# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Quarterly Period ended June 30, 2024 OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from to

Commission file number 001-38671



# CAPITAL BANCORP INC.

	(Exact name of registrant as sp	ecified in its charter)	
Maryland	l	52-2	2083046
(State or other jurisdiction of incorpo	ration or organization)	(IRS Employe	er Identification No.)
2275 Research Boulevard	Suite 600		
Rockville	Maryland	2	20850
(Address of principal exec	utive offices)	(Z	Zip Code)
	(301) 468-8 Registrant's telephone number,		
	Not Applica (Former Name or Former Address, if C		
	Securities registered pursuant to	Section 12(b) of the Act:	
Title of each class	Trading Symbol(s)	Name of each exchang	e on which registered
Common Stock, par value \$0.01 per share	CBNK	NASDAQ St	ock Market
Indicate by check mark whether the registrant (1) h for such shorter period that the registrant was required			
Indicate by check mark whether the registrant has of this chapter) during the preceding 12 months (or fo			suant to Rule 405 of Regulation S-T (§232.405 Yes ⊠ No □
Indicate by check mark whether the registrant is company. See definitions of "large accelerated filer," "			
Large accelerated	filer 🗆	Accelerated Filer	$\boxtimes$
Non-accelerated fil	er 🗆	Smaller reporting company	$\boxtimes$
		Emerging growth company	
If an emerging growth company, indicate by check a accounting standards provided pursuant to Section 13	0	use the extended transition period for	r complying with any new or revised financial

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

As of August 7, 2024, the Company had 13,912,845 shares of common stock, par value \$0.01 per share, outstanding.

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# PART I. CONSOLIDATED FINANCIAL INFORMATION

# Item 1. CONSOLIDATED FINANCIAL STATEMENTS

# Capital Bancorp, Inc. and Subsidiaries Consolidated Balance Sheets (unaudited)

(in thousands except share data)	Ju	ine 30, 2024	December 3 <sup>-</sup>	1, 2023
Assets				
Cash and due from banks	\$	19,294	\$	14,513
Interest-bearing deposits at other financial institutions		117,160		39,044
Federal funds sold		57		407
Total cash and cash equivalents		136,511		53,964
Investment securities available for sale		207,917		208,329
Restricted investments		4,930		4,353
Loans held for sale		19,219		7,481
Portfolio loans receivable, net of deferred fees and costs		2,021,588		1,903,288
Less allowance for credit losses		(30,832)		(28,610)
Total portfolio loans held for investment, net		1,990,756		1,874,678
Premises and equipment, net		5,551		5,069
Accrued interest receivable		12,162		11,494
Deferred tax asset		12,150		12,252
Bank owned life insurance		38,414		37,711
Accounts receivable		1,336		1,055
Other assets		9,637		9,790
Total assets	\$	2,438,583	\$	2,226,176
Liabilities				
Deposits	-		-	
Noninterest-bearing	\$	,	\$	617,373
Interest-bearing		1,415,854		1,278,623
Total deposits		2,100,428		1,895,996
Federal Home Loan Bank advances		32,000		22,000
Other borrowed funds		12,062		27,062
Accrued interest payable		6,573		5,583
Other liabilities		19,666		20,675
Total liabilities		2,170,729		1,971,316
Stockholders' equity				
Common stock, \$0.01 par value; 49,000,000 shares authorized; 13,910,467 issued and outstanding at June 30, 2024; 13,922,532 issued and outstanding at December 31, 2023		139		139
Additional paid-in capital		55,005		54,473
Retained earnings		225,824		213,345
Accumulated other comprehensive loss		(13,114)		(13,097)
				254,860
Total stockholders' equity		267,854		254 8hU

See accompanying Notes to Unaudited Consolidated Financial Statements

# Capital Bancorp, Inc. and Subsidiaries Consolidated Statements of Income (unaudited)

	Three Mor Jun	nthsE e30,	Six Months Ended June 30,				
(dollars in thousands except per share data)	 2024		2023		2024		2023
Interest income							
Loans, including fees	\$ 48,275	\$	42,991	\$	94,266	\$	84,266
Investment securities available for sale	1,308		1,266		2,559		2,643
Federal funds sold and other	1,032		823		2,159		1,587
Total interest income	 50,615		45,080		98,984		88,496
Interest expense							
Deposits	13,050		9,409		25,883		17,163
Borrowed funds	508		331		1,036		1,506
Total interest expense	 13,558		9,740		26,919		18,669
Net interest income	37,057		35,340		72,065		69,827
Provision for credit losses	3,417		2,862		6,144		4,522
Provision for (release of) credit losses on unfunded commitments	104				246		(19
Net interest income after provision for credit losses	 33,536		32,478		65,675		65,324
Noninterest income							
Service charges on deposits	200		245		407		474
Credit card fees	4,330		4.706		8,211		8.916
Mortgage banking revenue	1,990		1,332		3,443		2,487
Other income	370		404		801		836
Total noninterest income	 6,890		6,687		12,862		12,713
Noninterest expenses							
Salaries and employee benefits	13,272		12,143		26,179		24,697
Occupancy and equipment	1,864		1,536		3,477		2,749
Professional fees	1,769		2,608		3,716		4,982
Data processing	6,788		6,559		13,549		13,089
Advertising	2,072		2,646		4,104		3,163
Loan processing	476		660		847		1,009
Foreclosed real estate expenses, net	_		_		1		6
Merger-related expenses	83		_		795		_
Operational losses	782		1,206		1,713		2,170
Other operating	2,387		2,234		4,599		3,949
Total noninterest expenses	 29,493		29,592		58,980		55,814
Income before income taxes	 10,933		9,573		19,557		22,223
Income tax expense	2,728		2,255		4,790		5,170
Net income	\$ 8,205	\$	7,318	\$	14,767	\$	17,053
	\$ 0.59	\$	0.52	\$	1.06	\$	1.2
Basic earnings per share		<u> </u>					
Diluted earnings per share	\$ 0.59	\$	0.52	\$	1.06	\$	1.20
Weighted average common shares outstanding:							
Basic	 13,894,858		14,024,824		13,906,791		14,091,795
Diluted	13,894,858	_	14,058,928	-	13,906,791		14,209,910

See accompanying Notes to Unaudited Consolidated Financial Statements

# Capital Bancorp, Inc. and Subsidiaries Consolidated Statements of Comprehensive Income (unaudited)

Three Months Ended June 30, Six Months Ended June 30, 2024 2024 2023 2023 (in thousands) 7,318 Net income 14,767 17,053 \$ 8,205 \$ \$ \$ Other comprehensive income (loss): Unrealized gain (loss) on investment securities available for sale 684 (2,799) 95 937 Income tax (expense) benefit relating to the items above (164) 707 (112) (237) Other comprehensive income (loss) 520 (2,092) 700 (17) \$ 8,725 5,226 14,750 17,753 Comprehensive income \$ \$ \$

