## CAPITAL BANCORP, INC.

## CBNK Reports Diluted EPS of \$0.68, ROAA of 1.90\%, and ROAE of 22.36\%\% for 2Q2021

Rockville, Maryland, July 22, 2021 (GLOBE NEWSWIRE) - Capital Bancorp, Inc. (the "Company") (NASDAQ: CBNK), the holding company for Capital Bank, N.A. (the "Bank"), today reported net income of $\$ 9.6$ million, or $\$ 0.68$ per diluted share, for the second quarter of 2021. By comparison, net income was $\$ 4.8$ million, or $\$ 0.34$ per diluted share, for the second quarter of 2020 . Return on average assets ("ROAA") was $1.90 \%$ for the second quarter of 2021, compared to $1.19 \%$ for the same period in 2020. Return on average equity ("ROAE") was $22.36 \%$ for the second quarter of 2021, compared to $13.70 \%$ for the same period in 2020.
"Capital Bancorp's second quarter results once again demonstrated the strength of our diversified business model that performs well in a variety of economic environments," said Steven Schwartz, Chairman of the Board of the Company. "The strength of our earnings has made it possible to continue to invest in the business while delivering attractive returns to our shareholders."
"Growth has accelerated, leading to another strong and balanced quarter. The continued strong performance by all of our business lines emphasizes the momentum we have built through investment and strategic decisions at Capital Bank," said Ed Barry, CEO of the Company. "OpenSky's ${ }^{\circledR}$ performance remains above expectations as consumers increasingly recognize the value of our product offerings. The Commercial Bank continues to grow and take advantage of dislocations in the market. Capital Bank Home Loans delivered another solid quarter despite a rapidly cooling origination environment. We believe we have laid the foundation for continued profitable growth and look forward to leading the market with our technology-led capabilities."

## Second Quarter 2021 Highlights

Capital Bancorp, Inc.

- Strong Earnings - Continued strong performance by the Commercial Bank, Capital Bank Home Loans and OpenSky ${ }^{\circledR}$ contributed to another quarter of solid results. In the second quarter of 2021, net income doubled to $\$ 9.6$ million from $\$ 4.8$ million in the second quarter of 2020. Earnings were $\$ 0.68$ per diluted share for the three months ended June 30, 2021 compared to $\$ 0.34$ per share for the same period last year.
- Industry-Leading Performance Ratios - Return on average assets ("ROAA") and return on average equity ("ROAE") were $1.90 \%$ and $22.36 \%$, respectively, for the three months ended June 30,2021 compared to $1.19 \%$ and $13.70 \%$, respectively, for the three months ended June 30, 2020.
- Expanded Net Interest Margin - The net interest margin was $5.47 \%$ for the three months ended June 30, 2021, which is an increase of 75 basis points compared to $4.72 \%$ for the same three month period last year.
- Robust Capital Levels - As of June 30, 2021, the Company reported a common equity tier 1 capital ratio of $13.94 \%$ and an allowance for loan and lease losses ("ALLL") to total loans ratio of $1.51 \%$, or $1.73 \%$ excluding Small Business Administration Payroll Protection Program ("SBAPPP") loans. During the preceding twelve months, book value per common share grew 25.1 percent to $\$ 12.87$ at June 30, 2021 compared to $\$ 10.28$ per share at June 30, 2020.


## Commercial Bank

- Continued Portfolio Loan Growth - Portfolio loans, excluding credit cards, increased by $\$ 148.0$ million to $\$ 1.3$ billion at June 30,2021 compared to June 30, 2020, and by $\$ 45.6$ million, or 14.8 percent annualized, compared to March 31, 2021. The year over year growth was mainly due to a 29.6 percent increase in commercial real estate loans of $\$ 107.7$ million, an 11.0 percent increase in commercial and industrial loans of $\$ 15.7$ million, and a 5.1 percent increase in construction real estate loans of $\$ 10.9$ million.
- Further Growth in Core Deposits and Reduced Cost of Funds - Noninterest bearing deposits increased 46.9 percent compared to June 30,2020 , and by 29.2 percent annualized, compared to March 31, 2021. The $\$ 264.3$ million year over year increase, and the $\$ 56.4$ million increase over the prior quarter was primarily due to increases in OpenSky ${ }^{\circledR}$ and SBA-PPP loan-related deposits. At June 30, 2021, noninterest bearing deposits represented $43.2 \%$ of total deposits compared to $41.4 \%$ at March 31, 2021 and $35.1 \%$ at June 30, 2020. Overall, the cost of interest bearing liabilities was reduced 73 basis points, from $1.38 \%$ for the quarter ended June 30, 2020 to $0.65 \%$ for the quarter ended June 30,2021 . This reduction was primarily due to the Bank's ongoing strategic initiative to improve the deposit franchise.
- Stable Credit Metrics - Non-performing assets ("NPAs") remained steady at $0.54 \%$ of total assets at June 30, 2021 compared to $0.50 \%$ at June 30, 2020. The provision for loan losses declined from $\$ 2.5$ million for the three months ended June 30, 2020 to $\$ 781$ thousand in the second quarter of 2021.
- SBA-PPP Loans - SBA-PPP loans, net of $\$ 5.3$ million in unearned fees, totaled $\$ 202.8$ million at June 30, 2021 which was comprised of $\$ 74.1$ million in 2020 originations and $\$ 128.7$ million originated thus far in 2021. As of June 30, 2021, the Company has obtained forgiveness for $\$ 169.0$ million of SBA-PPP loans, through the SBA.


## Capital Bank Home Loans

- Strong Mortgage Performance - New home purchase volume increased to $50.6 \%$ of total originations for the second quarter, up from $31.2 \%$ during the second quarter of 2020 as a result of a strategic shift to emphasize the financing of home purchases over the refinancing of existing mortgages. Mortgage loan originations were $\$ 266$ million and mortgage banking revenue was $\$ 5.3$ million for the three months ended June 30, 2021 compared to $\$ 315$ million in originations and $\$ 7.3$ million in revenue for the same three month period of the previous year.
- Steady Gain on Sale Margin - The second quarter 2021 gain on sale margin was 2.79\%, compared to $2.97 \%$ for the same quarter last year.


## OpenSky ${ }^{\text {® }}$

- Continued Growth in OpenSky ${ }^{\circledR}$ Accounts - OpenSky ${ }^{\circledR}$ increased customer accounts by 10.2 percent with net growth during the quarter of 65 thousand accounts, driving total accounts to 708 thousand at June 30, 2021.
- Robust Growth in OpenSky ${ }^{\ominus}$ Loans and Deposits - OpenSky ${ }^{\ominus}$ Ioan balances increased by $\$ 68.3$ million to $\$ 121.4$ million compared to $\$ 53.1$ million in the second quarter of 2020.
Corresponding deposit balances increased 83.3 percent or $\$ 109.9$ million from $\$ 131.9$ million at

June 30, 2021 to $\$ 241.7$ million at June 30, 2021. This strong growth in loans and deposits appears to indicate that consumer behaviors are returning to historical trends.

