

# CBNK Reports Diluted EPS of \$0.68, ROAA of 1.90%, and ROAE of 22.36%% for 2Q2021

Rockville, Maryland, July 22, 2021 (GLOBE NEWSWIRE) – Capital Bancorp, Inc. (the "Company") (NASDAQ: CBNK), the holding company for Capital Bank, N.A. (the "Bank"), today reported net income of \$9.6 million, or \$0.68 per diluted share, for the second quarter of 2021. By comparison, net income was \$4.8 million, or \$0.34 per diluted share, for the second quarter of 2020. Return on average assets ("ROAA") was 1.90% for the second quarter of 2021, compared to 1.19% for the same period in 2020. Return on average equity ("ROAE") was 22.36% for the second quarter of 2021, compared to 13.70% for the same period in 2020.

"Capital Bancorp's second quarter results once again demonstrated the strength of our diversified business model that performs well in a variety of economic environments," said Steven Schwartz, Chairman of the Board of the Company. "The strength of our earnings has made it possible to continue to invest in the business while delivering attractive returns to our shareholders."

"Growth has accelerated, leading to another strong and balanced quarter. The continued strong performance by all of our business lines emphasizes the momentum we have built through investment and strategic decisions at Capital Bank," said Ed Barry, CEO of the Company. "OpenSky's® performance remains above expectations as consumers increasingly recognize the value of our product offerings. The Commercial Bank continues to grow and take advantage of dislocations in the market. Capital Bank Home Loans delivered another solid quarter despite a rapidly cooling origination environment. We believe we have laid the foundation for continued profitable growth and look forward to leading the market with our technology-led capabilities."

#### **Second Quarter 2021 Highlights**

#### Capital Bancorp, Inc.

- Strong Earnings Continued strong performance by the Commercial Bank, Capital Bank Home Loans and OpenSky® contributed to another quarter of solid results. In the second quarter of 2021, net income doubled to \$9.6 million from \$4.8 million in the second quarter of 2020. Earnings were \$0.68 per diluted share for the three months ended June 30, 2021 compared to \$0.34 per share for the same period last year.
- Industry-Leading Performance Ratios Return on average assets ("ROAA") and return on average equity ("ROAE") were 1.90% and 22.36%, respectively, for the three months ended June 30, 2021 compared to 1.19% and 13.70%, respectively, for the three months ended June 30, 2020.
- **Expanded Net Interest Margin -** The net interest margin was 5.47% for the three months ended June 30, 2021, which is an increase of 75 basis points compared to 4.72% for the same three month period last year.

• Robust Capital Levels - As of June 30, 2021, the Company reported a common equity tier 1 capital ratio of 13.94% and an allowance for loan and lease losses ("ALLL") to total loans ratio of 1.51%, or 1.73% excluding Small Business Administration Payroll Protection Program ("SBA-PPP") loans. During the preceding twelve months, book value per common share grew 25.1 percent to \$12.87 at June 30, 2021 compared to \$10.28 per share at June 30, 2020.

#### **Commercial Bank**

- Continued Portfolio Loan Growth Portfolio loans, excluding credit cards, increased by \$148.0 million to \$1.3 billion at June 30, 2021 compared to June 30, 2020, and by \$45.6 million, or 14.8 percent annualized, compared to March 31, 2021. The year over year growth was mainly due to a 29.6 percent increase in commercial real estate loans of \$107.7 million, an 11.0 percent increase in commercial and industrial loans of \$15.7 million, and a 5.1 percent increase in construction real estate loans of \$10.9 million.
- Further Growth in Core Deposits and Reduced Cost of Funds Noninterest bearing deposits increased 46.9 percent compared to June 30, 2020, and by 29.2 percent annualized, compared to March 31, 2021. The \$264.3 million year over year increase, and the \$56.4 million increase over the prior quarter was primarily due to increases in OpenSky® and SBA-PPP loan-related deposits. At June 30, 2021, noninterest bearing deposits represented 43.2% of total deposits compared to 41.4% at March 31, 2021 and 35.1% at June 30, 2020. Overall, the cost of interest bearing liabilities was reduced 73 basis points, from 1.38% for the quarter ended June 30, 2020 to 0.65% for the quarter ended June 30, 2021. This reduction was primarily due to the Bank's ongoing strategic initiative to improve the deposit franchise.
- Stable Credit Metrics Non-performing assets ("NPAs") remained steady at 0.54% of total assets at June 30, 2021 compared to 0.50% at June 30, 2020. The provision for loan losses declined from \$2.5 million for the three months ended June 30, 2020 to \$781 thousand in the second guarter of 2021.
- SBA-PPP Loans SBA-PPP loans, net of \$5.3 million in unearned fees, totaled \$202.8 million at June 30, 2021 which was comprised of \$74.1 million in 2020 originations and \$128.7 million originated thus far in 2021. As of June 30, 2021, the Company has obtained forgiveness for \$169.0 million of SBA-PPP loans, through the SBA.

#### **Capital Bank Home Loans**

- Strong Mortgage Performance New home purchase volume increased to 50.6% of total originations for the second quarter, up from 31.2% during the second quarter of 2020 as a result of a strategic shift to emphasize the financing of home purchases over the refinancing of existing mortgages. Mortgage loan originations were \$266 million and mortgage banking revenue was \$5.3 million for the three months ended June 30, 2021 compared to \$315 million in originations and \$7.3 million in revenue for the same three month period of the previous year.
- **Steady Gain on Sale Margin -** The second quarter 2021 gain on sale margin was 2.79%, compared to 2.97% for the same quarter last year.

#### **OpenSky**®

- Continued Growth in OpenSky® Accounts OpenSky® increased customer accounts by 10.2
  percent with net growth during the quarter of 65 thousand accounts, driving total accounts to 708
  thousand at June 30, 2021.
- Robust Growth in OpenSky® Loans and Deposits OpenSky® loan balances increased by \$68.3 million to \$121.4 million compared to \$53.1 million in the second quarter of 2020. Corresponding deposit balances increased 83.3 percent or \$109.9 million from \$131.9 million at

June 30, 2021 to \$241.7 million at June 30, 2021. This strong growth in loans and deposits appears to indicate that consumer behaviors are returning to historical trends.

