

 CAPITAL BANCORP, INC.

CAPITAL
BANK 
PARTNERS *in* YOUR VISION

Thinking

Ahead

Ed Barry
Chief Executive Officer

Scot Browning
President

Alan Jackson
Chief Financial Officer

KBW Community Bank Investor Conference

July 30, 2019

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This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures. These non-GAAP financial measures should not be considered in isolation, and should be considered as additions to, and not substitutes for or superior to, measures of financial performance prepared in accordance with GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus their nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of the Company's non-GAAP financial measures as tools for comparison. See the Appendix to this presentation for a reconciliation of the non-GAAP financial measures used in (or conveyed orally during) this presentation to their most directly comparable GAAP financial measures.

Table of Contents

		Page
I.	Introduction to Capital Bancorp (CBNK)	4
II.	Investment Opportunity	5
A.	Market Dynamics	6
B.	Experienced Management Team	7
C.	Delivering Consistent Performance	9
D.	Innovation Driven, Fee Based Businesses	20
E.	Building Earnings Momentum	25
III.	Appendix - Non-GAAP Reconciliations	27

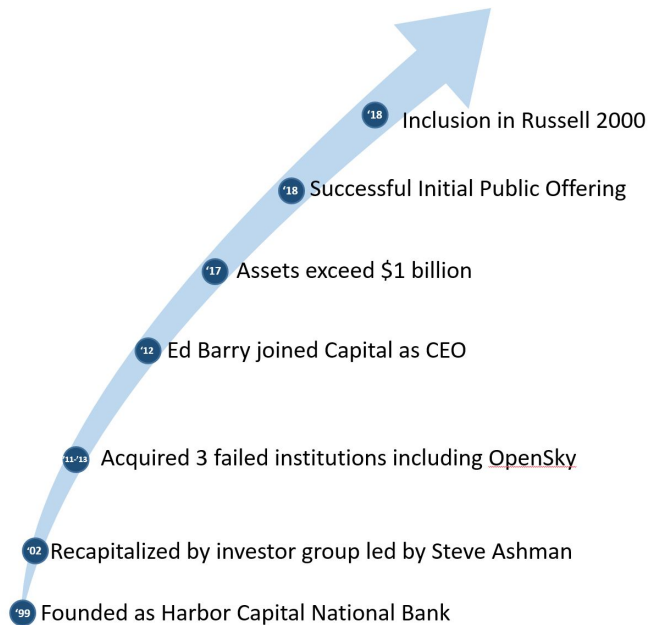
Capital Bancorp, Inc. (NASDAQ - CBNK)

Franchise Highlights

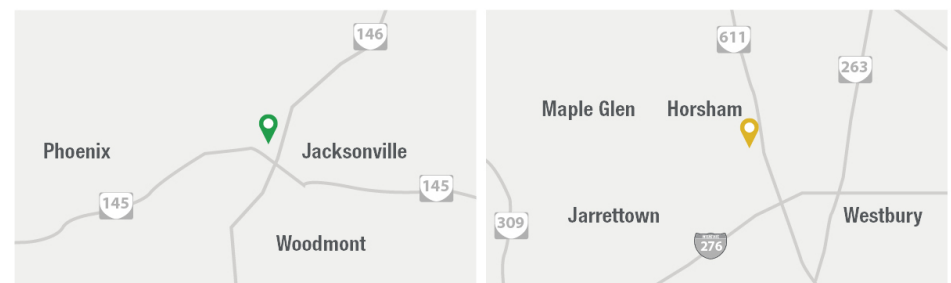
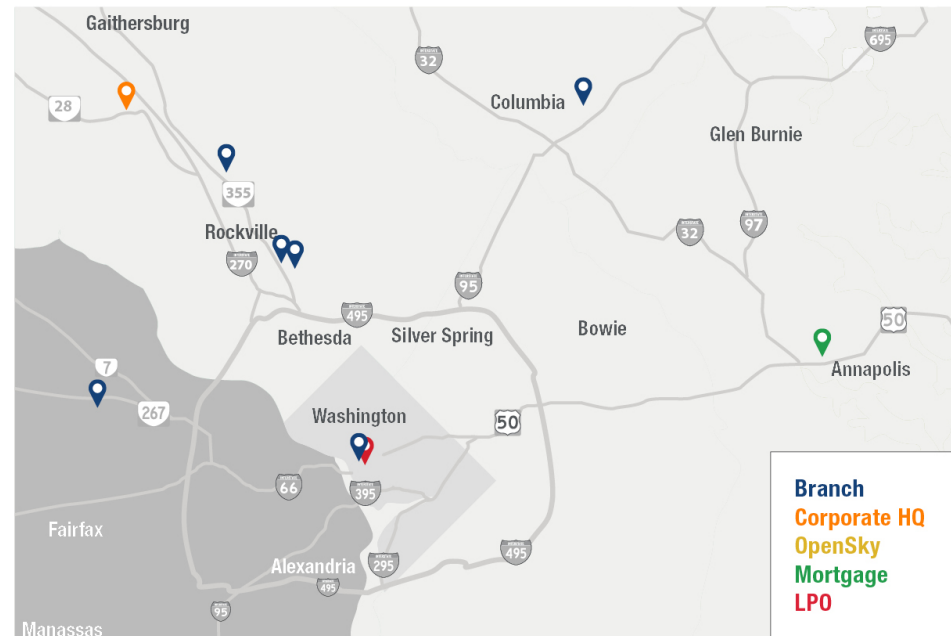
Corporate Headquarters - Rockville, MD

<i>Balance Sheet (\$M, except per share amounts)</i>	Unaudited 6/30/2019	Quarter Result
Assets	\$ 1,234	↑ 10% QoQ
Loans	1,056	↑ 5% QoQ
Deposits	1,037	↑ 7% QoQ
Quarterly Financial Performance		
Earnings per Share, Diluted	\$ 0.29	↑ 21% QoQ
ROAA	1.39%	↑ 14% QoQ
ROATCE	13.23%	↑ 16% QoQ
Tangible Book Value per Share	\$ 8.97	↑ 4% QoQ
Efficiency Ratio	72.18%	↓ 390 bps
Net Interest Margin	5.79%	↑ 33 bps

Corporate Timeline



Footprint



Investment Opportunity

Operate in Exceptional Markets

- The Washington, D.C. and Baltimore, MD MSAs make up one of the largest and wealthiest regions in the U.S.
- Consolidation creates new opportunities for customer and talent acquisition
- Market insulated from economic downturns by federal government presence

Entrepreneurial Management Team

- Experts in their fields combining large and community bank skills
- Capabilities in data, analytics, marketing and technology
- Significant board and management ownership

Consistently High Performing Community Bank

- Profitability has consistently exceeded community banking peers
- Entrepreneurial culture with a disciplined strategic approach
- Strong organic balance sheet growth
- Superior asset quality

Innovation Driven, Fee Based Businesses

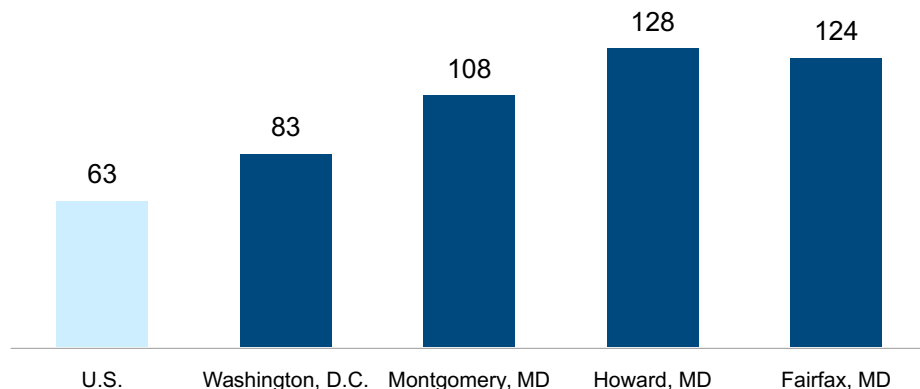
- Secured credit card and mortgage divisions drive high fee income
- Proprietary technology and analytics
- Digital enabled marketing

Building Earnings Momentum

- Significant investments in core deposit generation and commercial sales force
- Scalable OpenSky[®] infrastructure with processor conversion (Q4 2017) and investment in analytics

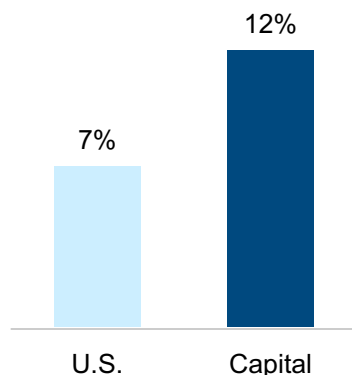
Exceptional Markets

Median Household Income by County (\$000)

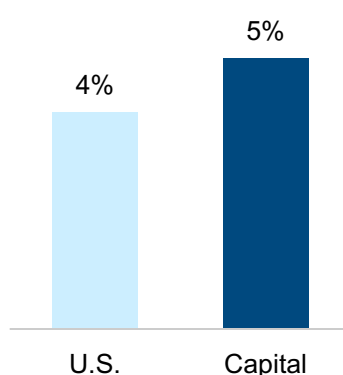


Growth of Capital Bank Cities of Operation⁽²⁾

Pop. Growth 2010-Current



Est. Pop. Growth Next Five Years



Washington, D.C. – Baltimore, MD Market

- Recent M&A in market creating disruptions and creating opportunities to acquire talent and customers
- Total population of more than 9.1 million
- Includes the four wealthiest counties in the U.S. (as measured by median HH income)
- Combined GDP of \$722 billion (would rank 3rd nationally among U.S. MSAs)
- Washington D.C. MSA added 60,700 jobs between Oct 2017 and Oct 2018⁽¹⁾
- Approximately 45% of the combined population of the Washington, DC and Baltimore, MD MSAs has a college degree⁽³⁾
- Home to 15 companies from the 2017 Fortune 500 list and 5 of the U.S.'s largest 100 private companies, including the most recent announcement of Amazon's HQ2
- Significant opportunity to take market share from large, out of market players: Top 6 banks in both Washington, D.C. and Baltimore, MD MSAs are \$50B+ institutions

Source: S&P Global Market Intelligence, Bureau of Labor Statistics and GMU Center for Regional Analysis.

⁽¹⁾ Data is not seasonally adjusted.

⁽²⁾ Represents aggregate population growth of Capital's cities of operation. Cities of operation defined as cities where the Company has a full service branch location.

⁽³⁾ Determined as the percentage of the population with a bachelor's degree or higher.

Experienced Management Team



Edward F. Barry
Chief Executive Officer

Joined Capital Bank as Chief Executive Officer in 2012

Prior to joining Capital Bank, Mr. Barry held senior positions at Capital One Bank, Bank of America, and E&Y/Capgemini where he held a variety of roles primarily focusing on marketing, data, analytics and strategy

Recognized in 2017 as E&Y's Entrepreneur of the Year, Mid-Atlantic Region⁽¹⁾



Scot R. Browning
President

Joined Capital Bank as President in 2002

Currently oversees the commercial lending department, which has grown from \$13.7 million to over \$850.2 million in funded loans during his tenure

30 years of banking experience primarily in commercial lending

Prior leadership roles with United Bank, F&M Bank Allegiance and Century National Bank



Alan W. Jackson
Chief Financial Officer

Joined Capital Bank as Chief Financial Officer in 2017

Mr. Jackson has more than 30 years of financial services experience including previously serving as CFO of two publicly traded banks

Prior to joining Capital Bank, Mr. Jackson was a Senior Managing Director with FinPro and spent 5 years with Banker's Dashboard & S&P Global Market Intelligence



Karl Dicker
Chief Operating Officer

Joined Capital Bank as Chief Operating Officer in 2018

Prior to joining Capital Bank, Mr. Dicker spent 16 years with Capital One Bank rising to Senior Vice President where he led Treasury Management Strategy, Marketing & Analytics and served as Head of Enterprise Payments

Key experience also includes core system and CRM implementations, sales enablement, banking innovation, data and analytics

⁽¹⁾ Financial Services category.