## Year to Date 2021 Highlights

## Capital Bancorp

- Diversified Businesses Drive Net Income - Net income for the six months ended June 30, 2021 increased 142.1 percent to $\$ 18.6$ million, or $\$ 1.32$ per diluted share, from $\$ 7.7$ million, or $\$ 0.55$ per diluted share for the six months ended June 30, 2020. Continued strong operating results demonstrate the advantages of the Bank's diversified business lines that are, in certain respects, uncorrelated across economic cycles.
- Elevated Performance Ratios - Improved earnings supported ROAA and ROAE of $1.88 \%$ and $22.33 \%$, respectively, for the six months ended June 30, 2021 compared to $1.03 \%$ and $11.17 \%$, respectively, for the six months ended June 30, 2020.
- Expanded Net Interest Margin - For the six months ended June 30, 2021, net interest margin ("NIM") increased by 40 basis points to $5.32 \%$ compared to $4.92 \%$ for the six months ended June 30, 2020. The improvement in NIM was driven by an increase in average loans outstanding, including SBA-PPP and OpenSky ${ }^{\text {® }}$, improving loan yields, and lower funding costs.
- Efficiency Ratio Continues to Improve - Increased revenue and active expense management improved the efficiency ratio to $66.73 \%$ for the six months ended June 30, 2021 compared to $69.32 \%$ for the same six month period in the prior year.
- Balance Sheet Growth - Total assets increased $\$ 275.3$ million, or 14.7 percent, during the six months ended June 30, 2021. The growth of earning assets on the balance sheet consisted of increases in cash equivalents of $\$ 161.8$ million, portfolio loans of $\$ 76.3$ million, OpenSky ${ }^{\circledR}$ loans of $\$ 19.2$ million, investments available for sale of $\$ 60.7$ million, and Bank Owned Life Insurance ("BOLI") of $\$ 35.0$ million. Asset growth was primarily funded by a $\$ 265.3$ million increase in deposits and a $\$ 17.9$ million increase in shareholders' equity.


## Commercial Bank

- Strong Portfolio Loan Growth - Portfolio loans, which exclude SBA-PPP loans, increased by $\$ 61.0$ million, or 5.0 percent to $\$ 1.3$ billion for the six months ended June 30, 2021 compared to $\$ 1.2$ billion at December 31, 2020. The growth was primarily due to a 20.2 percent increase in commercial real estate loans.
- Improved Deposit Franchise and Lower Cost of Funding - Noninterest bearing deposits increased by $\$ 219.7$ million, or 36.1 percent, during the six months ended June 30, 2021 and represent $43.2 \%$ of total deposits at June 30, 2021. The cost of interest bearing liabilities declined to $0.73 \%$ from $1.55 \%$ in the prior year.
- COVID-19 Related Deferrals - At June 30, 2021, outstanding loans deferred due to COVID-19 amounted to $\$ 11.9$ million, a decrease of 91.7 percent from the high of $\$ 144.0$ million at June 30, 2020 as shown in the table below.


## Loan Modifications ${ }^{(1)}$

(dollars in millions)

| Sector | June 30, 2021 |  |  |  |  | March 31, 2021 |  |  | December 31, 2020 |  |  | June 30, 2020 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Loans Outstanding |  | Deferred Loans |  |  | Deferred Loans |  |  | Deferred Loans |  |  | Deferred Loans |  |  |
|  |  |  | Balance |  | \# of Loans Deferred | Balance |  | \# of Loans Deferred | Balance |  | \# of Loans Deferred | Balance |  | \# of Loans Deferred |
| Accommodation \& Food Services | \$ | 114.2 | \$ | 5.0 | 7 | \$ | 16.1 | 15 | \$ | 14.7 | 16 | \$ | 42.6 | 36 |
| Real Estate and Rental Leasing |  | 463.1 |  | 0.8 | 1 |  | 3.2 | 4 |  | 5.5 | 10 |  | 45.6 | 67 |
| Other Services Including Private Households |  | 171.2 |  | 0.3 | 1 |  | - | - |  | 1.1 | 3 |  | 17.3 | 36 |
| Educational Services |  | 19.5 |  | - | - |  | - | - |  | - | - |  | 9.8 | 6 |
| Construction |  | 231.7 |  | - | - |  | - | - |  | - | - |  | 4.2 | 6 |
| Professional, Scientific, and Technical Services |  | 57.4 |  | - | - |  | 1.1 | 2 |  | 1.4 | 3 |  | 5.0 | 11 |
| Arts, Entertainment \& Recreation |  | 37.2 |  | 2.0 | 3 |  | 1.3 | 1 |  | 0.7 | 2 |  | 5.0 | 9 |
| Retail Trade |  | 22.2 |  | 0.3 | 1 |  | - | - |  | 0.3 | 1 |  | 3.0 | 8 |
| Healthcare \& Social Assistance |  | 94.3 |  | - | - |  | - | - |  | 0.9 | 1 |  | 4.7 | 11 |
| Wholesale Trade |  | 16.0 |  | - | - |  | - | - |  | - | - |  | 0.9 | 1 |
| All other ${ }^{(1)}$ |  | 368.4 |  | 3.5 | 3 |  | 3.7 | 3 |  | 5.9 | 7 |  | 5.9 | 13 |
| Total | \$ | 1,595.2 | \$ | 11.9 | 16 | \$ | 25.4 | 25 | \$ | 30.5 | 43 | \$ | 144.0 | 204 |

${ }^{(1)}$ Excludes modifications and deferrals made for OpenSky ${ }^{\circledR}$ secured card customers.

## Capital Bank Home Loans

- Record Mortgage Originations and Revenues - Capital Bank Home Loans benefited from favorable industry trends, strategic hires and our ability to originate purchase volume (as distinct from refinance volume) equal to $35.7 \%$ of our $\$ 619.3$ million of mortgage originations during the six months ended June 30, 2021, which compares to mortgage originations of $\$ 495.6$ million for the same six month period last year. Mortgage revenues increased by $\$ 2.7$ million or 26.4 percent to $\$ 13.0$ million for the six months ended June 30, 2021 compared to $\$ 10.3$ million for the six months ended June 30, 2020. Efforts to optimize product pricing and mix improved the average gain on sale to $2.91 \%$ compared to $2.82 \%$ in the prior year.


## OpenSky ${ }^{\circledR}$

- Growth in OpenSky ${ }^{\text {® }}$ Credit Card Accounts - Improved marketing and favorable market conditions resulted in the origination of 223 thousand new OpenSky ${ }^{\circledR}$ credit card accounts during the six months ended June 30, 2021 compared to 215 thousand for the same six month period in 2020. At June 30, 2021, total open accounts had increased by 76.7 percent, or 307 thousand to 708 thousand from 401 thousand at June 30, 2020.
- Growth Contributing to Bank Performance - Account growth in the six months ended June 30, 2021 resulted in a $\$ 49.2$ million increase in noninterest bearing secured credit card deposits that totaled $\$ 241.7$ million at the end of the quarter. Corresponding credit card loans increased by $\$ 19.2$ million, or 18.8 percent, for the six months ended June 30, 2021 and totaled $\$ 121.4$ million. As a result, credit card fees increased by 177.5 percent, or $\$ 8.7$ million, to $\$ 13.7$ million compared to $\$ 4.9$ million for the same six month period last year.

