# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 23, 2023

### **CAPITAL BANCORP, INC.**

(Exact name of registrant as specified in its charter)

<u>Maryland</u> (State or other jurisdiction of incorporation or organization) 001-38671
Commission file number)

52-2083046

(IRS Employer Identification No.)

2275 Research Boulevard, Suite 600, Rockville, Maryland 20850

(Address of principal executive offices) (Zip Code)

(301) 468-8848

Registrant's telephone number, including area code

### Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

eck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of following provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Emerging growth company ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\boxtimes$ 

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
Common Stock, par value \$0.01 per share	CBNK	NASDAQ Stock Market

### Item 2.02 Results of Operations and Financial Disclosure

On October 23, 2023, Capital Bancorp, Inc. (the "Company") issued a press release announcing the Company's unaudited financial results for the three and nine months ended September 30, 2023. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and hereby incorporated by reference.

The information furnished under Item 2.02 and Item 9.01 of this Current Report on Form 8-K, including Exhibit 99.1 to this Current Report on Form 8-K, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liabilities under that Section, nor shall it be deemed incorporated by reference in any registration statement or other filings of the Company under the Securities Act of 1933, as amended, except as shall be set forth by specific reference in such filing.

### Item 8.01. Other Events

On October 20, 2023, the Company's Board of Directors declared a \$0.08 per share dividend, payable on November 22, 2023 to stockholders of record on November 6, 2023.

# Item 9.01. Financial Statements and Exhibits (d) Exhibits

99.1 Press Release, dated October 23, 2023.

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### CAPITAL BANCORP, INC.

By: <u>/s/ Jay Walker</u> Name: Jay Walker

Title: Chief Financial Officer

October 23, 2023



### Capital Bancorp, Inc. Reports Third Quarter 2023 Net Income of \$9.8 million, or \$0.70 per share

- Net Income Expands 33.8% with Improved Net Interest Margin from 2Q 2023
- Diluted EPS of \$0.70, ROAA of 1.75%, and ROAE of 16.00% for 3Q 2023
- Loan and Deposit Growth Generates Positive Operating Leverage
- Tangible Book Value Per Share<sup>(1)</sup> of \$17.48 for 3Q 2023 up 15% from 3Q 2022
- Cash dividend of \$0.08 per share declared

Rockville, Maryland, October 23, 2023 (GLOBE NEWSWIRE) – Capital Bancorp, Inc. (the "Company") (NASDAQ: CBNK), the holding company for Capital Bank, N.A. (the "Bank"), today reported net income of \$9.8 million, or \$0.70 per diluted share, for the third quarter 2023, compared to net income of \$7.3 million, or \$0.52 per diluted share, for the second quarter 2023 and \$11.1 million, or \$0.77 per diluted share, for the third quarter 2022. For the quarter, total average deposits increased \$37.1 million and the average loan portfolio grew \$42.9 million. In addition, the net interest margin of 6.71% for the third quarter 2023 improved when compared to 6.63% for the second quarter 2023. Adjusted net interest margin<sup>(1)</sup> (excluding credit card and SBA-PPP loans) of 4.05% for the third quarter 2023 remained stable when compared to adjusted net interest margin<sup>(1)</sup> of 4.06% for the second quarter 2023.

The Company also declared a cash dividend on its common stock of \$0.08 per share. The dividend is payable on November 22, 2023 to shareholders of record on November 6, 2023.

"Our business model is proving to be stable and resilient against a challenging backdrop," said Ed Barry, Chief Executive Officer of the Company and the Bank. "Our focus on core deposit relationships and differentiated lending has enabled profitable growth. We continue to make investments in technology, people, and asset generation that should further strengthen our franchise. Credit remains stable and we maintained high capital levels allowing us to be opportunistic moving forward."

"The Board is pleased with our improved quarter over quarter performance," said Steven J. Schwartz, Chairman of the Company. "Our continued, stable net interest margin, coupled with growth in loans and deposits, enabled our ROAA and ROE to bounce back nicely and positions the Bank for continued best-in-class performance. In addition, we are gratified by our year-over-year growth in tangible book value per share, particularly considering the challenges facing banks today due to a rapidly changing interest rate environment, and falling values of certain real estate asset classes."

(1) Reconciliations of the non–U.S. generally accepted accounting principles ("GAAP") measures are set forth in the Appendix at the end of this press release.

### **Third Quarter 2023 Highlights**

### Capital Bancorp, Inc.

**Earnings Summary -** Net income of \$9.8 million, or \$0.70 per diluted share, increased \$2.5 million compared to \$7.3 million, or \$0.52 per diluted share, for the second quarter 2023.

- Net interest income of \$36.8 million increased \$1.5 million compared to \$35.3 million for the second quarter 2023. Interest income of \$47.7 million increased \$2.7 million compared to \$45.1 million for the second quarter 2023. Interest expense of \$10.9 million increased \$1.2 million compared to \$9.7 million for the second quarter 2023.
- The provision for credit losses was \$2.3 million, a decrease of \$0.6 million from the second quarter 2023. The change in provision was partially due to lower loan growth of \$24.9 million from June 30, 2023 to September 30, 2023 as compared to loan growth of \$50.9 million from March 31, 2023 to June 30, 2023.
- Noninterest income of \$6.3 million decreased \$0.4 million compared to \$6.7 million for the second quarter 2023. Credit card fees
  decreased \$0.3 million partially due to interchange fees from lower customer purchases as the number of open customer accounts
  decreased quarter over quarter.
- Noninterest expense of \$28.0 million decreased \$1.5 million compared to \$29.6 million for the second quarter 2023 including total advertising expense of \$1.6 million decreasing \$1.1 million off of seasonally higher second quarter levels.

**Performance and Efficiency Ratios** – Annualized return on average assets ("ROAA") and annualized return on average equity ("ROAE") were 1.75% and 16.00%, respectively, for the three months ended September 30, 2023, compared to 1.34% and 12.30%, respectively, for the three months ended June 30, 2023.

• The efficiency ratio was 65.0% for the three months ended September 30, 2023, compared to 70.4% for the three months ended June 30, 2023. The change was primarily attributable to a \$1.5 million increase in net interest income and a \$1.5 million reduction in noninterest expense quarter over quarter.

Balance Sheet - Total assets of \$2.3 billion at September 30, 2023 increased \$44.6 million, or 2.0%, from June 30, 2023.

- Cash and cash equivalents increased \$26.8 million.
- Net portfolio loans of \$1.9 billion increased \$24.9 million, representing 5.4% annualized growth.
- Total deposits of \$2.0 billion at September 30, 2023 increased \$33.6 million, or 1.7%, from June 30, 2023, while total average deposits increased \$37.1 million, or 7.8% annualized, quarter over quarter.
- The investment securities portfolio continues to be classified as available for sale and had a fair market value of \$206.1 million, or 9.1% of total assets, at September 30, 2023 down slightly from \$208.5 million at June 30, 2023. The amortized cost of the investment securities portfolio was \$229.4 million, with an effective duration of 3.21 years. U.S. Treasury securities represent 74.8% of the overall investment portfolio. The accumulated other comprehensive loss ("AOCI Loss") on the investment securities portfolio increased \$1.8 million during the quarter to \$17.8 million as of September 30, 2023, which represents 7.3% of total stockholders' equity. The Company does not have a held to maturity ("HTM") investment securities portfolio.

**Net Interest Margin -** Net interest margin improved to 6.71% for the three months ended September 30, 2023, compared to 6.63% for the three months ended June 30, 2023. Adjusted net interest margin (excluding credit card and SBA-PPP loans), of 4.05%, remained stable compared to 4.06% for the three months ended June 30, 2023.

- The average yield on interest earning assets increased 24 basis points compared to the second quarter 2023. The increase in average yield is due to portfolio loans increasing 17 basis points to 9.72%, and interest-bearing deposits held at other institutions increased 96 basis points to 5.39%. Average portfolio loans increased \$46.1 million and average interest-bearing deposits held at other institutions increased \$20.7 million, compared to the second quarter 2023.
- The average rate on interest-bearing liabilities increased 24 basis points compared to the second quarter 2023. Increases in average rates include money market accounts increasing 38 basis points to 3.85% and time deposits increasing 21 basis points to 4.51%, while average balances increased \$30.5 million and \$8.0 million, respectively, compared to the second quarter 2023. The average rate on borrowed funds decreased 48 basis points to 2.59%, as a result of a reduction in average short-term FHLB advances of \$8.3 million to \$0.9 million in the third quarter 2023 from \$9.1 million in the second quarter 2023.

Deposits and Cost of Funds - Total deposits at September 30, 2023 increased by \$33.6 million, or 1.7%, compared to June 30, 2023.