Experienced Management Team



Nick Bryan
Chief Marketing Officer
GM – OpenSky®

Joined Capital Bank in 2013

Mr. Bryan leads the OpenSky® credit card business line for Capital Bank and manages the Bank's data analytics platforms

Prior to Capital Bank, Mr. Bryan spent eight years with Capital One Bank in marketing, operations and corporate finance and began his career at Donaldson, Lufkin & Jenrette



Kathy M. Curtis
Chief Risk/Compliance Officer

Joined Capital Bank in 2002

Day to day responsibilities include all aspects of enterprise risk management including Bank Secrecy Act compliance, information security, and regulatory compliance

Prior to Capital Bank, Ms. Curtis spent 16 years at Century National Bank until its acquisition by United Bank in 2001



Kathy Yamada
Chief Credit Officer

Joined Capital Bank in 2010

Ms. Yamada is responsible for the credit administration function including credit policy, loan approval process, loan quality, portfolio risk management and special assets

Prior to Capital Bank, Ms. Yamada spent more than 20 years at Equitable Bank managing its loan origination and credit administration functions



Eric M. Suss
Chief Human Resources Officer

Joined Capital Bank in 2012

Nearly 20 years of experience in human resources and talent recruitment

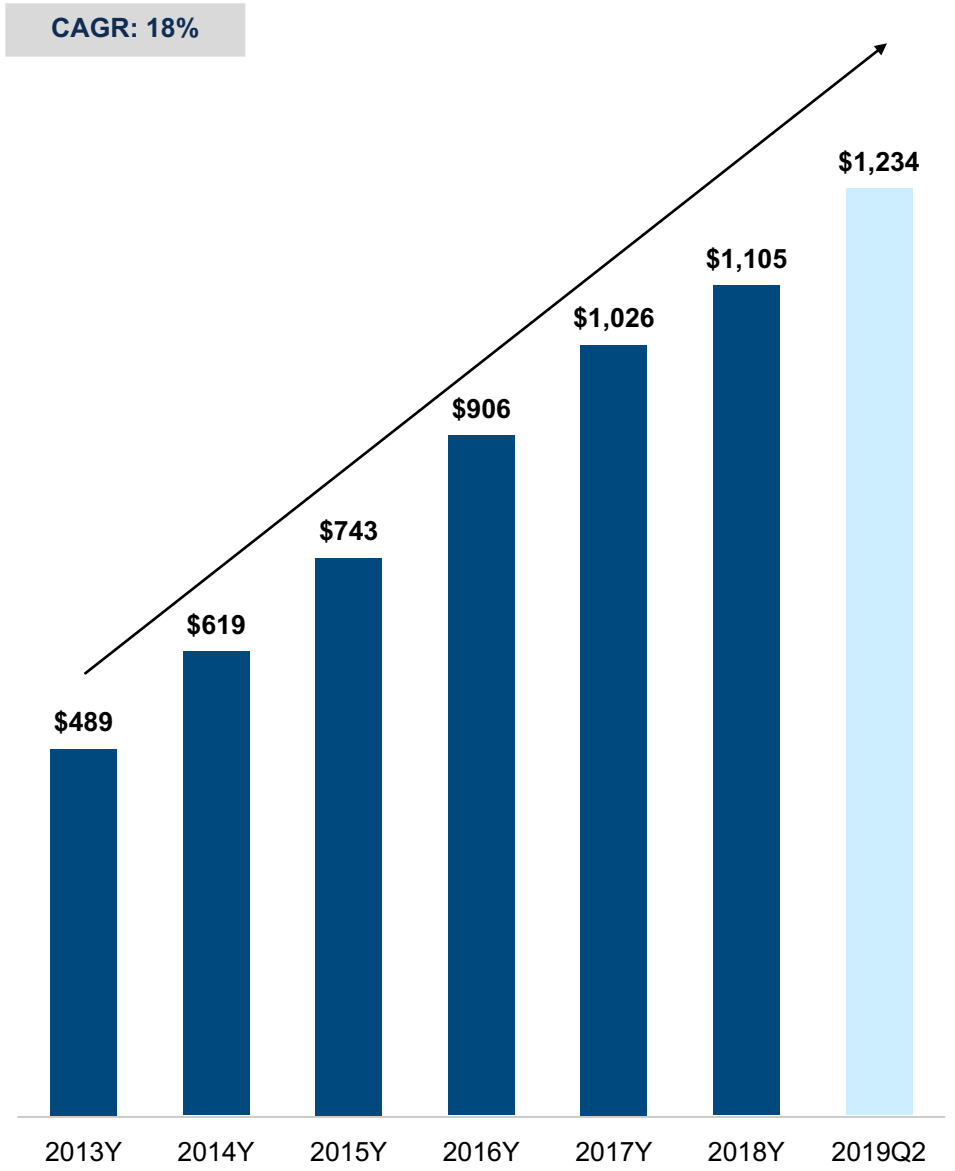
Prior to Capital Bank, Mr. Suss spent nearly 10 years in human resources with CPA Global, a leading international provider of outsourced intellectual property solutions

Unique Strategy Consistently Drives Performance

Disciplined Business Strategy

- Deliver premium, advice-based solutions to our customers
- Leverage technology to differentiate products and services
- Instill a sales-focused, entrepreneurial culture

Total Assets (\$M)



Diversified Lines of Business

Commercial Banking

- Approximately \$1.2 billion of assets
- Provide sophisticated advice and exceptional client service
- Target customers with complex financial needs
- Loan officers are trusted advisors to their clients
- Service level proven by significantly greater than peer loan yield

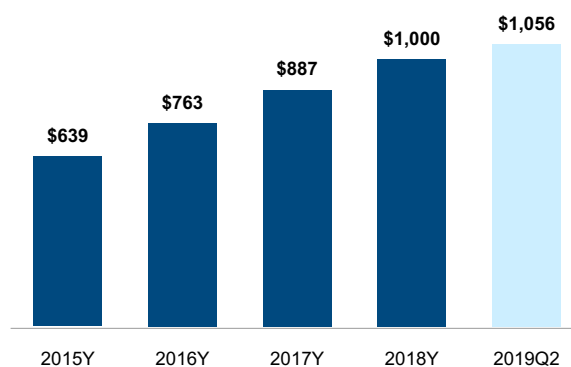
OpenSky[®] Secured Credit Card

- \$40.1 million loan portfolio
- Credit related consumer product secured by deposits
- High yield plus fee income and significant NIB deposits
- Differentiated consumer business line
- Originated nationwide through digital channels
- Proprietary web/mobile origination platform

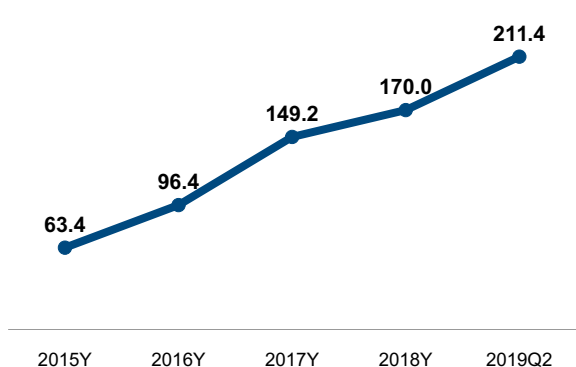
Residential Mortgage Origination

- 3.40% QTD GOS margin
- 79.1% purchase volume
- MD, VA and DC comprise 77% of origination volume
- Recent hires focused on purchased money originations and niche products

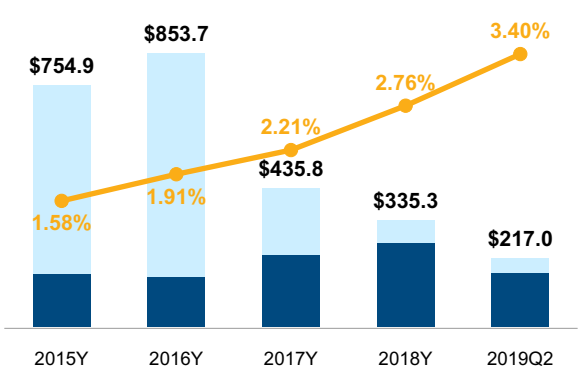
Loans Held for Investment (\$M)



Number of Cards Outstanding (000s)



Mortgage Volume (\$M) & Gain on Sale



Leveraging the Power of Technology

Internally Developed Technology Solutions

- In-house development team
- Apollo customer acquisition system developed for OpenSky[®] provides automated work flows for digital account applications processes
- In-house staff participates in business development calls and designs bespoke technology solutions for customers to enhance their operational efficiency
- Proprietary data warehouse built to run analytics and identify opportunities

Proprietary Business Analytics

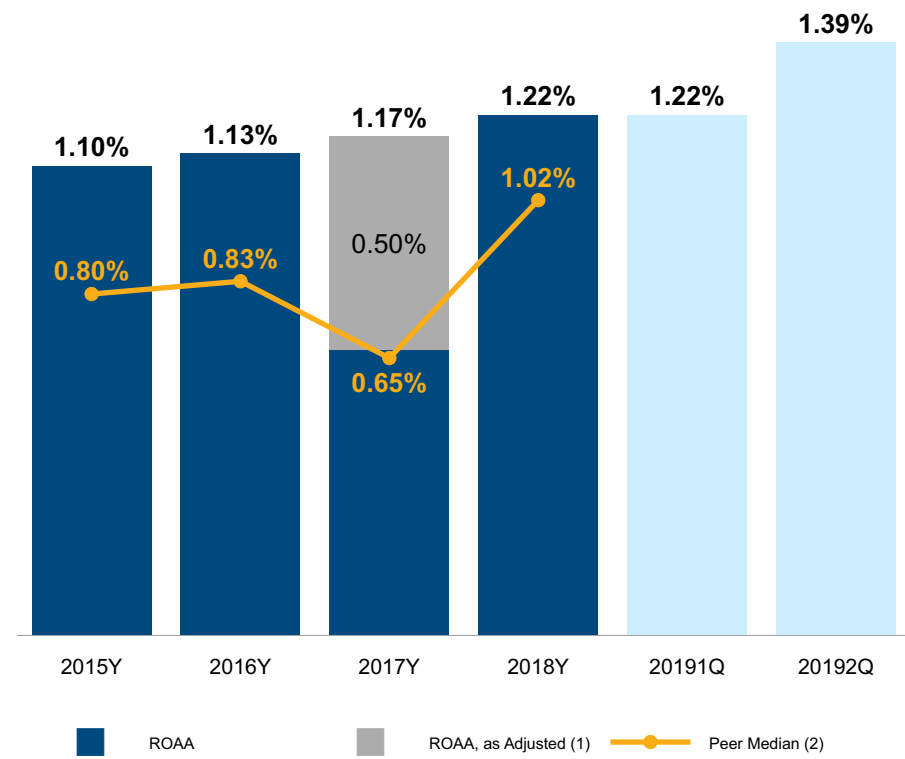
- OpenSky[®]:
 - Proprietary customer behavior scoring (B-Score)
 - Algorithmic, selective credit line increases (CLIP program)
 - Net present value driven models drive product and marketing decisions
- Internally developed commercial credit stress testing that tracks micro market performance

Web and Mobile Enabled Platforms

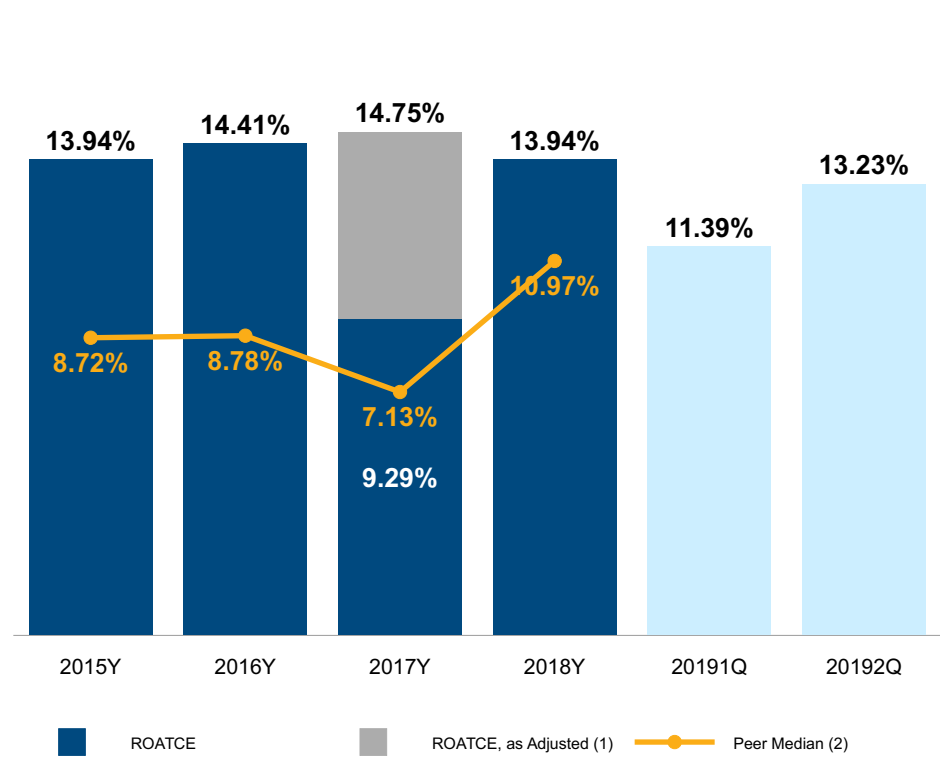
- Social media driven OpenSky[®] and mortgage marketing programs
- User-friendly OpenSky[®] mobile application; 81% of applications are submitted on mobile devices using a digital platform
- Online marketing campaigns are closely tracked and analyzed to assess efficacy and ensure commercial effectiveness
- QuickClose digital mortgage platform launched in fourth quarter 2018