COMPARATIVE FINANCIAL HIGHLIGHTS - Unaudited

| (amounts in thousands exceept per share data) | Quarter Ended June 30, |  |  |  | \% Change | Six Months Ended June 30, |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2021 |  | 2020 |  |  | 2021 |  | 2020 |  |
| Earnings Summary |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 29,289 | \$ | 22,000 | 33.1 \% | \$ | 55,927 | \$ | 43,744 | 27.9 \% |
| Interest expense |  | 1,769 |  | 3,376 | (47.6)\% |  | 3,964 |  | 7,433 | (46.7)\% |
| Net interest income |  | 27,520 |  | 18,624 | 47.8 \% |  | 51,963 |  | 36,311 | 43.1 \% |
| Provision for loan losses |  | 781 |  | 3,300 | (76.3)\% |  | 1,284 |  | 5,709 | (77.5)\% |
| Noninterest income |  | 13,471 |  | 11,101 | 21.3 \% |  | 27,421 |  | 16,636 | 64.8 \% |
| Noninterest expense |  | 27,205 |  | 19,905 | 36.7 \% |  | 52,972 |  | 36,704 | 44.3 \% |
| Income before income taxes |  | 13,005 |  | 6,520 | 99.5 \% |  | 25,128 |  | 10,534 | 138.5 \% |
| Income tax expense |  | 3,357 |  | 1,759 | 90.8 \% |  | 6,499 |  | 2,839 | 128.9 \% |
| Net income | \$ | 9,648 | \$ | 4,761 | 102.6 \% | \$ | 18,629 | \$ | 7,695 | 142.1 \% |
|  |  |  |  |  |  |  |  |  |  |  |
| Pre-tax pre-provision net revenue ("PPNR") ${ }^{(2)}$ | \$ | 13,786 | \$ | 9,820 | 40.4 \% | \$ | 26,412 | \$ | 16,243 | 62.6 \% |
| Weighted average common shares - Basic |  | 13,766 |  | 13,817 | (0.4)\% |  | 13,762 |  | 13,847 | (0.6)\% |
| Weighted average common shares - Diluted |  | 14,172 |  | 13,817 | 2.6 \% |  | 14,070 |  | 13,877 | 1.4 \% |
| Earnings per share - Basic | \$ | 0.70 | \$ | 0.34 | 103.4 \% | \$ | 1.35 | \$ | 0.56 | 141.1 \% |
| Earnings per share - Diluted | \$ | 0.68 | \$ | 0.34 | 97.6 \% | \$ | 1.32 | \$ | 0.55 | 140.0 \% |
| Return on average assets ${ }^{(1)}$ |  | 1.90 \% |  | 1.19 \% | 59.7 \% |  | 1.88 \% |  | 1.03 \% | 82.5 \% |
| Return on average assets, excluding impact of SBA-PPP loans ${ }^{(1)(2)}$ |  | 1.65 \% |  | 1.04 \% | 58.7 \% |  | 1.60 \% |  | 0.95 \% | 68.4 \% |
| Return on average equity |  | 22.36 \% |  | 13.70 \% | 63.2 \% |  | 22.33 \% |  | 11.17 \% | 99.9 \% |


| (in thousands except per share data) | Quarter Ended |  | 2Q21 vs. <br> 2Q20 <br> \% <br> Change | Quarter Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  |  | March 31,$2021$ |  | December 31,$2020$ |  | September 30,$2020$ |  |
|  | 2021 | 2020 |  |  |  |  |  |  |  |
| Balance Sheet Highlights |  |  |  |  |  |  |  |  |  |
| Assets | \$ 2,151,850 | \$ 1,822,365 | 18.1 \% | \$ | 2,091,851 | \$ | 1,876,593 | \$ | 1,879,029 |
| Investment securities available for sale | 160,515 | 56,796 | 182.6 \% |  | 128,023 |  | 99,787 |  | 53,992 |
| Mortgage loans held for sale | 47,935 | 116,969 | (59.0)\% |  | 60,816 |  | 107,154 |  | 137,717 |
| SBA-PPP loans, net of fees ${ }^{(3)}$ | 202,763 | 229,646 | (11.7)\% |  | 265,712 |  | 201,018 |  | 233,349 |
| Portfolio loans receivable ${ }^{(3)}$ | 1,392,471 | 1,209,895 | 15.1 \% |  | 1,312,375 |  | 1,315,503 |  | 1,244,613 |
| Allowance for loan losses | 24,079 | 18,680 | 28.9 \% |  | 23,550 |  | 23,434 |  | 22,016 |
| Deposits | 1,917,419 | 1,608,726 | 19.2 \% |  | 1,863,069 |  | 1,652,128 |  | 1,662,211 |
| FHLB borrowings | 22,000 | 25,556 | (13.9)\% |  | 22,000 |  | 22,000 |  | 22,222 |
| Other borrowed funds | 12,062 | 17,392 | (30.6)\% |  | 12,062 |  | 14,016 |  | 17,516 |
| Total stockholders' equity | 177,204 | 142,108 | 24.7 \% |  | 167,003 |  | 159,311 |  | 149,377 |
| Tangible common equity ${ }^{(2)}$ | 177,204 | 142,108 | 24.7 \% |  | 167,003 |  | 159,311 |  | 149,377 |
|  |  |  |  |  |  |  |  |  |  |
| Common shares outstanding | 13,772 | 13,818 | (0.3)\% |  | 13,759 |  | 13,754 |  | 13,682 |
| Tangible book value per share ${ }^{(2)}$ | \$ 12.87 | \$ 10.28 | 25.1 \% | \$ | 12.14 | \$ | 11.58 | \$ | 10.92 |

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## Operating Results - Comparison of Three Months Ended June 30, 2021 and 2020

For the three months ended June 30, 2021, net interest income increased $\$ 8.9$ million, or 47.8 percent, to $\$ 27.5$ million from the same period in 2020, primarily due to an increase in interest earning assets and a decrease in rates on interest bearing liabilities. The net interest margin increased 75 basis point to $5.47 \%$ for the three months ended June 30, 2021 from the same period in 2020. Net interest margin, excluding credit card and SBA-PPP loans, was $3.55 \%$ for the second quarter of 2021 compared to $3.96 \%$ for the same period in 2020 . For the three months ended June 30, 2021, average interest earning assets increased $\$ 428.4$ million, or 27.0 percent, to $\$ 2.0$ billion as compared to the same period in 2020, and the average yield on interest earning assets increased 25 basis points. Compared to the same period in the prior year, average interest-bearing liabilities increased $\$ 103.0$ million, or 10.4 percent, while the average cost decreased 73 basis points to $0.65 \%$ from $1.38 \%$.

The provision for loan losses of $\$ 781$ thousand for the three months ended June 30, 2021 was due primarily to a small number of loan charge-offs, which was offset by improving overall credit metrics. On an annualized basis, net charge-offs for the second quarter of 2021 were $\$ 252$ thousand, or $0.08 \%$ of average loans, compared to $\$ 134$ thousand, or $0.05 \%$ of average loans on an annualized basis, for the second quarter of 2020. The $\$ 252$ thousand in net charge-offs during the quarter was comprised of $\$ 90$ thousand in commercial loans and $\$ 162$ thousand in credit cards.

For the quarter ended June 30, 2021, noninterest income was $\$ 13.5$ million, an increase of $\$ 2.4$ million, or 21.34 percent, from $\$ 11.1$ million in the prior year quarter. The increase was primarily driven by significant growth in credit card fees of $\$ 4.8$ million resulting from the higher number of credit card accounts which was partially offset by a decrease of $\$ 2.1$ million in mortgage banking revenue.

For the three months ended June 30, 2021, OpenSky's ${ }^{\circledR}$ net growth was 65 thousand secured credit card accounts, increasing the total number of open accounts to 708 thousand. This compares to 157 thousand net new accounts for the same period last year, which increased total open accounts to 401 thousand. Credit card loan balances increased by $\$ 37.7$ million to $\$ 121.4$ million as of June 30, 2021 from $\$ 53.1$ million at June 30, 2020 and the related deposit account balances have increased 83 percent to $\$ 241.7$ million. The growth in open accounts was primarily driven by enhanced marketing and economic conditions that led consumers to recognize the value and convenience of the Bank's secured credit card product.