- Interest-bearing deposits of \$1.3 billion increased \$46.0 million, or 3.7%, compared to June 30, 2023 with growth in money market accounts of \$37.6 million, other time deposits of \$22.5 million and a reduction in interest-bearing demand accounts of \$14.1 million. Noninterest-bearing deposits of \$680.8 million decreased \$12.3 million, or 1.8%, compared to June 30, 2023. Brokered time deposits totaled \$128.7 million at September 30, 2023, unchanged from June 30, 2023.
- The elevated interest rate environment has driven up the average cost of interest-bearing liabilities to 3.37% for the quarter ended September 30, 2023, compared to 3.13% for the second quarter 2023.
- Average noninterest-bearing deposits of \$666.9 million decreased \$9.4 million, or 1.4%, compared to June 30, 2023, and represented 34.8% of total average deposits at September 30, 2023.
- Average borrowed funds of \$34.9 million decreased \$8.3 million, or 19.1%, compared to June 30, 2023.

Robust Capital Positions - As of September 30, 2023, the Company reported a common equity tier 1 capital ratio of 15.71%, compared to 14.96% at June 30, 2023, and an allowance for credit losses to total loans ratio of 1.52%, compared to an allowance for credit losses to total loans ratio of 1.50% as June 30, 2023. Management expects the Company to remain well-capitalized for the foreseeable future. Shares repurchased and retired during the three months ended September 30, 2023, as part of the Company's stock repurchase program, totaled 100,575 shares at an average price of \$19.47, for a total cost of \$2.0 million including commissions. Tangible book value per common share grew 2.9% to \$17.48 at September 30, 2023 when compared to June 30, 2023. The company did not have goodwill or other intangible assets during any of the periods presented and therefore, tangible book value per share is equal to book value per share.

**Liquidity -** Total sources of available borrowings at September 30, 2023 totaled \$646.6 million, including available collateralized lines of credit of \$514.5 million, unsecured lines of credit with other banks of \$76.0 million and unpledged investment securities available as collateral for potential additional borrowings of \$56.1 million.

### **Commercial Bank**

**Continued Portfolio Loan Growth -** Portfolio loans, excluding credit cards, increased by \$29.9 million, to \$1.7 billion, gross, at September 30, 2023 compared to June 30, 2023.

**Net Interest Income** - Interest income of \$30.4 million increased \$1.7 million compared to \$28.7 million for the second quarter 2023 driven primarily by loan growth. Interest expense of \$10.7 million increased \$1.2 million driven by an increase in average interest-bearing deposits with slightly higher rates in the third quarter 2023.

Credit Metrics - Nonperforming assets ("NPAs") decreased 4 basis points to 0.67% of total assets at September 30, 2023 compared to 0.71% at June 30, 2023 as a result of a decrease in nonaccrual loans at September 30, 2023 to \$15.2 million compared to \$15.7 million at June 30, 2023. Included in nonperforming assets is a single \$8.2 million, multi-unit residential real estate loan that was downgraded in the first quarter of 2023. At September 30, 2023 commercial real estate loans with office space exposure totaled \$55.4 million, or 3.0% of total portfolio loans, with a weighted average loan-to-value ("LTV") of 48.2%. Owner-occupied commercial real estate loans with office exposure totaled \$42.5 million with a weighted average LTV of 47.8% and non owner-occupied commercial real estate loans with office exposure totaled \$12.8 million with a weighted average LTV of 49.8%.

### OpenSky®

**Revenues** - Total revenue of \$20.5 million increased \$0.7 million from the second quarter 2023. Interest income of \$16.1 million increased \$1.0 million from the second quarter 2023. Average OpenSky® loan balances, net of reserves and deferred fees of \$116.8 million for the third quarter 2023, increased \$6.2 million, or 5.6%, compared to \$110.6 million for the second quarter 2023. Noninterest income of \$4.4 million decreased \$0.3 million due to a decline in credit card fees as compared to the second quarter 2023.

**Noninterest Expense** - Total noninterest expense of \$10.6 million decreased \$1.4 million from the second quarter 2023. Noninterest expense declined in the third quarter off of higher seasonal second quarter levels driven primarily by higher advertising expense. Advertising expense can vary throughout the year based on market opportunities for new account acquisition. During the third quarter 2023, the number of OpenSky® credit card accounts declined by 10,853 to 529,205.

**Loan Balances -** OpenSky® loan balances, net of reserves, of \$122.5 million at September 30, 2023 decreased by \$0.4 million, or 0.3%, compared to \$122.9 million at June 30, 2023. Corresponding deposit balances of \$181.2 million at September 30, 2023 decreased \$5.4 million, or 2.9%, compared to \$186.6 million at June 30, 2023. Gross unsecured loan balances of \$27.4 million at September 30, 2023 increased \$2.2 million compared to \$25.3 million at June 30, 2023.

**OpenSky® Credit -** Card delinquencies and utilization remained stable in the third quarter 2023 when compared to the second quarter 2023. The provision for credit losses decreased \$0.3 million compared to the second quarter 2023 as card balances, net of reserve decreased \$0.4 million during the third quarter 2023 as compared to an increase of \$10.1 million during the second quarter 2022.

## **COMPARATIVE FINANCIAL HIGHLIGHTS - Unaudited**

			Qu	arter Ended		3Q23 v	s 2Q23	3Q23 vs 3Q22			
(in thousands except per share data)	5	September 30, 2023	Ju	ne 30, 2023	September 30, 2022	\$ Change	% Change	\$ Change	% Change		
Earnings Summary						 					
Interest income	\$	47,741	\$	45,080	\$ 38,340	\$ 2,661	5.9 %	\$ 9,401	24.5 %		
Interest expense		10,931		9,740	1,663	1,191	12.2 %	9,268	557.3 %		
Net interest income		36,810		35,340	36,677	1,470	4.2 %	133	0.4 %		
Provision for credit losses		2,280		2,862	1,260	(582)	(20.3)%	1,020	81.0 %		
Provision for credit losses on unfunded commitments		24		_	_	24	<b>—</b> %	24	— %		
Noninterest income		6,326		6,687	7,108	(361)	(5.4)%	(782)	(11.0)%		
Noninterest expense		28,046		29,592	28,094	(1,546)	(5.2)%	(48)	(0.2)%		
Income before income taxes		12,786		9,573	14,431	3,213	33.6 %	(1,645)	(11.4)%		
Income tax expense		2,998		2,255	3,336	 743	32.9 %	(338)	(10.1)%		
Net income	\$	9,788	\$	7,318	\$ 11,095	\$ 2,470	33.8 %	\$ (1,307)	(11.8)%		
Pre-tax pre-provision net revenue ("PPNR") (1)	\$	15,090	\$	12,435	\$ 15,691	\$ 2,655	21.4 %	\$ (601)	(3.8)%		
Weighted average common shares - Basic		13,933		14,025	14,030	(92)	(0.7)%	(97)	(0.7)%		
Weighted average common shares - Diluted		14,024		14,059	14,375	(35)	(0.2)%	(351)	(2.4)%		
Earnings per share - Basic	\$	0.70	\$	0.52	\$ 0.79	\$ 0.18	34.6 %	\$ (0.09)	(11.4)%		
Earnings per share - Diluted	\$	0.70	\$	0.52	\$ 0.77	\$ 0.18	34.6 %	\$ (0.07)	(9.1)%		
Return on average assets (annualized)		1.75 %		1.34 %	2.15 %	0.41 %	30.6 %	(0.40)%	(18.6)%		
Return on average assets, excluding impact of SBA-PPP loans (annualized)		1.75 %		1.34 %	2.10 %	0.41 %	30.6 %	(0.35)%	(16.7)%		
Return on average equity (annualized)		16.00 %		12.30 %	20.32 %	3.70 %	30.1 %	(4.32)%	(21.3)%		

<sup>(1)</sup> Refer to Appendix for reconciliation of non-GAAP measures

# COMPARATIVE FINANCIAL HIGHLIGHTS - Unaudited (Continued)

### Nine Months Ended September 30,

(in thousands except per share data)		2023	2022	-	\$ Change	% Change		
Earnings Summary								
Interest income	\$	136,237	\$ 109,298	\$	26,939	24.6 %		
Interest expense		29,600	3,890		25,710	660.9 %		
Net interest income		106,637	105,408		1,229	1.2 %		
Provision for credit losses		6,802	4,247		2,555	60.2 %		
Provision for credit losses on unfunded commitments		5	_		5	— %		
Noninterest income		19,039	23,811		(4,772)	(20.0)%		
Noninterest expense		83,860	82,379		1,481	1.8 %		
Income before income taxes		35,009	 42,593		(7,584)	(17.8)%		
Income tax expense		8,168	9,779		(1,611)	(16.5)%		
Net income	\$	26,841	\$ 32,814	\$	(5,973)	(18.2)%		
Pre-tax pre-provision net revenue ("PPNR") (1)	\$	41,816	\$ 46,840	\$	(5,024)	(10.7)%		
Weighted average common shares - Basic		14,038	14,009		29	0.2 %		
Weighted average common shares - Diluted		14,112	14,329		(217)	(1.5)%		
Earnings per share - Basic	\$	1.91	\$ 2.34	\$	(0.43)	(18.4)%		
Earnings per share - Diluted	\$	1.90	\$ 2.29	\$	(0.39)	(17.0)%		
Return on average assets (annualized)		1.64 %	2.13 %		(0.49)%	(23.0)%		
Return on average assets, excluding impact of SBA-PPP loans (annualized) (1)		1.64 %	1.94 %		(0.30)%	(15.5)%		
Return on average equity (annualized)		15.08 %	20.93 %		(5.85)%	(28.0)%		

