14.90 %	13.94 %	14.41 %	9.29 %	13.94 %	13.66 %	13.71 %

“Return on average tangible common equity, as adjusted” is a non-GAAP measure defined as net income, less bargain purchase gain (net of taxes), plus non-recurring foregone interest and fees, plus non-recurring data processing expenses, plus non-recurring deferred tax revaluation, less the tax impact of conversion-related items, plus the amortization of intangible assets (net of taxes), divided by average total equity, net of average intangible assets. Quarterly amounts are annualized.

Return on Average Tangible Common Equity, as Adjusted

Dollars in thousands	Year Ended December 31,							Quarter Ended
	2013	2014	2015	2016	2017	2018	2019	June 30, 2020
Net Income	\$ 6,857	\$ 6,793	\$ 7,492	\$ 9,441	\$ 7,109	\$ 12,767	\$ 16,895	\$ 4,761
Less: Bargain Purchase Gain, net of taxes	(1,076)	—	—	—	—	—	—	—
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—
Add: Non-recurring data processing expenses	—	—	—	—	2,275	—	—	—
Add: Non-recurring deferred tax revaluation	—	—	—	—	1,386	—	—	—
Less: Tax impact of conversion related items	—	—	—	—	(1,847)	—	—	—
Net Income, as Adjusted	\$ 5,781	\$ 6,793	\$ 7,492	\$ 9,441	\$ 11,293	\$ 12,767	\$ 16,895	\$ 4,761
Add: Intangible asset amortization, net of taxes	33	20	14	10	—	—	—	—
Net Income Excluding Intangible Amortization and Bargain Purchase Gain, net, as Adjusted	\$ 5,814	\$ 6,813	\$ 7,506	\$ 9,451	\$ 11,293	\$ 12,767	\$ 16,895	\$ 4,761
Average Total Equity	\$ 36,965	\$ 45,775	\$ 53,883	\$ 65,590	\$ 76,543	\$ 91,590	\$ 123,657	\$ 139,704
Less: Average Preferred Equity	—	—	—	—	—	—	—	—
Less: Average Intangible Assets	(84)	(53)	(26)	(8)	—	—	—	—
Average Tangible Common Equity	\$ 36,881	\$ 45,722	\$ 53,857	\$ 65,582	\$ 76,543	\$ 91,590	\$ 123,657	\$ 139,704
Return on Average Tangible Common Equity, as Adjusted	15.76 %	14.90 %	13.94 %	14.41 %	14.75 %	13.94 %	13.66 %	13.71 %

ROAA and NIM, as Adjusted Reconciliations

“Return on average assets, as adjusted” is a non-GAAP measure defined as net income, less bargain purchase gain (net of taxes), plus non-recurring foregone interest and fees, plus non-recurring data processing expenses, plus non-recurring deferred tax revaluation, less the tax impact of conversion-related items and less PPP loan income, divided by average total assets less average PPP loans. Quarterly amounts are annualized.

Return on Average Assets, as Adjusted

Dollars in Thousands	Year Ended December 31,							Quarter Ended
	2013	2014	2015	2016	2017	2018	2019	June 30, 2020
Net Income	\$ 6,857	\$ 6,793	\$ 7,492	\$ 9,441	\$ 7,109	\$ 12,767	\$ 16,895	\$ 4,761
Less: Bargain purchase gain, net of taxes	(1,076)	—	—	—	—	—	—	—
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—
Add Non-recurring data processing expenses	—	—	—	—	2,275	—	—	—
Add: Non-recurring deferred tax revaluation	—	—	—	—	1,386	—	—	—
Less: Tax impact of conversion related items	—	—	—	—	(1,847)	—	—	—
Net Income, as Adjusted	\$ 5,781	\$ 6,793	\$ 7,492	\$ 9,441	\$ 11,293	\$ 12,767	\$ 16,895	\$ 4,761
Average Total Assets	\$ 471,400	\$ 541,934	\$ 679,595	\$ 832,619	\$ 964,946	\$ 1,045,732	\$ 1,219,909	\$ 1,612,839
Return on Average Assets, as Adjusted	1.23 %	1.25 %	1.10 %	1.13 %	1.17 %	1.22 %	1.38 %	1.19 %

“Net interest margin, as adjusted” is a non-GAAP measure defined as net interest income, plus non-recurring foregone interest and fees less PPP and credit card loan income, divided by average interest earning assets less average PPP and credit card loans.