See accompanying Notes to Unaudited Consolidated Financial Statements

# Capital Bancorp, Inc. and Subsidiaries Consolidated Statements of Changes in Stockholders' Equity (unaudited)

(dollars in thousands)SharesBalance, December 31, 202214,138,82Cumulative effect adjustment due to adoption of the CECL standard-Net income-Unrealized gain on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price63,00Stock-based compensation-Cash dividends to stockholders (\$0.06 per share)-Shares repurchased and retired(146,93)Balance, March 31, 202314,083,03Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock-based compensation2,00Shares repurchased and retired(146,93)Balance, March 31, 202314,083,03Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock-based compensation2,00Stock-based compensation-Cash dividends to stockholders (\$0.06 per share)-Shares issued as compensation-Cash dividends to stockholders (\$0.06 per share)-Shares repurchased and retired(138,40)Balance, June 30, 202313,981,41Balance, December 31, 202313,922,53Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price-Shares issued as compensationShare	64 631 	<u>A</u> \$ \$ \$	141	\$	Capital 58,190 — — — 782 585 438 — (2,718) 57,277 — 429 26 438 — 429 26 438	\$	Earnings  182,435  (29) 9,735  (194) (39) (39) (4) (39) (4) (39) (4) (39) (4) (39) (4) (39) (4) (37) (4) (37) (4) (37) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	<u>Comp</u>	rehensive Loss (16,751) 2,792 (13,959) (2,092)	\$ <u>\$</u>	Equity 224,015 (29) 9,735 2,792 589 546 438 (850) (2,719) 234,517 7,318 (2,092) 423 (11) 438 (843)
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Shares issued as compensation28,00Stock-based compensation-Cash dividends to stockholders (\$0.06 per share)-Shares repurchased and retired(146,93)Balance, March 31, 202314,083,03Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price34,66Shares issued as compensation2,05Stock-based compensation2,05Stock-based compensation-Cash dividends to stockholders (\$0.06 per share)-Shares repurchased and retired(138,40)Balance, June 30, 202313,981,41Balance, December 31, 202313,922,53Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price-Stock options exercised, net of shares withheld for purchase price-Stock options exercised, net of shares withheld for purchase price-Shares issued as compensation24,72	37) 37 37 37 37 37 37 37 37 97 97 97 97 97		141 — — — — — — — — — — — — — — — — — —	\$	438 (2,718) 57,277  429 26 438 	<u>\$</u>	(850) 	<u>\$</u>		<u>\$</u>	438 (850) (2,719) 234,517 7,318 (2,092) 423 (11) 438
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Net income       -         Unrealized loss on investment securities       -         available for sale, net of income taxes       -         Stock options exercised, net of shares withheld       34,66         for purchase price       34,66         Shares issued as compensation       2,09         Stock-based compensation       -         Cash dividends to stockholders (\$0.06 per share)       -         Shares repurchased and retired       (138,40         Balance, June 30, 2023       13,981,41         Balance, December 31, 2023       13,922,53         Net income       -         Unrealized loss on investment securities       -         available for sale, net of income taxes       -         Stock options exercised, net of shares withheld       10,17         Shares issued as compensation       24,72				\$		\$	7,318 — (6) (37) —	\$		\$	7,318 (2,092) 423 (11) 438
Unrealized loss on investment securities available for sale, net of income taxes	97 — — 07)	\$	( )		26 438 —		(6) (37)		(2,092) 		(2,092) 423 (11) 438
Unrealized loss on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price34,66Shares issued as compensation2,05Stock-based compensation-Cash dividends to stockholders (\$0.06 per share)-Shares repurchased and retired(138,40Balance, June 30, 202313,981,41Balance, December 31, 202313,922,53Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price10,17Shares issued as compensation24,72	97 — — 07)	\$	( )		26 438 —		(6) (37)		(2,092)  		(2,092) 423 (11) 438
for purchase price34,66Shares issued as compensation2,05Stock-based compensation-Cash dividends to stockholders (\$0.06 per share)-Shares repurchased and retired(138,40Balance, June 30, 202313,981,41Balance, December 31, 202313,922,53Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price10,17Shares issued as compensation24,72	97 — — 07)	\$	( )		26 438 —		(37)		-		(11) 438
Shares issued as compensation2,05Stock-based compensation-Cash dividends to stockholders (\$0.06 per share)-Shares repurchased and retired(138,40)Balance, June 30, 202313,981,41Balance, December 31, 202313,922,53Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price10,17Shares issued as compensation24,72	 	\$	( )		438		_				438
Cash dividends to stockholders (\$0.06 per share)Shares repurchased and retired(138,40Balance, June 30, 202313,981,41Balance, December 31, 202313,922,53Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price10,17Shares issued as compensation24,72	<u> </u>	\$	( )		_		(843)		_		
share)(138,40)Shares repurchased and retired(138,40)Balance, June 30, 202313,981,41Balance, December 31, 202313,922,53Net income-Unrealized loss on investment securities available for sale, net of income taxesStock options exercised, net of shares withheld for purchase price10,17Shares issued as compensation24,72	<u> </u>	\$	( )		(2 314)		(843)		_		(843)
Shares repurchased and retired(138,40)Balance, June 30, 202313,981,41Balance, December 31, 202313,922,53Net income	<u> </u>	\$	( )		(2 314)		. ,				
Balance, December 31, 2023       13,922,53         Net income       -         Unrealized loss on investment securities available for sale, net of income taxes       -         Stock options exercised, net of shares withheld for purchase price       10,17         Shares issued as compensation       24,72	14	\$	140				—				(2,315)
Net income-Unrealized loss on investment securities available for sale, net of income taxes-Stock options exercised, net of shares withheld for purchase price10,17Shares issued as compensation24,72				\$	55,856	\$	197,490	\$	(16,051)	\$	237,435
Unrealized loss on investment securities available for sale, net of income taxes Stock options exercised, net of shares withheld for purchase price 10,17 Shares issued as compensation 24,72	32	\$	139	\$	54,473	\$	213,345	\$	(13,097)	\$	254,860
available for sale, net of income taxesStock options exercised, net of shares withheld for purchase price10,17 Shares issued as compensation24,72	_		_		_		6,562		_		6,562
for purchase price10,17Shares issued as compensation24,72	_		_		_		_		(537)		(537)
	71		_		146		(39)		_		107
Stock based compensation	29		_		537		(22)		_		515
Slock-based compensation	_		_		472		_		_		472
Cash dividends to stockholders (\$0.08 per share)	_		_		_		(1,115)		_		(1,115)
Shares repurchased and retired (67,86	<b>3</b> 9)		_		(1,399)		_		_		(1,399)
Balance, March 31, 2024 13,889,56	33	\$	139	\$	54,229	\$	218,731	\$	(13,634)	\$	259,465
Net income	_		_				8,205				8,205
Unrealized gain on investment securities available for sale, net of income taxes	_		_		_		_		520		520
Stock options exercised, net of shares withheld for purchase price 20,43	38		_		293		_		_		293
Shares issued as compensation 46	6		_		8		—		_		8
Stock-based compensation -	_		_		475		_		_		475
Cash dividends to stockholders (\$0.08 per share)			_		_		(1,112)		_		(1,112)
Balance, June 30, 2024 13,910,46		\$	139	\$	55.005	\$	225.824	\$	(13,114)	\$	267,854

See accompanying Notes to Unaudited Consolidated Financial Statements

	Six Mont Jun	hs En e 30,		
(in thousands)	 2024	,	2023	
Cash flows from operating activities				
Net income	\$ 14,767	\$	17,053	
Adjustments to reconcile net income to net cash (used for) provided by operating activities:				
Provision for credit losses	6,144		4,522	
Provision for (release of) credit losses on unfunded commitments	246		(19	
(Release of) provision for mortgage put-back reserve, net	(73)			
Net amortization (accretion) on investments	70		(2	
Premises and equipment depreciation	167		13	
Lease asset amortization	134		10	
Increase in cash surrender value of BOLI	(703)		(51	
Executive long-term incentive plan expense	285		14	
Stock-based compensation expense	947		87	
Director and employee compensation paid in Company stock	523		53	
Deferred income tax benefit	(10)		(7	
Valuation allowance on derivatives	(20)			
(Decrease) increase in valuation of loans held for sale carried at fair value	(5)			
Proceeds from sales of loans held for sale	95,061		101,98	
Originations of loans held for sale	(106,794)		(104,72	
Changes in assets and liabilities:				
Accrued interest receivable	(668)		(66	
Taxes payable	167		(37	
Accounts receivable	(281)		1	
Other assets	174		(76	
Accrued interest payable	990		1,99	
Other liabilities	(1,635)		(1,48	
Net cash provided by operating activities	9,486		18,75	
Cash flows from investing activities				
Purchases of securities available for sale	(22,994)		_	
Proceeds from calls and maturities of securities available for sale	23,431		44,97	
Net (purchases) sales of restricted investments	(577)		3.55	

Net (purchases) sales of restricted investments	(577)	3,559
Net increase in portfolio loans receivable	(122,222)	(111,592)
Net purchases of premises and equipment	(783)	(2,352)
Net cash used in investing activities	(123,145)	(65,410)

See accompanying Notes to Unaudited Consolidated Financial Statements

# Capital Bancorp, Inc. and Subsidiaries Consolidated Statements of Cash Flows (unaudited) (continued)

		ths Ended le 30,
(in thousands)	2024	2023
Cash flows from financing activities		
Net increase (decrease) in:		
Noninterest-bearing deposits	67,201	18,816
Interest-bearing deposits	137,231	157,473
Federal Home Loan Bank advances (repayments)	10,000	(85,000
Other borrowed funds	(15,000)	_
Dividends paid	(2,227)	(1,693)
Repurchase of common stock	(1,399)	(5,034
Net proceeds from exercise of stock options	400	1,012
Net cash provided by financing activities	196,206	85,574
Net increase in cash and cash equivalents	82,547	38,923
Cash and cash equivalents, beginning of year	<u>\$ 53,964</u>	80,415
Cash and cash equivalents, end of period	\$ 136,511	\$ 119,338
Noncash investing and financing activities:		
Change in unrealized gains on investments	<u>\$ 95</u>	\$ 937
Cash paid during the period for:		
Taxes	\$ 54	\$ 5,581
Interest	\$ 25,929	\$ 16,671

See accompanying Notes to Unaudited Consolidated Financial Statements

## Note 1 - Nature of Business and Basis of Presentation

## Nature of operations:

Capital Bancorp, Inc. is a Maryland corporation and the bank holding company (the "Company") for Capital Bank, N.A. (the "Bank"). The Company's primary operations are conducted by the Bank, which operates branches in Rockville and Columbia, Maryland; Reston, Virginia; and the District of Columbia. The Bank is principally engaged in the business of investing in commercial, real estate, and credit card loans and attracting deposits. The Company originates residential mortgages for sale in the secondary market through Capital Bank Home Loans ("CBHL"), the Bank's residential mortgage banking arm, and issues credit cards through OpenSky™, a digitally-driven nationwide credit card platform providing secured, partially secured, and unsecured credit solutions.

The Company formed Church Street Capital, LLC ("Church Street Capital") in 2014 to provide short-term secured real estate financing to Washington, D.C. area investors and developers that may not meet all Bank credit criteria. At June 30, 2024, Church Street Capital had loans totaling \$7.1 million with a collectively assessed allowance for credit losses ("ACL") of \$184 thousand. Refer to Note 5 - "Portfolio Loans Receivable and Allowance for Credit Losses" to the "Notes to Unaudited Consolidated Financial Statements" for further discussion of the consolidated ACL.

In addition, the Company owns all of the stock of Capital Bancorp (MD) Statutory Trust I (the "Trust"). The Trust is a special purpose nonconsolidated entity organized for the sole purpose of issuing trust preferred securities.