		Quarte	ded		Quarter Ended										
		Septer	nber	30,			June 30,		March 31,		December 31,				
(in thousands except per share data)		2023		2022	% Change		2023		2023		2022				
Balance Sheet Highlights															
Assets	\$	2,272,484	\$	2,009,358	13.1 %	\$	2,227,866	\$	2,245,286	\$	2,123,655				
Investment securities available for sale		206,055		269,620	(23.6)%		208,464		255,762		252,481				
Mortgage loans held for sale		4,843		6,875	(29.6)%		10,146		9,620		7,416				
SBA-PPP loans, net of fees		750		2,662	(71.8)%		1,090		2,037		2,163				
Portfolio loans receivable (2)		1,861,929		1,648,001	13.0 %		1,837,041		1,786,109		1,728,592				
Allowance for credit losses		28,279		26,091	8.4 %		27,495		26,216		26,385				
Deposits		1,967,988		1,737,591	13.3 %		1,934,361		1,944,374		1,758,072				
FHLB borrowings		22,000		22,000	— %		22,000		32,000		107,000				
Other borrowed funds		12,062		12,062	— %		12,062		12,062		12,062				
Total stockholders' equity		242,878		214,005	13.5 %		237,435		234,517		224,015				
Tangible common equity (1)		242,878		214,005	13.5 %		237,435		234,517		224,015				
Common shares outstanding		13,896		14,039	(1.0)%		13,981		14,083		14,139				
Book value per share	\$	17.48	\$	15.24	14.7 %	\$	16.98	\$	16.65	\$	15.84				
Tangible book value per share (1)	\$	17.48	\$	15.24	14.7 %	\$	16.98	\$	16.65	\$	15.84				
Dividends per share	\$	0.08	\$	0.06	33.3 %	\$	0.06	\$	0.06	\$	0.06				

<sup>(1)</sup> Refer to Appendix for reconciliation of non-GAAP measures. (2) Loans are reflected net of deferred fees and costs.

### Operating Results - Comparison of Three Months Ended September 30, 2023 and 2022

For the three months ended September 30, 2023, net interest income of \$36.8 million increased slightly from \$36.7 million in the same period in 2022, primarily due to increased average balances of \$245.3 million in portfolio loans combined with a 78 basis point increase in yield for portfolio loans partially offset by significant increases in the cost of funding. The net interest margin decreased 53 basis points to 6.71% for the three months ended September 30, 2023, from the same period in 2022 as interest income on credit cards decreased \$1.0 million and interest income on SBA-PPP totaled \$0.3 million for the three months ended September 30, 2022 with no comparable amount in 2023. Net interest margin, excluding credit card and SBA-PPP loans, decreased to 4.05% for the three months ended September 30, 2023, compared to 4.16% for the same period in 2022 as the costs of deposits, including money market accounts and time deposits, outpaced the increases in yields on interest-bearing deposits and portfolio loans.

For the three months ended September 30, 2023, average interest earning assets increased \$166.4 million, or 8.3%, to \$2.2 billion as compared to the same period in 2022, and the average yield on interest earning assets increased 113 basis points. Compared to the same period in the prior year, average interest-bearing liabilities increased \$280.9 million, or 27.9%, and the average cost of interest-bearing liabilities increased to 3.37%, a 271 basis point increase from 0.66%.

For the three months ended September 30, 2023, the provision for credit losses was \$2.3 million, an increase of \$1.0 million from the same period in 2022. Net charge-offs for the three months ended September 30, 2023 were \$1.8 million, or 0.38% on an annualized basis of average portfolio loans, compared to \$1.6 million, or 0.39% on an annualized basis of average loans for the same period in 2022. Of the \$1.8 million in net charge-offs during the quarter, \$1.4 million related to secured and partially secured cards in the credit card portfolio and \$0.3 million related to unsecured cards.

For the three months ended September 30, 2023, noninterest income of \$6.3 million decreased \$0.8 million, or 11.0%, from the same period in 2022. Credit card fees declined by \$1.1 million as the number of open customer accounts declined year over year, which resulted in lower interchange and other fee income.

Credit card loan balances, net of reserves, decreased by \$14.1 million to \$122.5 million as of September 30, 2023, from \$136.7 million at September 30, 2022. The related deposit account balances decreased 10.0% to \$181.2 million at September 30, 2023 when compared to \$201.3 million at September 30, 2022 reflecting the reduction in the number of open customer accounts year over year.

The efficiency ratio for the three months ended September 30, 2023 was 65.02% compared to 64.16% for the three months ended September 30, 2022.

For the three months ended September 30, 2023, noninterest expense of \$28.0 million decreased slightly from \$28.1 million for the same period in 2022. The change includes decreases in professional fees of \$1.5 million and data processing expense of \$0.8 million partially offset by increases in salaries and employee benefits of \$1.7 million and other operating expense of \$0.5 million.

### Operating Results - Comparison of Nine Months Ended September 30, 2023 and 2022

For the nine months ended September 30, 2023, net interest income of \$106.6 million increased \$1.2 million from the same period in 2022, primarily due to increased average balances of \$252.4 million in portfolio loans combined with the 81 basis point increase in yield for portfolio loans offset by significant increases in the cost of funding. The net interest margin decreased 35 basis points to 6.66% for the nine months ended September 30, 2023 from the same period in 2022. Net interest margin, excluding credit card and SBA-PPP loans, was 3.98% for the nine months ended September 30, 2023, compared to 3.94% for the same period in 2022.

For the nine months ended September 30, 2023, average interest earning assets increased \$129.2 million, or 6.4%, to \$2.1 billion as compared to the same period in 2022, and the average yield on interest earning assets increased 124 basis points. Compared to the same period in the prior year, average interest-bearing liabilities increased \$229.8 million, or 22.4%, while the average cost of interest-bearing liabilities increased 264 basis points to 3.15% from 0.51%.

For the nine months ended September 30, 2023, the provision for credit losses was \$6.8 million, an increase of \$2.6 million from the prior year, attributable primarily to the credit card portfolio. Net charge-offs for the nine months ended September 30, 2023 were \$6.0 million, or 0.45% annualized of average portfolio loans, compared to \$1.7 million, or 0.23% annualized of average portfolio loans, for the same period in 2022. The \$6.0 million in net charge-offs during the nine months ended September 30, 2023 was comprised primarily of credit card portfolio net charge-offs with \$4.1 million related to secured and partially secured cards while \$1.0 million was related to unsecured cards.

For the nine months ended September 30, 2023, noninterest income of \$19.0 million decreased \$4.8 million, or 20.0%, from the same period in 2022. The decrease was primarily driven by the decline in credit card fees of \$4.4 million as the number of open customer accounts declined to 529,205 at September 30, 2023 from 576,844 year over year, which resulted in lower interchange and other fee income recognized compared to the prior year. The elevated interest rate environment continues to put pressure on the mortgage market, resulting in declines in home loan sales and home loan refinances, which has resulted in a \$0.6 million decrease in mortgage banking revenue compared to the prior year.

The efficiency ratio for the nine months ended September 30, 2023 was 66.73% compared to 63.75% for the nine months ended September 30, 2022.

For the nine months ended September 30, 2023, noninterest expense of \$83.9 million increased \$1.5 million, or 1.8%, from the same period in 2022. The increase was primarily driven by a \$6.0 million, or 19.2%, increase in salaries and employee benefits, partially offset by a \$3.2 million, or 13.9%, decrease in data processing expense and a \$1.2 million decrease in professional fees due to a reduction in third party consulting fees. The decrease in data processing expense was the result of a contract renegotiation entered into in the first quarter 2022 in the OpenSky® Division as well as fewer average open cards during the period.