#### Year to Date 2021 Highlights

#### **Capital Bancorp**

- **Diversified Businesses Drive Net Income** Net income for the six months ended June 30, 2021 increased 142.1 percent to \$18.6 million, or \$1.32 per diluted share, from \$7.7 million, or \$0.55 per diluted share for the six months ended June 30, 2020. Continued strong operating results demonstrate the advantages of the Bank's diversified business lines that are, in certain respects, uncorrelated across economic cycles.
- Elevated Performance Ratios Improved earnings supported ROAA and ROAE of 1.88% and 22.33%, respectively, for the six months ended June 30, 2021 compared to 1.03% and 11.17%, respectively, for the six months ended June 30, 2020.
- Expanded Net Interest Margin For the six months ended June 30, 2021, net interest margin
   ("NIM") increased by 40 basis points to 5.32% compared to 4.92% for the six months ended June
   30, 2020. The improvement in NIM was driven by an increase in average loans outstanding,
   including SBA-PPP and OpenSky®, improving loan yields, and lower funding costs.
- Efficiency Ratio Continues to Improve Increased revenue and active expense management improved the efficiency ratio to 66.73% for the six months ended June 30, 2021 compared to 69.32% for the same six month period in the prior year.
- Balance Sheet Growth Total assets increased \$275.3 million, or 14.7 percent, during the six months ended June 30, 2021. The growth of earning assets on the balance sheet consisted of increases in cash equivalents of \$161.8 million, portfolio loans of \$76.3 million, OpenSky® loans of \$19.2 million, investments available for sale of \$60.7 million, and Bank Owned Life Insurance ("BOLI") of \$35.0 million. Asset growth was primarily funded by a \$265.3 million increase in deposits and a \$17.9 million increase in shareholders' equity.

#### **Commercial Bank**

- Strong Portfolio Loan Growth Portfolio loans, which exclude SBA-PPP loans, increased by \$61.0 million, or 5.0 percent to \$1.3 billion for the six months ended June 30, 2021 compared to \$1.2 billion at December 31, 2020. The growth was primarily due to a 20.2 percent increase in commercial real estate loans.
- Improved Deposit Franchise and Lower Cost of Funding Noninterest bearing deposits increased by \$219.7 million, or 36.1 percent, during the six months ended June 30, 2021 and represent 43.2% of total deposits at June 30, 2021. The cost of interest bearing liabilities declined to 0.73% from 1.55% in the prior year.
- COVID-19 Related Deferrals At June 30, 2021, outstanding loans deferred due to COVID-19 amounted to \$11.9 million, a decrease of 91.7 percent from the high of \$144.0 million at June 30, 2020 as shown in the table below.

#### Loan Modifications (1)

(dollars in millions)

	June 30, 2021				March 3	31, 2021	De	cembe	r 31, 2020	June 30, 2020				
			De	eferre	d Loans		Deferre	d Loans	- 1	Deferre	d Loans		Deferre	d Loans
Sector		I Loans standing	Bala	ınce	# of Loans Deferred	Balance		# of Loans Deferred	Balance		# of Loans Deferred	Ва	ılance	# of Loans Deferred
Accommodation & Food Services	\$	114.2	\$	5.0	7	\$	16.1	15	\$	14.7	16	\$	42.6	36
Real Estate and Rental Leasing		463.1		8.0	1		3.2	4		5.5	10		45.6	67
Other Services Including Private Households		171.2		0.3	1		_	_		1.1	3		17.3	36
Educational Services		19.5		_	_		_	_		_	_		9.8	6
Construction		231.7		_	_		_	_		_	_		4.2	6
Professional, Scientific, and Technical Services		57.4		_	_		1.1	2		1.4	3		5.0	11
Arts, Entertainment & Recreation		37.2		2.0	3		1.3	1		0.7	2		5.0	9
Retail Trade		22.2		0.3	1		_	_		0.3	1		3.0	8
Healthcare & Social Assistance		94.3		_	_		_	_		0.9	1		4.7	11
Wholesale Trade		16.0		_	_		_	_		_	_		0.9	1
All other (1)		368.4		3.5	3		3.7	3		5.9	7		5.9	13
Total	\$	1,595.2	\$	11.9	16	\$	25.4	25	\$	30.5	43	\$	144.0	204

<sup>(1)</sup> Excludes modifications and deferrals made for OpenSky® secured card customers.

#### **Capital Bank Home Loans**

• Record Mortgage Originations and Revenues - Capital Bank Home Loans benefited from favorable industry trends, strategic hires and our ability to originate purchase volume (as distinct from refinance volume) equal to 35.7% of our \$619.3 million of mortgage originations during the six months ended June 30, 2021, which compares to mortgage originations of \$495.6 million for the same six month period last year. Mortgage revenues increased by \$2.7 million or 26.4 percent to \$13.0 million for the six months ended June 30, 2021 compared to \$10.3 million for the six months ended June 30, 2020. Efforts to optimize product pricing and mix improved the average gain on sale to 2.91% compared to 2.82% in the prior year.

#### OpenSky®

- Growth in OpenSky® Credit Card Accounts Improved marketing and favorable market conditions resulted in the origination of 223 thousand new OpenSky® credit card accounts during the six months ended June 30, 2021 compared to 215 thousand for the same six month period in 2020. At June 30, 2021, total open accounts had increased by 76.7 percent, or 307 thousand to 708 thousand from 401 thousand at June 30, 2020.
- Growth Contributing to Bank Performance Account growth in the six months ended June 30, 2021 resulted in a \$49.2 million increase in noninterest bearing secured credit card deposits that totaled \$241.7 million at the end of the quarter. Corresponding credit card loans increased by \$19.2 million, or 18.8 percent, for the six months ended June 30, 2021 and totaled \$121.4 million. As a result, credit card fees increased by 177.5 percent, or \$8.7 million, to \$13.7 million compared to \$4.9 million for the same six month period last year.