#### Basis of presentation:

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with rules and regulations of the Securities and Exchange Commission ("SEC") and include the activity of the Company and its wholly-owned subsidiaries, the Bank and Church Street Capital. The statements do not include all of the information and footnotes required by GAAP for complete financial statements. All adjustments have been made which, in the opinion of management, are necessary for a fair presentation of the results for the interim periods presented. Such adjustments are all of a normal and recurring nature. All significant inter-company accounts and transactions have been eliminated in consolidation. The results of operations for the three and six months ended June 30, 2024 are not necessarily indicative of the results that may be expected for the full year. These unaudited interim consolidated financial statements should be read in conjunction with the Company's audited financial statements and the notes thereto as of December 31, 2023, included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2023.

The Company reports its activities as four business segments: commercial banking; mortgage lending; credit cards; and corporate activities. In determining the appropriateness of segment definition, the Company considers components of the business about which financial information is available and regularly evaluated relative to resource allocation and performance assessment.

### Significant accounting policies:

The preparation of consolidated financial statements in accordance with GAAP requires estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. The primary reference point for the estimates is on historical experience and assumptions believed to be reasonable regarding the value of certain assets and liabilities that are not readily available from other sources. Estimates are evaluated on an ongoing

## Note 1 - Nature of Business and Basis of Presentation (continued)

basis. Actual results may materially differ from these estimates under different assumptions or conditions. The Company's significant accounting policies are described in the "Notes to the Consolidated Financial Statements" included in our Annual Report on Form 10-K for the year ended December 31, 2023. There have been no changes to our significant accounting policies during the three and six months ended June 30, 2024.

## Recently issued accounting pronouncements:

In December 2023, the FASB issued Accounting Standards Update ("ASU") 2023-07, "Segment Reporting (Topic 280), Improvements to Reportable Segment Disclosures" ("ASU 2023-07"). ASU 2023-07 requires public entities to disclose significant segment expenses, an amount and description for other segment items, the title and position of the entity's chief operating decision maker ("CODM") and an explanation of how the CODM uses the reported measures of profit or loss to assess segment performance, and, on an interim basis, certain segment related disclosures that previously were required only on an annual basis. ASU 2023-07 also clarifies that entities with a single reportable segment are subject to both new and existing segment reporting requirements and that an entity is permitted to disclose multiple measures of segment profit or loss, provided that certain criteria are met. ASU 2023-07 is effective for the Company for fiscal years beginning after December 15, 2024, with early adoption permitted. The Company will update its segment related disclosures upon adoption.

In December 2023, the FASB issued Accounting Standards Update 2023-09, "Income Taxes (Topic 740), Improvements to Income Tax Disclosures" ("ASU 2023-09"). ASU 2023-09 requires public entities to disclose in their rate reconciliation table additional categories of information about federal, state and foreign income taxes and to provide more details about the reconciling items in some categories if items meet a quantitative threshold. ASU 2023-09 also requires all entities to disclose income taxes paid, net of refunds, disaggregated by federal, state and foreign taxes for annual periods and to disaggregate the information by jurisdiction based on quantitative thresholds, among other things. ASU 2023-09 is effective for the Company for fiscal years beginning after December 15, 2024 with early adoption permitted. The Company will update its income tax disclosures upon adoption.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

## **Reclassifications:**

Certain reclassifications have been made to amounts reported in prior periods to conform to the current period presentation. The reclassifications had no material effect on net income or total stockholders' equity.

## Subsequent events:

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Non-recognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date. For further information on a subsequent event related to the Company's quarterly dividend, refer to Note 10.



# Note 2 - Pending Acquisition

# Pending Acquisition of Integrated Financial Holdings, Inc.

On March 27, 2024, the Company and Integrated Financial Holdings, Inc., a North Carolina corporation ("IFHI"), entered into an Agreement and Plan of Merger and Reorganization (the "Merger Agreement"). The Merger Agreement provides that, upon the terms and conditions thereof, IFHI will merge with and into the Company (the "Merger"), with the Company continuing as the surviving corporation in the Merger. IFHI is a financial holding company based in Raleigh, North Carolina with total assets of approximately \$548 million at December 31, 2023. IFHI is the holding company for West Town Bank & Trust, an Illinois state-chartered bank. West Town Bank & Trust provides banking services through its full-service office located in the greater Chicago area and is a nationwide lender in government guaranteed lending. IFHI is also the parent company of Windsor Advantage, LLC, a loan service provider that offers community banks and credit unions with a comprehensive outsourced SBA 7(a) and USDA lending platform. IFHI is registered with and supervised by the Board of Governors of the Federal Reserve System ("Federal Reserve"). West Town Bank & Trust's primary regulators are the Illinois Department of Financial and Professional Regulation and the FDIC. Following the Merger, West Town Bank & Trust, will merge with and into the Bank, with the Bank as the surviving bank.

During the three and six months ended June 30, 2024, the Company incurred merger-related expenses related to the planned acquisition of IFHI totaling \$0.1 million and \$0.8 million, respectively. The Merger is expected to close in the fourth quarter of 2024 subject to the approval of the Office of the Comptroller of the Currency, shareholder approval and the satisfaction of customary closing conditions.

## Note 3 - Cash and Cash Equivalents

Cash and cash equivalents include cash and amounts due from banks, interest-bearing deposits and federal funds sold. The Bank is required by regulations to maintain an average cash reserve balance based on a percentage of deposits; however, on March 15, 2020, the Federal Reserve announced that, due to economic conditions, reserve requirement ratios for all depository institutions would be reduced to zero percent effective March 26, 2020. The reserve requirement is still at zero percent as of June 30, 2024.

## **Note 4 - Investment Securities**

The following table summarizes the amortized cost, fair value and allowance for credit losses of securities available for sale at June 30, 2024 and December 31, 2023, respectively, and the corresponding amounts of gross unrealized gains and losses recognized in accumulated other comprehensive income (loss):

# Note 4 - Investment Securities (continued)

(in thousands)							
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses			Allowance for Credit Losses	Fair Value
<u>June 30, 2024</u>	 						
U.S. Treasuries	\$ 145,932	\$ 18	\$	(12,087)	\$	_	\$ 133,863
Municipal	11,699	—		(2,435)		_	9,264
Corporate	5,000	_		(498)		_	4,502
Asset-backed securities	6,115	20		(18)		_	6,117
Mortgage-backed securities	56,426	3		(2,258)		_	54,171
Total	\$ 225,172	\$ 41	\$	(17,296)	\$		\$ 207,917
December 31, 2023							
U.S. Treasuries	\$ 161,420	\$ _	\$	(12,192)	\$	_	\$ 149,228
Municipal	11,699	4		(2,331)		—	9,372
Corporate	5,000	_		(587)		_	4,413
Asset-backed securities	7,069	13		(37)		_	7,045
Mortgage-backed securities	40,491	—		(2,220)		_	38,271
Total	\$ 225,679	\$ 17	\$	(17,367)	\$	_	\$ 208,329

There were no securities sold during the six months ended June 30, 2024 or the six months ended June 30, 2023. There was no ACL required on available for sale debt securities in an unrealized loss position at June 30, 2024 and December 31, 2023.

The amortized cost and fair value of debt securities are shown by contractual maturity. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are shown separately.

	June 30, 2024					December 31, 2023			
(in thousands)		Amortized Cost		Fair Value		Amortized Cost		Fair Value	
Within one year	\$	39,978	\$	39,296	\$	39,918	\$	39,294	
One to five years		86,159		78,190		101,688		93,218	
Five to ten years		29,802		25,188		26,215		22,511	
Beyond ten years		6,692		4,955		10,298		7,990	
Asset-backed securities <sup>(1)</sup>		6,115		6,117		7,069		7,045	
Mortgage-backed securities <sup>(1)</sup>		56,426		54,171		40,491		38,271	
Total	\$	225,172	\$	207,917	\$	225,679	\$	208,329	

(1) Asset-backed and Mortgage-backed securities are due in monthly installments.

There were no securities pledged at June 30, 2024 and December 31, 2023 to secure public deposits and repurchase agreements. Pledged securities at the Federal Reserve's Bank Term Funding Program ("BTFP") totaled \$170.7 million at December 31, 2023 with no securities pledged as of June 30, 2024 as the program ended during the first quarter 2024.

At June 30, 2024 and December 31, 2023, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of stockholders' equity.

# Note 4 - Investment Securities (continued)

The following table summarizes debt securities available for sale in an unrealized loss position for which an ACL has not been recorded at June 30, 2024 and December 31, 2023, aggregated by major security type and length of time in a continuous unrealized loss position:

	Less than 12 m		12 months 12 months			hs or longer			Total			
(in thousands)		Fair Value		Unrealized Losses		Fair Value		Unrealized Losses		Fair Value		Unrealized Losses
<u>June 30, 2024</u>												
U.S. Treasuries	\$	_	\$	_	\$	129,198	\$	(12,087)	\$	129,198	\$	(12,08
Municipal		896		(4)		8,368		(2,431)		9,264		(2,43
Corporate		—		_		4,502		(498)		4,502		(49
Asset-backed securities		_		_		4,375		(18)		4,375		(1
Mortgage-backed securities		22,450		(285)		27,289		(1,973)		49,739		(2,25
Total	\$	23,346	\$	(289)	\$	173,732	\$	(17,007)	\$	197,078	\$	(17,29
<u>December 31, 2023</u>												
U.S. Treasuries	\$	_	\$	_	\$	149,228	\$	(12,192)	\$	149,228	\$	(12,19
Municipal		_		_		8,473		(2,331)		8,473		(2,33
Corporate		_		_		4,413		(587)		4,413		(58
Asset-backed securities		_		—		5,154		(37)		5,154		(3
Mortgage-backed securities		6,057		(8)		32,214		(2,212)		38,271		(2,22
Total	\$	6,057	\$	(8)	\$	199,482	\$	(17,359)	\$	205,539	\$	(17,36

As of June 30, 2024, management determined the Company does not have the intent to sell, nor is it more likely than not that it will be required to sell, available for sale debt securities in an unrealized loss position at June 30, 2024 before it is able to recover the amortized cost basis. Further, management reviewed the Company's holdings as of June 30, 2024 and concluded there were no credit-related declines in fair value. Additional information related to the types of securities held at June 30, 2024, other than securities issued or guaranteed by U.S. Government entities or agencies including U.S. Treasuries and substantially all of the Company's mortgage-backed securities, is as follows:

Corporate Securities — There have been no payment defaults on any of the Company's holdings of corporate debt securities. There are five securities all of which are subordinated debt of other financial institutions with face amounts ranging from \$0.5 million to \$2 million.