### **Financial Condition**

Total assets at September 30, 2023 were \$2.3 billion, an increase of \$44.6 million, or 2.0%, from the balance at June 30, 2023 and an increase of \$263.1 million, or 13.1%, from the balance at September 30, 2022. Net portfolio loans, which exclude mortgage loans held for sale and SBA-PPP loans, totaled \$1.9 billion at September 30, 2023, an increase of \$24.9 million, up 1.4% or 5.4% annualized, compared to June 30, 2023, and an increase of \$213.9 million, or 13.0%, compared to \$1.6 billion at September 30, 2022.

The Company recorded a provision for credit losses of \$6.8 million during the nine months ended September 30, 2023, which increased the allowance for credit losses to \$28.3 million, or 1.52% of total loans at September 30, 2023, representing an increase of \$0.8 million or 2.9%, from the balance at June 30, 2023. Nonperforming assets, which were comprised solely of nonperforming loans as of September 30, 2023, were \$15.2 million, or 0.67% of total assets, down from \$15.7 million, or 0.71% of total assets at June 30, 2023 and up from \$8.6 million, or 0.43% of total assets at September 30, 2022. Included in nonperforming assets is a single \$8.2 million, multi-unit residential real estate loan that was downgraded in the first quarter of 2023.

Deposits were \$2.0 billion at September 30, 2023, an increase of \$33.6 million, or 1.7%, from the balance at June 30, 2023 and an increase of \$230.4 million, or 13.3%, from the balance at September 30, 2022. Average deposits of \$1.9 billion for the three months ended September 30, 2023, increased \$37.1 million, or 2.0%, as compared to the three months ended June 30, 2023. Rising interest rates have resulted in some customers moving balances from noninterest-bearing deposit accounts to interest-bearing deposit accounts. As a result of the migration, average noninterest-bearing deposit balances decreased \$135.5 million to \$666.9 million for the three months ended September 30, 2023, as compared to the three months ended September 30, 2022. These deposits represented 34.6% of total deposits at September 30, 2023 compared to 46.4% at September 30, 2022. Uninsured deposits were approximately \$857.7 million as of September 30, 2023, representing 43.6% of the Company's deposit portfolio, compared to \$860.4 million, or 44.5%, at June 30, 2023, and \$960.2 million, or 55.3%, at September 30, 2022.

Stockholders' equity increased to \$242.9 million as of September 30, 2023, compared to \$237.4 million at June 30, 2023 and \$214.0 million at September 30, 2022. Shares repurchased and retired through September 30, 2023 as part of the Company's stock repurchase program totaled 385,919 shares at an average price of \$18.12, for a total cost of \$7.0 million including commissions. As of September 30, 2023, the Bank's capital ratios continued to exceed the regulatory requirements for a "well-capitalized" institution.

# **Consolidated Statements of Income (Unaudited)**

	•	•	Т	hree Months E	nded			Nine Mon	ths Ended
(in the constant)	September 30, 2023	June 30 2023	,	March 31, 2023	December 31, 2022	September 30, 2022	Sep	tember 30, 2023	September 30, 2022
(in thousands) Interest income	2023	2023		2023		2022	_	2023	2022
Loans, including fees	\$ 45,385	\$ 42,99	01	\$ 41,275	\$ 38,763	\$ 36,451	¢	129,651	\$ 105,645
Investment securities available for sale	1,089	1,20		1,377	1,402	1,362		3,732	2,510
Federal funds sold and other	1,069	,	23	764	1,183	527		2,854	1,143
Total interest income	47,741	45,08	80	43,416	41,348	38,340		136,237	109,298
Interest expense									
Deposits	10,703	9,40	09	7,754	4,377	1,386		27,866	3,234
Borrowed funds	228	33	31	1,175	1,772	277		1,734	656
Total interest expense	10,931	9,74	_	8,929	6,149	1,663		29,600	3,890
Net interest income	36,810	35,34	40	34,487	35,199	36,677		106,637	105,408
Provision for credit losses	2,280	2,86	62	1,660	2,384	1,260		6,802	4,247
Provision for (release of) credit losses on unfunded commitments	24		_	(19)	_	_		5	_
Net interest income after provision for credit losses	34,506	32,4	78	32,846	32,815	35,417		99,830	101,161
Noninterest income									
Service charges on deposits	250	24	45	229	222	199		724	545
Credit card fees	4,387	4,70	06	4,210	4,314	5,524		13,303	17,658
Mortgage banking revenue	1,243	1,33	32	1,155	554	969		3,730	4,312
Other income	446	40	04	432	471	416		1,282	1,296
Total noninterest income	6,326	6,68	87	6,026	5,561	7,108		19,039	23,811
Noninterest expenses									
Salaries and employee benefits	12,419	12,14	43	12,554	11,769	10,747		37,116	31,129
Occupancy and equipment	1,351	1,53	36	1,213	1,388	1,138		4,100	3,476
Professional fees	2,358	2,60		2,374	2,426	3,848		7,340	8,586
Data processing	6,469	6,5	59	6,530	6,697	7,178		19,558	22,721
Advertising	1,565	2,64	46	517	726	1,632		4,728	5,494
Loan processing	426	60	60	349	350	625		1,435	1,352
Foreclosed real estate expenses, net	1		_	6	_	_		7	_
Other operating	3,457	3,4	40	2,679	3,378	2,926		9,576	9,621
Total noninterest expenses	28,046	29,59	92	26,222	26,734	28,094		83,860	82,379
Income before income taxes	12,786	9,5	73	12,650	11,642	14,431		35,009	42,593
Income tax expense	2,998	2,2	55	2,915	2,651	3,336		8,168	9,779
Net income	\$ 9,788	\$ 7,3	18	\$ 9,735	\$ 8,991	\$ 11,095	\$	26,841	\$ 32,814

# **Consolidated Balance Sheets**

Oncomunica Dalarios Griotio	(ı	unaudited)	(unaudited)	(	(unaudited)		(audited)	(	unaudited)
(in thousands except share data)	S	September 30, 2023	June 30, 2023		March 31, 2023	D	ecember 31, 2022	Se	ptember 30, 2022
Assets								_	
Cash and due from banks	\$	13,767	\$ 18,619	\$	14,477	\$	19,963	\$	14,774
Interest-bearing deposits at other financial institutions		130,428	100,343		125,448		39,764		20,867
Federal funds sold		1,957	376		462		20,688		1,421
Total cash and cash equivalents		146,152	119,338		140,387		80,415		37,062
Investment securities available for sale		206,055	208,464		255,762		252,481		269,620
Marketable equity securities		_	_		_		_		232
Restricted investments		4,340	3,803		4,215		7,362		3,627
Loans held for sale		4,843	10,146		9,620		7,416		6,875
U.S. Small Business Administration ("SBA") Payroll Protection Program ("PPP") loans receivable, net of fees and costs		750	1,090		2,037		2,163		2,662
Portfolio loans receivable, net of deferred fees and costs		1,861,929	1,837,041		1,786,109		1,728,592		1,648,001
Less allowance for credit losses		(28,279)	(27,495)		(26,216)		(26,385)		(26,091)
Total portfolio loans held for investment, net		1,833,650	1,809,546		1,759,893		1,702,207		1,621,910
Premises and equipment, net		5,297	5,494		5,367		3,386		3,212
Accrued interest receivable		11,231	10,155		9,985		9,489		7,890
Deferred tax asset		13,644	13,616		12,898		13,777		14,047
Bank owned life insurance		37,315	37,041		36,781		36,524		36,267
Other assets		9,207	9,173		8,341		8,435		5,954
Total assets	\$	2,272,484	\$ 2,227,866	\$	2,245,286	\$	2,123,655	\$	2,009,358
Liabilities									
Deposits									
Noninterest-bearing	\$	680,803	\$ 693,129	\$	705,801	\$	674,313	\$	806,033
Interest-bearing		1,287,185	1,241,232		1,238,573		1,083,759		931,558
Total deposits		1,967,988	1,934,361		1,944,374		1,758,072		1,737,591
Federal Home Loan Bank advances		22,000	22,000		32,000		107,000		22,000
Other borrowed funds		12,062	12,062		12,062		12,062		12,062
Accrued interest payable		5,204	3,029		1,977		1,031		481
Other liabilities		22,352	18,979		20,356		21,475		23,219
Total liabilities		2,029,606	1,990,431		2,010,769		1,899,640		1,795,353
Stockholders' equity									
Common stock		139	140		141		141		140
Additional paid-in capital		54,549	55,856		57,277		58,190		56,532
Retained earnings		206,033	197,490		191,058		182,435		174,916
Accumulated other comprehensive loss		(17,843)	(16,051)		(13,959)		(16,751)		(17,583)
Total stockholders' equity	_	242,878	237,435	_	234,517		224,015	_	214,005
	\$	2,272,484	\$ 2,227,866	\$	2,245,286	\$	2,123,655	\$	2,009,358
Total liabilities and stockholders' equity	φ	۷,212,404	Ψ ∠,∠∠1,000	Ψ	۷,۷45,۷00	Ψ	۷,123,035	Ψ	۵,009,336