### **COMPARATIVE FINANCIAL HIGHLIGHTS - Unaudited**

	Quarte	r Ei	nded		Six Mont			
	Jun	e 30	0,		June	e 30	),	
(amounts in thousands except per share data)	2021		2020	% Change	2021		2020	% Change
Earnings Summary								
Interest income	\$ 29,289	\$	22,000	33.1 %	\$ 55,927	\$	43,744	27.9 %
Interest expense	1,769		3,376	(47.6)%	3,964		7,433	(46.7)%
Net interest income	27,520		18,624	47.8 %	51,963		36,311	43.1 %
Provision for loan losses	781		3,300	(76.3)%	1,284		5,709	(77.5)%
Noninterest income	13,471		11,101	21.3 %	27,421		16,636	64.8 %
Noninterest expense	27,205		19,905	36.7 %	52,972		36,704	44.3 %
Income before income taxes	13,005		6,520	99.5 %	25,128		10,534	138.5 %
Income tax expense	3,357		1,759	90.8 %	6,499		2,839	128.9 %
Net income	\$ 9,648	\$	4,761	102.6 %	\$ 18,629	\$	7,695	142.1 %
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Pre-tax pre-provision net revenue ("PPNR") (2)	\$ 13,786	\$	9,820	40.4 %	\$ 26,412	\$	16,243	62.6 %
Weighted average common shares - Basic	13,766		13,817	(0.4)%	13,762		13,847	(0.6)%
Weighted average common shares - Diluted	14,172		13,817	2.6 %	14,070		13,877	1.4 %
Earnings per share - Basic	\$ 0.70	\$	0.34	103.4 %	\$ 1.35	\$	0.56	141.1 %
Earnings per share - Diluted	\$ 0.68	\$	0.34	97.6 %	\$ 1.32	\$	0.55	140.0 %
Return on average assets (1)	1.90 %		1.19 %	59.7 %	1.88 %		1.03 %	82.5 %
Return on average assets, excluding impact of SBA-PPP loans <sup>(1)</sup> (2)	1.65 %		1.04 %	58.7 %	1.60 %		0.95 %	68.4 %
Return on average equity	22.36 %		13.70 %	63.2 %	22.33 %		11.17 %	99.9 %

	Quarte	r Ended	_	Quarter Ended																					
	Jun	e 30,	2Q21 vs. 2Q20		March 31,		ecember 31,	Se	ptember 30,																
(in thousands except per share data)	2021	2020	% Change		2021		2020		2020																
Balance Sheet Highlights																									
Assets	\$ 2,151,850	\$ 1,822,365	18.1 %	\$	2,091,851	\$	1,876,593	\$	1,879,029																
Investment securities available for sale	160,515	56,796	182.6 %		128,023		99,787		53,992																
Mortgage loans held for sale	47,935	116,969	(59.0)%		60,816		107,154		137,717																
SBA-PPP loans, net of fees (3)	202,763	229,646	(11.7)%		265,712		201,018		233,349																
Portfolio loans receivable (3)	1,392,471	1,209,895	15.1 %		1,312,375		1,315,503		1,244,613																
Allowance for loan losses	24,079	18,680	28.9 %		23,550		23,434		22,016																
Deposits	1,917,419	1,608,726	19.2 %		1,863,069		1,652,128		1,662,211																
FHLB borrowings	22,000	25,556	(13.9)%		22,000		22,000		22,222																
Other borrowed funds	12,062	17,392	(30.6)%		12,062		14,016		17,516																
Total stockholders' equity	177,204	142,108	24.7 %		167,003		167,003		167,003		167,003		167,003		167,003		167,003		167,003		167,003		159,311		149,377
Tangible common equity <sup>(2)</sup>	177,204	142,108	24.7 %	167,003		167,003		167,003		159,311			149,377												
Common shares outstanding	13,772	13,818	(0.3)%		13,759		13,754		13,682																
Tangible book value per share (2)	<sup>)</sup> \$ 12.87	\$ 10.28	25.1 %	\$	12.14	\$	11.58	\$	10.92																

<sup>(1)</sup> Annualized.
(2) Refer to Appendix for reconciliation of non-GAAP measures.
(3) Loans are reflected net of deferred fees and costs.

#### Operating Results - Comparison of Three Months Ended June 30, 2021 and 2020

For the three months ended June 30, 2021, net interest income increased \$8.9 million, or 47.8 percent, to \$27.5 million from the same period in 2020, primarily due to an increase in interest earning assets and a decrease in rates on interest bearing liabilities. The net interest margin increased 75 basis point to 5.47% for the three months ended June 30, 2021 from the same period in 2020. Net interest margin, excluding credit card and SBA-PPP loans, was 3.55% for the second quarter of 2021 compared to 3.96% for the same period in 2020. For the three months ended June 30, 2021, average interest earning assets increased \$428.4 million, or 27.0 percent, to \$2.0 billion as compared to the same period in 2020, and the average yield on interest earning assets increased 25 basis points. Compared to the same period in the prior year, average interest-bearing liabilities increased \$103.0 million, or 10.4 percent, while the average cost decreased 73 basis points to 0.65% from 1.38%.

The provision for loan losses of \$781 thousand for the three months ended June 30, 2021 was due primarily to a small number of loan charge-offs, which was offset by improving overall credit metrics. On an annualized basis, net charge-offs for the second quarter of 2021 were \$252 thousand, or 0.08% of average loans, compared to \$134 thousand, or 0.05% of average loans on an annualized basis, for the second quarter of 2020. The \$252 thousand in net charge-offs during the quarter was comprised of \$90 thousand in commercial loans and \$162 thousand in credit cards.

For the quarter ended June 30, 2021, noninterest income was \$13.5 million, an increase of \$2.4 million, or 21.34 percent, from \$11.1 million in the prior year quarter. The increase was primarily driven by significant growth in credit card fees of \$4.8 million resulting from the higher number of credit card accounts which was partially offset by a decrease of \$2.1 million in mortgage banking revenue.

For the three months ended June 30, 2021, OpenSky's® net growth was 65 thousand secured credit card accounts, increasing the total number of open accounts to 708 thousand. This compares to 157 thousand net new accounts for the same period last year, which increased total open accounts to 401 thousand. Credit card loan balances increased by \$37.7 million to \$121.4 million as of June 30, 2021 from \$53.1 million at June 30, 2020 and the related deposit account balances have increased 83 percent to \$241.7 million. The growth in open accounts was primarily driven by enhanced marketing and economic conditions that led consumers to recognize the value and convenience of the Bank's secured credit card product.