Consistently High Performing

ROAA (%) vs. Peer



ROATCE (%) vs. Peer



Note: 2019 is YTD data as of 6/30/19. 2013 data excludes the impact of bargain purchase gains. 2017 earnings impacted by \$2.3 million of pre-tax, one-time data processing conversion costs, \$2.4 million of pre-tax, non-recurring forgone interest and fees and a \$1.4 million deferred tax asset revaluation

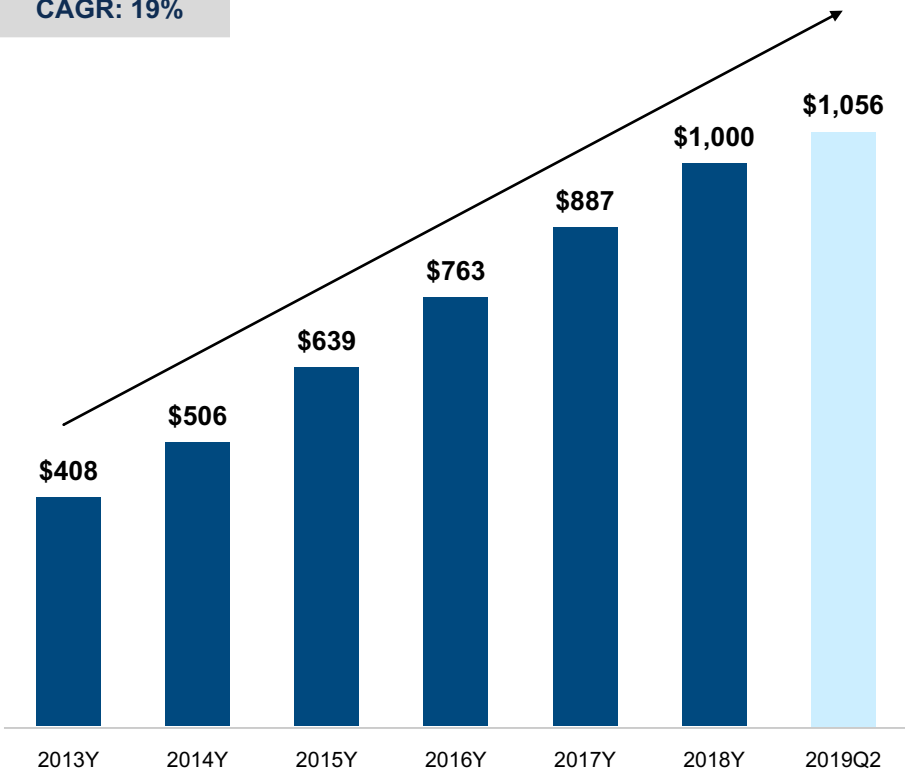
(1) ROAA, as Adjusted and ROATCE, as Adjusted are non-GAAP measures and exclude \$4.2 million of non-recurring charges and lost revenue. Please refer to the non-GAAP schedules included in the Appendix to this presentation for a reconciliation of this measure.

(2) Peer group consists of major exchange traded ("MET") banks with most recent quarter assets less than \$2.0 billion. Peer data per S&P Global Market Intelligence.

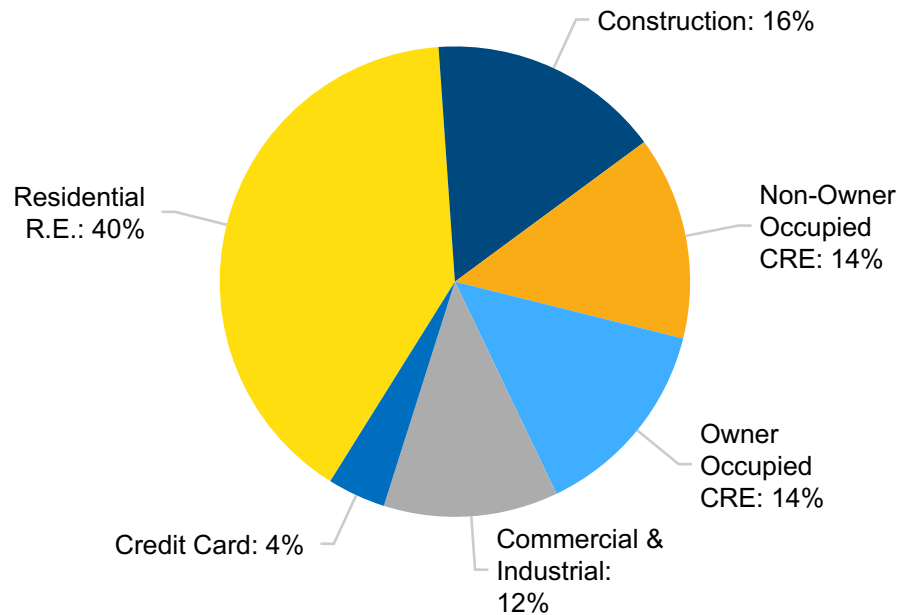
Loan Portfolio

Total Loans HFI (\$M)

CAGR: 19%



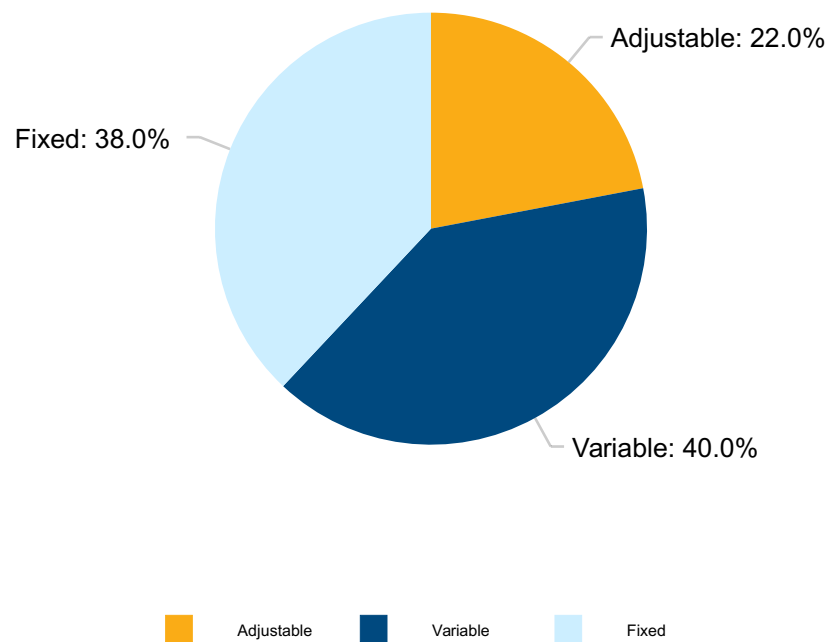
Loan Composition



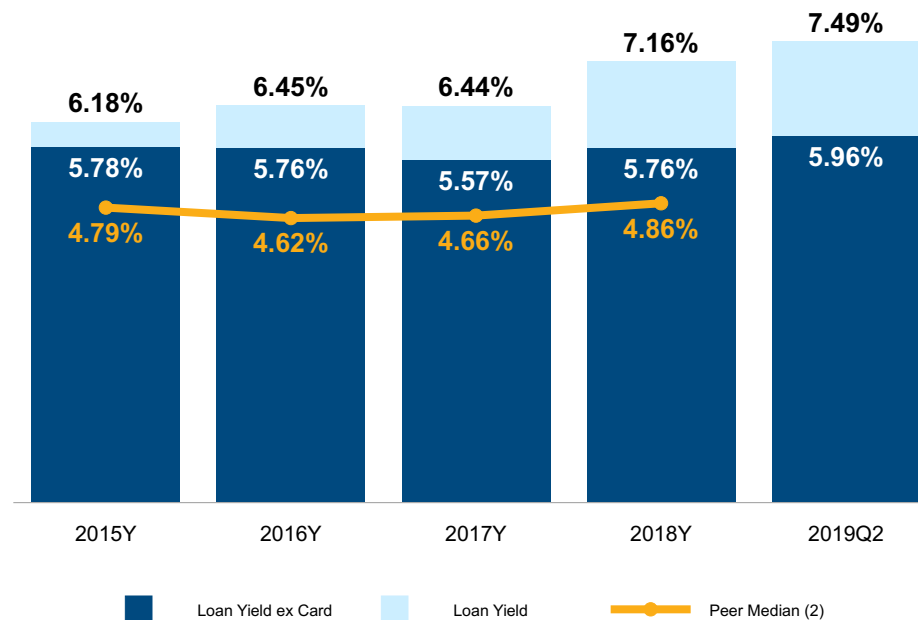
- Owner-occupied CRE loans make up approximately 49% of total commercial real estate loans
- Residential real estate loans consist primarily of investment 1-4 family property (rentals)
- Strong underwriting standards
- Regular portfolio stress testing includes analyzing the construction portfolio for declines in property values

Balanced Loan Portfolio

Fixed vs. Floating Rate Loan Mix



Yield on Loans



- Short duration loan portfolio well positioned for current interest rate environment
 - 21% of the loan portfolio re-prices within three months and 38% re-prices within one year⁽¹⁾
- Excluding credit card portfolio, loan yield has averaged more than a 100bps premium to local peers since 2015

Data as of 6/30/19.

⁽¹⁾ Data excludes loans held for sale.

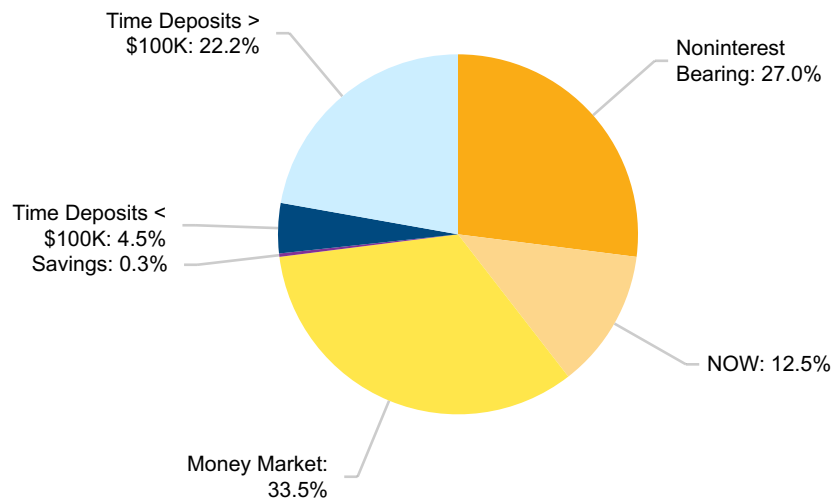
⁽²⁾ Peer group consists of: EGBN, SASR, OLBK, ANCX, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Deposit Portfolio Composition

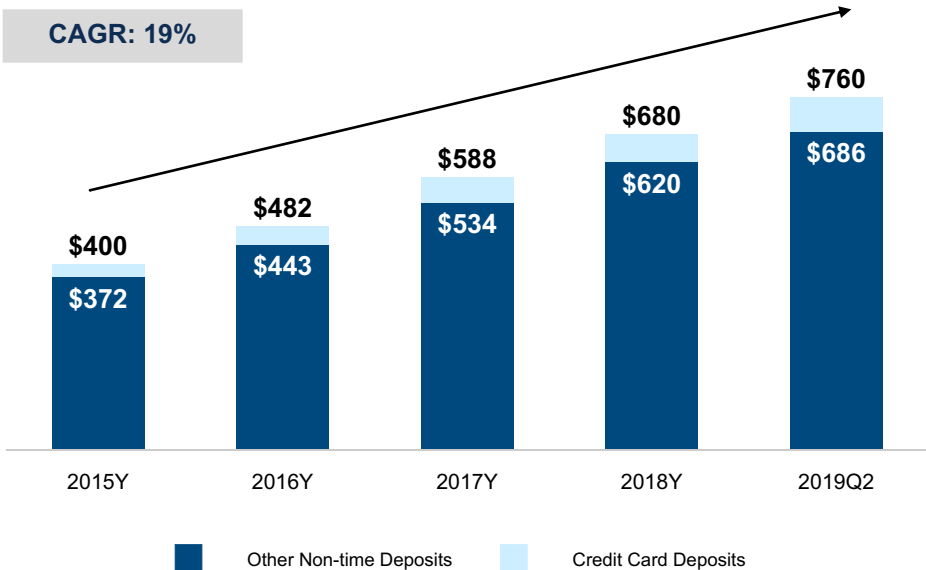
Core Deposit Momentum

- Recruiting deposit sales teams, including fiduciary salespeople, from recently acquired competitors driving core deposit growth
- Customizing solutions for clients, including fiduciary and non-profit organizations, to generate low-cost business deposit accounts
- Selectively adding full service branches to support areas with high customer concentration
- OpenSky[®] provides a unique channel for generating zero interest deposits