*Municipal Securities* — All of the Company's holdings of municipal bonds were investment grade and there have been no payment defaults. Summary ratings information at June 30, 2024, based on the amortized cost basis and reflecting the lowest enhanced or underlying rating by Moody's, Standard & Poors or Fitch, is as follows: AAA - 82% of the portfolio; AA+ - 8%; AA - 10%.

Asset-backed Securities — There were three investment grade asset-backed securities, and there have been no payment defaults on these securities.

As such, it is deemed the above listed securities are not in an unrealized loss position due to credit-related issues and no further analysis is warranted as of June 30, 2024.

The following is a summary of the major categories of total loans outstanding:

	June 3	30, 2024	Decembe	December 31, 2023				
(in thousands)	 Amount	Percent	Amount	Percent				
Real estate:								
Residential	\$ 601,312	30 %	\$ 573,104	30 %				
Commercial	752,733	36 %	684,229	35 %				
Construction	294,489	15 %	290,108	15 %				
Commercial and Industrial	255,686	13 %	239,208	13 %				
Credit card, net of reserve <sup>(1)</sup>	122,217	6 %	123,331	7 %				
Other consumer	1,930	— %	950	— %				
Portfolio loans receivable, gross	2,028,367	100 %	1,910,930	100 %				
Deferred origination fees, net	(6,779)		(7,642)					
Allowance for credit losses	(30,832)		(28,610)					
Portfolio loans receivable, net	\$ 1,990,756		\$ 1,874,678					

 $\overline{\ensuremath{^{(1)}}}$  Credit card loans are presented net of reserve for interest and fees.

The following tables set forth the changes in the ACL and an allocation of the ACL by loan segment class for the three and six months ended June 30, 2024 and June 30, 2023.

(in thousands) <u>Three Months Ended June 30, 2024</u>	Beginning Balance	( Pi	Provision Release of rovision) for redit Losses	c	Charge-Offs		Recoveries	Ending Balance
Real estate:						-		
Residential	\$ 5,926	\$	482	\$	(409)	\$	—	\$ 5,99
Commercial	11,123		559		—		—	11,68
Construction	2,299		—		—		—	2,29
Commercial and Industrial	4,002		78		(4)		_	4,07
Credit card	5,990		2,290		(1,524)		2	6,75
Other consumer	10		8		—		—	
Total	\$ 29,350	\$	3,417	\$	(1,937)	\$	2	\$ 30,83
Six Months Ended June 30, 2024								
Real estate:								
Residential	\$ 5,518	\$	1,115	\$	(634)	\$	—	\$ 5,99
Commercial	10,316		1,366		_		_	11,68
Construction	2,271		28		—		—	2,29
Commercial and Industrial	4,406		(228)		(102)		_	4,07
Credit card	6,087		3,857		(3,292)		106	6,75
Other consumer	12		6		—		_	
Total	\$ 28,610	\$	6,144	\$	(4,028)	\$	106	\$ 30,83

# Capital Bancorp, Inc. and Subsidiaries Notes to Unaudited Consolidated Financial Statements

# Note 5 - Portfolio Loans Receivable and Allowance for Credit Losses (continued)

(in thousands) <u>Three Months Ended June 30, 2023</u>	Beginning Balance	P	Provision (Release of Provision) for Credit Losses	С	harge-Offs	Recoveries	Ending Balance
Real estate:							
Residential	\$ 5,408	\$	11	\$	_	\$ —	\$ 5,41
Commercial	8,931		314		_	—	9,24
Construction	1,753		115		_	—	1,8€
Commercial and Industrial	4,958		281		_	—	5,23
Credit card	5,151		2,139		(1,589)	6	5,7(
Other consumer	15		2		_	—	•
Total	\$ 26,216	\$	2,862	\$	(1,589)	\$ 6	\$ 27,49
Six Months Ended June 30, 2023							
Real estate:							
Residential	\$ 4,283	\$	1,136	\$		\$ —	\$ 5,41
Commercial	12,039		(1,851)		(943)	—	9,24
Construction	1,809		59		_	_	1,86
Commercial and Industrial	4,008		1,221		_	10	5,23
Credit card	5,033		3,957		(3,291)	8	5,7(
Other consumer	17		—		—	—	
Total	\$ 27,189	\$	4,522	\$	(4,234)	\$ 18	\$ 27,4§

# Capital Bancorp, Inc. and Subsidiaries Notes to Unaudited Consolidated Financial Statements

# Note 5 - Portfolio Loans Receivable and Allowance for Credit Losses (continued)

Past due loans, segregated by age and class of loans, as of June 30, 2024 and December 31, 2023 were as follows:

#### Portfolio Loans Past Due

(in thousands) June 30, 2024	Loans -59 Days ast Due	Loans )-89 Days Past Due	Loans 90 or More Days Past Due	lotal Past Due Loans	Current Loans	Total Portfolio Loans	Accruing oans 90 or More Days Past Due	I	Nonaccrual Loans
Real estate:									
Residential	\$ 1,596	\$ 210	\$ 5,910	\$ 7,716	\$ 593,596	\$ 601,312	\$ —	\$	5,897
Commercial	2,574	9,499	853	12,926	739,807	752,733	302		2,421
Construction	_	_	4,189	4,189	290,300	294,489	—		4,181
Commercial and Industrial	324	1,225	948	2,497	253,189	255,686	_		1,554
Credit card	7,626	5,657	718	14,001	108,216	122,217	718		_
Other consumer	_	_	_	_	1,930	1,930	—		_
Total	\$ 12,120	\$ 16,591	\$ 12,618	\$ 41,329	\$ 1,987,038	\$ 2,028,367	\$ 1,020	\$	14,053
December 31, 2023	Loans -59 Days ast Due	Loans 0-89 Days Past Due	Loans 90 or More Days Past Due	Fotal Past Due Loans	 Current Loans	 Total Portfolio Loans	Accruing Loans 90 or More Days Past Due		Nonaccrual Loans
Real estate:									
Residential	\$ 2,201	\$ 3,096	\$ 11,066	\$ 16,363	\$ 556,741	\$ 573,104	\$ 17	\$	11,398

Residential	\$ 2,201	\$ 3,096	\$ 11,066	\$ 16,363	\$ 556,741	\$ 573,104	\$ 17	\$ 11,398
Commercial	1,577	322	582	2,481	681,748	684,229	—	582
Construction	—	1,165	3,296	4,461	285,647	290,108	—	3,288
Commercial and Industrial	1,356	74	454	1,884	237,324	239,208	—	774
Credit card	7,767	6,877	519	15,163	108,168	123,331	519	—
Other consumer	—	—	—	—	950	950	—	
Total	\$ 12,901	\$ 11,534	\$ 15,917	\$ 40,352	\$ 1,870,578	\$ 1,910,930	\$ 536	\$ 16,042

There were \$2.8 million and \$8.1 million of loans secured by one-to-four family residential properties in the process of foreclosure as of June 30, 2024 and December 31, 2023, respectively.

The increase in loans 60-89 days past due at June 30, 2024 from December 31, 2023 includes a single owner-occupied commercial real estate loan relationship with a total outstanding exposure amount of \$11.6 million. The borrower fell behind in payments due to unexpected timing delays in the collection of outstanding receivables. Payments have resumed. The borrower remains actively engaged with the Company in resolving the past due status. Of the total outstanding exposure, \$3.9 million is now considered current.