The efficiency ratio for the three months ended June 30, 2021 improved to 66.37% compared to 69.74% for the three months ended June 30, 2020 on higher levels of revenue and improved operating leverage.

Noninterest expense was \$27.2 million for the three months ended June 30, 2021, as compared to \$19.9 million for the three months ended June 30, 2020, an increase of \$7.3 million, or 36.7 percent. The increase was primarily driven by a \$4.5 million, or 79 percent, increase in data processing expenses, an increase in professional services of \$0.5 million, an increase in marketing and advertising of \$0.7 million, and an increase in operating expenses of \$1.0 million, or 42.8 percent, quarter over quarter. The increase of \$4.5 million in data processing expenses was mainly attributed to the higher volume of open credit cards during the second quarter of 2021. In addition, the \$1.0 million increase in operating expenses is due to increases in credit expenses, outside service providers, and FDIC insurance.

#### Operating Results - Comparison of Six Months Ended June 30, 2021 and 2020

For the six months ended June 30, 2021, net interest income increased \$15.7 million, or 43.1 percent, to \$52.0 million from the same period in 2020, primarily due to an increase in interest earning assets and a decrease in rates on interest bearing liabilities. The net interest margin increased 40 basis points to 5.32% for the six months ended June 30, 2021 from the same period in 2020. Net interest margin, excluding credit card and SBA-PPP loans, was 3.59% six months ended June 30, 2020 compared to 3.96% for the same period in 2020. For the six months ended June 30, 2021, average interest earning assets increased \$486.6 million, or 32.8 percent, to \$2.0 billion as compared to the same period in 2020, and the average yield on interest earning assets decreased 20 basis points. Compared to the same period in the prior year, average interest-bearing liabilities increased \$129.0 million, or 13.4 percent, while the average cost decreased 82 basis points to 0.73% from 1.55%.

For the six months ended June 30, 2021, the provision for loan losses was \$1.3 million, a decrease of \$4.4 million from the prior year to date period primarily due to the continued economic recovery from COVID-19. On an

annualized basis, net charge-offs for the six months ended June 30, 2021 were \$639 thousand, or 0.10% of average portfolio loans, compared to \$330 thousand, or 0.05% of average portfolio loans on an annualized basis, for the same period in 2020. The \$639 thousand in net charge-offs during the quarter was comprised of commercial loan charge-offs amounting to \$195 thousand and \$445 thousand in our credit card portfolio.

For the six months ended June 30, 2021, noninterest income was \$27.4 million, a increase of \$10.8 million, or 64.8 percent, from the same period in 2020. The increase was primarily driven by significant growth in credit card fees, which increased by \$8.7 million, and mortgage banking revenues, which increased \$2.7 million.

For the six months ended June 30, 2021, the Bank originated 223 thousand new OpenSky® secured credit card accounts, increasing the total number of open accounts to 708 thousand. This compares to 215 thousand new originations for the same period last year, which increased total open accounts to 401 thousand.

The efficiency ratio for the six months ended June 30, 2021 decreased to 66.73% compared to 69.32% for the six months ended June 30, 2020, primarily resulting from increased revenue in addition to management's efforts to control expenses.

Noninterest expense was \$53.0 million for the six months ended June 30, 2021, as compared to \$36.7 million for the six months ended June 30, 2020, an increase of \$16.3 million, or 44.3%. The increase was primarily driven by an \$1.4 million, or 8.8 percent, increase in salaries and benefits, an increase in professional fees of 79.5 percent, or \$1.3 million, a \$9.6 million, or 98.6 percent, increase in data processing, and a \$2.0 million, or 45.4 percent, increase in other operating expenses period over the period. The increase of \$9.6 million in data processing expenses was due to the higher volume of open credit cards and increased mortgage originations during the year. Additionally, operating expenses increased \$2.0 million due to increases in credit expenses, outside service providers, and FDIC insurance.

During the six months ended June 30, 2021, results of operations were impacted by the COVID-19 pandemic and the resulting issuance of SBA-PPP loans. At June 30, 2021, SBA-PPP loans had remaining deferred origination fees of \$6.5 million, and deferred costs of \$1.2 million.

#### **Financial Condition**

Total assets at June 30, 2021 were \$2.2 billion, an increase of 18.1 percent from June 30, 2020. Portfolio loans, which exclude mortgage loans held for sale and SBA-PPP loans, totaled \$1.4 billion as of June 30, 2021, an increase of 15.1 percent as compared to \$1.2 billion at June 30, 2020.

Total deposits at June 30, 2021 were \$1.9 billion, an increase of 19.2 percent as compared to \$1.6 billion at June 30, 2020. Noninterest bearing deposits increased by \$264.3 million, or 46.9 percent, to \$828.3 million at June 30, 2021 compared to the level at June 30, 2020. During the quarter, deposit balances grew in certain fiduciary accounts of title and property management companies, as well as noninterest bearing SBA-PPP loan customers and OpenSky® deposits.

The Company recorded a provision for loan losses of \$1.3 million during the six months ended June 30, 2021, which increased the allowance for loan losses to \$24.1 million, or 1.51% of total loans (1.73%, excluding SBA-PPP loans, on a non-GAAP basis) at June 30, 2021. Nonperforming assets were \$11.6 million, or 0.54% of total assets, as of June 30, 2021, up from \$9.2 million, or 0.50% of total assets, at June 30, 2020. Of the \$11.6 million in total nonperforming assets as of June 30, 2021, nonperforming loans represented \$8.4 million and foreclosed real estate totaled \$3.2 million. Included in nonperforming loans at June 30, 2021 were troubled debt restructurings of \$558 thousand.

Stockholders' equity increased to \$177.2 million as of June 30, 2021, compared to \$142.1 million at June 30, 2020. This increase was primarily attributable to earnings during the period. As of June 30, 2021, the Bank's capital ratios continued to exceed the regulatory requirements for a "well-capitalized" institution.