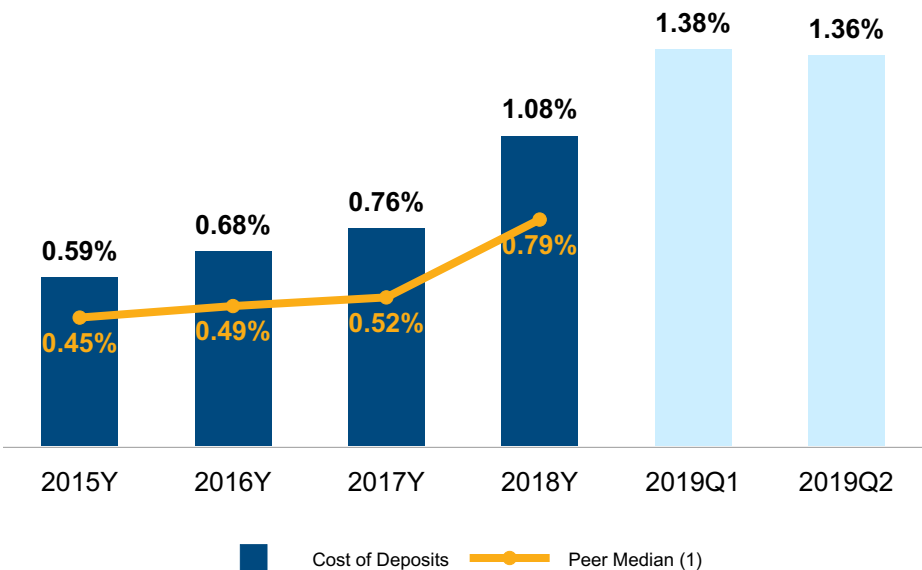
Deposit Portfolio Composition (\$1,037M)



Non-time Deposit Growth (\$M)



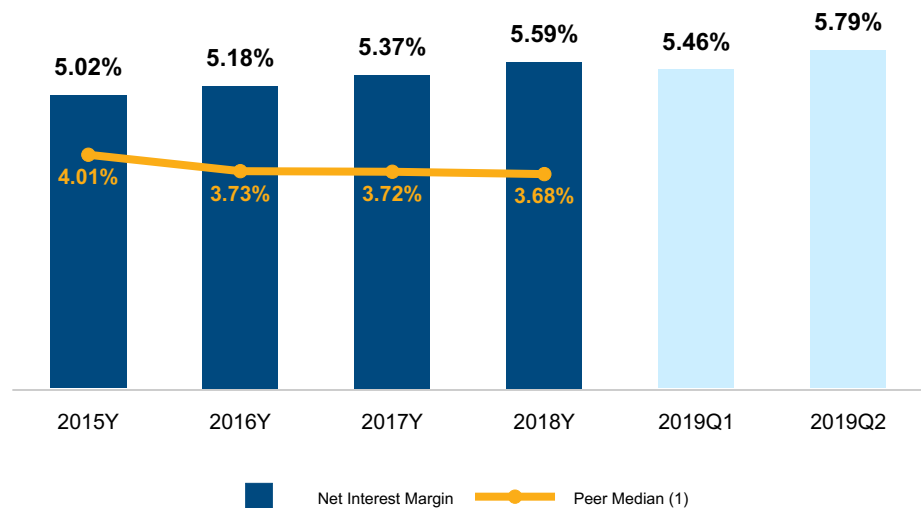
Cost of Deposits



Data as of 6/30/19. YTD cost of deposit data is annualized. CAGR measured from 12/31/15 through 6/30/19.
 (1) Peer group consists of: EGBN, SASR, OLBK, ANCX, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

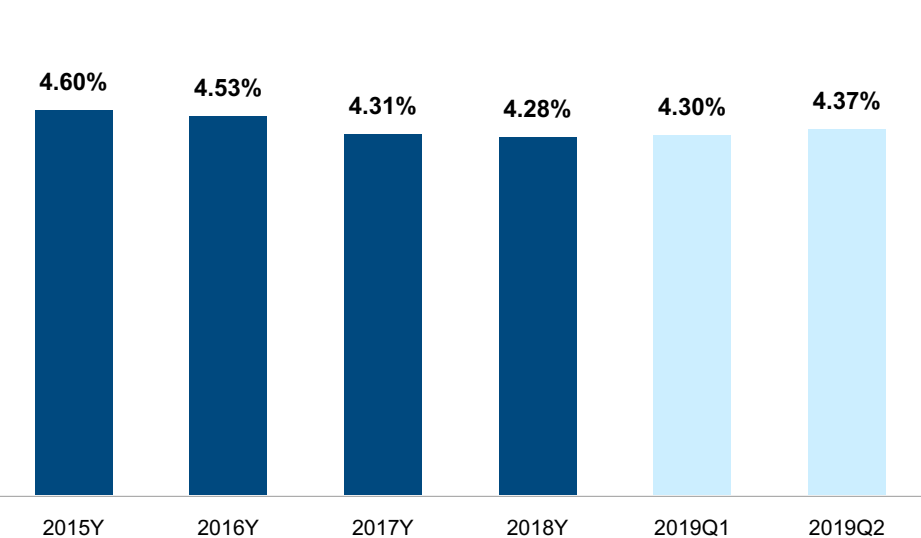
Delivering Superior Net Interest Margin

Net Interest Margin⁽²⁾



- Deliver real, advice-based solutions to customers' complex credit needs vs. acting as the low-cost provider (largely avoid bid situations)
- Specifically target customers with complex credit needs

Net Interest Margin, excluding Credit Card Loans



- Net interest margin is enhanced by OpenSky[®] card returns and deposit contribution
- Consistently collect loan fees

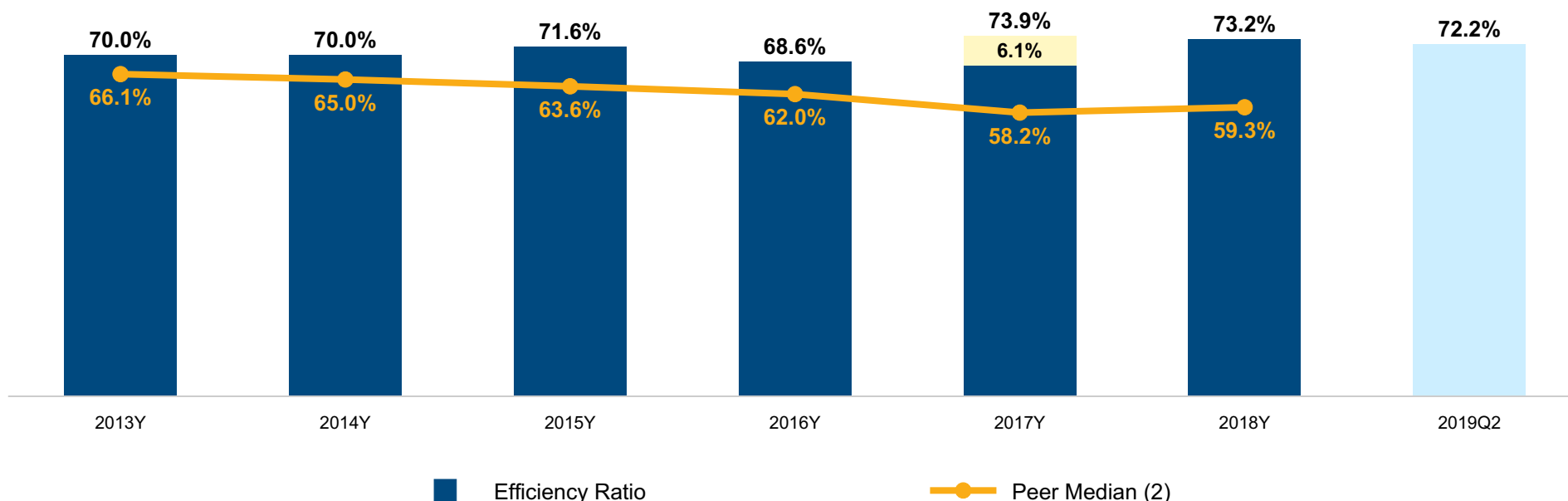
Note: Static GAP Analysis reflects change in net interest income under a parallel rate shock analysis.

⁽¹⁾ Peer group consists of: EGBN, SASR, OLBK, ANCX, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

⁽²⁾ 2017Y represents Net Interest Margin, as Adjusted and is a non-GAAP measure adjusted for the impact of non-recurring foregone interest and fees related to the OpenSky[®] data processing conversion. Please refer to the non-GAAP schedules included in the Appendix to this presentation for a reconciliation of this measure.

Efficiency Ratio

Efficiency Ratio⁽¹⁾



Recent investments should have a positive long-term impact on efficiency:

- Credit card data processing conversion has elevated expenses but positioned the business line for the long-term
- Hired significant deposit gathering business development officers since the beginning of 2017 to support core funding growth
- Reston, VA and Columbia, MD branch locations opened in Q2 2017 and Q2 2018, respectively

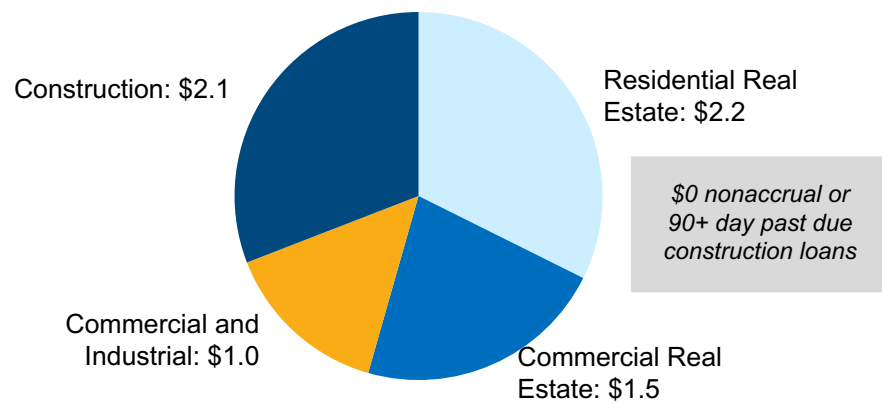
YTD data is as of June 30, 2019. Efficiency ratio is a non-GAAP measure. Please refer to the non-GAAP schedules included in the Appendix to this presentation for a reconciliation of this measure.

(1) 2017Y includes Efficiency Ratio, as Adjusted and is a non-GAAP measure adjusted for the impact of \$2.4M of non-recurring foregone interest and fees and \$2.3 million of non-recurring data processing expenses related to the OpenSky data processing conversion. Please refer to the non-GAAP schedules included in the Appendix for a reconciliation of this measure.