The efficiency ratio for the three months ended June 30, 2021 improved to $66.37 \%$ compared to $69.74 \%$ for the three months ended June 30, 2020 on higher levels of revenue and improved operating leverage.

Noninterest expense was $\$ 27.2$ million for the three months ended June 30, 2021, as compared to $\$ 19.9$ million for the three months ended June 30, 2020, an increase of $\$ 7.3$ million, or 36.7 percent. The increase was primarily driven by a $\$ 4.5$ million, or 79 percent, increase in data processing expenses, an increase in professional services of $\$ 0.5$ million, an increase in marketing and advertising of $\$ 0.7$ million, and an increase in operating expenses of $\$ 1.0$ million, or 42.8 percent, quarter over quarter. The increase of $\$ 4.5$ million in data processing expenses was mainly attributed to the higher volume of open credit cards during the second quarter of 2021. In addition, the $\$ 1.0$ million increase in operating expenses is due to increases in credit expenses, outside service providers, and FDIC insurance.

## Operating Results - Comparison of Six Months Ended June 30, 2021 and 2020

For the six months ended June 30, 2021, net interest income increased $\$ 15.7$ million, or 43.1 percent, to $\$ 52.0$ million from the same period in 2020, primarily due to an increase in interest earning assets and a decrease in rates on interest bearing liabilities. The net interest margin increased 40 basis points to $5.32 \%$ for the six months ended June 30, 2021 from the same period in 2020. Net interest margin, excluding credit card and SBA-PPP loans, was $3.59 \%$ six months ended June 30, 2020 compared to $3.96 \%$ for the same period in 2020. For the six months ended June 30, 2021, average interest earning assets increased $\$ 486.6$ million, or 32.8 percent, to $\$ 2.0$ billion as compared to the same period in 2020, and the average yield on interest earning assets decreased 20 basis points. Compared to the same period in the prior year, average interest-bearing liabilities increased $\$ 129.0$ million, or 13.4 percent, while the average cost decreased 82 basis points to $0.73 \%$ from $1.55 \%$.

For the six months ended June 30, 2021, the provision for loan losses was $\$ 1.3$ million, a decrease of $\$ 4.4$ million from the prior year to date period primarily due to the continued economic recovery from COVID-19. On an
annualized basis, net charge-offs for the six months ended June 30, 2021 were $\$ 639$ thousand, or $0.10 \%$ of average portfolio loans, compared to $\$ 330$ thousand, or $0.05 \%$ of average portfolio loans on an annualized basis, for the same period in 2020. The $\$ 639$ thousand in net charge-offs during the quarter was comprised of commercial loan charge-offs amounting to $\$ 195$ thousand and $\$ 445$ thousand in our credit card portfolio.

For the six months ended June 30, 2021, noninterest income was $\$ 27.4$ million, a increase of $\$ 10.8$ million, or 64.8 percent, from the same period in 2020. The increase was primarily driven by significant growth in credit card fees, which increased by $\$ 8.7$ million, and mortgage banking revenues, which increased $\$ 2.7$ million.

For the six months ended June 30, 2021, the Bank originated 223 thousand new OpenSky ${ }^{\circledR}$ secured credit card accounts, increasing the total number of open accounts to 708 thousand. This compares to 215 thousand new originations for the same period last year, which increased total open accounts to 401 thousand.

The efficiency ratio for the six months ended June 30, 2021 decreased to $66.73 \%$ compared to $69.32 \%$ for the six months ended June 30, 2020, primarily resulting from increased revenue in addition to management's efforts to control expenses.

Noninterest expense was $\$ 53.0$ million for the six months ended June 30, 2021, as compared to $\$ 36.7$ million for the six months ended June 30, 2020, an increase of $\$ 16.3$ million, or $44.3 \%$. The increase was primarily driven by an $\$ 1.4$ million, or 8.8 percent, increase in salaries and benefits, an increase in professional fees of 79.5 percent, or $\$ 1.3$ million, a $\$ 9.6$ million, or 98.6 percent, increase in data processing, and a $\$ 2.0$ million, or 45.4 percent, increase in other operating expenses period over the period. The increase of $\$ 9.6$ million in data processing expenses was due to the higher volume of open credit cards and increased mortgage originations during the year. Additionally, operating expenses increased $\$ 2.0$ million due to increases in credit expenses, outside service providers, and FDIC insurance.

During the six months ended June 30, 2021, results of operations were impacted by the COVID-19 pandemic and the resulting issuance of SBA-PPP loans. At June 30, 2021, SBA-PPP loans had remaining deferred origination fees of $\$ 6.5$ million, and deferred costs of $\$ 1.2$ million.

## Financial Condition

Total assets at June 30, 2021 were $\$ 2.2$ billion, an increase of 18.1 percent from June 30, 2020. Portfolio loans, which exclude mortgage loans held for sale and SBA-PPP loans, totaled $\$ 1.4$ billion as of June 30, 2021, an increase of 15.1 percent as compared to $\$ 1.2$ billion at June 30, 2020.

Total deposits at June 30, 2021 were $\$ 1.9$ billion, an increase of 19.2 percent as compared to $\$ 1.6$ billion at June 30 , 2020. Noninterest bearing deposits increased by $\$ 264.3$ million, or 46.9 percent, to $\$ 828.3$ million at June 30, 2021 compared to the level at June 30, 2020. During the quarter, deposit balances grew in certain fiduciary accounts of title and property management companies, as well as noninterest bearing SBA-PPP loan customers and OpenSky ${ }^{\circledR}$ deposits.

The Company recorded a provision for loan losses of $\$ 1.3$ million during the six months ended June 30, 2021, which increased the allowance for loan losses to $\$ 24.1$ million, or $1.51 \%$ of total loans ( $1.73 \%$, excluding SBA-PPP loans, on a non-GAAP basis) at June 30, 2021. Nonperforming assets were $\$ 11.6$ million, or $0.54 \%$ of total assets, as of June 30, 2021, up from $\$ 9.2$ million, or $0.50 \%$ of total assets, at June 30, 2020. Of the $\$ 11.6$ million in total nonperforming assets as of June 30, 2021, nonperforming loans represented $\$ 8.4$ million and foreclosed real estate totaled $\$ 3.2$ million. Included in nonperforming loans at June 30, 2021 were troubled debt restructurings of \$558 thousand.

Stockholders' equity increased to $\$ 177.2$ million as of June 30, 2021, compared to $\$ 142.1$ million at June 30, 2020. This increase was primarily attributable to earnings during the period. As of June 30, 2021, the Bank's capital ratios continued to exceed the regulatory requirements for a "well-capitalized" institution.