# **Consolidated Statements of Income (Unaudited)**

	Thr	ee Months	Ended	June 30,	Si	ix Months E	nded	June 30,
(in thousands)		2021		2020		2021		2020
Interest income								
Loans, including fees	\$	28,641	\$	21,609	\$	54,709	\$	42,683
Investment securities available for sale		544		316		1,021		656
Federal funds sold and other		104		75		197		405
Total interest income		29,289		22,000		55,927		43,744
Interest expense								
Deposits		1,582		2,954		3,589		6,567
Borrowed funds		187		422		375		866
Total interest expense		1,769		3,376		3,964		7,433
Net interest income		27,520		18,624		51,963		36,311
Provision for loan losses		781		3,300		1,284		5,709
Net interest income after provision for loan losses		26,739		15,324		50,679		30,602
Noninterest income								
Service charges on deposits		165		110		312		259
Credit card fees		7,715		2,912		13,655		4,921
Mortgage banking revenue		5,270		7,321		13,013		10,293
Gain on sale of investment securities available for sale, net		153		_		153		_
Other fees and charges		168		758		288		1,163
Total noninterest income		13,471		11,101		27,421		16,636
Noninterest expenses								
Salaries and employee benefits		8,750		8,498		17,317		15,910
Occupancy and equipment		1,195		1,152		2,324		2,330
Professional fees		1,362		894		2,987		1,664
Data processing		10,122		5,667		19,433		9,784
Advertising		1,293		606		2,126		1,242
Loan processing		975		740		2,026		1,187
Other real estate expenses, net		273		82		277		128
Other operating		3,235		2,266		6,482		4,459
Total noninterest expenses		27,205		19,905		52,972		36,704
Income before income taxes		13,005		6,520		25,128		10,534
Income tax expense		3,357		1,759		6,499		2,839
Net income	\$	9,648	\$	4,761	\$	18,629	\$	7,695

# **Consolidated Balance Sheets**

(in thousands except share data)		naudited) ne 30, 2021	0	December 31, 2020
Assets				
Cash and due from banks	\$	19,691	\$	18,456
Interest bearing deposits at other financial institutions		286,738		126,081
Federal funds sold		2,237		2,373
Total cash and cash equivalents		308,666		146,910
Investment securities available for sale		160,515		99,787
Marketable equity securities		245		245
Restricted investments		3,478		3,713
Loans held for sale		47,935		107,154
U.S. Small Business Administration Payroll Protection Program ("SBA-PPP") loans receivable, net of fees		202,763		201,018
Portfolio loans receivable, net of deferred fees and costs and net of allowance for loan losses of \$24,079 and \$23,434		1,368,392		1,292,068
Premises and equipment, net		4,134		4,464
Accrued interest receivable		7,786		8,134
Deferred income taxes, net		7,381		6,818
Other real estate owned		3,236		3,326
Bank owned life insurance		35,004		_
Other assets		2,315		2,956
Total assets	\$	2,151,850	\$	1,876,593
Liabilities				
Deposits				
Noninterest bearing	\$	828,308	\$	608,559
Interest bearing	•	1,089,111		1,043,569
Total deposits		1,917,419		1,652,128
Federal Home Loan Bank advances		22,000		22,000
Other borrowed funds		12,062		14,016
Accrued interest payable		959		1,134
Other liabilities		22,206		28,004
Total liabilities		1,974,646		1,717,282
Stockholders' equity Common stock, \$.01 par value; 49,000,000 shares authorized; 13,771,615				
and 13,753,529 issued and outstanding		138		138
Additional paid-in capital		51,487		50,602
Retained earnings		125,431		106,854
Accumulated other comprehensive income		148		1,717
Total stockholders' equity		177,204		159,311
Total liabilities and stockholders' equity	\$	2,151,850	\$	1,876,593

The following table shows the average outstanding balance of each principal category of our assets, liabilities and stockholders' equity, together with the average yields on our assets and the average costs of our liabilities for the periods indicated. Such yields and costs are calculated by dividing the annualized income or expense by the average daily balances of the corresponding assets or liabilities for the same period.

	Three Months Ended June 30,								
		202	21				2020		
	Average utstanding Balance	Inc	erest come/ cense	Average Yield/ Rate <sup>(1)</sup>	Average Outstanding Balance		Interest Income/ Expense	Average Yield/ Rate <sup>(1)</sup>	
				(Dollars in t	hou	sands)			
Assets									
Interest earning assets:									
Interest bearing deposits	\$ 259,330	\$	63	0.10%	\$	79,854	\$ 19	0.09%	
Federal funds sold	3,087		_	0.00		1,889	_	0.05	
Investment securities available for sale	139,997		544	1.56		58,860	316	2.16	
Restricted stock	3,478		41	4.70		4,152	56	5.46	
Loans held for sale	44,644		314	2.82		78,254	687	3.53	
SBA-PPP loans receivable	250,040		2,272	3.64		166,033	1,011	2.45	
Portfolio loans receivable <sup>(2)</sup>	 1,316,224	2	6,055	7.94		1,199,338	19,911	6.68	
Total interest earning assets	2,016,800	2	9,289	5.82		1,588,380	22,000	5.57	
Noninterest earning assets	24,432					24,459			
Total assets	\$ 2,041,232				\$	1,612,839			
Liabilities and Stockholders' Equity									
Interest bearing liabilities:									
Interest bearing demand accounts	\$ 282,197		50	0.07	\$	182,095	171	0.38	
Savings	6,634		1	0.05		4,522	1	0.05	
Money market accounts	460,669		352	0.31		472,802	1,279	1.09	
Time deposits	304,519		1,179	1.55		282,695	1,503	2.14	
Borrowed funds	35,770		187	2.10		44,672	422	3.80	
Total interest bearing liabilities	1,089,789		1,769	0.65		986,786	3,376	1.38	
Noninterest bearing liabilities:									
Noninterest bearing liabilities	20,111					21,647			
Noninterest bearing deposits	758,255					464,702			
Stockholders' equity	173,077					139,704			
Total liabilities and stockholders' equity	\$ 2,041,232				\$	1,612,839			
Net interest spread				5.17%				4.19%	
Net interest income		\$ 2	7,520	3.17 /0			\$ 18,624	7.13/0	
Net interest margin <sup>(3)</sup>		Ψ Ζ	1,320	5.47%			ψ 10,024	4.72%	
Not interest margin				J. <del>T</del> 1 /0				7.12/0	

<sup>(1)</sup> Annualized.

<sup>(2)</sup> Includes nonaccrual loans.

<sup>(3)</sup> For the three months ended June 30, 2021 and June 30, 2020, collectively, SBA-PPP loans and credit card loans accounted for 192 and 76 basis points of the reported net interest margin, respectively.