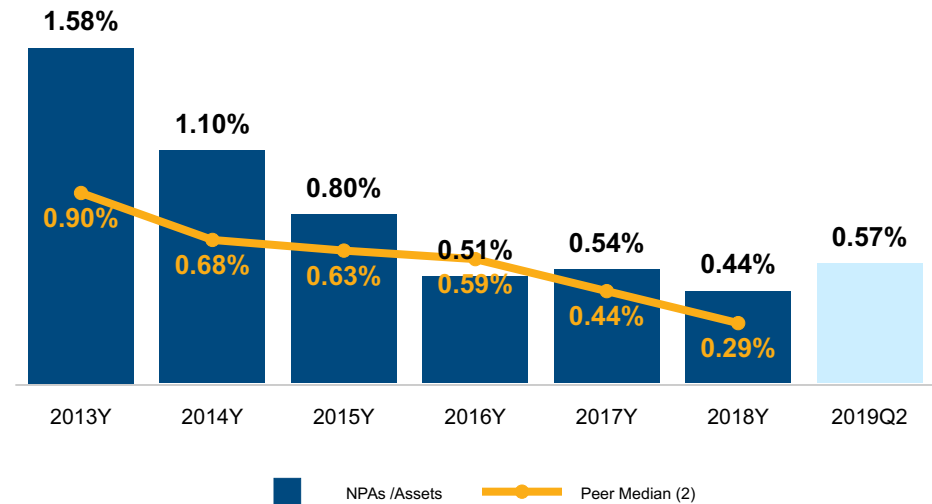
(2) Peer group consists of: EGBN, SASR, OLBK, ANCX, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Superior Asset Quality Metrics

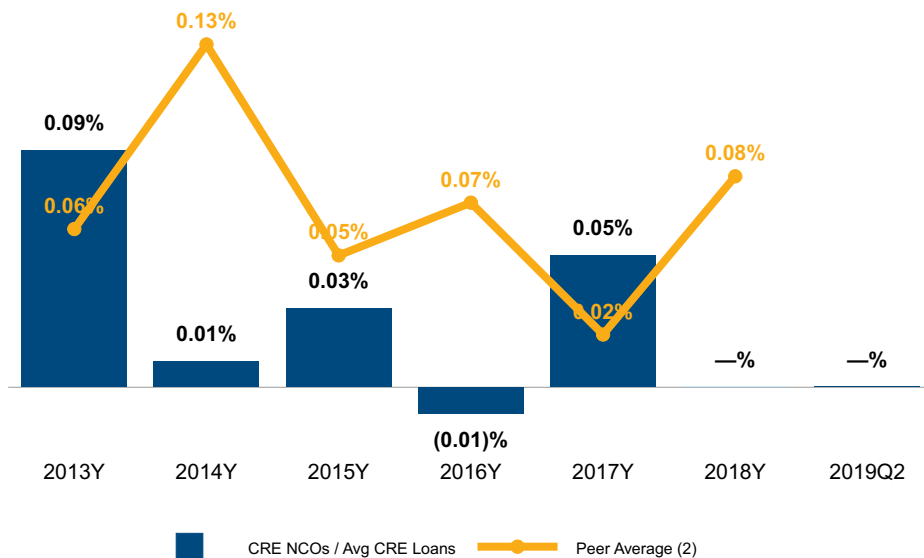
Nonperforming Loans (\$M)



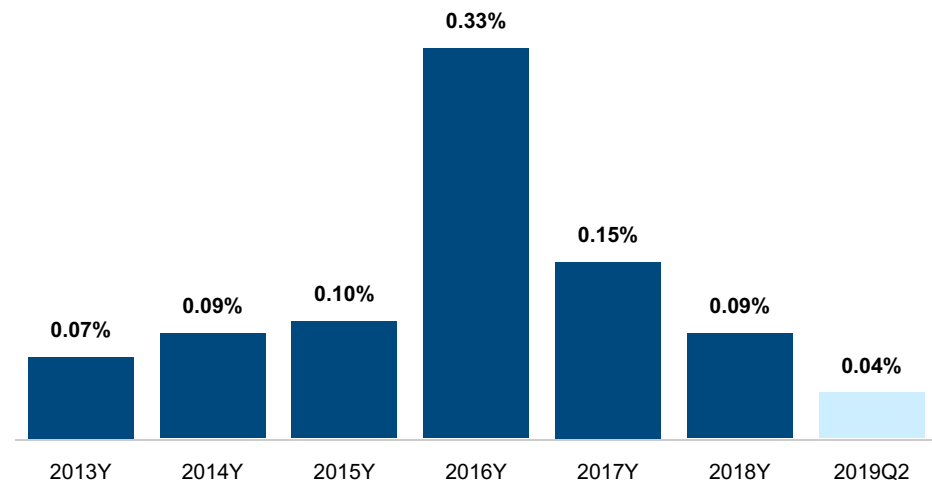
Nonperforming Assets / Assets



Commercial Real Estate NCOs⁽¹⁾



Net Charge-offs / Average Loans



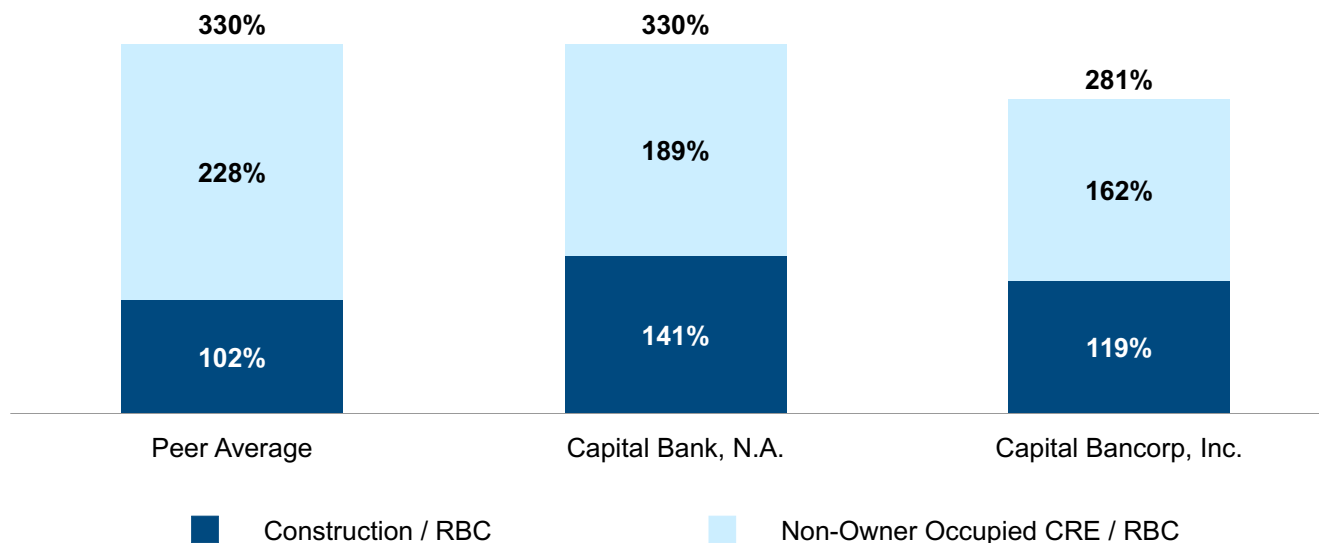
2019 Nonperforming YTD data as of 6/30/19. QTD net charge-off data is annualized.

⁽¹⁾ Commercial RE includes all construction and commercial real estate loans. Average commercial real estate loans based upon 2 period averages.

⁽²⁾ Peer group consists of: EGBN, SASR, OLBK, ANCX, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Commercial Real Estate ("CRE") Concentration Levels

CRE / Total Risk Based Capital ("RBC") Breakdown



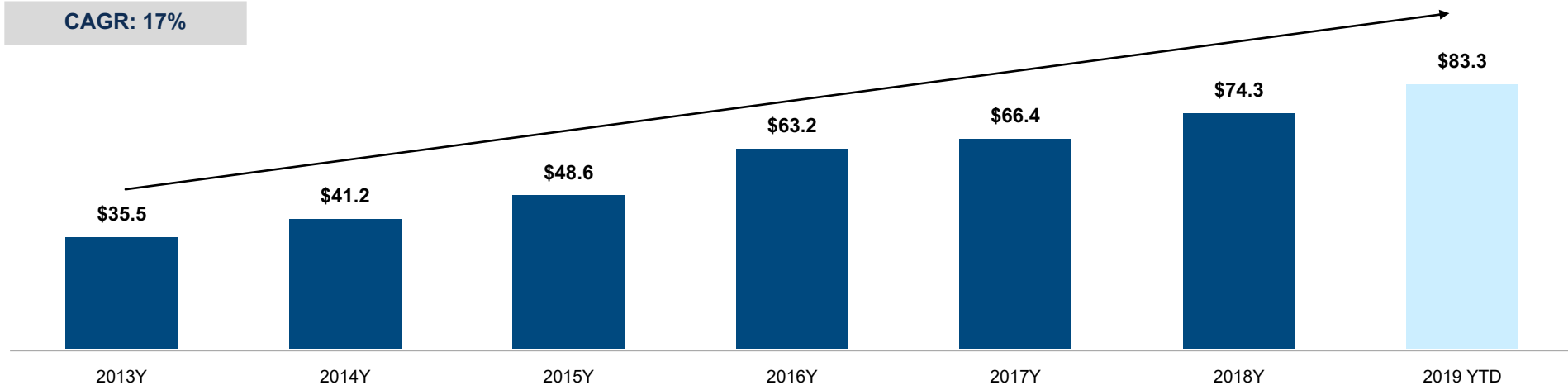
- Construction lending is a historical core competency focused on single family homes and individual condo and townhouse conversions to established builders
- Loan to value limits of 75% for investor and 80% for owner-occupied construction lending
- Construction loans provide a short-duration, high-yield asset class, plus loan fee income, which supports asset sensitivity
- Deep expertise in CRE and real estate development at the Board level

⁽¹⁾ Source: S&P Global Market Intelligence. Data as of 3/31/19. Peer group consists of: EGBN, SASR, OLBK, ANCX, SONA, JMSB, HBMD, TCFC and FVCB. Represents bank-level regulatory data..

Diversified Revenue Model

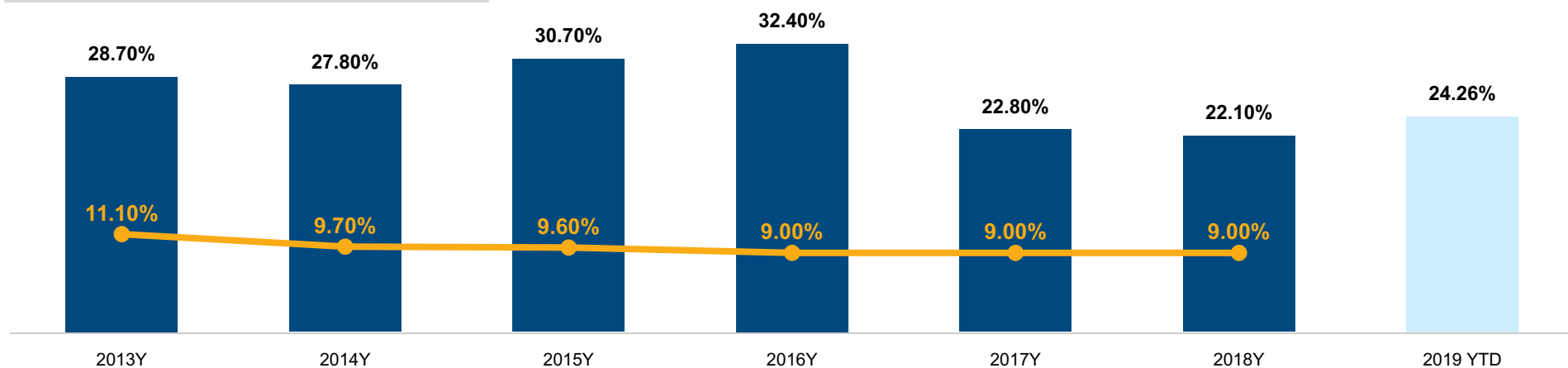
Net Revenue (\$M)⁽¹⁾

CAGR: 17%



Noninterest Income to Net Revenue⁽¹⁾

OpenSky & Church Street Mortgage contribute to fee income levels in excess of peer median



■ Capital Bank —●— Peer Median (2)

YTD amounts are as of June 30, 2019 and shown on an annualized basis.

⁽¹⁾ 2017Y data is based on Adjusted Revenue which is a non-GAAP measure adjusted for the impact of \$2.4 million of non-recurring foregone interest and fees related to the OpenSky® data processing conversion. Please refer to the non-GAAP schedules included in the Appendix to this presentation for a reconciliation of this measure.