Net Interest Margin, as Adjusted

Dollars in Thousands	Year Ended December 31,							Quarter Ended
	2013	2014	2015	2016	2017	2018	2019	June 30, 2020
Net Interest Income	\$ 25,327	\$ 29,717	\$ 33,676	\$ 42,759	\$ 48,911	\$ 57,888	\$ 67,509	\$ 18,624
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—
Less Secured credit card loan income	—	—	—	—	—	—	—	(4,066)
Less PPP loan income	—	—	—	—	—	—	—	(1,011)
Net Interest Income, as Adjusted	\$ 25,327	\$ 29,717	\$ 33,676	\$ 42,759	\$ 51,281	\$ 57,888	\$ 67,509	\$ 13,547
Average Interest Earning Assets	\$ 467,772	\$ 531,505	\$ 671,275	\$ 825,676	\$ 955,479	\$ 1,035,731	\$ 1,204,863	\$ 1,588,380
Less Average secured credit card loans	—	—	—	—	—	—	—	(42,538)
Less Average PPP loans	—	—	—	—	—	—	—	(168,490)
Total Average Interest Earning Assets	\$ 467,772	\$ 531,505	\$ 671,275	\$ 825,676	\$ 955,479	\$ 1,035,731	\$ 1,204,863	\$ 1,377,352
Net Interest Margin, as Adjusted	5.41 %	5.59 %	5.02 %	5.18 %	5.37 %	5.59 %	5.60 %	3.96 %

Adjusted Revenue & Noninterest Income to Adjusted Revenue and Efficiency Ratio, as Adjusted Reconciliations

"Adjusted Revenue and Noninterest Income to Adjusted Revenue" is considered a non-GAAP measure. Net revenue for 2017 has been adjusted to exclude the impact of non-recurring foregone interest and fees.

Adjusted Revenue and Noninterest Income to Adjusted Revenue

Dollars in thousands	Year Ended December 31,								Quarter Ended
	2013	2014	2015	2016	2017	2018	2019	June 30, 2020	
Noninterest Income	\$ 10,171	\$ 11,442	\$ 14,929	\$ 20,473	\$ 15,149	\$ 16,124	\$ 24,518	\$ 13,825	
Net Interest Income	25,327	29,717	33,676	42,759	48,911	57,888	67,509	18,624	
Add: Noninterest Income	10,171	11,442	14,929	20,473	15,149	16,124	24,518	13,825	
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—	
Adjusted Revenue	\$ 35,498	\$ 41,159	\$ 48,605	\$ 63,232	\$ 66,430	\$ 74,012	\$ 92,027	\$ 32,449	
Noninterest Income to Adjusted Revenue	28.65 %	27.80 %	30.71 %	32.38 %	22.80 %	21.70 %	26.64 %	42.60 %	

"Efficiency ratio, as adjusted" is a non-GAAP measure defined as total noninterest expense less non-recurring data processing expenses, divided by the sum of net interest income, noninterest income and non-recurring foregone interest and fees.