				Si	x Months Er	nde	d June 30,		
			202	21				2020	
	O	Average utstanding Balance	Interest Income/ Expense		Average Yield/ Rate <sup>(1)</sup>	Oı	Average utstanding Balance	Interest Income/ Expense	Average Yield/ Rate <sup>(1)</sup>
					(Dollars in t	hous	sands)		
Assets									
Interest earning assets:									
Interest bearing deposits	\$	232,712	\$	113	0.10%	\$	88,238	\$ 278	0.63%
Federal funds sold		3,477		_	0.00		1,479	4	0.51
Investment securities available for sale		123,443		1,022	1.67		59,628	656	2.21
Restricted stock		3,691		83	4.56		4,035	123	6.15
Loans held for sale		58,475		794	2.74		60,180	1,053	3.52
SBA-PPP loans receivable		242,619		4,741	3.94		83,060	1,011	2.45
Portfolio loans receivable <sup>(2)</sup>		1,305,973		19,174	7.59		1,187,170	40,619	6.88
Total interest earning assets		1,970,390		55,927	5.72		1,483,790	43,744	5.93
Noninterest earning assets		25,113					21,279		
Total assets	\$	1,995,503				\$	1,505,069		
Liabilities and Stockholders' Equity									
Interest bearing liabilities:									
Interest bearing demand accounts	\$	269,647		118	0.09	\$	162,985	398	0.49
Savings		6,127		2	0.05		4,463	4	0.17
Money market accounts		465,882		881	0.38		459,865	2,967	1.30
Time deposits		318,512		2,588	1.64		293,374	3,198	2.19
Borrowed funds		34,699		375	2.18		45,214	866	3.85
Total interest bearing liabilities		1,094,867		3,964	0.73		965,901	7,433	1.55
Noninterest bearing liabilities:									
Noninterest bearing liabilities		22,940					20,744		
Noninterest bearing deposits		709,443					379,881		
Stockholders' equity		168,253					138,543		
Total liabilities and stockholders' equity	\$	1,995,503				\$	1,505,069		
Net interest spread					4.99%				4.38%
Net interest income			\$ !	51,963				\$ 36,311	

<sup>(1)</sup> Annualized.

Net interest margin<sup>(3)</sup>

5.32%

4.92%

<sup>(2)</sup> Includes nonaccrual loans.

For the six months ended June 30, 2021 and June 30, 2020, collectively, SBA-PPP loans and credit card loans accounted for 173 and 96 basis points of the reported net interest margin, respectively.

# **HISTORICAL FINANCIAL HIGHLIGHTS - Unaudited**

	Quarter Ended									
(Dollars in thousands except per share data)		June 30, 2021		March 31, 2021	ı	December 31, 2020	September 30, 2020			June 30, 2020
Earnings:			_						_	
Net income	\$	9,648	9	8,982	9	9,689	\$	8.438	\$	4,761
Earnings per common share, diluted	•	0.68		0.65		0.71	·	0.61		0.34
Net interest margin		5.47 %		5.15 %		5.57 %		5.01 %		4.72 %
Net interest margin, excluding credit cards & SBA-PPP loans (1)		3.55 %		3.70 %		3.80 %		3.84 %		3.96 %
Return on average assets <sup>(2)</sup>		1.90 %		1.87 %		2.08 %		1.89 %		1.19 %
Return on average assets, excluding impact of SBA-PPP loans (1)(2)		1.65 %		1.60 %		1.88 %		1.80 %		1.04 %
Return on average equity <sup>(2)</sup>		22.36 %		22.30 %		25.26 %		23.28 %		13.70 %
Efficiency ratio		66.37 %		67.11 %		66.63 %		65.17 %		69.74 %
Balance Sheet:				21111		75.55				
Portfolio loans receivable (3)	\$	1,392,471	9	1,312,375	\$	1,315,503	\$	1,244,613	\$	1,209,895
Deposits		1,917,419	•	1,863,069	,	1,652,128	•	1,662,211	_	1,608,726
Total assets		2,151,850		2,091,851		1,876,593		1,879,029		1,822,365
Asset Quality Ratios:		, , , , , , , ,		,,		,,		,,.		,. ,. ,.
Nonperforming assets to total assets		0.54 %		0.58 %		0.67 %		0.79 %		0.50 %
Nonperforming assets to total assets, excluding the SBA-PPP loans (1)		0.60 %		0.66 %		0.75 %		0.90 %		0.58 %
Nonperforming loans to total loans		0.52 %		0.56 %		0.61 %		0.78 %		0.41 %
Nonperforming loans to portfolio loans (1)		0.60 %		0.67 %		0.70 %		0.92 %		0.48 %
Net charge-offs to average portfolio loans (1)(2)		0.10 %		0.12 %		0.19 %		0.06 %		0.05 %
Allowance for loan losses to total loans		1.51 %		1.49 %		1.54 %		1.49 %		1.30 %
Allowance for loan losses to portfolio loans (1)		1.73 %		1.79 %		1.78 %		1.77 %		1.54 %
Allowance for loan losses to non- performing loans		287.41 %		267.07 %		253.71 %		191.78 %		318.25 %
Bank Capital Ratios:										
Total risk based capital ratio		13.51 %		13.55 %		12.60 %		12.74 %		12.35 %
Tier 1 risk based capital ratio		12.25 %		12.29 %		11.34 %		11.48 %		11.10 %
Leverage ratio		7.58 %		7.54 %		7.45 %		7.44 %		7.73 %
Common equity Tier 1 capital ratio		12.25 %		12.29 %		11.34 %		11.48 %		11.10 %
Tangible common equity		7.17 %		7.01 %		7.43 %		7.09 %		6.91 %
<b>Holding Company Capital Ratios:</b>										
Total risk based capital ratio		16.14 %		16.07 %		15.19 %		15.35 %		15.02 %
Tier 1 risk based capital ratio		14.10 %		13.98 %		13.10 %		12.93 %		12.58 %
Leverage ratio		8.78 %		8.84 %		8.78 %		8.63 %		8.85 %
Common equity Tier 1 capital ratio		13.94 %		13.81 %		12.94 %		12.75 %		12.39 %
Tangible common equity		8.23 %		7.98 %		8.48 %		7.95 %		7.80 %
Composition of Loans:										
Residential real estate	\$	420,015	\$	420,460	\$	437,860	\$	422,698	\$	437,429
Commercial real estate		471,807		433,336		392,550		372,972		364,071
Construction real estate		223,832		221,277		224,904		227,661		212,957
Commercial and industrial - Other		158,392		149,914		157,127		134,889		142,673
SBA-PPP loans		208,094		272,090		204,920		238,735		236,325
Credit card		121,410		83,740		102,186		84,964		53,150
Other consumer loans		1,034		4,487		1,649		2,268		947
Composition of Deposits:										
Noninterest bearing	\$	828,308	\$	771,924	\$	608,559	\$	596,239	\$	563,995
Interest bearing demand		314,883		300,992		257,126		247,150		268,150
Savings		6,965		6,012		4,800		4,941		5,087
Money Markets		484,567		471,303		447,077		472,447		507,432
Time Deposits		282,696		312,839		334,566		341,435		264,062