⁽²⁾ Peer group consists of: EGBN, SASR, OLBK, ANCX, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Customer Demographics

- Underserved by traditional credit products
- Poor or nonexistent credit history
- Nationwide customer base
- Minimum initial deposit of \$200 and maximum initial deposit of \$3,000 per card and \$5,000 per individual

Value Proposition

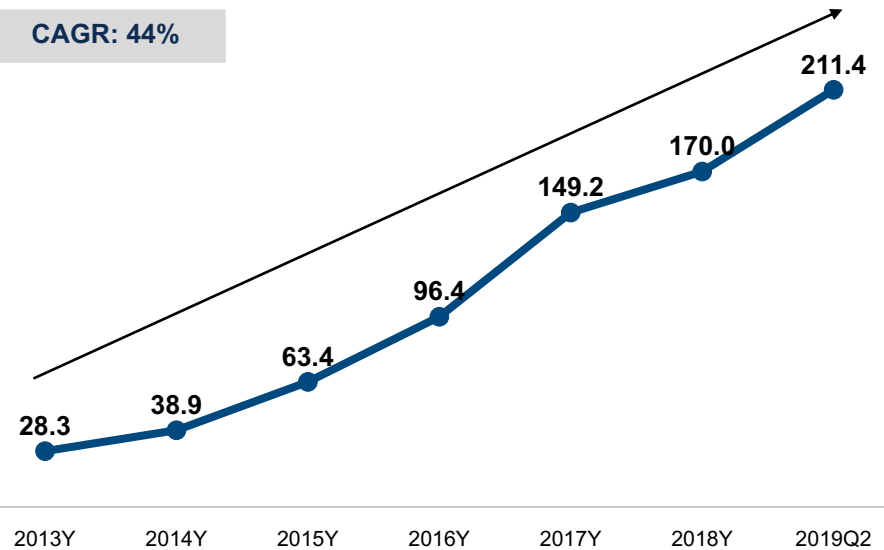
- Help customers repair or create acceptable credit history
- Functions as a traditional VISA credit card

Technology driven

- Nationwide web and mobile platform – 81% of applications are submitted on mobile devices using adaptive digital platform
- Perform proprietary analytics on customer base to monitor and innovate the portfolio

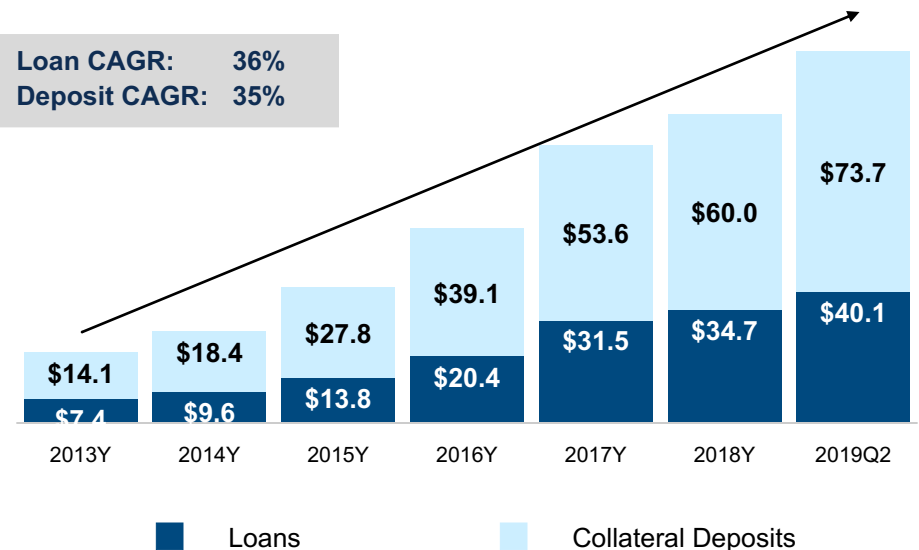
Number of Outstanding Accounts (000s)

CAGR: 44%



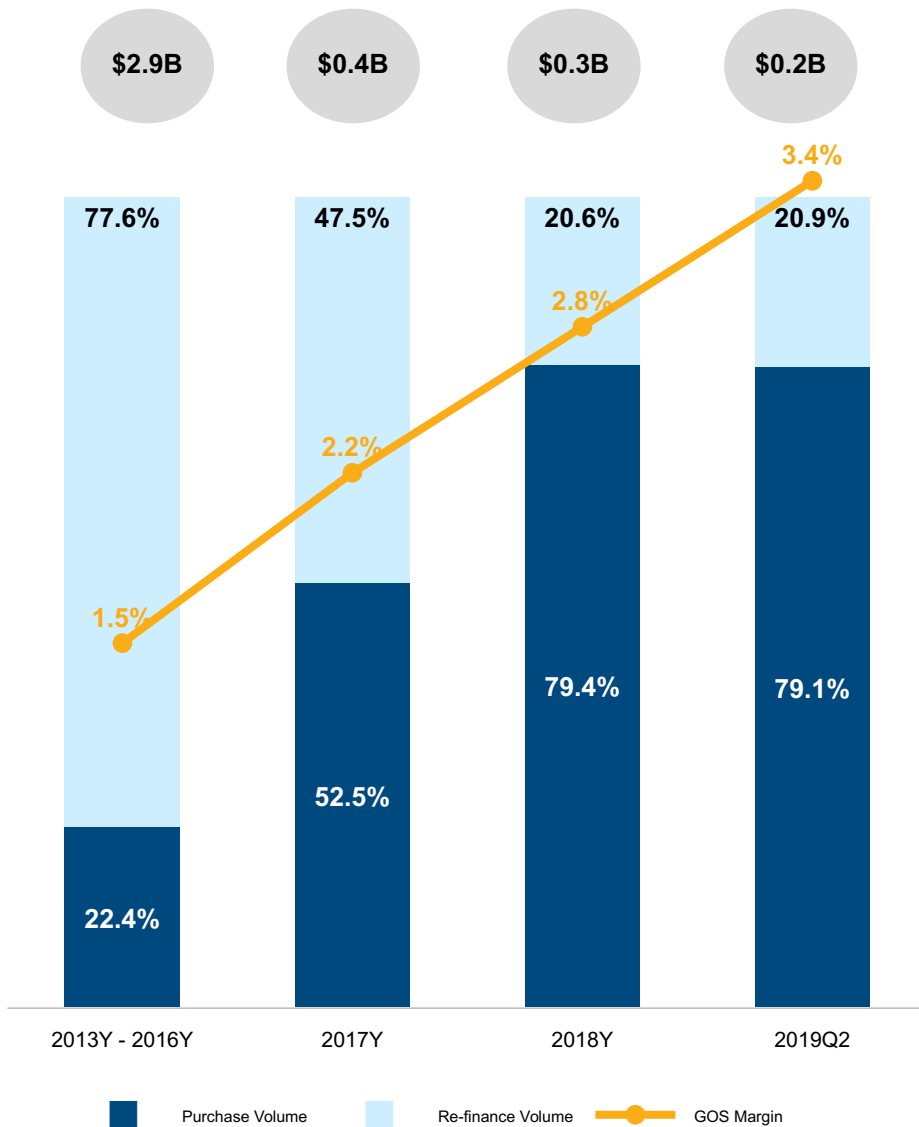
Credit Card Loans & Deposits (\$M)

Loan CAGR: 36%
Deposit CAGR: 35%



Capital Bank Home Loan Division

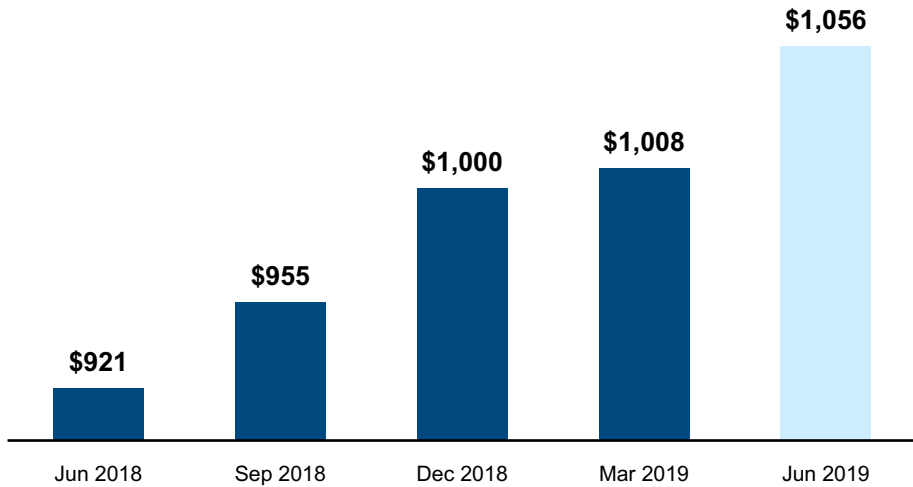
Purchase vs. Re-finance Volume & GOS Margin



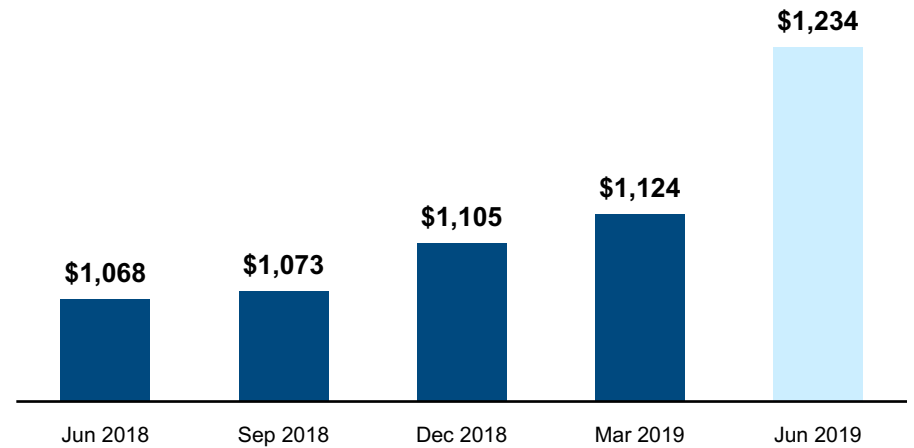
- Right-sized mortgage division in conjunction with Federal Reserve rate hikes and in anticipation of a reduction in industry-wide re-finance volume
- Production hires since the beginning of 2017 focused on niche products and purchase originations
- MD, VA and Washington, D.C. represent 77% of origination volume within our primary market areas
- National technology-enabled consumer direct marketing efforts, including social media campaigns
- Right sizing of business model has led to profitability across the entire cycle

Consistent Performance

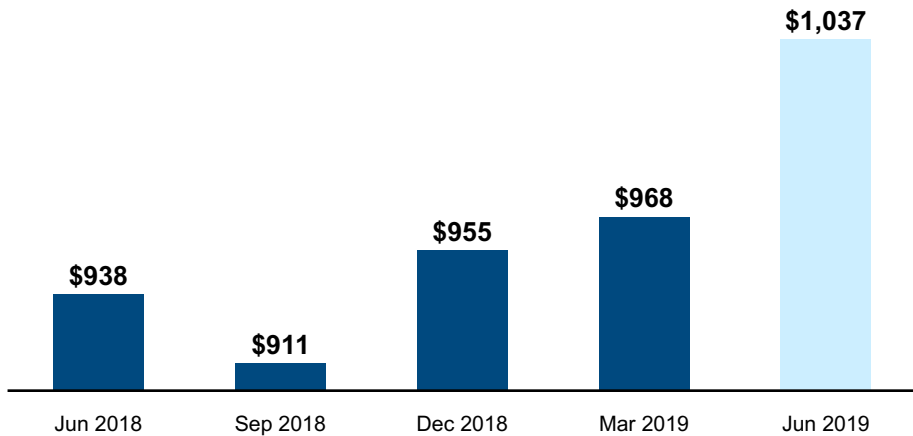
Loans (\$M)



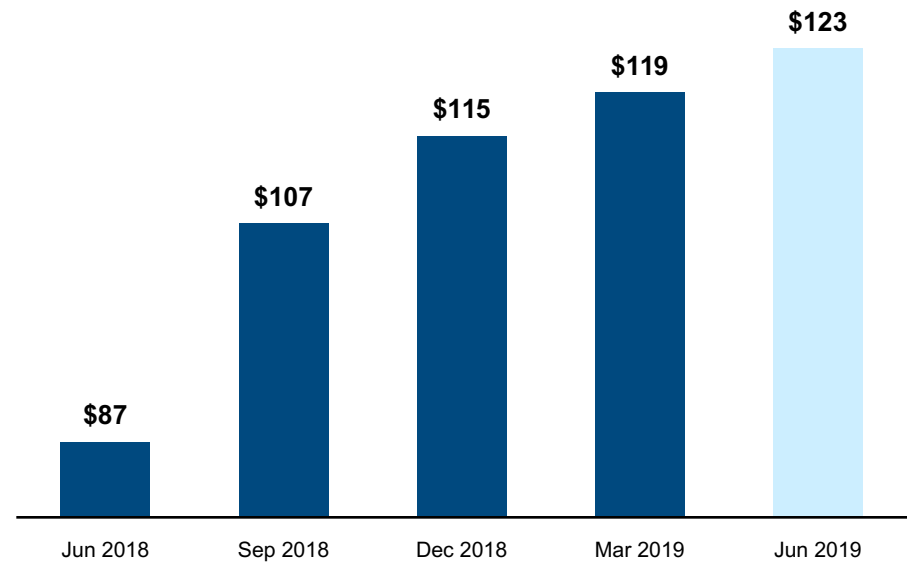
Assets (\$M)



Deposits (\$M)