The following presents the nonaccrual loans as of June 30, 2024 and December 31, 2023:

			June 3	80, 202	4		
(in thousands)		crual with No nce for Credit Loss	Nonaccrual with an Allowance for Credit Loss	Tot	al Nonaccrual Loans	on No	Recognized onaccrual oans
Real estate:							
Residential	\$	5,552	\$ 345	\$	5,897	\$	91
Commercial		2,039	382		2,421		30
Construction		4,181	_		4,181		256
Commercial and Industrial		1,172	382		1,554		108
Total	\$	12,944	\$ 1,109	\$	14,053	\$	485
			Decembe	er 31, 2	2023		
		crual with No nce for Credit Loss	Decembo Nonaccrual with an Allowance for Credit Loss		2023 al Nonaccrual Loans	on No	Recognized onaccrual oans
Real estate:		nce for Credit	Nonaccrual with an Allowance for Credit		al Nonaccrual	on No	onaccrual
Real estate: Residential		nce for Credit Loss	Nonaccrual with an Allowance for Credit		al Nonaccrual	on No	onaccrual
	Allowar	nce for Credit Loss	Nonaccrual with an Allowance for Credit Loss	Tot	al Nonaccrual Loans	on No	onaccrual oans
Residential	Allowar	Loss 11,152	Nonaccrual with an Allowance for Credit Loss \$ 246	Tot	al Nonaccrual Loans 11,398	on No	onaccrual oans 236
Residential Commercial	Allowar	11,152 582	Nonaccrual with an Allowance for Credit Loss \$ 246	Tot	al Nonaccrual Loans 11,398 582	on No	onaccrual oans 236 46

The Company has certain loans for which repayment is dependent upon the operation or sale of collateral, as the borrower is experiencing financial difficulty. The underlying collateral can vary based upon the type of loan. The following provides more detail about the types of collateral that secure collateral dependent loans:

- Residential real estate loans are primarily secured by owner-occupied primary residences and, to a lesser extent, investor-owned residences.
- Commercial real estate loans can be secured by either owner-occupied commercial real estate or non-owner occupied investment
  commercial real estate. Typically, owner-occupied commercial real estate loans are secured by office buildings, warehouses,
  manufacturing facilities and other commercial and industrial properties occupied by operating companies. Non-owner occupied
  commercial real estate loans are generally secured by office buildings and complexes, retail facilities, multifamily complexes, land under
  development, industrial properties, as well as other commercial or industrial real estate.
- Construction loans are typically secured by owner-occupied commercial real estate or non-owner occupied investment real estate. Typically, owner-occupied construction loans are secured by office buildings, warehouses, manufacturing facilities, and other commercial and industrial properties that are in process of construction. Non-owner occupied commercial construction loans are generally secured by office buildings and complexes, multi-family complexes, land under development, and other commercial and industrial real estate in process of construction.
- Commercial and industrial loans are generally secured by equipment, inventory, accounts receivable, and other commercial property.

### Collateral dependent loans amortized cost

(in thousands)	June 30, 2024		December 31, 2023
Real estate:			
Residential	\$5	578	\$ 11,152
Commercial	2	421	582
Construction	5	352	3,288
Commercial and Industrial		983	657
Total	\$ 14	334	\$ 15,679

Of the collateral dependent loans as of June 30, 2024, a specific reserve of \$345 thousand, \$382 thousand and \$218 thousand was assessed for residential real estate, commercial real estate and commercial and industrial loans, respectively. Of the collateral dependent loans as of December 31, 2023, a specific reserve of \$115 thousand was assessed for commercial and industrial loans.

The Company made 4 loan modifications on loans to borrowers experiencing financial difficulty during the three months ended June 30, 2024 as follows:

## Interest rate reduction

(in thousands)	ed Cost sis	% of Total Loan Type	Financial Effect
Real estate:	 		
Residential	\$ 760	0.199 %	Reduced contractual interest rate from 8.375% to 6.375%.
Residential - Home Equity	91	0.164 %	Reduced contractual interest rate from 10.49% to 6.375%.
Commercial and Industrial	117	0.046 %	Reduced contractual interest rate from 11.25% to 6.00%.
Total	\$ 968		

#### Term extension

(in thousands)	Amortized Cost Basis	% of Total Loan Type	Financial Effect
Real estate:			
Residential	\$ 760	0.199 %	Added 1 year to the life of the loan which reduced monthly payment amount for the borrower.
Residential - Home Equity	91	0.164 %	Added 22 years to the life of the loan which reduced monthly payment amount for the borrower.
Commercial and Industrial	113	0.044 %	Provided 6 months payment deferral to borrower through the Bank's standard deferral program. The 6 monthly payments were added to the end of the original loan term.
Total	\$ 964		

The Company did not make any modifications on loans to borrowers experiencing financial difficulty during the three and six months ended June 30, 2023.

# Credit quality indicators

As part of the ongoing monitoring of the credit quality of the Company's loan portfolio, management tracks certain credit quality indicators including trends related to the risk grade of loans, the level of classified loans, net charge-offs, nonperforming loans, and general economic conditions in the Company's market. From a credit risk standpoint, the Company utilizes a risk grading matrix to assign a risk grade to each of its loans. The classifications of loans reflect a judgment about the risk of expected credit loss associated with each loan. Credit quality indicators are reviewed and adjusted regularly to account for the

degree of risk and expected credit loss that the Company believes to be appropriate for each financial asset.

A description of the general characteristics of loans characterized as classified is as follows:

#### Pass

Loans characterized as pass includes loans graded exceptional, very good, good, satisfactory and pass/watch. The Company believes that there is a low likelihood of credit deterioration related to those loans that are considered pass.

#### Special mention

A special mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Company's credit position at some future date. Special mention loans are not adversely classified and do not expose the Company to sufficient risk to warrant adverse classification.

Borrowers may exhibit poor liquidity and leverage positions resulting from generally negative cash flow or negative trends in earnings. Access to alternative financing may be limited to finance companies for business borrowers and may be unavailable for commercial real estate borrowers.

#### Substandard

A substandard loan is inadequately protected by the current financial condition and paying capacity of the obligor or of the collateral pledged, if any. Substandard loans have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Borrowers may exhibit recent or unexpected unprofitable operations, an inadequate debt service coverage ratio, or marginal liquidity and capitalization. These loans require more intense supervision by Company management.

## Doubtful

A doubtful loan has all the weaknesses associated with a substandard loan with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

#### Ungraded

Ungraded loans represent credit card loans not included in the individual credit grading process due to the borrower type. The credit quality indicator for credit card loans is based on delinquency status of the borrower as of the date presented.

The following table presents the balances of classified loans based on the most recent credit quality indicator analysis. Classified loans include Special Mention, Substandard and Doubtful loans. Pass classified loans include loans graded exceptional, very good, good, satisfactory, and pass/watch. Credit card loans are ungraded as they are not individually graded. Charge-offs presented represent gross charge-offs recognized in the current period:

# Capital Bancorp, Inc. and Subsidiaries Notes to Unaudited Consolidated Financial Statements

# Note 5 - Portfolio Loans Receivable and Allowance for Credit Losses (continued)

June 30, 2024				Ter	m Loans by	Origi	nation Year								
(in thousands)		2024	2023		2022		2021		2020		Prior		Revolving		Total
Residential – Real estate															
Pass	\$	72,546	\$ 127,513	\$	126,053	\$	75,674	\$	73,756	\$	114,292	\$	_	\$	589,834
Special Mention		_	_		_		128		3,628		284		_		4,040
Substandard		_	_		_		808		_		6,630		_		7,438
Doubtful		—	—		—		_		_		—		—		_
Total		72,546	 127,513		126,053		76,610		77,384		121,206	-			601,312
Commercial – Real estate															
Pass		95,427	68,846		155,789		140,217		76,237		193,010		_		729,526
Special Mention		_	2,300		10,788		_		_		2,293		_		15,381
Substandard		_	_		7,275		_		_		551		_		7,826
Doubtful		_	_		_		_		_		_		_		_
Total		95,427	 71,146		173,852	-	140,217		76,237		195,854		_		752,733
Construction – Real estate															
Pass		35,838	147,361		55,234		27,403		14,775		9,028		_		289,639
Special Mention		_	661		_		_		_		_		_		661
Substandard		_	—		_		_		1,534		2,655		_		4,189
Doubtful		_	_		_		_		_		_		_		_
Total		35,838	 148,022		55,234		27,403		16,309		11,683		_		294,489
Commercial and Industrial															
Pass		41,926	67,373		62,325		26,581		6,956		44,685		_		249,846
Special Mention		258	_		532		_		2,337		42		_		3,169
Substandard		_	46		812		205		912		696		_		2,671
Doubtful		_	_		—		_		_		_		_		_
Total		42,184	67,419		63,669		26,786		10,205		45,423				255,686
Other consumer															
Pass		1,161	_		248		121		106		294				1,930
Special Mention		—	_		_		—		—		—		—		—
Substandard		_	_		_		_		_		_				_
Doubtful		—	_		_		—		—		—		—		—
Total		1,161	_		248		121		106		294		_		1,930
Credit card															
Ungraded		_	_		—		—		—		—		122,217		122,217
Portfolio loans receivable, gross	\$	247,156	\$ 414,100	\$	419,056	\$	271,137	\$	180,241	\$	374,460	\$	122,217	\$	2,028,367
			 			-		_				-		_	
June 30, 2024															
(in thousands)		2024	2023		2022		2021		2020		Prior		Revolving		Total
Gross Charge-Offs															
Residential	\$	_	\$ _	\$	_	\$	_	\$	-	\$	634	\$	—	\$	634
Commercial and Industrial		_	_		102		_		_		_		_		102
Credit card	_	_	 _				_			_		-	3,292		3,292
Total	\$	_	\$ _	\$	102	\$	_	\$	_	\$	634	\$	3,292	\$	4,028