#### **HISTORICAL FINANCIAL HIGHLIGHTS - Unaudited**

**Quarter Ended** March 31, December 31, September 30, June 30, June 30, (Dollars in thousands except per share data) 2021 2021 2020 2020 2020 **Capital Bank Home Loan Metrics:** Origination of loans held for sale 265,517 353,774 382,267 431,060 315,165 Mortgage loans sold 278,284 400,112 410,312 272,151 412,830 Gain on sale of loans 7,763 12,008 12,950 12,837 8,088 Purchase volume as a % of originations 50.64 % 24.59 % 30.03 % 33.76 % 31.16 % Gain on sale as a % of loans sold(4) 2.79 % 3.00 % 3.14 % 3.13 % 2.97 % Mortgage commissions \$ 2,364 \$ 3,320 3,405 \$ 3,669 \$ 2,798 OpenSky® Portfolio Metrics: Active customer accounts 707,600 642,272 568,373 529,114 400,530 Credit card loans, net 121,410 83,740 \$ 102,186 83,101 \$ 53,150 241,724 215,883 192,520 Noninterest secured credit card deposits 176,708 131,854

<sup>(1)</sup> Refer to Appendix for reconciliation of non-GAAP measures.

<sup>(2)</sup> Annualized.

<sup>(3)</sup> Loans are reflected net of deferred fees and costs.

<sup>(4)</sup> Gain on sale percentage is calculated as gain on sale of loans divided by mortgage loans sold.

# Appendix

# **Reconciliation of Non-GAAP Measures**

Return on Average Assets, as Adjusted	Quarters Ended													
Dollars in thousands	J	June 30, 2021		March 31, 2021		ecember 31, 2020	S	eptember 30, 2020	Jı	ıne 30, 2020				
Net Income	\$	9,648	\$	8,982	\$	9,689	\$	8,438	\$	4,761				
Less: SBA-PPP loan income		2,272		2,205		1,998		1,470		1,011				
Net Income, as Adjusted	\$	7,376	\$	6,777	\$	7,691	\$	6,968	\$	3,750				
Average Total Assets		2,041,232		1,949,265		1,854,846		1,781,295		1,612,839				
Less: Average SBA-PPP Loans		250,040		232,371		227,617		238,071		168,490				
Average Total Assets, as Adjusted	\$	1,791,192	\$	1,716,894	\$	1,627,229	\$	1,543,224	\$	1,444,349				
Return on Average Assets, as Adjusted	1.65 %		)	1.60 %		% 1.88 %		% 1.80 %		1.04 %				

Net Interest Margin, as Adjusted	Quarters Ended										
Dollars in thousands	June 30, 2021			March 31, 2021	December 31, 2020		, September 3 2020			June 30, 2020	
Net Interest Income	\$	27,520	\$	24,444	\$	25,719	\$	22,039	\$	18,624	
Less Secured credit card loan income		10,497		7,660		9,306		6,632		4,066	
Less SBA-PPP loan income		2,272		2,205		1,998		1,470		1,011	
Net Interest Income, as Adjusted	\$	14,750	\$	14,580	\$	14,415	\$	13,937	\$	13,547	
Average Interest Earning Assets		2,016,801		1,923,463		1,836,337		1,748,894		1,588,380	
Less Average secured credit card loans		100,456		93,520		95,739		68,585		42,538	
Less Average SBA-PPP loans		250,040		232,371		227,617		235,160		168,490	
Total Average Interest Earning Assets, as Adjusted	\$	1,666,304	\$	1,597,573	\$	1,512,981	\$	1,445,149	\$	1,377,352	
Net Interest Margin, as Adjusted		3.55 %	6	3.70 %	%	3.80 %	6	3.84 %		3.96 %	

Tangible Book Value per Share					arters Ended December 31,	Sc	eptember 30.		
Dollars in thousands, except per share amounts	Jı	ıne 30, 2021	Ма	rch 31, 2021	 2020	36	2020	Ju	ne 30, 2020
Total Stockholders' Equity	\$	177,204	\$	167,003	\$ 159,311	\$	149,377	\$	142,108
Less: Preferred equity		_		_			_		_
Less: Intangible assets		_		_			_		
Tangible Common Equity	\$	177,204	\$	167,003	\$ 159,311	\$	149,377	\$	142,108
Period End Shares Outstanding		13,771,615		13,759,218	13,753,529		13,682,198		13,818,223
Tangible Book Value per Share	\$	12.87	\$	12.14	\$ 11.58	\$	10.92	\$	10.28

# Appendix

# **Reconciliation of Non-GAAP Measures**

Allowance for Loan Losses to Total Portfolio Loans					Qı	uarters Ended				
Dollars in thousands	Ju	ıne 30, 2021	Ma	arch 31, 2021	D	ecember 31, 2020	S	eptember 30, 2020	Ju	une 30, 2020
Allowance for Loan Losses	\$	24,079	\$	23,550	\$	23,434	\$	22,016	\$	18,680
Total Loans		1,595,234		1,578,087		1,516,520		1,477,962		1,441,123
Less: SBA-PPP loans		202,763		265,712		201,018		233,349		229,646
Total Portfolio Loans	\$	1,392,471	\$	1,312,375	\$	1,315,503	\$	1,244,613	\$	1,211,477
Allowance for Loan Losses to Total Portfolio Loans		1.73 %	, 0	1.79 %	)	1.78 %	)	1.77 %		1.54 %