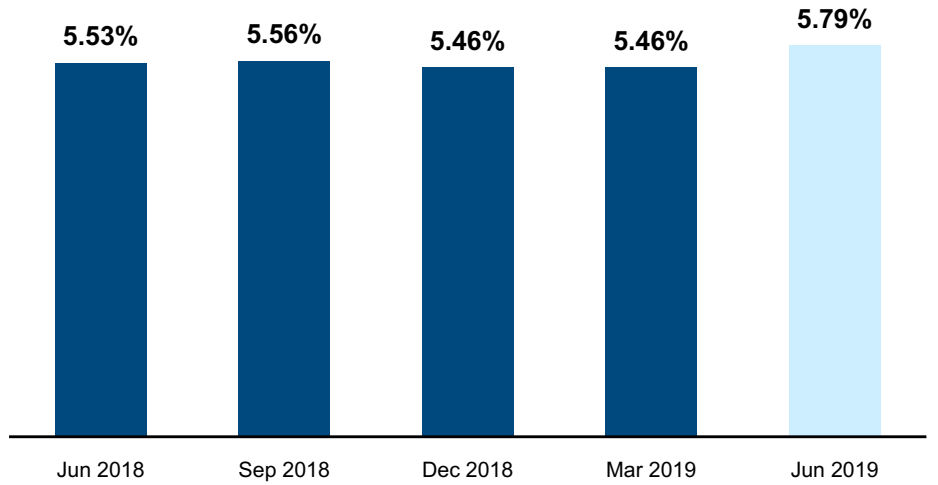


Equity (\$M)

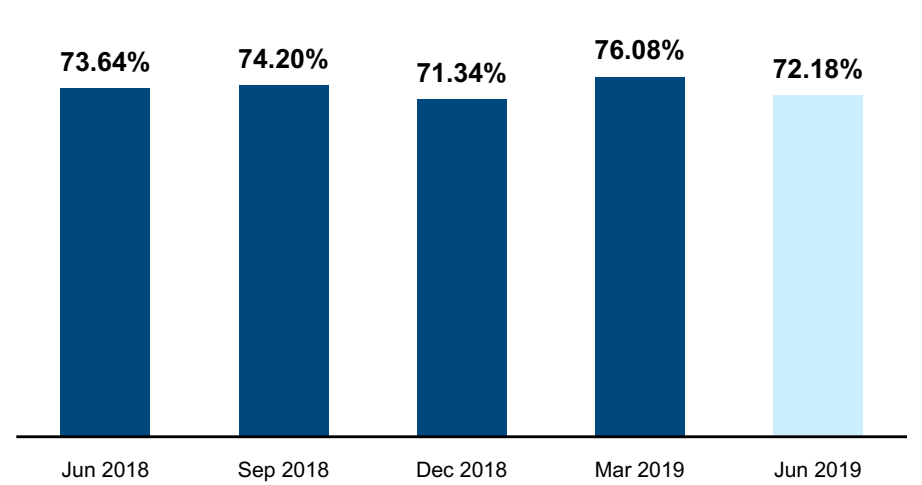


Consistent Performance

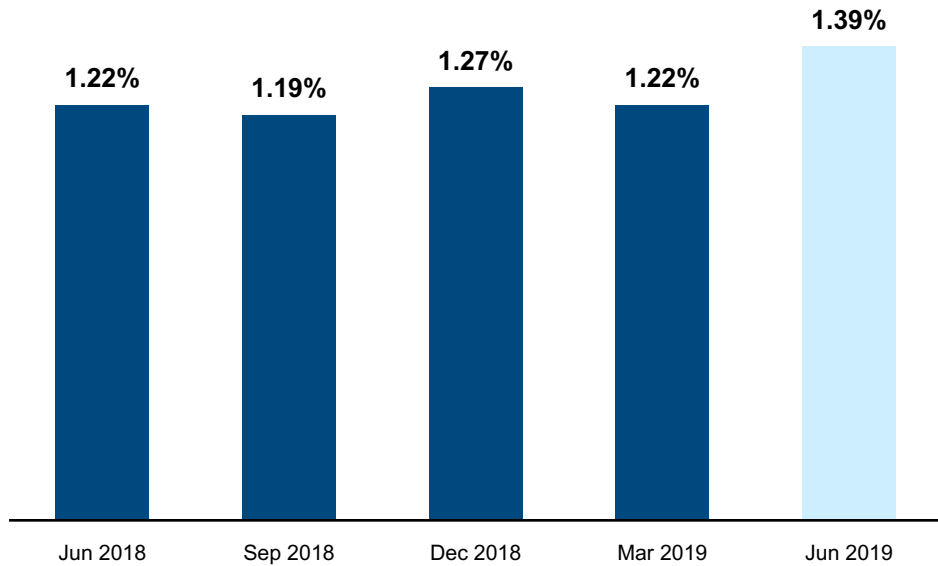
Net Interest Margin



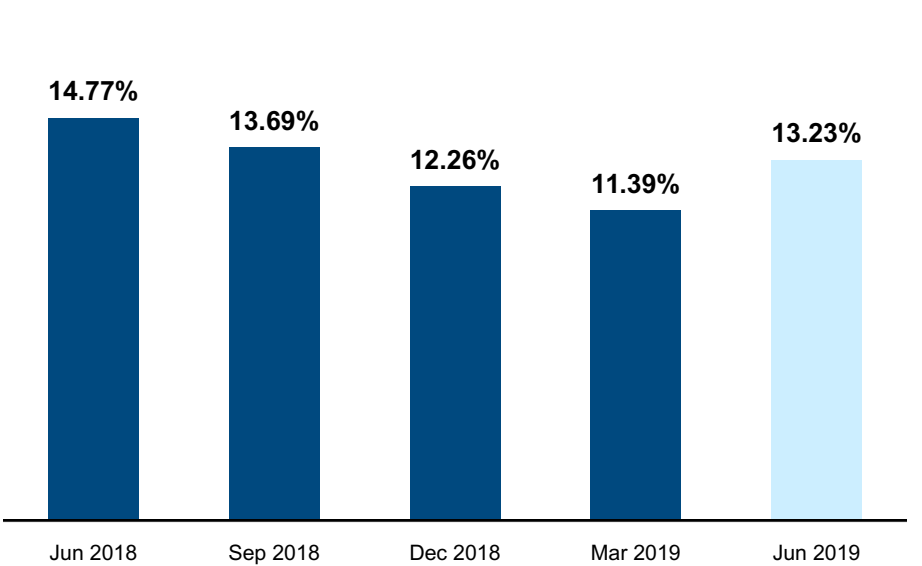
Efficiency Ratio



Return on Average Assets



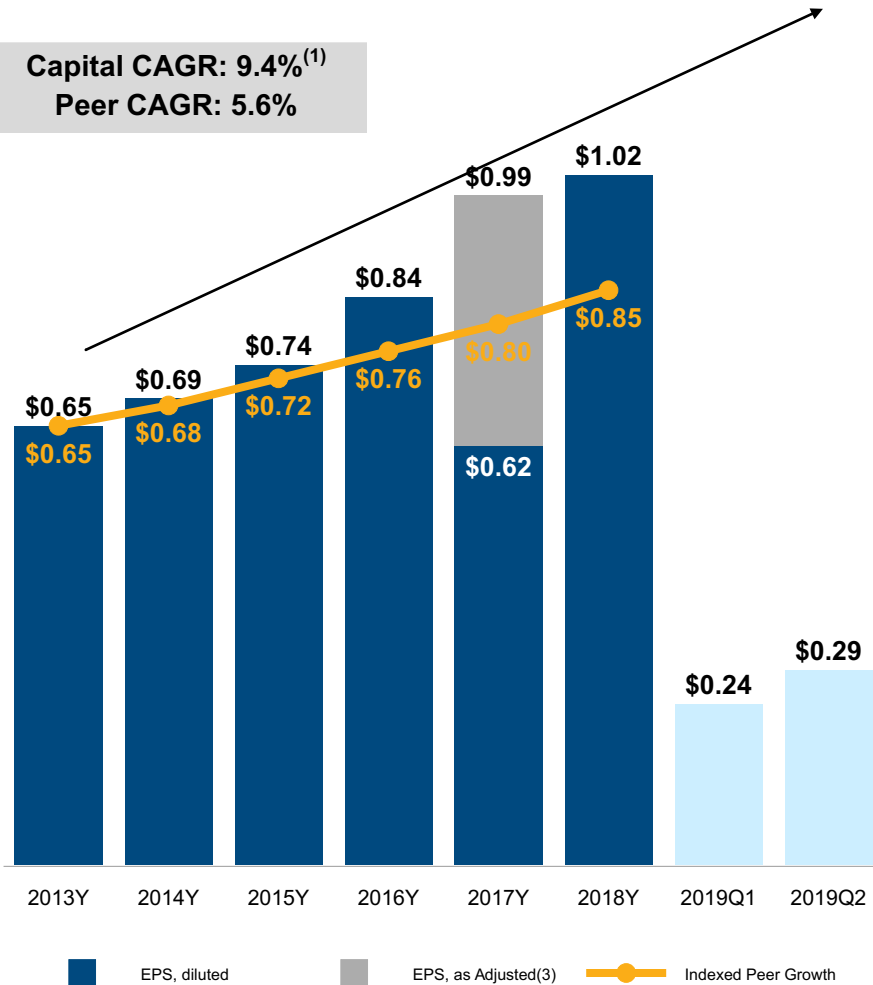
Return on Average Tangible Common Equity



Building Earnings Momentum

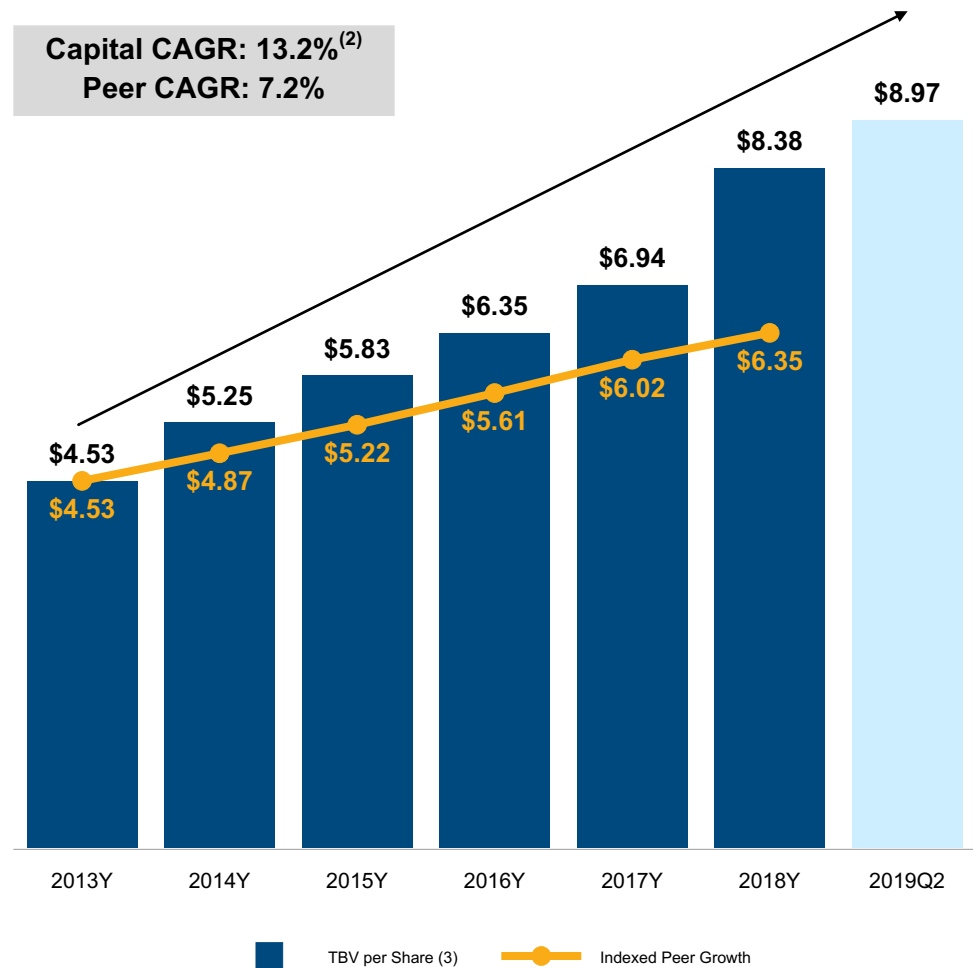
Earnings per Share (EPS) Growth

Capital CAGR: 9.4%⁽¹⁾
Peer CAGR: 5.6%



Tangible Book Value per Share (TBV) Growth

Capital CAGR: 13.2%⁽²⁾
Peer CAGR: 7.2%



Peer group consists of: EGBN, SASR, OLBK, ANCX, SONA, JMSB, HBMD, TCFC and FVCB. Peer data per S&P Global Market Intelligence.

Note: 2013 earnings per share for Capital excludes bargain purchase gains. YTD data is as of June 30, 2019.

(1) Based on EPS, as adjusted for 2017. CAGR represents the period from 2013 through 6/30/2019.

(2) EPS, as Adjusted is a non-GAAP measure and excludes \$4.2 million of non-recurring charges and lost revenue.

(3) Tangible book value per share and EPS, as Adjusted are non-GAAP measures. Refer to the non-GAAP schedules included in the Appendix for a reconciliation of these measures.