## Consolidated Statements of Income (Unaudited)

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | 2021 |  | 2020 |  | 2021 |  | 2020 |  |
| Interest income |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 28,641 | \$ | 21,609 | \$ | 54,709 | \$ | 42,683 |
| Investment securities available for sale |  | 544 |  | 316 |  | 1,021 |  | 656 |
| Federal funds sold and other |  | 104 |  | 75 |  | 197 |  | 405 |
| Total interest income |  | 29,289 |  | 22,000 |  | 55,927 |  | 43,744 |


| Interest expense |
| :--- |
| Deposits |
| Borrowed funds |
| $\quad$ Total interest expense |

## Consolidated Balance Sheets

| (in thousands except share data) | (unaudited) June 30,2021 <br> June 30, 2021 |  | $\begin{gathered} \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 19,691 | \$ | 18,456 |
| Interest bearing deposits at other financial institutions |  | 286,738 |  | 126,081 |
| Federal funds sold |  | 2,237 |  | 2,373 |
| Total cash and cash equivalents |  | 308,666 |  | 146,910 |
| Investment securities available for sale |  | 160,515 |  | 99,787 |
| Marketable equity securities |  | 245 |  | 245 |
| Restricted investments |  | 3,478 |  | 3,713 |
| Loans held for sale |  | 47,935 |  | 107,154 |
| U.S. Small Business Administration Payroll Protection Program ("SBA-PPP") loans receivable, net of fees |  | 202,763 |  | 201,018 |
| Portfolio loans receivable, net of deferred fees and costs and net of allowance for loan losses of $\$ 24,079$ and $\$ 23,434$ |  | 1,368,392 |  | 1,292,068 |
| Premises and equipment, net |  | 4,134 |  | 4,464 |
| Accrued interest receivable |  | 7,786 |  | 8,134 |
| Deferred income taxes, net |  | 7,381 |  | 6,818 |
| Other real estate owned |  | 3,236 |  | 3,326 |
| Bank owned life insurance |  | 35,004 |  | - |
| Other assets |  | 2,315 |  | 2,956 |
| Total assets | \$ | 2,151,850 | \$ | 1,876,593 |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Noninterest bearing | \$ | 828,308 | \$ | 608,559 |
| Interest bearing |  | 1,089,111 |  | 1,043,569 |
| Total deposits |  | 1,917,419 |  | 1,652,128 |
| Federal Home Loan Bank advances |  | 22,000 |  | 22,000 |
| Other borrowed funds |  | 12,062 |  | 14,016 |
| Accrued interest payable |  | 959 |  | 1,134 |
| Other liabilities |  | 22,206 |  | 28,004 |
| Total liabilities |  | 1,974,646 |  | 1,717,282 |


| Stockholders' equity |
| :--- |
| Common stock, $\$ .01$ par value; 49,000,000 shares authorized; $13,771,615$ |
| and $13,753,529$ issued and outstanding |
| Additional paid-in capital |
| Retained earnings |
| Accumulated other comprehensive income |
| Total stockholders' equity |
| Total liabilities and stockholders' equity |

The following table shows the average outstanding balance of each principal category of our assets, liabilities and stockholders' equity, together with the average yields on our assets and the average costs of our liabilities for the periods indicated. Such yields and costs are calculated by dividing the annualized income or expense by the average daily balances of the corresponding assets or liabilities for the same period.

|  | Three Months Ended June 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 |  |  |  |  | 2020 |  |  |  |  |
|  | Average Outstanding Balance |  | Interest Income/ Expense |  | Average Yield/ Rate ${ }^{(1)}$ | Average Outstanding Balance |  | Interest Income/ Expense |  | Average Yield/ Rate ${ }^{(1)}$ |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing deposits | \$ | 259,330 | \$ | 63 | 0.10\% | \$ | 79,854 | \$ | 19 | 0.09\% |
| Federal funds sold |  | 3,087 |  | - | 0.00 |  | 1,889 |  | - | 0.05 |
| Investment securities available for sale |  | 139,997 |  | 544 | 1.56 |  | 58,860 |  | 316 | 2.16 |
| Restricted stock |  | 3,478 |  | 41 | 4.70 |  | 4,152 |  | 56 | 5.46 |
| Loans held for sale |  | 44,644 |  | 314 | 2.82 |  | 78,254 |  | 687 | 3.53 |
| SBA-PPP loans receivable |  | 250,040 |  | 2,272 | 3.64 |  | 166,033 |  | 1,011 | 2.45 |
| Portfolio loans receivable ${ }^{(2)}$ |  | 1,316,224 |  | 2,055 | 7.94 |  | 1,199,338 |  | 19,911 | 6.68 |
| Total interest earning assets |  | 2,016,800 |  | 29,289 | 5.82 |  | 1,588,380 |  | 22,000 | 5.57 |
| Noninterest earning assets |  | 24,432 |  |  |  |  | 24,459 |  |  |  |
| Total assets | \$ | 2,041,232 |  |  |  | \$ | 1,612,839 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities and Stockholders' Equity |  |  |  |  |  |  |  |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand accounts | \$ | 282,197 |  | 50 | 0.07 | \$ | 182,095 |  | 171 | 0.38 |
| Savings |  | 6,634 |  | 1 | 0.05 |  | 4,522 |  | 1 | 0.05 |
| Money market accounts |  | 460,669 |  | 352 | 0.31 |  | 472,802 |  | 1,279 | 1.09 |
| Time deposits |  | 304,519 |  | 1,179 | 1.55 |  | 282,695 |  | 1,503 | 2.14 |
| Borrowed funds |  | 35,770 |  | 187 | 2.10 |  | 44,672 |  | 422 | 3.80 |
| Total interest bearing liabilities |  | 1,089,789 |  | 1,769 | 0.65 |  | 986,786 |  | 3,376 | 1.38 |
| Noninterest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Noninterest bearing liabilities |  | 20,111 |  |  |  |  | 21,647 |  |  |  |
| Noninterest bearing deposits |  | 758,255 |  |  |  |  | 464,702 |  |  |  |
| Stockholders' equity |  | 173,077 |  |  |  |  | 139,704 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 2,041,232 |  |  |  | \$ | 1,612,839 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest spread |  |  |  |  | 5.17\% |  |  |  |  | 4.19\% |
| Net interest income |  |  | \$ | 27,520 |  |  |  | \$ | 18,624 |  |
| Net interest margin ${ }^{(3)}$ |  |  |  |  | 5.47\% |  |  |  |  | 4.72\% |

[^1]|  | Six Months Ended June 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 |  |  |  |  | 2020 |  |  |  |  |
|  | Average Outstanding Balance |  | Interest Income/ Expense |  | Average Yield/ Rate ${ }^{(1)}$ <br> (Dollars in | AverageOutstandingBalance |  | Interest <br> Income/ <br> Expense |  | Average Yield/ Rate ${ }^{(1)}$ |
|  |  |  |  |  |  | hous | ands) |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing deposits | \$ | 232,712 | \$ | 113 | 0.10\% | \$ | 88,238 | \$ | 278 | 0.63\% |
| Federal funds sold |  | 3,477 |  | - | 0.00 |  | 1,479 |  | 4 | 0.51 |
| Investment securities available for sale |  | 123,443 |  | 1,022 | 1.67 |  | 59,628 |  | 656 | 2.21 |
| Restricted stock |  | 3,691 |  | 83 | 4.56 |  | 4,035 |  | 123 | 6.15 |
| Loans held for sale |  | 58,475 |  | 794 | 2.74 |  | 60,180 |  | 1,053 | 3.52 |
| SBA-PPP loans receivable |  | 242,619 |  | 4,741 | 3.94 |  | 83,060 |  | 1,011 | 2.45 |
| Portfolio loans receivable ${ }^{(2)}$ |  | 1,305,973 |  | 49,174 | 7.59 |  | 1,187,170 |  | 40,619 | 6.88 |
| Total interest earning assets |  | 1,970,390 |  | 55,927 | 5.72 |  | 1,483,790 |  | 43,744 | 5.93 |
| Noninterest earning assets |  | 25,113 |  |  |  |  | 21,279 |  |  |  |
| Total assets | \$ | 1,995,503 |  |  |  | \$ | 1,505,069 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Liabilities and Stockholders' Equity |  |  |  |  |  |  |  |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand accounts | \$ | 269,647 |  | 118 | 0.09 | \$ | 162,985 |  | 398 | 0.49 |
| Savings |  | 6,127 |  | 2 | 0.05 |  | 4,463 |  | 4 | 0.17 |
| Money market accounts |  | 465,882 |  | 881 | 0.38 |  | 459,865 |  | 2,967 | 1.30 |
| Time deposits |  | 318,512 |  | 2,588 | 1.64 |  | 293,374 |  | 3,198 | 2.19 |
| Borrowed funds |  | 34,699 |  | 375 | 2.18 |  | 45,214 |  | 866 | 3.85 |
| Total interest bearing liabilities |  | 1,094,867 |  | 3,964 | 0.73 |  | 965,901 |  | 7,433 | 1.55 |
| Noninterest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Noninterest bearing liabilities |  | 22,940 |  |  |  |  | 20,744 |  |  |  |
| Noninterest bearing deposits |  | 709,443 |  |  |  |  | 379,881 |  |  |  |
| Stockholders' equity |  | 168,253 |  |  |  |  | 138,543 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 1,995,503 |  |  |  | \$ | 1,505,069 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest spread |  |  |  |  | 4.99\% |  |  |  |  | 4.38\% |
| Net interest income |  |  |  | 51,963 |  |  |  |  | 36,311 |  |
| Net interest margin ${ }^{(3)}$ |  |  |  |  | 5.32\% |  |  |  |  | 4.92\% |