Nonperforming Assets to Total Assets, net SBA-PPP Loans					Qι	ıarters Ended				
Dollars in thousands	Jı	une 30, 2021	Ma	arch 31, 2021	D	ecember 31, 2020	S	eptember 30, 2020	Ju	une 30, 2020
Total Nonperforming Assets	\$	11,615	\$	12,112	\$	12,563	\$	14,806	\$	9,195
Total Assets		2,151,850		2,091,851		1,876,593		1,879,029		1,822,365
Less: SBA-PPP loans		202,763		265,712		201,018		233,349		229,646
Total Assets, net SBA-PPP Loans	\$	1,949,087	\$	1,826,139	\$	1,675,575	\$	1,645,680	\$	1,592,719
Nonperforming Assets to Total Assets, net SBA-PPP Loans	0.60 %		% 0.66 %		0.75 %		0.90 %		0.58 %	

Nonperforming Loans to Portfolio Loans	Quarters Ended									
Dollars in thousands	J	June 30, 2021		March 31, 2021		December 31, 2020		September 30, 2020		ıne 30, 2020
Total Nonperforming Loans	\$	8,378	\$	8,818	\$	9,237	\$	11,480	\$	5,869
Total Loans		1,595,234		1,578,087		1,516,520		1,477,962		1,441,123
Less: SBA-PPP loans		202,763		265,712		201,018		233,349		229,646
Total Portfolio Loans	\$	1,392,471	\$	1,312,375	\$	1,315,503	\$	1,244,613	\$	1,211,477
Nonperforming Loans to Total Portfolio Loans		0.60 %	)	0.67 %	)	0.70 %		0.92 %	)	0.48 %

Net Charge-offs to Average Portfolio Loans					Qu	ıarters Ended				
Dollars in thousands	J	une 30, 2021	Ma	arch 31, 2021	D	ecember 31, 2020	S	eptember 30, 2020	Ju	une 30, 2020
Total Net Charge-offs	\$	639	\$	388	\$	615	\$	163	\$	134
Total Average Loans		1,567,973		1,532,093		1,494,278		1,477,962		1,365,371
Less: Average SBA-PPP loans		250,040		232,371		227,617		233,349		84,245
Total Average Portfolio Loans	\$	1,317,932	\$	1,299,722	\$	1,266,661	\$	1,244,613	\$	1,281,126
Net Charge-offs to Average Portfolio Loans		0.19 %	•	0.12 %		0.19 %		0.05 %		0.05 %

Pre-tax, Pre-provision Net Revenue ("PPNR")	Quarters Ended										
Dollars in thousands	Jui	ne 30, 2021	Mar	ch 31, 2021		ecember 31, 2020	Sep	otember 30, 2020	Jun	e 30, 2020	
Net income	\$	9,648	\$	8,982	\$	9,689	\$	8,438	\$	4,761	
Add: Income Tax Expense		3,357		3,143		3,347		3,128		1,759	
Add: Provision for Loan Losses		781		503		2,033		3,500		3,300	
Pre-tax. Pre-provision Net Revenue ("PPNR")	\$	13.786	\$	12.628	\$	15.069	\$	15.066	\$	9.820	

#### ABOUT CAPITAL BANCORP, INC.

Capital Bancorp, Inc., Rockville, Maryland is a registered bank holding company incorporated under the laws of Maryland. The Company's wholly-owned subsidiary, Capital Bank, N.A., is the fifth largest bank headquartered in Maryland at June 30, 2021. Capital Bancorp has been providing financial services since 1999 and now operates bank branches in five locations in the greater Washington, D.C. and Baltimore, Maryland markets. Capital Bancorp had assets of approximately \$2.2 billion at June 30, 2021 and its common stock is traded in the NASDAQ Global Market under the symbol "CBNK." More information can be found at the Company's website www.CapitalBankMD.com under its investor relations page.

#### FORWARD-LOOKING STATEMENTS

This earnings release contains forward-looking statements. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. Any statements about our management's expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "expects," "optimistic," "intends" and similar words or phrases. Any or all of the forward-looking statements in this earnings release may turn out to be inaccurate. The inclusion of forward-looking information in this earnings release should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our financial condition, results of operations, business strategy and financial needs. Our actual results could differ materially from those anticipated in such forward-looking statements. Accordingly, we caution you that any such forward-looking statements are not a guarantee of future performance and that actual results may prove to be materially different from the results expressed or implied by the forward-looking statements due to a number of factors. For details on some of the factors that could affect these expectations, see risk factors and other cautionary language included in the Company's Annual Report on Form 10-K and other periodic and current reports filed with the Securities and Exchange Commission.

Further, given its ongoing and dynamic nature, it is difficult to predict the full impact of the COVID-19 outbreak on our business. The extent of such impact will depend on future developments, which are highly uncertain, including when the coronavirus can be controlled and abated and when and how the economy may be fully reopened. As a result of the COVID-19 pandemic and the related adverse local and national economic consequences, we are exposed to all of the following risks, any of which could have a material, adverse effect on our business, financial condition, liquidity, and results of operations: the demand for our products and services may decline, making it difficult to grow assets and income; if the economy is unable to substantially reopen as planned, and high levels of unemployment continue for an extended period of time, loan delinquencies, problem assets, and foreclosures may increase, resulting in increased charges and reduced income; collateral for loans, especially real estate, may decline in value, which could cause loan losses to increase; our allowance for loan losses may increase if borrowers experience financial difficulties, which will adversely affect our net income; the net worth and liquidity of loan quarantors may decline, impairing their ability to honor commitments to us; as the result of the decline in the Federal Reserve Board's target federal funds rate to near 0%, the yield on our assets may decline to a greater extent than the decline in our cost of interest-bearing liabilities, reducing our net interest margin and spread and reducing net income; our cyber security risks are increased as the result of an increase in the number of employees working remotely; and Federal Deposit Insurance Corporation premiums may increase if the agency experiences additional resolution costs.

These forward-looking statements are made as of the date of this communication, and the Company does not intend, and assumes no obligation, to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events or circumstances, except as required by law.

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