# Capital Bancorp, Inc. and Subsidiaries Notes to Unaudited Consolidated Financial Statements

# Note 5 - Portfolio Loans Receivable and Allowance for Credit Losses (continued)

December 31, 2023				Ter	rm Loans by	Orig	ination Year								
(in thousands)	 2023		2022		2021		2020		2019		Prior		Revolving		Total
Residential – Real estate															
Pass	\$ 140,394	\$	137,362	\$	76,556	\$	76,938	\$	36,122	\$	88,055	\$	_	\$	555,427
Special Mention	—		_		134		3,670		1,176		288		_		5,268
Substandard	_		33		_		_		26		12,350		_		12,409
Doubtful	—		—		—		—		—		_				—
Total	 140,394		137,395		76,690		80,608		37,324		100,693		_		573,104
Commercial – Real estate															
Pass	62,095		185,776		145,756		68,748		96,238		116,347				674,960
Special Mention	—		6,897		—		—		805		985				8,687
Substandard	—		—		—		—		582		—				582
Doubtful	—		—		—		—		—		_				—
Total	 62,095		192,673		145,756		68,748		97,625		117,332				684,229
Construction – Real estate															
Pass	142,157		72,240		46,180		16,859		6,246		2,517		_		286,199
Special Mention	_		_		_		_		—		614				614
Substandard	_		_		_		1,254		597		1,444		_		3,295
Doubtful	—		—		—		—		—		_				—
Total	 142,157	-	72,240		46,180		18,113		6,843		4,575	-		-	290,108
Commercial and Industrial															
Pass	70,540		71,689		28,007		9,364		18,036		37,392		_		235,028
Special Mention	_		156		_		2,406		47		273		_		2,882
Substandard	30		814		211		_		42		201				1,298
Doubtful	—		—		—		—		—		_		_		—
Total	 70,570		72,659		28,218		11,770		18,125		37,866		_		239,208
Other consumer															
Pass	75		278		147		116		_		334		_		950
Special Mention	—		—		—		—		—		_				—
Substandard	_		_		_		_		_		_		_		_
Doubtful	—		—		—		—		—		_				—
Total	 75	-	278		147		116		_		334				950
Credit card															
Ungraded	_		_		_		_		_		_		123,331		123,331
Portfolio loans receivable, gross	\$ 415,291	\$	475,245	\$	296,991	\$	179,355	\$	159,917	\$	260,800	\$	123,331	\$	1,910,930
	 	-		_		-		_		_		-		-	
December 31, 2023															
(in thousands)	2023		2022		2021		2020		2019		Prior		Revolving		Total
Gross Charge-Offs															
Residential	\$ -	\$	-	\$	-	\$	-	\$	-	\$	670	\$	-	\$	670
Commercial	_		_				_		943		_		_		943
Commercial and Industrial	_		98		_		-		-		-		_		98
Credit card	 						_		_		_		7,076		7,076
Total	\$ _	\$	98	\$	—	\$	_	\$	943	\$	670	\$	7,076	\$	8,787

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Outstanding loan commitments were as follows:

(in thousands)	June 30, 2024	December 31, 2023
Unused lines of credit		
Real Estate:		
Residential	\$ 21,526	\$ 15,436
Residential - Home Equity	44,592	43,892
Commercial	34,905	20,424
Construction	111,585	98,777
Commercial and Industrial	70,170	42,751
Credit card <sup>(1)</sup>	125,619	114,882
Other consumer	312	310
Total	\$ 408,709	\$ 336,472
Letters of credit	\$ 4,633	\$ 4,641

(1) Outstanding loan commitments in the credit card portfolio include \$102.6 million and \$98.2 million in secured and partially secured balances as of June 30, 2024 and December 31, 2023, respectively.

Lines of credit are agreements to lend to a customer as long as there is no violation of any condition of the contract. Lines of credit generally have variable interest rates. Such lines do not represent future cash requirements because it is unlikely that all customers will, at any given time, draw upon their lines in full. Loan commitments generally have variable interest rates, fixed expiration dates, and may require payment of a fee.

The Company's maximum exposure to credit loss in the event of nonperformance by the customer is the contractual amount of the credit commitment. Loan commitments and lines of credit are generally made on the same terms, including with regard to collateral, as outstanding loans. Management is not aware of any accounting loss to be incurred by funding these loan commitments.

The Company maintains an estimated reserve for unfunded commitments and certain off-balance sheet items such as unfunded lines of credit, which is reflected in other liabilities, with increases or decreases in the reserve being charged to or released from operating expense. Activity for this account is as follows for the periods presented:

		Three mor	nths	ended		Six mon	hs	ended
(in thousands)	Ju	ne 30, 2024		June 30, 2023	June 30, 2024			June 30, 2023
Balance at beginning of period	\$	948	\$	888	\$	806	\$	1,682
Impact of adopting the CECL standard on January 1, 2023		_		—		_		(775)
Provision for (release of) credit losses on unfunded commitments		104		_		246		(19)
Balance at end of period	\$	1,052	\$	888	\$	1,052	\$	888

The Company makes representations and warranties that loans sold to investors meet the investors' program guidelines and that the information provided by the borrowers is accurate and complete. In the event of a default on a loan sold, the investor may have the right to make a claim for losses due to document deficiencies, program non-compliance, early payment default, and fraud or borrower misrepresentations.

The Company maintains a reserve for potential losses on mortgage loans sold, which is reflected in other liabilities, with changes being charged to or released from operating expense. Activity in this reserve is as follows for the periods presented:

		Three mor	ths en	ded	Six months ended				
(in thousands)	June	30, 2024	Ju	une 30, 2023		June 30, 2024		June 30, 2023	
Balance at beginning of period	\$	998	\$	1,179	\$	985	\$	1,174	
(Release of) provision for mortgage loan put-back reserve		(86)		3		(73)		8	
Balance at end of period	\$	912	\$	1,182	\$	912	\$	1,182	

## **Note 6 - Derivative Financial Instruments**

The Company may enter into interest rate lock commitments, which are commitments to originate loans whereby the interest rate on the loan is determined prior to funding and customers have locked into that interest rate as part of its mortgage banking activities. The Company then locks the loan and rate in with an investor and commits to deliver the loan if settlement occurs (Best Efforts). Certain loans under rate lock commitments are covered under forward sales contracts. Forward sales contracts are recorded at fair value with changes in fair value recorded in mortgage banking revenue. Interest rate lock commitments and commitments to deliver loans to investors are considered to be derivatives. The market value of interest rate lock commitments and best efforts contracts are not readily ascertainable with precision because they are not actively traded in stand-alone markets. The Company determines the fair value of rate lock commitments by estimating the fair value of the underlying asset, which is impacted by current interest rates and takes into consideration the probability that the rate lock commitments will close or will be funded.

The following table reports the commitment and fair value amounts on the outstanding derivatives:

(in thousands)	June 30, 2024	December 31, 2023	
Notional amount of open forward sales agreements	\$	4,500 \$	—
Fair value of open forward delivery sales agreements		21	—
Notional amount of interest rate lock commitments		3,314	—
Fair value of interest rate lock commitments		(1)	—

## Note 7 - Leases

The Company's primary leasing activities relate to certain real estate leases entered into in support of the Company's branch operations and back office operations. The Company leases four of its full service branches and four other locations for corporate/administration activities, operations, and loan production. All property leases under lease agreements have been designated as operating leases. The Company does not have leases designated as finance leases.

The Company determines if an arrangement is a lease at inception. Operating lease Right of Use ("ROU") assets are included in premises and equipment, and operating lease liabilities are included as other liabilities in the consolidated balance sheets. ROU assets represent the right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. As the Company's leases do not provide an implicit rate, the Company uses its incremental borrowing rate based on the information available at

# Note 7 - Leases (continued)

commencement date in determining the present value of lease payments. The historical weighted average discount rate was 4.42% at June 30, 2024 and 3.79% at December 31, 2023. The operating lease ROU asset also includes any lease pre-payments. The Company's lease terms may include options to extend or terminate the lease when it is reasonably certain that the Company will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term. The Company has lease agreements with lease and non-lease components, which the Company has elected to account for separately as the non-lease component amounts are readily determinable under most leases.

As of June 30, 2024, the Company's net lease ROU assets and related lease liabilities were \$3.9 million and \$4.4 million, respectively, compared to December 31, 2023 balances of \$3.6 million of ROU assets and \$3.8 million of lease liabilities, and have remaining terms ranging from one to nine years, including extension options that the Company is reasonably certain will be exercised. As of June 30, 2024, the Company had entered into a 62-month lease with a commencement date of July 1, 2024 for branch and general office usage use in Fort Lauderdale, FL with an estimated lease liability of \$0.2 million. The Company's lease information is summarized as follows:

(in thousands)	Ju	ne 30, 2024	Decemb	er 31, 2023
Lease Right of Use Asset:				
Lease asset	\$	7,278	\$	6,81
Less: Accumulated amortization		(3,358)		(3,22
Net lease asset	\$	3,920	\$	3,58
Lease Liability:				
Lease liability	\$	7,691		6,89
Less: Accumulated amortization		(3,272)		(3,10
Net lease liability	\$	4,419	\$	3,79

Future minimum payments for operating leases with initial or remaining terms of one year or more are as follows:

(in thousands)	June 30, 2024
Amounts due in:	
2024	\$ 5
2025	1,0
2026	1,0
2027	5
2028	3
2029 and thereafter	1,5
Total future lease payments	 5,1
Discount of cash flows	(7)
Present value of net future lease payments	\$ 4,4

## Note 8 - Fair Value

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 - Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date. This includes certain U.S. Treasury and other U.S. Government and government agency securities actively traded in over-the-counter markets.

Level 2 - Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 - Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

#### The Company used the following methods and significant assumptions to estimate fair value on a recurring basis:

Investment securities available for sale - The fair values for investment securities available for sale are provided by an independent pricing service and are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2), using matrix pricing. Matrix pricing, which is a mathematical technique commonly used to price debt securities that are not actively traded, values debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

Loans held for sale - The fair value of loans held for sale is determined using quoted prices for similar assets, adjusted for specific attributes of that loan (Level 2).

Derivative financial instruments - The fair values of derivatives are based on valuation models using observable market data as of the measurement date (Level 2). Our derivatives are traded in an over-the-counter market where quoted market prices are not always available. Therefore, the fair values of derivatives are determined using quantitative models that utilize multiple market inputs. The inputs will vary based on the type of derivative, but could include interest rates, prices and indices to generate continuous yield or pricing curves, prepayment rates, and volatility factors to value the position. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services.