[^2]Includes nonaccrual loans.
For the six months ended June 30, 2021 and June 30, 2020, collectively, SBA-PPP loans and credit card loans accounted for 173 and 96 basis points of the reported net interest margin, respectively.

| (Dollars in thousands except per share data) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30, \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | September 30, 2020 |  | $\begin{gathered} \text { June } 30, \\ 2020 \end{gathered}$ |  |
| Earnings: |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ | 9,648 | \$ | 8,982 | \$ | 9,689 | \$ | 8,438 | \$ | 4,761 |
| Earnings per common share, diluted |  | 0.68 |  | 0.65 |  | 0.71 |  | 0.61 |  | 0.34 |
| Net interest margin |  | 5.47 \% |  | 5.15 \% |  | 5.57 \% |  | 5.01 \% |  | 4.72 \% |
| Net interest margin, excluding credit cards \& SBA-PPP loans ${ }^{(1)}$ |  | 3.55 \% |  | 3.70 \% |  | 3.80 \% |  | 3.84 \% |  | 3.96 \% |
| Return on average assets ${ }^{(2)}$ |  | 1.90 \% |  | 1.87 \% |  | 2.08 \% |  | 1.89 \% |  | 1.19 \% |
| Return on average assets, excluding impact of SBA-PPP loans ${ }^{(1)(2)}$ |  | 1.65 \% |  | 1.60 \% |  | 1.88 \% |  | 1.80 \% |  | 1.04 \% |
| Return on average equity ${ }^{(2)}$ |  | 22.36 \% |  | 22.30 \% |  | 25.26 \% |  | 23.28 \% |  | 13.70 \% |
| Efficiency ratio |  | 66.37 \% |  | 67.11 \% |  | 66.63 \% |  | 65.17 \% |  | 69.74 \% |
| Balance Sheet: |  |  |  |  |  |  |  |  |  |  |
| Portfolio loans receivable ${ }^{(3)}$ | \$ | 1,392,471 | \$ | 1,312,375 | \$ | 315,503 | \$ | 1,244,613 | \$ | 1,209,895 |
| Deposits |  | 1,917,419 |  | 1,863,069 |  | 1,652,128 |  | 1,662,211 |  | 1,608,726 |
| Total assets |  | 2,151,850 |  | 2,091,851 |  | 1,876,593 |  | 1,879,029 |  | 1,822,365 |
| Asset Quality Ratios: |  |  |  |  |  |  |  |  |  |  |
| Nonperforming assets to total assets |  | 0.54 \% |  | 0.58 \% |  | 0.67 \% |  | 0.79 \% |  | 0.50 \% |
| Nonperforming assets to total assets, excluding the SBA-PPP loans ${ }^{(1)}$ |  | 0.60 \% |  | 0.66 \% |  | 0.75 \% |  | 0.90 \% |  | 0.58 \% |
| Nonperforming loans to total loans |  | 0.52 \% |  | 0.56 \% |  | 0.61 \% |  | 0.78 \% |  | 0.41 \% |
| Nonperforming loans to portfolio loans ${ }^{(1)}$ |  | 0.60 \% |  | 0.67 \% |  | 0.70 \% |  | 0.92 \% |  | 0.48 \% |
| Net charge-offs to average portfolio loans |  | 0.10 \% |  | 0.12 \% |  | 0.19 \% |  | 0.06 \% |  | 0.05 \% |
| Allowance for loan losses to total loans |  | 1.51 \% |  | 1.49 \% |  | 1.54 \% |  | 1.49 \% |  | 1.30 \% |
| Allowance for loan losses to portfolio loans |  | 1.73 \% |  | 1.79 \% |  | 1.78 \% |  | 1.77 \% |  | 1.54 \% |
| Allowance for loan losses to nonperforming loans |  | 287.41 \% |  | 267.07 \% |  | 253.71 \% |  | 191.78 \% |  | 318.25 \% |
| Bank Capital Ratios: |  |  |  |  |  |  |  |  |  |  |
| Total risk based capital ratio |  | 13.51 \% |  | 13.55 \% |  | 12.60 \% |  | 12.74 \% |  | 12.35 \% |
| Tier 1 risk based capital ratio |  | 12.25 \% |  | 12.29 \% |  | 11.34 \% |  | 11.48 \% |  | 11.10 \% |
| Leverage ratio |  | 7.58 \% |  | 7.54 \% |  | 7.45 \% |  | 7.44 \% |  | 7.73 \% |
| Common equity Tier 1 capital ratio |  | 12.25 \% |  | 12.29 \% |  | 11.34 \% |  | 11.48 \% |  | 11.10 \% |
| Tangible common equity |  | 7.17 \% |  | 7.01 \% |  | 7.43 \% |  | 7.09 \% |  | 6.91 \% |
| Holding Company Capital Ratios: |  |  |  |  |  |  |  |  |  |  |
| Total risk based capital ratio |  | 16.14 \% |  | 16.07 \% |  | 15.19 \% |  | 15.35 \% |  | 15.02 \% |
| Tier 1 risk based capital ratio |  | 14.10 \% |  | 13.98 \% |  | 13.10 \% |  | 12.93 \% |  | 12.58 \% |
| Leverage ratio |  | 8.78 \% |  | 8.84 \% |  | 8.78 \% |  | 8.63 \% |  | 8.85 \% |
| Common equity Tier 1 capital ratio |  | 13.94 \% |  | 13.81 \% |  | 12.94 \% |  | 12.75 \% |  | 12.39 \% |
| Tangible common equity |  | 8.23 \% |  | 7.98 \% |  | 8.48 \% |  | 7.95 \% |  | 7.80 \% |
| Composition of Loans: |  |  |  |  |  |  |  |  |  |  |
| Residential real estate | \$ | 420,015 | \$ | 420,460 | \$ | 437,860 | \$ | 422,698 | \$ | 437,429 |
| Commercial real estate |  | 471,807 |  | 433,336 |  | 392,550 |  | 372,972 |  | 364,071 |
| Construction real estate |  | 223,832 |  | 221,277 |  | 224,904 |  | 227,661 |  | 212,957 |
| Commercial and industrial - Other |  | 158,392 |  | 149,914 |  | 157,127 |  | 134,889 |  | 142,673 |
| SBA-PPP loans |  | 208,094 |  | 272,090 |  | 204,920 |  | 238,735 |  | 236,325 |
| Credit card |  | 121,410 |  | 83,740 |  | 102,186 |  | 84,964 |  | 53,150 |
| Other consumer loans |  | 1,034 |  | 4,487 |  | 1,649 |  | 2,268 |  | 947 |
| Composition of Deposits: |  |  |  |  |  |  |  |  |  |  |
| Noninterest bearing | \$ | 828,308 | \$ | 771,924 | \$ | 608,559 | \$ | 596,239 | \$ | 563,995 |
| Interest bearing demand |  | 314,883 |  | 300,992 |  | 257,126 |  | 247,150 |  | 268,150 |
| Savings |  | 6,965 |  | 6,012 |  | 4,800 |  | 4,941 |  | 5,087 |
| Money Markets |  | 484,567 |  | 471,303 |  | 447,077 |  | 472,447 |  | 507,432 |
| Time Deposits |  | 282,696 |  | 312,839 |  | 334,566 |  | 341,435 |  | 264,062 |