The following tables show the average outstanding balance of each principal category of our assets, liabilities and stockholders' equity, together with the average yields on our assets and the average costs of our liabilities for the periods indicated. Such yields and costs are calculated by dividing the annualized income or expense by the average daily balances of the corresponding assets or liabilities for the same period.

		e Months En ember 30, 2			Months Endine 30, 2023			e Months End ember 30, 20	
	Average Outstanding Balance	Interest Income/ Expense	Average Yield/ Rate <sup>(1)</sup>	Average Outstanding Balance	Interest Income/ Expense	Average Yield/ Rate <sup>(1)</sup>	Average Outstanding Balance	Interest Income/ Expense	Average Yield/ Rate <sup>(1)</sup>
				(i	n thousands)				
Assets									
Interest earning assets:									
Interest-bearing deposits	\$ 87,112	\$ 1,183	5.39 %		\$ 733	4.43 %		\$ 471	1.85 %
Federal funds sold	1,134	15	5.25	1,638	20	4.90	1,492	7	1.87
Investment securities available for sale	229,731	1,089	1.88	255,057	1,266	1.99	287,944	1,362	1.88
Restricted investments	4,058	69	6.75	4,185	71	6.80	4,116	49	4.72
Loans held for sale	6,670	111	6.60	7,047	111	6.32	7,879	102	5.15
SBA-PPP loans receivable	906	11	4.82	1,808	7	1.55	5,906	263	17.66
Portfolio loans receivable <sup>(2)</sup>	1,846,866	45,263	9.72	1,800,800	42,872	9.55	1,601,546	36,086	8.94
Total interest earning assets	2,176,477	47,741	8.70	2,136,936	45,080	8.46	2,010,070	38,340	7.57
Noninterest earning assets	44,640			47,415			39,008		
Total assets	\$ 2,221,117	=		\$ 2,184,351			\$ 2,049,078		
Liabilities and Stockholders' Equity									
Interest-bearing liabilities:									
Interest-bearing demand accounts	\$ 215,527	71	0.13	\$ 207,264	67	0.13	\$ 244,929	39	0.06
Savings	5,582	3	0.21	5,822	2	0.14	9,216	1	0.04
Money market accounts	655,990	6,373	3.85	625,515	5,411	3.47	555,634	815	0.58
Time deposits	374,429	4,256	4.51	366,421	3,929	4.30	155,091	531	1.36
Borrowed funds	34,932	228	2.59	43,183	331	3.07	40,700	277	2.70
Total interest-bearing liabilities	1,286,460	10,931	3.37	1,248,205	9,740	3.13	1,005,570	1,663	0.66
Noninterest-bearing liabilities:									
Noninterest-bearing liabilities	25,047			21,104			24,440		
Noninterest-bearing deposits	666,939			676,358			802,458		
Stockholders' equity	242,671	_		238,684			216,610		
Total liabilities and stockholders' equity	\$ 2,221,117			\$ 2,184,351			\$ 2,049,078		
Net interest spread			5.33 %			5.33 %			6.91 %
Net interest income		\$ 36,810			\$ 35,340			\$ 36,677	
Net interest margin <sup>(3)</sup>			6.71 %			6.63 %			7.24 %

Includes nonaccrual loans.
For the three months ended September 30, 2023, June 30, 2023, and September 30, 2022, collectively, SBA-PPP loans and credit card loans accounted for 266, 257 and 308 basis points of the reported net interest margin, respectively.

		Mille Month's Ended September 30,									
			202	23				2	2022		
		Average outstanding Balance	Inco	erest ome/ ense	Average Yield/ Rate <sup>(1)</sup>	C	Average Outstanding Balance	Ir	nterest ncome/ expense	Average Yield/ Rate <sup>(1)</sup>	
					(in tho	usands	s)				
Assets											
Interest earning assets:											
Interest-bearing deposits	\$	72,116	\$	2,531	4.69 %	\$	172,033	\$	1,001	0.78 %	
Federal funds sold		1,605		53	4.42		2,590		9	0.48	
Investment securities available for sale		252,993		3,732	1.97		234,294		2,510	1.43	
Restricted investments		5,184		270	6.96		3,913		133	4.54	
Loans held for sale		6,145		299	6.51		10,921		347	4.25	
SBA-PPP loans receivable		1,600		26	2.17		39,063		3,449	11.80	
Portfolio loans receivable <sup>(2)</sup>		1,799,755	12	29,326	9.61		1,547,386		101,849	8.80	
Total interest earning assets		2,139,398	13	36,237	8.51		2,010,200		109,298	7.27	
Noninterest earning assets		44,123					47,936				
Total assets	\$	2,183,521				\$	2,058,136				
Liabilities and Stockholders' Equity											
Interest-bearing liabilities:											
Interest-bearing leabilities.	\$	203,099		208	0.14	\$	265,854		114	0.06	
Savings	Ψ	5,965		6	0.13	Ψ	9,138		4	0.06	
Money market accounts		628,977		16,371	3.48		553,794		1,512	0.00	
Time deposits		353,635		11,281	4.27		161,982		1,604	1.32	
Borrowed funds		65,192	•	1,734	3.56		36,299		656	2.41	
Total interest-bearing liabilities	_	1,256,868		29,600	3.15		1,027,067	-	3,890	0.51	
Noninterest-bearing liabilities:		, ,					, ,	_			
Noninterest-bearing liabilities		22,846					23,748				
Noninterest-bearing deposits		665,821					797,660				
Stockholders' equity		237,986					209,661				
Total liabilities and stockholders' equity	\$	2,183,521	<u>-</u> -			\$	2,058,136				
			_								
Net interest spread					5.36 %					6.76 %	
Net interest income			\$ 10	06,637				\$	105,408		
Net interest margin <sup>(3)</sup>					6.66 %					7.01 %	
=											

Annualized. Includes nonaccrual loans.
For the nine months ended September 30, 2023 and 2022, collectively, SBA-PPP loans and credit card loans accounted for 268 and 307 basis points of the reported net interest margin, respectively. (2)

The Company's reportable segments represent business units with discrete financial information whose results are regularly reviewed by management. The four segments include Commercial Banking, Capital Bank Home Loans (the Company's mortgage loan division), OpenSky® (the Company's credit card division) and the Corporate Office. The following schedule presents financial information for each reportable segment for the three and nine months ended September 30, 2023 and September 30, 2022.

### **Segments**

For the three months ended September 30, 2023
---

(in thousands)	С	ommercial Bank	CBHL	OpenSky®	Corporate <sup>(2)</sup>	Eliminations	c	Consolidated
Interest income	\$	30,409	\$ 111	\$ 16,143	\$ 1,162	\$ (84)	\$	47,741
Interest expense		10,736	32	_	247	(84)		10,931
Net interest income		19,673	79	16,143	915			36,810
Provision for credit losses		275	_	1,875	130	_		2,280
Release of credit losses on unfunded commitments		24	_	_	_	_		24
Net interest income after provision		19,374	 79	14,268	785	_		34,506
Noninterest income		665	1,255	4,405	1	<del>-</del>		6,326
Noninterest expense <sup>(1)</sup>		15,784	1,502	10,637	123	_		28,046
Net income (loss) before taxes	\$	4,255	\$ (168)	\$ 8,036	\$ 663	\$ 	\$	12,786
Total assets	\$	2,102,749	\$ 5,280	\$ 116,318	\$ 264,950	\$ (216,813)	\$	2,272,484

### For the three months ended June 30, 2023

(in thousands)	С	ommercial Bank	CBHL	OpenSky®	Corporate <sup>(2)</sup>		Eliminations	Consolidated
Interest income	\$	28,742	\$ 111	\$ 15,168	\$ 1,134	\$	(75)	\$ 45,080
Interest expense		9,537	42	_	236		(75)	9,740
Net interest income		19,205	69	15,168	898			35,340
Provision for credit losses		735	_	2,127	_		_	2,862
Net interest income after provision		18,470	69	13,041	898			32,478
Noninterest income		810	1,161	4,714	2		_	6,687
Noninterest expense <sup>(1)</sup>		15,918	1,481	12,059	134		_	29,592
Net income (loss) before taxes	\$	3,362	\$ (251)	\$ 5,696	\$ 766	\$	_	\$ 9,573
						_		
Total assets	\$	2,047,400	\$ 10,605	\$ 116,123	\$ 260,309	\$	(206,571)	\$ 2,227,866

### For the three months ended September 30, 2022

(in thousands)	C	ommercial Bank	CBHL	<b>OpenSky</b> ®	(	Corporate <sup>(2)</sup>	Eliminations	С	onsolidated
Interest income	\$	20,382	\$ 102	\$ 17,103	\$	812	\$ (59)	\$	38,340
Interest expense		1,449	40	_		233	(59)		1,663
Net interest income		18,933	62	17,103		579			36,677
Provision (release of provision) for loan losses		(980)	_	2,240		_	_		1,260
Net interest income after provision		19,913	62	14,863		579			35,417
Noninterest income		468	1,115	5,524		1	_		7,108
Noninterest expense <sup>(1)</sup>		13,798	2,017	12,101		178	_		28,094
Net income (loss) before taxes	\$	6,583	\$ (840)	\$ 8,286	\$	402	\$ 	\$	14,431
Total assets	\$	1,823,049	\$ 7,664	\$ 128,842	\$	234,731	\$ (184,928)	\$	2,009,358

Noninterest expense includes \$6.1 million, \$5.9 million and \$6.6 million in data processing expense in OpenSky's® segment for the three months ended September 30, 2023 June 30, 2023, and

September 30, 2022, respectively.