# Note 8 - Fair Value (continued)

The Company has categorized its financial instruments measured at fair value on a recurring basis as of June 30, 2024 and December 31, 2023 as follows:

(in	thousands)
-----	------------

June 30, 2024	Total	Quoted Prices in Active Markets for entical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Une	Significant observable Inputs (Level 3)
Investment securities available for sale	 				
U.S. Treasuries	\$ 133,863	\$ 133,863	\$ —	\$	-
Municipal	9,264	-	9,264		-
Corporate	4,502	—	4,502		—
Asset-backed securities	6,117	-	6,117		-
Mortgage-backed securities	54,171	-	54,171		-
Total	\$ 207,917	\$ 133,863	\$ 74,054	\$	_
Loans held for sale	\$ 19,219	\$ _	\$ 19,219	\$	_
Derivative assets	\$ 21	\$ —	\$ 21	\$	
Derivative liabilities	\$ 1	\$ _	\$ 1	\$	
December 31, 2023					
Investment securities available for sale					
U.S. Treasuries	\$ 149,228	\$ 149,228	\$ _	\$	_
Municipal	9,372	-	9,372		_
Corporate	4,413	_	4,413		_
Asset-backed securities	7,045	_	7,045		_
Mortgage-backed securities	38,271	_	38,271		_
Total	\$ 208,329	\$ 149,228	\$ 59,101	\$	_
Loans held for sale	\$ 7,481	\$ —	\$ 7,481	\$	—
Derivative assets	\$ _	\$ _	\$ _	\$	_
Derivative liabilities	\$ _	\$ —	\$ 	\$	_

## Financial instruments recorded using FASB ASC 825-10

Under FASB ASC 825-10, the Company may elect to report most financial instruments and certain other items at fair value on an instrument-by-instrument basis with changes in fair value reported in net income. After the initial adoption, the election is made at the acquisition of an eligible financial asset, financial liability or firm commitment or when certain specified reconsideration events occur. The fair value election, with respect to an item, may not be revoked once an election is made.

The following table reflects the difference between the fair value carrying amount of loans held for sale, measured at fair value under FASB ASC 825-10, and the aggregate unpaid principal amount the Company is contractually entitled to receive at maturity:

#### Fair Value of Loans Held for Sale

(in thousands)	June	30, 2024	Decem	ber 31, 2023
Aggregate fair value	\$	19,219	\$	7,481
Contractual principal		15,559		5,168
Difference	\$	3,660	\$	2,313

# Note 8 - Fair Value (continued)

The Company has elected to account for loans held for sale at fair value to eliminate the mismatch that would occur by recording changes in market value on derivative instruments used to hedge loans held for sale while carrying the loans at the lower of cost or market. As of June 30, 2024 and December 31, 2023, there were no held for sale loans which were classified as nonaccrual.

# Fair value measurements on a nonrecurring basis

Individually evaluated loans - The Company has measured expected credit losses based on the fair value of the loan's collateral and discounted cash flow analysis, where appropriate. Fair value of the collateral is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values. As of June 30, 2024 and December 31, 2023, the fair values consist of loan balances of \$15.1 million and \$16.0 million, with specific reserves of \$1.1 million and \$422 thousand, respectively.

Foreclosed real estate - The Company's foreclosed real estate is measured at fair value less cost to sell. Fair value is determined based on offers and/or appraisals. Cost to sell the real estate is based on standard market factors. The Company categorizes its foreclosed real estate as Level 3. As of June 30, 2024 and December 31, 2023, there was no foreclosed real estate held by the Company.

The Company has categorized its financial instruments measured at fair value on a nonrecurring basis as of June 30, 2024 and December 31, 2023 as follows:

(in thousands)	June 30, 2024	December 31, 2023
Individually evaluated loans for credit loss, net		
Level 3 inputs	14,018	15,620
Total	\$ 14,018	15,620

The following table provides information describing the unobservable inputs used in Level 3 fair value measurements at June 30, 2024 and December 31, 2023:

## **Unobservable Inputs**

	Valuation Technique	Unobservable Inputs	Range of Inputs
Individually evaluated loans	Appraised Value/Discounted Cash Flows	Discounts to appraisals or cash flows for estimated holding and/or selling costs	0 to 25%

#### Fair value of financial instruments

Fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practical to estimate the value is based upon the characteristics of the instruments and relevant market information. Financial instruments include cash, evidence of ownership in an entity, or contracts that convey or impose on an entity the contractual right or obligation to either receive or deliver cash for another financial instrument.

The information used to determine fair value is highly subjective in nature and, therefore, the results are imprecise. Subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality, and interest rates, all of which are subject to change. Since the fair value is estimated as of the balance sheet date, the amounts that will actually be realized or paid upon settlement or maturity on these various instruments could be significantly different.

# Note 8 - Fair Value (continued)

As of June 30, 2024, the techniques used by the Company to estimate the exit price of the loan portfolio consists of similar procedures to those used as of December 31, 2023. The fair value of the Company's loan portfolio includes a credit risk assumption in the determination of the fair value of its loans. This credit risk assumption is intended to approximate the fair value that a market participant would realize in a hypothetical orderly transaction. The Company's loan portfolio is initially fair valued using a segmented approach. The Company divides its loan portfolio into the following categories: variable rate loans, individually analyzed loans, and all other loans. The results are then adjusted to account for credit risk as described above, and a further credit risk discount is applied through the use of a discounted cash flow model to compensate for illiquidity risk, based on certain assumptions included within the discounted cash flow model, primarily the use of discount rates that better capture inherent credit risk over the lifetime of a loan.

For variable-rate loans that reprice frequently and have no significant change in credit risk, fair values approximate carrying values. Fair values for impaired loans are estimated using discounted cash flow models or based on the fair value of the underlying collateral.

The fair value of cash and cash equivalents and investments in restricted stocks is the carrying amount. Restricted investments includes equity of the Federal Reserve and other banker's banks.

The fair value of noninterest-bearing deposits and securities sold under agreements to repurchase is the carrying amount.

The fair value of checking, savings, and money market deposits is the amount payable on demand at the reporting date. Fair value of fixed maturity term accounts and individual retirement accounts is estimated using rates currently offered for accounts of similar remaining maturities.

The fair value of certificates of deposit in other financial institutions is estimated based on interest rates currently offered for deposits of similar remaining maturities.

The fair value of borrowings is estimated by discounting the value of contractual cash flows using current market rates for borrowings with similar terms and remaining maturities.

The fair value of outstanding loan commitments, unused lines of credit, and letters of credit are not included in the table since the carrying value generally approximates fair value. These instruments generate fees that approximate those currently charged to originate similar commitments.

The table below presents the carrying amount, fair value, and placement in the fair value hierarchy of the Company's financial instruments.

# Capital Bancorp, Inc. and Subsidiaries Notes to Unaudited Consolidated Financial Statements

# Note 8 - Fair Value (continued)

		June 3	30, 20	December 31, 2023				
(in thousands)	Carr	Carrying Amount		Fair Value		Carrying Amount		Fair Value
Financial assets								
Level 1								
Cash and due from banks	\$	19,294	\$	19,294	\$	14,513	\$	14,513
Interest-bearing deposits at other financial institutions		117,160		117,160		39,044		39,044
Federal funds sold		57		57		407		407
Level 3								
Portfolio loans receivable, net	\$	1,990,756	\$	1,961,344	\$	1,874,678	\$	1,855,158
Restricted investments		4,930		4,930		4,353		4,353
Financial liabilities								
Level 1								
Noninterest-bearing deposits	\$	684,574	\$	684,574	\$	617,373	\$	617,373
Level 3								
Interest-bearing deposits	\$	1,415,854	\$	1,415,888	\$	1,278,623	\$	1,280,682
FHLB advances and other borrowed funds		44,062		41,745		49,062		46,634

## Note 9 - Segments

The Company's reportable segments represent business units with discrete financial information whose results are regularly reviewed by management. The four segments include Commercial Banking, Capital Bank Home Loans (the Company's mortgage loan division), OpenSky<sup>™</sup> (the Company's credit card division) and the Corporate Office.

Effective January 1, 2024, the Company allocated certain expenses previously recorded directly to the Commercial Bank segment to the other segments. These expenses are for shared services also consumed by OpenSky<sup>™</sup>, CBHL, and Corporate. The Company performs an allocation process based on several metrics the Company believes more accurately ascribe shared service overhead to each segment. The Company believes this reflects the cost of support for each segment that should be considered in assessing segment performance. Historical information has been recast to reflect financial information consistently with the 2024 presentation.

# Note 9 - Segments (continued)

The following schedule presents financial information for each reportable segment at June 30, 2024 and June 30, 2023.