| (Dollars in thousands except per share data) | Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & 2021 \end{aligned}$ |  | $\begin{gathered} \text { March } 31, \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2020 \end{gathered}$ |  |
| Capital Bank Home Loan Metrics: |  |  |  |  |  |  |  |  |  |  |
| Origination of loans held for sale | \$ | 265,517 | \$ | 353,774 | \$ | 382,267 | \$ | 431,060 | \$ | 315,165 |
| Mortgage loans sold |  | 278,284 |  | 400,112 |  | 412,830 |  | 410,312 |  | 272,151 |
| Gain on sale of loans |  | 7,763 |  | 12,008 |  | 12,950 |  | 12,837 |  | 8,088 |
| Purchase volume as a \% of originations |  | 50.64 \% |  | 24.59 \% |  | 30.03 \% |  | 33.76 \% |  | 31.16 \% |
| Gain on sale as a \% of loans sold ${ }^{(4)}$ |  | 2.79 \% |  | 3.00 \% |  | 3.14 \% |  | 3.13 \% |  | 2.97 \% |
| Mortgage commissions | \$ | 2,364 | \$ | 3,320 |  | 3,405 | \$ | 3,669 | \$ | 2,798 |
| OpenSky ${ }^{\text {® }}$ Portfolio Metrics: |  |  |  |  |  |  |  |  |  |  |
| Active customer accounts |  | 707,600 |  | 642,272 |  | 568,373 |  | 529,114 |  | 400,530 |
| Credit card loans, net | \$ | 121,410 | \$ | 83,740 | \$ | 102,186 | \$ | 83,101 | \$ | 53,150 |
| Noninterest secured credit card deposits |  | 241,724 |  | 215,883 |  | 192,520 |  | 176,708 |  | 131,854 |

[^3]
## Reconciliation of Non-GAAP Measures



| Net Interest Margin, as Adjusted <br> Dollars in thousands | Quarters Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2021 |  | $\begin{gathered} \hline \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{aligned} & \text { September 30, } 2020 \end{aligned}$ |  | $\begin{gathered} \text { June } 30, \\ 2020 \end{gathered}$ |  |
| Net Interest Income | \$ | 27,520 | \$ | 24,444 | \$ | 25,719 | \$ | 22,039 | \$ | 18,624 |
| Less Secured credit card loan income |  | 10,497 |  | 7,660 |  | 9,306 |  | 6,632 |  | 4,066 |
| Less SBA-PPP loan income |  | 2,272 |  | 2,205 |  | 1,998 |  | 1,470 |  | 1,011 |
| Net Interest Income, as Adjusted | \$ | 14,750 | \$ | 14,580 | \$ | 14,415 | \$ | 13,937 | \$ | 13,547 |
| Average Interest Earning Assets |  | 2,016,801 |  | 1,923,463 |  | 1,836,337 |  | 1,748,894 |  | 1,588,380 |
| Less Average secured credit card loans |  | 100,456 |  | 93,520 |  | 95,739 |  | 68,585 |  | 42,538 |
| Less Average SBA-PPP Ioans |  | 250,040 |  | 232,371 |  | 227,617 |  | 235,160 |  | 168,490 |
| Total Average Interest Earning Assets, as Adjusted | \$ | 1,666,304 | \$ | 1,597,573 | \$ | 1,512,981 | \$ | 1,445,149 |  | 1,377,352 |
| Net Interest Margin, as Adjusted |  | 3.55 \% |  | 3.70 \% |  | 3.80 \% |  | 3.84 \% |  | 3.96 \% |


| Tangible Book Value per Share <br> Dollars in thousands, except per share amounts | June 30, 2021 |  | March 31, 2021 |  | $\begin{gathered} \text { Quarters Ended } \\ \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{aligned} & \text { September } 30, \\ & 2020 \end{aligned}$ |  | June 30, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Stockholders' Equity | \$ | 177,204 | \$ | 167,003 | \$ | 159,311 | \$ | 149,377 | \$ | 142,108 |
| Less: Preferred equity |  | - |  | - |  | - |  | - |  | - |
| Less: Intangible assets |  | - |  | - |  | - |  | - |  | - |
| Tangible Common Equity | \$ | 177,204 | \$ | 167,003 | \$ | 159,311 | \$ | 149,377 | \$ | 142,108 |
| Period End Shares Outstanding |  | 13,771,615 |  | 13,759,218 |  | 13,753,529 |  | 13,682,198 |  | 13,818,223 |
| Tangible Book Value per Share | \$ | 12.87 | \$ | 12.14 | \$ | 11.58 | \$ | 10.92 | \$ | 10.28 |

## Reconciliation of Non-GAAP Measures

| Allowance for Loan Losses to Total Portfolio Loans | June 30, 2021 |  | March 31, 2021 |  | Quarters Ended |  | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ |  | June 30, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollars in thousands |  |  |  | $\begin{aligned} & \text { cember 31, } \\ & 2020 \end{aligned}$ |  |  |  |  |
| Allowance for Loan Losses | \$ | 24,079 |  |  | \$ | 23,550 | \$ | 23,434 | \$ | 22,016 | \$ | 18,680 |
| Total Loans |  | 1,595,234 |  | 1,578,087 |  | 1,516,520 |  | 1,477,962 |  | 1,441,123 |
| Less: SBA-PPP loans |  | 202,763 |  | 265,712 |  | 201,018 |  | 233,349 |  | 229,646 |
| Total Portfolio Loans | \$ | 1,392,471 | \$ | 1,312,375 | \$ | 1,315,503 | \$ | 1,244,613 | \$ | 1,211,477 |
| Allowance for Loan Losses to Total Portfolio Loans |  | 1.73 \% |  | 1.79 \% |  | 1.78 \% |  | 1.77 \% |  | 1.54 \% |