(2) The Corporate segment invests idle cash in revenue-producing assets including interest-bearing cash accounts, loan participations and other appropriate investments for the Company.

### Segments

## For the nine months ended September 30, 2023

Net interest income after provision

Net income (loss) before taxes

Noninterest income

**Total assets** 

Noninterest expense(1)

C	ommercial Bank		CBHL		OpenSky <sup>®</sup>		Corporate <sup>(2)</sup>		Eliminations		Consolidated
\$	85,451	\$	299	\$	47,441	\$	3,274	\$	(228)	\$	136,237
	29,012		104		_		712		(228)		29,600
	56,439		195		47,441		2,562		_		106,637
	849		_		5,823		130		_		6,802
	5		_		_		_		_		5
	55,585		195		41,618		2,432		_		99,830
	1,964		3,743		13,329		3		_		19,039
	46,701		4,564		32,146		449		_		83,860
\$	10,848	\$	(626)	\$	22,801	\$	1,986	\$	_	\$	35,009
\$	2,102,749	\$	5,280	\$	116,318	\$	264,950	\$	(216,813)	\$	2,272,484
_											
C	ommerciai Bank		CBHL		OpenSky®		Corporate <sup>(2)</sup>		Eliminations		Consolidated
\$		\$	CBHL 347	\$		\$	Corporate <sup>(2)</sup> 2,457	\$	Eliminations (123)	\$	Consolidated 109,298
\$	Bank	\$		\$		_		\$		_	
\$	Bank 57,794	\$	347	\$		_	2,457	\$	(123)	_	109,298
	\$ \$	\$ 85,451 29,012 56,439 849 5 55,585 1,964 46,701 \$ 10,848 \$ 2,102,749	Bank \$ 85,451 \$ 29,012 56,439 849 5 55,585 1,964 46,701 \$ 10,848 \$ \$ 2,102,749	Bank         CBHL           \$ 85,451         \$ 299           29,012         104           56,439         195           849         —           55,585         195           1,964         3,743           46,701         4,564           \$ 10,848         \$ (626)           \$ 2,102,749         \$ 5,280	Bank         CBHL           \$ 85,451         \$ 299           29,012         104           56,439         195           849         —           55,585         195           1,964         3,743           46,701         4,564           \$ 10,848         \$ (626)           \$ 2,102,749         \$ 5,280	Bank         CBHL         OpenSky®           \$ 85,451         \$ 299         \$ 47,441           29,012         104         —           56,439         195         47,441           849         —         5,823           5         —         —           55,585         195         41,618           1,964         3,743         13,329           46,701         4,564         32,146           \$ 10,848         \$ (626)         \$ 22,801           \$ 2,102,749         \$ 5,280         \$ 116,318	Bank         CBHL         OpenSky®           \$ 85,451         \$ 299         \$ 47,441         \$           29,012         104         —	Bank         CBHL         OpenSky®         Corporate(²)           \$ 85,451         \$ 299         \$ 47,441         \$ 3,274           29,012         104         —         712           56,439         195         47,441         2,562           849         —         5,823         130           5         —         —         —           55,585         195         41,618         2,432           1,964         3,743         13,329         3           46,701         4,564         32,146         449           \$ 10,848         \$ (626)         \$ 22,801         \$ 1,986           \$ 2,102,749         \$ 5,280         \$ 116,318         \$ 264,950	Bank         CBHL         OpenSky®         Corporate(²)           \$ 85,451         \$ 299         \$ 47,441         \$ 3,274         \$           29,012         104         —         712           56,439         195         47,441         2,562           849         —         5,823         130           5         —         —         —           55,585         195         41,618         2,432           1,964         3,743         13,329         3           46,701         4,564         32,146         449           \$ 10,848         \$ (626)         \$ 22,801         \$ 1,986         \$           \$ 2,102,749         \$ 5,280         \$ 116,318         \$ 264,950         \$	Bank         CBHL         OpenSky®         Corporate(2)         Eliminations           \$ 85,451         \$ 299         \$ 47,441         \$ 3,274         \$ (228)           29,012         104         —         712         (228)           56,439         195         47,441         2,562         —           849         —         5,823         130         —           5         —         —         —         —           55,585         195         41,618         2,432         —           1,964         3,743         13,329         3         —           46,701         4,564         32,146         449         —           \$ 10,848         (626)         \$ 22,801         \$ 1,986         \$ —	Bank         CBHL         OpenSky®         Corporate(²)         Eliminations           \$ 85,451         \$ 299         \$ 47,441         \$ 3,274         \$ (228)           29,012         104         —         712         (228)           56,439         195         47,441         2,562         —           849         —         5,823         130         —           5         —         —         —         —           55,585         195         41,618         2,432         —           1,964         3,743         13,329         3         —           46,701         4,564         32,146         449         —           \$ 10,848         (626)         \$ 22,801         \$ 1,986         \$ —         \$           \$ 2,102,749         \$ 5,280         \$ 116,318         \$ 264,950         \$ (216,813)         \$

162

4,580

6,364

(1,622)

7,664

43,596

17,658

36,923

24,331

128,842

\$

1,884

2

351

1,535

234,731

101,161

23,811

82,379

42,593

2,009,358

\$

(184,928)

\$

55,519

38,741

18,349

1,823,049

1,571

<sup>(1)</sup> Noninterest expense includes \$17.9 million and \$20.9 million in data processing expense in OpenSky's® segment for the nine months ended September 30, 2023 and 2022, respectively.

The Corporate segment invests idle cash in revenue-producing assets including interest-bearing cash accounts, loan participations and other appropriate investments for the Company.