Efficiency Ratio, as Adjusted

Dollars in thousands	Year Ended December 31,								Quarter Ended
	2013	2014	2015	2016	2017	2018	2019	June 30, 2020	
Noninterest Expense	\$ 24,836	\$ 28,821	\$ 34,817	\$ 43,380	\$ 47,306	\$ 54,123	\$ 66,525	\$ 22,630	
Less: Non-recurring data processing expenses	—	—	—	—	(2,275)	—	—	—	
Adjusted Noninterest Expense	24,836	28,821	34,817	43,380	45,031	54,123	67	22,630	
Net Interest Income	25,327	29,717	33,676	42,759	48,911	57,888	68	18,624	
Add: Noninterest Income	10,171	11,442	14,929	20,473	15,149	16,124	25	13,825	
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—	
Adjusted Revenue	\$ 35,498	\$ 41,159	\$ 48,605	\$ 63,232	\$ 66,430	\$ 74,012	\$ 92	\$ 32,449	
Efficiency Ratio, as Adjusted	69.96 %	70.02 %	71.63 %	68.60 %	67.79 %	73.13 %	72.29 %	69.74 %	

Diluted Earnings Per Share, as Adjusted and Tangible Book Value per Share Reconciliations

“**Diluted earnings per share, as adjusted**” is a non-GAAP measure defined as net income, less bargain purchase gain (net of taxes), plus non-recurring foregone interest and fees, plus non-recurring data processing expenses, plus non-recurring deferred tax revaluation, less the tax impact of conversion-related items, divided by the diluted weighted average shares outstanding.

Diluted Earnings per Share, as Adjusted

Amounts in thousands except per share items	Year Ended December 31,							Quarter Ended
	2013	2014	2015	2016	2017	2018	2019	June 30, 2020
Net Income	\$ 6,857	\$ 6,793	\$ 7,492	\$ 9,441	\$ 7,109	\$ 12,767	\$ 16,895	\$ 4,761
Less: Bargain Purchase Gain, net of taxes	(1,076)	—	—	—	—	—	—	—
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—
Add: Non-recurring data processing expenses	—	—	—	—	2,275	—	—	—
Add: Non-recurring deferred tax revaluation	—	—	—	—	1,386	—	—	—
Less: Tax impact of conversion related items	—	—	—	—	(1,847)	—	—	—
Net Income, as Adjusted	5,781	6,793	7,492	9,441	11,293	12,767	16,895	4,761
Add: Convertible debt interest expense	281	281	281	—	—	—	—	—
Net Income, as Adjusted for Diluted EPS	\$ 6,062	\$ 7,074	\$ 7,773	\$ 9,441	\$ 11,293	\$ 12,767	\$ 16,895	\$ 4,761
Diluted Weighted Average Shares Outstanding	9,337	10,280	10,488	11,289	11,428	12,462	13,969	13,817
Diluted Earnings per Share, as Adjusted	\$ 0.65	\$ 0.69	\$ 0.74	\$ 0.84	\$ 0.99	\$ 1.02	\$ 1.21	\$ 0.34

“**Tangible book value per share**” is a non-GAAP measure defined as total stockholders’ equity, less intangible assets, divided by shares of common stock outstanding.

Tangible Book Value per Share

Amounts in thousands except per share items	Year Ended December 31,							Quarter Ended
	2013	2014	2015	2016	2017	2018	2019	June 30, 2020
Total Stockholders' Equity	\$ 42,421	\$ 50,216	\$ 59,657	\$ 70,748	\$ 80,119	\$ 114,563	\$ 133,331	\$ 142,108
Less: Preferred Equity	—	—	—	—	—	—	—	—
Less: Intangible Assets	(72)	(39)	(17)	—	—	—	—	—
Tangible Common Equity	\$ 42,349	\$ 50,177	\$ 59,640	\$ 70,748	\$ 80,119	\$ 114,563	\$ 133,331	\$ 142,108
Period End Shares Outstanding	9,343	9,563	10,226	11,145	11,537	13,672	13,895	13,818
Tangible Book Value per Share	\$ 4.53	\$ 5.25	\$ 5.83	\$ 6.35	\$ 6.94	\$ 8.38	\$ 9.60	\$ 10.28