Conclusions

- **Operate in Premier Markets**
- **Entrepreneurial Management Team**
- **Consistently High Performing Community Bank**
- **Innovation Driven, Fee Based Businesses**
- **Building Earnings Momentum**



Appendix

ROATCE Reconciliation

“Return on average tangible common equity” is a non-GAAP measure defined as net income, less bargain purchase gain (net of taxes), plus the amortization of intangible assets (net of taxes) divided by average total equity net of average intangible assets.

Return on Average Tangible Common Equity

Dollars in Thousands	Year Ended December 31,						Quarter Ended	Year to Date
	2013	2014	2015	2016	2017	2018	June 30, 2019	June 30, 2019
Net Income	\$ 6,857	\$ 6,793	\$ 7,492	\$ 9,441	\$ 7,109	\$ 12,767	\$ 4,023	\$ 7,342
Less: Bargain Purchase Gain, net of taxes	(1,076)	—	—	—	—	—	—	—
Add: Intangible Asset Amortization, net of taxes	33	20	14	10	—	—	—	—
Net Income Excluding Intangible Amortization and Bargain Purchase Gain, net, as Adjusted	\$ 5,814	\$ 6,813	\$ 7,506	\$ 9,451	\$ 7,109	\$ 12,767	\$ 4,023	\$ 7,342
Average Total Equity	36,965	45,775	53,883	65,590	76,543	91,590	121,934	120,041
Less: Average Preferred Equity	—	—	—	—	—	—	—	—
Less: Average Intangible Assets	(84)	(53)	(26)	(8)	—	—	—	—
Average Tangible Common Equity	\$ 36,881	\$ 45,722	\$ 53,857	\$ 65,582	\$ 76,543	\$ 91,590	\$ 121,934	\$ 120,041
Return on Average Tangible Common Equity	15.76%	14.90%	13.94%	14.41%	9.29%	13.94%	13.23%	12.33%

ROATCE, as Adjusted Reconciliation

“Return on average tangible common equity, as adjusted” is a non-GAAP measure defined as net income, less bargain purchase gain (net of taxes), plus non-recurring foregone interest and fees, plus non-recurring data processing expenses, plus non-recurring deferred tax revaluation, less the tax impact of conversion-related items, plus the amortization of intangible assets (net of taxes), divided by average total equity, net of average intangible assets.

Return on Average Tangible Common Equity, as Adjusted

Dollars in Thousands	Year Ended December 31,						Quarter Ended	Year to Date
	2013	2014	2015	2016	2017	2018	June 30, 2019	June 30, 2019
Net Income	\$ 6,857	\$ 6,793	\$ 7,492	\$ 9,441	\$ 7,109	\$ 12,767	\$ 4,023	\$ 7,342
Less: Bargain Purchase Gain, net of taxes	(1,076)	—	—	—	—	—	—	—
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—
Add: Non-recurring data processing expenses	—	—	—	—	2,275	—	—	—
Add: Non-recurring deferred tax revaluation	—	—	—	—	1,386	—	—	—
Less: Tax impact of conversion related items	—	—	—	—	(1,847)	—	—	—
Net Income, as Adjusted	\$ 5,781	\$ 6,793	\$ 7,492	\$ 9,441	\$ 11,293	\$ 12,767	\$ 4,023	\$ 7,342
Add: Intangible asset amortization, net of taxes	33	20	14	10	—	—	—	—
Net Income Excluding Intangible Amortization and Bargain Purchase Gain, net, as Adjusted	\$ 5,814	\$ 6,813	\$ 7,506	\$ 9,451	\$ 11,293	\$ 12,767	\$ 4,023	\$ 7,342
Average Total Equity	\$ 36,965	\$ 45,775	\$ 53,883	\$ 65,590	\$ 76,543	\$ 91,590	\$ 121,934	\$ 120,041
Less: Average Preferred Equity	—	—	—	—	—	—	—	—
Less: Average Intangible Assets	(84)	(53)	(26)	(8)	—	—	—	—
Average Tangible Common Equity	\$ 36,881	\$ 45,722	\$ 53,857	\$ 65,582	\$ 76,543	\$ 91,590	\$ 121,934	\$ 120,041
Return on Average Tangible Common Equity, as Adjusted	15.76%	14.90%	13.94%	14.41%	14.75%	13.94%	13.23%	12.33%

ROAA, as Adjusted Reconciliation

“Return on average assets, as adjusted” is a non-GAAP measure defined as net income, less bargain purchase gain (net of taxes), plus non-recurring foregone interest and fees, plus non-recurring data processing expenses, plus non-recurring deferred tax revaluation, less the tax impact of conversion-related items, divided by average total assets.

Return on Average Assets, as Adjusted

Dollars in Thousands	Year Ended December 31,						Quarter Ended	Year to Date
	2013	2014	2015	2016	2017	2018	June 30, 2019	June 30, 2019
Net Income	\$ 6,857	\$ 6,793	\$ 7,492	\$ 9,441	\$ 7,109	\$ 12,767	\$ 4,023	\$ 7,342
Less: Bargain Purchase Gain, net of taxes	(1,076)	—	—	—	—	—	—	—
Add: Non-recurring foregone interest and fees	—	—	—	—	2370	—	—	—
Add Non-recurring data processing expenses	—	—	—	—	2275	—	—	—
Add: Non-recurring deferred tax revaluation	—	—	—	—	1386	—	—	—
Less: Tax impact of conversion related items	—	—	—	—	(1,847)	—	—	—
Net Income, as Adjusted	\$ 5,781	\$ 6,793	\$ 7,492	\$ 9,441	\$ 11,293	\$ 12,767	\$ 4,023	\$ 7,342
Average Total Assets	\$ 471,400	\$ 541,934	\$ 679,595	\$ 832,619	\$ 964,946	\$ 1,045,732	\$ 1,163,317	\$ 1,135,797
Return on Average Assets, as Adjusted	1.23%	1.25%	1.10%	1.13%	1.17%	1.22%	1.39%	1.30%

Net Interest Margin, as Adjusted Reconciliation

“Net interest margin, as adjusted” is a non-GAAP measure defined as net interest income, plus non-recurring foregone interest and fees, divided by average interest earning assets.

Net Interest Margin, as Adjusted

Dollars in Thousands	Year Ended December 31,						Quarter Ended	Year to Date
	2013	2014	2015	2016	2017	2018	June 30, 2019	June 30, 2019
Net Interest Income	\$ 25,327	\$ 29,717	\$ 33,676	\$ 42,759	\$ 48,911	\$ 57,888	\$ 16,531	\$ 31,275
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—
Net Interest Income, as Adjusted	\$ 25,327	\$ 29,717	\$ 33,676	\$ 42,759	\$ 51,281	\$ 57,888	\$ 16,531	\$ 31,275
Average interest earning assets	\$ 467,772	\$ 531,505	\$ 671,275	\$ 825,676	\$ 955,479	\$ 1,035,731	\$ 1,146,084	\$ 1,121,085
Net Interest Margin, as Adjusted	5.41%	5.59%	5.02%	5.18%	5.37%	5.59%	5.79%	5.63%

Adjusted Revenue & Noninterest Income to Adjusted Revenue Reconciliation

Net revenue for 2017 has been adjusted to exclude the impact of non-recurring foregone interest and fees and as such is considered a non-GAAP measure.

Adjusted Revenue and Noninterest Income to Adjusted Revenue

Dollars in Thousands	Year Ended December 31,						Quarter Ended	Year to Date
	2013	2014	2015	2016	2017	2018	June 30, 2019	June 30, 2019
Noninterest Income	\$ 10,171	\$ 11,442	\$ 14,929	\$ 20,473	\$ 15,149	\$ 16,124	\$ 5,927	\$ 10,019
Net Interest Income	25,327	29,717	33,676	42,759	48,911	57,888	16,531	31,275
Add: Noninterest Income	10,171	11,442	14,929	20,473	15,149	16,124	5,927	10,019
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—
Adjusted Revenue	\$ 35,498	\$ 41,159	\$ 48,605	\$ 63,232	\$ 66,430	\$ 74,012	\$ 22,459	\$ 41,294
Noninterest Income to Adjusted Revenue	28.65%	27.80%	30.71%	32.38%	22.80%	21.70%	26.39%	24.26%

Efficiency Ratio, as Adjusted Reconciliation

“Efficiency ratio, as adjusted” is a non-GAAP measure defined as total noninterest expense less non-recurring data processing expenses, divided by the sum of net interest income, noninterest income and non-recurring foregone interest and fees.

Efficiency Ratio, as Adjusted

Dollars in Thousands	Year Ended December 31,						Quarter Ended	Year to Date
	2013	2014	2015	2016	2017	2018	June 30, 2019	June 30, 2019
Noninterest Expense	\$ 24,836	\$ 28,821	\$ 34,817	\$ 43,380	\$ 47,306	\$ 54,123	\$ 16,210	\$ 30,540
Less: Non-recurring data processing expenses	—	—	—	—	(2,275)	—	—	—
Adjusted Noninterest Expense	24,836	28,821	34,817	43,380	45,031	54,123	16,210	30,540
Net Interest Income	25,327	29,717	33,676	42,759	48,911	57,888	16,531	31,275
Add: Noninterest Income	10,171	11,442	14,929	20,473	15,149	16,124	5,927	10,019
Add: Non-recurring foregone interest and fees	—	—	—	—	2,370	—	—	—
Adjusted Revenue	\$ 35,498	\$ 41,159	\$ 48,605	\$ 63,232	\$ 66,430	\$ 74,012	\$ 22,459	\$ 41,294
Efficiency Ratio, as Adjusted	69.96%	70.02%	71.63%	68.60%	67.79%	73.13%	72.18%	73.96%

Diluted Earnings Per Share, as Adjusted Reconciliation

“Diluted earnings per share, as adjusted” is a non-GAAP measure defined as net income, less bargain purchase gain (net of taxes), plus non-recurring foregone interest and fees, plus non-recurring data processing expenses, plus non-recurring deferred tax revaluation, less the tax impact of conversion-related items, divided by the diluted weighted average shares outstanding.

Diluted Earnings per Share, as Adjusted

Dollars in Thousands except per Share Items	Year Ended December 31,						Quarter Ended	Year to Date
	2013	2014	2015	2016	2017	2018	June 30, 2019	June 30, 2019
Net Income	\$ 6,857	\$ 6,793	\$ 7,492	\$ 9,441	\$ 7,109	\$ 12,767	\$ 4,023	\$ 7,342
Less: Bargain Purchase Gain, net of taxes	(1,076)	—	—	—	—	—	—	—
Add: Non-recurring foregone interest and fees	—	—	—	—	2370	—	—	—
Add Non-recurring data processing expenses	—	—	—	—	2275	—	—	—
Add: Non-recurring deferred tax revaluation	—	—	—	—	1386	—	—	—
Less: Tax impact of conversion related items	—	—	—	—	(1,847)	—	—	—
Net Income, as Adjusted	5,781	6,793	7,492	9,441	11,293	12,767	4,023	7,342
Add: Convertible debt interest expense	281	281	281	—	—	—	—	—
Net Income, as Adjusted for Diluted EPS	\$ 6,062	\$ 7,074	\$ 7,773	\$ 9,441	\$ 11,293	\$ 12,767	\$ 4,023	\$ 7,342
Diluted Weighted Average Shares Outstanding	9,336,596	10,279,548	10,488,036	11,289,044	11,428,000	12,462,138	13,914	13,888
Diluted Earnings per Share, as Adjusted	\$ 0.65	\$ 0.69	\$ 0.74	\$ 0.84	\$ 0.99	\$ 1.02	\$ 0.29	\$ 0.53

Tangible Book Value Per Share Reconciliation

“Tangible book value per share” is a non-GAAP measure defined as total stockholders’ equity, less intangible assets, divided by shares of common stock outstanding.

Tangible Book Value per Share

Dollars in Thousands except per Share Items	Year Ended December 31,						Quarter Ended	Year to Date
	2013	2014	2015	2016	2017	2018	June 30, 2019	June 30, 2019
Total Stockholders'Equity	\$ 42,421	\$ 50,216	\$ 59,657	\$ 70,748	\$ 80,119	\$ 114,563	\$ 123,118	\$ 123,118
Less: Preferred Equity	—	—	—	—	—	—	—	—
Less: Intangible Assets	(72)	(39)	(17)	—	—	—	—	—
Tangible Common Equity	\$ 42,349	\$ 50,177	\$ 59,640	\$ 70,748	\$ 80,119	\$ 114,563	\$ 123,118	\$ 123,118
Period End Shares Outstanding	9,342,860	9,562,820	10,225,780	11,144,696	11,537,196	13,672,479	13,718,665	13,718,665
Tangible Book Value per Share	\$ 4.53	\$ 5.25	\$ 5.83	\$ 6.35	\$ 6.94	\$ 8.38	\$ 8.97	\$ 8.97