| Nonperforming Assets to Total Assets, net SBAPPP Loans |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollars in thousands | June 30, 2021 |  | March 31, 2021 |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ |  | June 30, 2020 |  |
| Total Nonperforming Assets | \$ | 11,615 | \$ | 12,112 | \$ | 12,563 | \$ | 14,806 | \$ | 9,195 |
| Total Assets |  | 2,151,850 |  | 2,091,851 |  | 1,876,593 |  | 1,879,029 |  | 1,822,365 |
| Less: SBA-PPP loans |  | 202,763 |  | 265,712 |  | 201,018 |  | 233,349 |  | 229,646 |
| Total Assets, net SBA-PPP Loans | \$ | 1,949,087 | \$ | 1,826,139 | \$ | 1,675,575 | \$ | 1,645,680 | \$ | 1,592,719 |
| Nonperforming Assets to Total Assets, net SBAPPP Loans |  | 0.60 \% |  | 0.66 \% |  | 0.75 \% |  | 0.90 \% |  | 0.58 \% |


| Nonperforming Loans to Portfolio LoansDollars in thousands | June 30, 2021 |  | March 31, 2021 |  | Quarters Ended |  | $\begin{aligned} & \text { September 30, } \\ & 2020 \end{aligned}$ |  | June 30, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { cember 31, } \\ & 2020 \end{aligned}$ |  |  |  |  |
| Total Nonperforming Loans | \$ | 8,378 |  |  | \$ | 8,818 | \$ | 9,237 | \$ | 11,480 | \$ | 5,869 |
| Total Loans |  | 1,595,234 |  | 1,578,087 |  | 1,516,520 |  | 1,477,962 |  | 1,441,123 |
| Less: SBA-PPP loans |  | 202,763 |  | 265,712 |  | 201,018 |  | 233,349 |  | 229,646 |
| Total Portfolio Loans | \$ | 1,392,471 | \$ | 1,312,375 | \$ | 1,315,503 | \$ | 1,244,613 | \$ | 1,211,477 |
| Nonperforming Loans to Total Portfolio Loans |  | 0.60 \% |  | 0.67 \% |  | 0.70 \% |  | 0.92 \% |  | 0.48 \% |


| Net Charge-offs to Average Portfolio Loans <br> Dollars in thousands | June 30, 2021 |  | March 31, 2021 |  | Quarters Ended |  |  |  | June 30, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { September } 30 \text {, } \\ 2020 \end{gathered}$ |  |  |  |
| Total Net Charge-offs | \$ | 639 |  |  | \$ | 388 | \$ | 615 | \$ | 163 | \$ | 134 |
| Total Average Loans |  | 1,567,973 |  | 1,532,093 |  | 1,494,278 |  | 1,477,962 |  | 1,365,371 |
| Less: Average SBA-PPP loans |  | 250,040 |  | 232,371 |  | 227,617 |  | 233,349 |  | 84,245 |
| Total Average Portfolio Loans | \$ | 1,317,932 | \$ | 1,299,722 | \$ | 1,266,661 | \$ | 1,244,613 | \$ | 1,281,126 |
| Net Charge-offs to Average Portfolio Loans |  | 0.19 \% |  | 0.12 \% |  | 0.19 \% |  | 0.05 \% |  | 0.05 \% |


| Pre-tax, Pre-provision Net Revenue ("PPNR") <br> Dollars in thousands | June 30, 2021 |  | March 31, 2021 |  | Quarters Ended |  |  |  | June 30, 2020 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2020 \end{gathered}$ |  |  |  |
| Net income | \$ | 9,648 |  |  | \$ | 8,982 | \$ | 9,689 | \$ | 8,438 | \$ | 4,761 |
| Add: Income Tax Expense |  | 3,357 |  | 3,143 |  | 3,347 |  | 3,128 |  | 1,759 |
| Add: Provision for Loan Losses |  | 781 |  | 503 |  | 2,033 |  | 3,500 |  | 3,300 |
| Pre-tax, Pre-provision Net Revenue ("PPNR") | \$ | 13,786 | \$ | 12,628 | \$ | 15,069 | \$ | 15,066 | \$ | 9,820 |

## ABOUT CAPITAL BANCORP, INC.

Capital Bancorp, Inc., Rockville, Maryland is a registered bank holding company incorporated under the laws of Maryland. The Company's wholly-owned subsidiary, Capital Bank, N.A., is the fifth largest bank headquartered in Maryland at June 30, 2021. Capital Bancorp has been providing financial services since 1999 and now operates bank branches in five locations in the greater Washington, D.C. and Baltimore, Maryland markets. Capital Bancorp had assets of approximately $\$ 2.2$ billion at June 30, 2021 and its common stock is traded in the NASDAQ Global Market under the symbol "CBNK." More information can be found at the Company's website www.CapitalBankMD.com under its investor relations page.

## FORWARD-LOOKING STATEMENTS

This earnings release contains forward-looking statements. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. Any statements about our management's expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "optimistic," "intends" and similar words or phrases. Any or all of the forward-looking statements in this earnings release may turn out to be inaccurate. The inclusion of forward-looking information in this earnings release should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. Our actual results could differ materially from those anticipated in such forward-looking statements. Accordingly, we caution you that any such forward-looking statements are not a guarantee of future performance and that actual results may prove to be materially different from the results expressed or implied by the forward-looking statements due to a number of factors. For details on some of the factors that could affect these expectations, see risk factors and other cautionary language included in the Company's Annual Report on Form 10-K and other periodic and current reports filed with the Securities and Exchange Commission.

Further, given its ongoing and dynamic nature, it is difficult to predict the full impact of the COVID-19 outbreak on our business. The extent of such impact will depend on future developments, which are highly uncertain, including when the coronavirus can be controlled and abated and when and how the economy may be fully reopened. As a result of the COVID-19 pandemic and the related adverse local and national economic consequences, we are exposed to all of the following risks, any of which could have a material, adverse effect on our business, financial condition, liquidity, and results of operations: the demand for our products and services may decline, making it difficult to grow assets and income; if the economy is unable to substantially reopen as planned, and high levels of unemployment continue for an extended period of time, loan delinquencies, problem assets, and foreclosures may increase, resulting in increased charges and reduced income; collateral for loans, especially real estate, may decline in value, which could cause loan losses to increase; our allowance for loan losses may increase if borrowers experience financial difficulties, which will adversely affect our net income; the net worth and liquidity of loan guarantors may decline, impairing their ability to honor commitments to us; as the result of the decline in the Federal Reserve Board's target federal funds rate to near 0\%, the yield on our assets may decline to a greater extent than the decline in our cost of interest-bearing liabilities, reducing our net interest margin and spread and reducing net income; our cyber security risks are increased as the result of an increase in the number of employees working remotely; and Federal Deposit Insurance Corporation premiums may increase if the agency experiences additional resolution costs.

These forward-looking statements are made as of the date of this communication, and the Company does not intend, and assumes no obligation, to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by law.

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[^0]:    ${ }^{(1)}$ Annualized.
    ${ }^{(2)}$ Refer to Appendix for reconciliation of non-GAAP measures.
    ${ }^{(3)}$ Loans are reflected net of deferred fees and costs.

[^1]:    Annualized.
    Includes nonaccrual loans.
    For the three months ended June 30, 2021 and June 30, 2020, collectively, SBA-PPP loans and credit card loans accounted for 192 and 76 basis points of the reported net interest margin, respectively.

[^2]:    Annualized.

[^3]:    ${ }^{(1)}$ Refer to Appendix for reconciliation of non-GAAP measures.
    (2) Annualized.
    ${ }^{(3)}$ Loans are reflected net of deferred fees and costs.
    (4) Gain on sale percentage is calculated as gain on sale of loans divided by mortgage loans sold.