# **HISTORICAL FINANCIAL HIGHLIGHTS - Unaudited**

HISTORICAL FINANCIAL HIGHL	Quarter Ended											
(in they and a great par share data)	Sonto	ember 30, 2023		June 30, 2023		March 31, 2023		December 31,		September 30, 2022		
(in thousands except per share data)  Earnings:	Septe	uer 30, 2023		Julie 30, 2023		2023	_	2022	_	2022		
Net income	\$	9.788	\$	7.318	\$	9.735	\$	8,991	\$	11.095		
Earnings per common share, diluted	Ψ	0.70	Ψ	0.52	Ψ	0.68	Ψ	0.62	Ψ	0.77		
Net interest margin		6.71 %		6.63 %		6.65 %		6.64 %		7.24 %		
Net interest margin, excluding credit cards & SBA- PPP loans (1)		4.05 %		4.06 %		3.81 %		3.91 %		4.16 %		
Return on average assets <sup>(2)</sup>		1.75 %		1.34 %		1.84 %		1.67 %		2.15 %		
=		1.75 70		1.54 70		1.04 70		1.07 70		2.13 /0		
Return on average assets, excluding impact of SBA-PPP loans (1)(2)		1.75 %		1.34 %		1.84 %		1.67 %		2.10 %		
Return on average equity <sup>(2)</sup>		16.00 %		12.30 %		16.98 %		16.18 %		20.32 %		
Efficiency ratio		65.02 %		70.41 %		64.73 %		65.59 %		64.16 %		
Balance Sheet:												
Total portfolio loans receivable, net deferred fees	\$	1,861,929	\$	1,837,041	\$	1,786,109	\$	1,728,592	\$	1,648,001		
Total deposits		1,967,988		1,934,361		1,944,374		1,758,072		1,737,591		
Total assets		2,272,484		2,227,866		2,245,286		2,123,655		2,009,358		
Total stockholders' equity		242,878		237,435		234,517		224,015		214,005		
Asset Quality Ratios:												
Nonperforming assets to total assets		0.67 %		0.71 %		0.73 %		0.46 %		0.43 %		
Nonperforming assets to total assets, excluding the SBA-PPP loans $\ensuremath{^{(1)}}$		0.67 %		0.71 %		0.73 %		0.46 %		0.43 %		
Nonperforming loans to total loans		0.82 %		0.85 %		0.91 %		0.56 %		0.52 %		
Nonperforming loans to portfolio loans (1)		0.82 %		0.86 %		0.91 %		0.56 %		0.52 %		
Net charge-offs to average portfolio loans (1)(2)		0.38 %		0.35 %		0.61 %		0.49 %		0.39 %		
Allowance for credit losses to total loans		1.52 %		1.50 %		1.47 %		1.52 %		1.58 %		
Allowance for credit losses to portfolio loans (1)		1.52 %		1.50 %		1.47 %		1.53 %		1.58 %		
Allowance for credit losses to non-performing loans		185.61 %		175.03 %		160.91 %		270.46 %		303.76 %		
Bank Capital Ratios:												
Total risk based capital ratio		14.51 %		14.08 %		14.09 %		14.21 %		14.65 %		
Tier 1 risk based capital ratio		13.25 %		12.82 %		12.84 %		12.95 %		13.39 %		
Leverage ratio		10.04 %		9.77 %		9.78 %		9.47 %		9.60 %		
Common equity Tier 1 capital ratio		13.25 %		12.82 %		12.84 %		12.95 %		13.39 %		
Tangible common equity		9.08 %		8.93 %		8.79 %		8.85 %		9.00 %		
Holding Company Capital Ratios:												
Total risk based capital ratio		17.61 %		16.81 %		16.75 %		16.33 %		17.41 %		
Tier 1 risk based capital ratio		15.71 %		14.96 %		14.90 %		15.13 %		15.49 %		
Leverage ratio		11.62 %		11.50 %		11.47 %		11.24 %		11.31 %		
Common equity Tier 1 capital ratio		15.71 %		14.96 %		14.90 %		15.00 %		15.36 %		
Tangible common equity		10.69 %		10.66 %		10.44 %		10.55 %		10.65 %		

# **HISTORICAL FINANCIAL HIGHLIGHTS - Unaudited**

	Quarter Ended													
(in thousands except per share data)	Sept	ember 30, 2023		June 30, 2023		March 31, 2023		December 31, 2022		September 30, 2022				
Composition of Loans:														
SBA-PPP loans, net	\$	750	\$	1,090	\$	2,037	\$	2,163	\$	2,662				
Commercial real estate	\$	670,594	\$	674,141	\$	660,218	\$	664,551	\$	626,030				
Residential real estate		558,147		555,133		545,899		484,735		466,849				
Construction real estate		280,905		258,400		251,494		238,099		235,045				
Commercial and industrial		236,782		233,598		221,258		220,221		192,207				
Credit card, net of reserve <sup>(3)</sup>		122,533		122,925		112,860		128,434		136,658				
Other consumer loans		948		1,187		1,578		1,179		1,055				
Portfolio loans receivable	\$	1,869,909	\$	1,845,384	\$	1,793,307	\$	1,737,219	\$	1,657,844				
Deferred origination fees, net		(7,980)		(8,343)		(7,198)		(8,627)		(9,843)				
Portfolio loans receivable, net	\$	1,861,929	\$	1,837,041	\$	1,786,109	\$	1,728,592	\$	1,648,001				
Composition of Deposits:														
Noninterest-bearing	\$	680,803	\$	693,129	\$	705,801	\$	674,313	\$	806,033				
Interest-bearing demand		229,035		243,095		219,685		207,836		252,135				
Savings		5,686		5,816		5,835		7,530		8,861				
Money markets		668,774		631,148		632,087		574,978		518,184				
Brokered time deposits		128,665		128,665		181,820		131,819		_				
Other time deposits		255,025		232,508		199,146		161,596		152,378				
Total deposits	\$	1,967,988	\$	1,934,361	\$	1,944,374	\$	1,758,072	\$	1,737,591				
Capital Bank Home Loan Metrics:														
Origination of loans held for sale	\$	50,023	\$	61,480	\$	44,448	\$	43,956	\$	60,516				
Mortgage loans sold		39,364		49,231		40,483		43,415		65,349				
Gain on sale of loans		1,011		1,262		1,223		912		1,340				
Purchase volume as a % of originations		92.29 %		93.12 %	Ò	90.72 %	)	88.94 %		81.85 %				
Gain on sale as a % of loans sold <sup>(4)</sup>		2.57 %		2.56 %	)	3.02 %	)	2.10 %		2.05 %				
Mortgage commissions	\$	528	\$	621	\$	378	\$	451	\$	587				
OpenSky® Portfolio Metrics:														
Open customer accounts		529,205		540,058		527,231		533,855		576,844				
Secured credit card loans, gross	\$	98,138	\$	100,218	\$	89,078	\$	104,157	\$	111,842				
Unsecured credit card loans, gross		27,430		25,254		25,782		26,795		27,335				
Noninterest secured credit card deposits		181,185		186,566		184,809		187,412		201,277				

<sup>(1)</sup> Refer to Appendix for reconciliation of non-GAAP measures.

<sup>(2)</sup> 

Annualized.

Credit card loans are presented net of reserve for interest and fees.

Gain on sale percentage is calculated as gain on sale of loans divided by mortgage loans sold.

### **Appendix**

### **Reconciliation of Non-GAAP Measures**

The Company has presented the following non-GAAP (U.S. Generally Accepted Accounting Principles) financial measures because it believes that these measures provide useful and comparative information to assess trends in the Company's results of operations and financial condition. Presentation of these non-GAAP financial measures is consistent with how the Company evaluates its performance internally and these non-GAAP financial measures are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in the Company's industry. Investors should recognize that the Company's presentation of these non-GAAP financial measures might not be comparable to similarly-titled measures of other companies. These non-GAAP financial measures should not be considered a substitute for GAAP basis measures and the Company strongly encourages a review of its condensed consolidated financial statements in their entirety.

# **Reconciliation of Non-GAAP Measures**

Return on Average Assets, as Adjusted	Quarters Ended												
(in thousands)	Se	September 30, 2023		June 30, 2023	ı	March 31, 2023		December 31, 2022		September 30, 2022			
Net Income	\$	9,788	\$	7,318	\$	9,735	\$	8,991	\$	11,095			
Less: SBA-PPP loan income		11		7		8		28		263			
Net Income, as Adjusted	\$	9,777	\$	7,311	\$	9,727	\$	8,963	\$	10,832			
Average Total Assets		2,221,117		2,184,351		2,144,249		2,136,156		2,049,078			
Less: Average SBA-PPP Loans		906		1,808		2,099		2,435		5,906			
Average Total Assets, as Adjusted	\$	2,220,211	\$	2,182,543	\$	2,142,150	\$	2,133,721	\$	2,043,172			
Return on Average Assets, as Adjusted		1.75%		1.34%		1.84%		1.67%		2.10%			

Return on Average Assets, as Adjusted	Nine Months Ended								
(in thousands)	Sej	otember 30, 2023	S	eptember 30, 2022					
Net Income	\$	26,841	\$	32,814					
Less: SBA-PPP loan income		26		3,449					
Net Income, as Adjusted	\$	26,815	\$	29,365					
Average Total Assets		2,183,521		2,058,136					
Less: Average SBA-PPP Loans		1,600		39,063					
Average Total Assets, as Adjusted	\$	2,181,921	\$	2,019,073					
Return on Average Assets, as Adjusted		1.64%		1.94%					

Net Interest Margin, as Adjusted	Quarters Ended										
(in thousands)	Se	2023		June 30, 2023	ı	March 31, 2023		December 31, 2022		September 30, 2022	
Net Interest Income	\$	36,810	\$	35,340	\$	34,487	\$	35,199	\$	36,677	
Less Credit card loan income		15,792		14,818		15,809		15,717		16,768	
Less SBA-PPP loan income		11		7		8		28		263	
Net Interest Income, as Adjusted	\$	21,007	\$	20,515	\$	18,670	\$	19,454	\$	19,646	
Average Interest Earning Assets		2,176,477		2,136,936		2,103,984		2,101,617		2,010,070	
Less Average credit card loans		116,814		110,574		115,850		124,120		132,246	
Less Average SBA-PPP loans		906		1,808		2,099		2,435		5,906	
Total Average Interest Earning Assets, as Adjusted	\$	2,058,757	\$	2,024,554	\$	1,986,035	\$	1,975,062	\$	1,871,918	
Net Interest Margin, as Adjusted		4.05%		4.06%		3.81%		3.91%		4.16%	

Net Interest Margin, as Adjusted	Nine Months Ended									
(in thousands)	Sep	otember 30, 2023	S	eptember 30, 2022						
Net Interest Income	\$	106,637	\$	105,408						
Less Credit card loan income		46,419		47,631						
Less SBA-PPP loan income		26		3,449						
Net Interest Income, as Adjusted	\$	60,192	\$	54,328						
Average Interest Earning Assets		2,139,398		2,010,200						
Less Average credit card loans		114,416		127,266						
Less Average SBA-PPP loans		1,600		39,063						
Total Average Interest Earning Assets, as Adjusted	\$	2,023,382	\$	1,843,871						
Net Interest Margin, as Adjusted		3.98%		3.94%						

## **Reconciliation of Non-GAAP Measures**

Pre-tax, Pre-Provision Net Revenue ("PPNR")	IR") Quarters Ended										
(in thousands)	Sep	tember 30, 2023	Jui	ne 30, 2023	March	31, 2023	De	cember 31, 2022	Se	ptember 30, 2022	
Net income	\$	9,788	\$	7,318	\$	9,735	\$	8,991	\$	11,095	
Add: Income Tax Expense		2,998		2,255		2,915		2,651		3,336	
Add: Provision for Credit Losses		2,280		2,862		1,660		2,384		1,260	
Add: Provision (release of provision) for Credit Losses on Unfunded Commitments		24		_		(19)		_		_	
Pre-tax, Pre-Provision Net Revenue ("PPNR")	\$	15,090	\$	12,435	\$	14,291	\$	14,026	\$	15,691	

Pre-tax, Pre-Provision Net Revenue ("PPNR")	Nine Months Ended									
(in thousands)	Sep	tember 30, 2023	Se	ptember 30, 2022						
Net income	\$	26,841	\$	32,814						
Add: Income Tax Expense		8,168		9,779						
Add: Provision for Credit Losses		6,802		4,247						
Add: Provision for Credit Losses on Unfunded Commitments		5		_						
Pre-tax, Pre-Provision Net Revenue ("PPNR")	\$	41,816	\$	46,840						

Allowance for Credit Losses to Total Portfolio Loans	Quarters Ended												
(in thousands)	September 30, 2023		Ju	une 30, 2023	Ma	arch 31, 2023	December 31, 2022		Se	eptember 30, 2022			
Allowance for Credit Losses	\$	28,279	\$	27,495	\$	26,216	\$	26,385	\$	26,091			
Total Loans		1,862,679		1,838,131		1,788,146		1,730,755		1,650,663			
Less: SBA-PPP loans		750		1,090		2,037		2,163		2,662			
Total Portfolio Loans	\$	1,861,929	\$	1,837,041	\$	1,786,109	\$	1,728,592	\$	1,648,001			
Allowance for Credit Losses to Total Portfolio Loans		1 52%		1 50%		1 /170/6		1 53%		1 58%			

# Nonperforming Assets to Total Assets, net SBA-PPP Loans

Loans	Quarters Ended										
(in thousands)	September 30, 2023		June 30, 2023		March 31, 2023		December 31, 2022		September 30, 2022		
Total Nonperforming Assets	\$	15,236	\$	15,709	\$	16,293	\$	9,756	\$	8,589	
Total Assets		2,272,484		2,227,866		2,245,286		2,123,655		2,009,358	
Less: SBA-PPP loans		750		1,090		2,037		2,163		2,662	
Total Assets, net SBA-PPP Loans	\$	2,271,734	\$	2,226,776	\$	2,243,249	\$	2,121,492	\$	2,006,696	
Nonperforming Assets to Total Assets, net SBA-PPP Loans		0.67%		0.71%		0.73%		0.46%		0.43%	

Nonperforming Loans to Total Portfolio Loans	Quarters Ended										
(in thousands)	September 30, 2023		June 30, 2023		March 31, 2023		December 31, 2022		September 30, 2022		
Total Nonperforming Loans	\$	15,236	\$	15,709	\$	16,293	\$	9,756	\$	8,589	
Total Loans		1,862,679		1,838,131		1,788,146		1,730,755		1,650,663	
Less: SBA-PPP loans		750		1,090		2,037		2,163		2,662	
Total Portfolio Loans	\$	1,861,929	\$	1,837,041	\$	1,786,109	\$	1,728,592	\$	1,648,001	
Nonperforming Loans to Total Portfolio Loans		0.82%		0.86%		0.91%		0.56%		0.52%	

# Appendix

# **Reconciliation of Non-GAAP Measures**

Net Charge-offs to Average Portfolio Loans	Quarters Ended										
(in thousands)		September 30, 2023		June 30, 2023		March 31, 2023		December 31, 2022		September 30, 2022	
Total Net Charge-offs	\$	1,780	\$	1,583	\$	2,633	\$	2,090	\$	1,588	
Total Average Loans		1,847,772		1,802,608		1,752,638		1,677,869		1,607,452	
Less: Average SBA-PPP loans		906		1,808		2,099		2,435		5,906	
Total Average Portfolio Loans	\$	1,846,866	\$	1,800,800	\$	1,750,539	\$	1,675,434	\$	1,601,546	
Net Charge-offs to Average Portfolio Loans		0.38%		0.35%		0.61%		0.49%		0.39%	

Net Charge-offs to Average Portfolio Loans	Nine Months Ended								
(in thousands)	Se	eptember 30, 2023	S	September 30, 2022					
Total Net Charge-offs	\$	5,996	\$	1,749					
Total Average Loans		1,801,355		1,586,449					
Less: Average SBA-PPP loans		1,600		39,063					
Total Average Portfolio Loans	\$	1,799,755	\$	1,547,386					
Net Charge-offs to Average Portfolio Loans		0.45%		0.23%					

Tangible Book Value per Share		Quarters Ended									
(in thousands, except per share amounts)	_	September 30, 2023			June 30, 2023		March 31, 2023		December 31, 2022		September 30, 2022
Total Stockholders' Equity	\$	\$	242,878	\$	237,435	\$	234,517	\$	224,015	\$	214,005
Less: Preferred equity			_		_		_		_		_
Less: Intangible assets			_		_		_		_		_
Tangible Common Equity	\$	\$	242,878	\$	237,435	\$	234,517	\$	224,015	\$	214,005
Period End Shares Outstanding		13	3,896,062		13,981,414		14,082,657		14,138,829		14,038,599
Tangible Book Value per Share	9	\$	17.48	\$	16.98	\$	16.65	\$	15.84	\$	15.24

### ABOUT CAPITAL BANCORP, INC.

Capital Bancorp, Inc., Rockville, Maryland is a registered bank holding company incorporated under the laws of Maryland. The Company's wholly-owned subsidiary, Capital Bank, N.A., is the fourth largest bank headquartered in Maryland at September 30, 2023. Capital Bancorp has been providing financial services since 1999 and now operates bank branches in four locations in the greater Washington, D.C. and Baltimore, Maryland markets. Capital Bancorp had assets of approximately \$2.3 billion at September 30, 2023 and its common stock is traded in the NASDAQ Global Market under the symbol "CBNK." More information can be found at the Company's website www.CapitalBankMD.com under its investor relations page.

### FORWARD-LOOKING STATEMENTS

This earnings release contains forward-looking statements. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. Any statements about our management's expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "optimistic," "intends" and similar words or phrases. Any or all of the forward-looking statements in this earnings release may turn out to be inaccurate. The inclusion of forward-looking information in this earnings release should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. Our actual results could differ materially from those anticipated in such forward-looking statements. Accordingly, we caution you that any such forward-looking statements are not a guarantee of future performance and that actual results may prove to be materially different from the results expressed or implied by the forward-looking statements due to a number of factors. For details on some of the factors that could affect these expectations, see risk factors and other cautionary language included in the Company's Annual Report on Form 10-K and other periodic and current reports filed with the Securities and Exchange Commission.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; geopolitical concerns, including the ongoing wars in Ukraine and in the Middle East; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Board of Governors of the Federal Reserve System; inflation/deflation, interest rate, market, and monetary fluctuations; volatility and disruptions in global capital and credit markets; any failure to adequately manage the transition from USD LIBOR as a reference rate; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services; the impact of changes in financial services policies, laws, and regulations, including those concerning taxes, banking, securities, and insurance, and the application thereof by regulatory bodies; cybersecurity threats and the cost of defending against them, including the costs of compliance with potential legislation to combat cybersecurity at a state, national, or global level; climate change, including any enhanced regulatory, compliance, credit and reputational risks and costs; and other factors that may affect our future results.

These forward-looking statements are made as of the date of this communication, and the Company does not intend, and assumes no obligation, to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by law.

FINANCIAL CONTACT: Jay Walker (301) 468-8848 x1223

MEDIA CONTACT: Ed Barry (240) 283-1912

WEB SITE: www.CapitalBankMD.com