## For the Three Months Ended June 30, 2024

(in thousands)	C	Commercial Bank	CBHL	OpenSky <sup>™</sup>		Corporate <sup>(2)</sup>	Eliminations		Consolidated
Interest income	\$	33,935	\$ 132	\$ 5 15,785	\$	824	\$ (61)	\$	50,615
Interest expense		13,312	83	_		224	(61)		13,558
Net interest income		20,623	 49	15,785		600	 _		37,057
Provision for credit losses		1,118	_	2,299		_	—		3,417
Provision for credit losses on unfunded commitments		104	_	_		_	_		104
Net interest income after provision		19,401	49	13,486		600	 _	_	33,536
Noninterest income		677	1,845	4,368		_	_		6,890
Noninterest expense <sup>(1)</sup>		12,209	2,500	13,775		1,009	—		29,493
Net income (loss) before taxes	\$	7,869	\$ (606)	\$ 6 4,079	\$	(409)	\$ —	\$	10,933
			 		-		 	_	
Total assets	\$	2,254,198	\$ 19,622	\$ 5 115,593	\$	288,872	\$ (239,702)	\$	2,438,583
For the Three Months Ended June 30, 2023									
Interest income	\$	28,742	\$ 111	\$ 5 15,168	\$	1,134	\$ (75)	\$	45,080
Interest expense		9,537	42	_		236	(75)		9,740
Net interest income		19,205	 69	15,168		898	 		35,340
Provision for credit losses		735		2,127		_	_		2,862
Net interest income after provision		18,470	 69	 13,041	-	898	 		32,478
Noninterest income		810	1,161	4,714		2	—		6,687
Noninterest expense <sup>(1)</sup>		11,675	2,322	15,118		477	_		29,592
Net income (loss) before taxes	\$	7,605	\$ (1,092)	\$ 6 2,637	\$	423	\$ _	\$	9,573
Total assets	\$	2,047,400	\$ 10,605	\$ 5 116,123	\$	260,309	\$ (206,571)	\$	2,227,866

(1) Noninterest expense includes \$6.3 million and \$5.9 million in data processing expense in the OpenSky<sup>™</sup> segment for the three months ended June 30, 2024 and 2023, respectively.
 (2) The Corporate segment invests idle cash in revenue producing assets including interest-bearing cash accounts, loan participations and other appropriate investments for the Company.

# Note 9 - Segments (continued)

#### For the Six Months Ended June 30, 2024

(in thousands)	C	ommercial Bank	CBHL	OpenSky <sup>™</sup>		Corporate <sup>(2)</sup>	Eliminations	Consolidated
Interest income	\$	66,464	\$ 215	\$ 30,706	\$	1,723	\$ (124)	\$ 98,984
Interest expense		26,466	124	_		453	(124)	26,919
Net interest income		39,998	 91	 30,706		1,270	 _	72,065
Provision for credit losses		2,227	_	3,858		59	_	6,144
Provision for credit losses on unfunded commitments		246	_	_		_	_	246
Net interest income after provision		37,525	 91	 26,848		1,211	_	65,675
Noninterest income		1,381	3,197	8,283		1	_	12,862
Noninterest expense <sup>(1)</sup>		24,468	4,605	27,374		2,533	_	58,980
Net income (loss) before taxes	\$	14,438	\$ (1,317)	\$ 7,757	\$	(1,321)	\$ —	\$ 19,557
Total assets	\$	2,254,198	\$ 19,622	\$ 115,593	\$	288,872	\$ (239,702)	\$ 2,438,583
For the Six Months Ended June 30, 2023								
Interest income	\$	55,042	\$ 188	\$ 31,298	\$	2,112	\$ (144)	\$ 88,496
Interest expense		18,276	72	_		465	(144)	18,669
Net interest income		36,766	 116	 31,298		1,647		 69,827
Provision for credit losses		574		3,948		_	_	4,522
Release of credit losses on unfunded		(19)		_		_	_	(19)
commitments		(19)						05 00 /
Net interest income after provision		36,211	 116	 27,350		1,647		65,324
		. ,	 116 2,488	 27,350 8,924	-	1,647 2	_	65,324 12,713
Net interest income after provision		36,211		 ,		1 -	-	
Net interest income after provision Noninterest income	\$	36,211 1,299	\$ 2,488	\$ 8,924	\$	2	\$ - - - -	\$ 12,713

<sup>(1)</sup> Noninterest expense includes \$12.5 million and \$11.9 million in data processing expense in OpenSky's<sup>10</sup> segment for the six months ended June 30, 2024 and 2023, respectively.
<sup>(2)</sup> The Corporate segment invests idle cash in revenue producing assets including interest-bearing cash accounts, loan participations and other appropriate investments for the Company.

## Note 10 - Subsequent Events

In July 2024, the Company's Board of Directors approved an increase in the quarterly dividend on the Company's common stock from \$0.08 per share to \$0.10 per share, or 25.0% higher than the prior quarter dividend reflecting the strength of earnings and capital position. The dividend is payable on August 21, 2024 to shareholders of record on August 5, 2024. The Company has increased its dividend each year since it first started paying dividends in 2021.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In this Quarterly Report on Form 10-Q, unless we state otherwise or the context otherwise requires, references to "we," "our," "us," "the Company" and "Capital" refer to Capital Bancorp, Inc. and its wholly owned subsidiaries, Capital Bank, N.A., which we sometimes refer to as "Capital Bank," "the Bank" or "our Bank," and Church Street Capital, LLC. "Church Street Capital" or "CSC" refer to our wholly-owned subsidiary, Church Street Capital, LLC.

This Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended as a review of significant factors affecting the Company's financial condition and results of operations for the periods indicated. This discussion and analysis should be read in conjunction with the accompanying unaudited consolidated financial statements and the related notes and the Company's Annual Report on Form 10-K for the year ended December 31, 2023. The results for the three and six months ended June 30, 2024 are not necessarily indicative of the results expected for the year ending December 31, 2024.

## PRIVATE SECURITIES LITIGATION REFORM ACT SAFE HARBOR STATEMENT

This Quarterly Report on Form 10-Q and oral statements made from time-to-time by our representatives contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 that are subject to risks and uncertainties. You should not place undue reliance on such statements because they are subject to numerous risks and uncertainties relating to our operations and the business environment in which we operate, all of which are difficult to predict and many of which are beyond our control. Forward-looking statements include information concerning our possible or assumed future results of operations, including descriptions of our business strategy, expectations, beliefs, projections, anticipated events or trends, growth prospects, financial performance, and similar expressions concerning matters that are not historical facts. These statements often include words such as "may," "believe," "expect," "anticipate," "potential," "opportunity," "intend," "endeavor," "plan," "estimate," "could," "project," "seek," "should," "will," or "would," or the negative of these words and phrases.

These forward-looking statements are subject to risks and uncertainties that could cause actual results, performance or achievements to differ materially from those projected. These risks and uncertainties, some of which are beyond our control, include, but are not limited to:

## **General Economic Conditions**

- economic conditions (including the interest rate environment, government economic and monetary policies, the strength of global financial markets and inflation/deflation) that impact the financial services industry as a whole and/or our business;
- adverse developments in the banking industry such as, for example, by high-profile bank failures and the potential impact of such developments on customer confidence, liquidity, and regulatory responses to these developments;
- the concentration of our business in the Washington, D.C. and Baltimore, Maryland metropolitan areas and the effect of changes in economic, political and environmental conditions on these markets;
- interest rate risk associated with our business, including sensitivity of our interest earning assets and interest-bearing liabilities to changes in interest rates, and the impact to our earnings from changes in interest rates;

- geopolitical conditions, including acts or threats of terrorism, actions taken by the U.S. or other governments in response to acts or threats of terrorism and/or military conflicts, including the ongoing wars in Ukraine and the Middle East, which could impact business and economic conditions in the U.S. and abroad;
- the impact of recent or future changes in the Federal Deposit Insurance Corporation ("FDIC") insurance assessment rate or the rules and regulations related to the calculation of the FDIC insurance assessment amount, including any special assessments;
- potential changes in federal policy and at regulatory agencies as a result of the upcoming 2024 presidential election;

## **General Business Operations**

- the effect of acquisitions we may make, such as our pending acquisition of Integrated Financial Holdings, Inc. ("IFHI"), including, without limitation, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions, and/or the failure to effectively integrate an acquisition target into our operations;
- risks related to the proposed merger with IFHI including, among others, (i) failure to complete the merger with IFHI or unexpected delays related to the merger or either party's inability to satisfy closing conditions required to complete the merger, (ii) certain restrictions during the pendency of the proposed merger with IFHI that may impact the parties' ability to pursue certain business opportunities or strategic transactions, (iii) diversion of management's attention from ongoing business operations and opportunities, (iv) cost savings and any revenue synergies from the merger may not be fully realized or may take longer than anticipated to be realized, (v) the integration of each party's management, personnel and operations will not be successfully achieved or may be materially delayed or will be more costly or difficult than expected, (vi) deposits attrition, customer or employee loss and/or revenue loss as a result of the proposed merger, and (vii) expenses related to the proposed merger being greater than expected;
- our ability to prudently manage our growth and execute our strategy;
- our plans to grow our commercial real estate and commercial business loan portfolios which may carry material risks of non-payment or other unfavorable consequences;
- adequacy of reserves, including our allowance for credit losses ("ACL");
- · deterioration of our asset quality;
- · risks associated with our residential mortgage banking business;
- risks associated with our OpenSky<sup>™</sup> credit card division, including compliance with applicable consumer finance and fraud prevention regulations;
- results of examinations of us by our regulators, including the possibility that our regulators may, among other things, require us to increase our allowance for credit losses or to write-down assets;
- · changes in the value of collateral securing our loans;
- our dependence on our management team and board of directors and changes in management and board composition;
- · liquidity and operations risks associated with our business;
- · our ability to maintain important customer deposit relationships and our reputation;



- · operational risks associated with our business;
- strategic acquisitions we may undertake to achieve our goals;
- the sufficiency of our capital, including sources of capital and the extent to which we may be required to raise additional capital to meet our goals;
- · fluctuations in the fair value of our investment securities;
- · potential exposure to fraud, negligence, computer theft and cyber-crime;
- cybersecurity threats and incidents and related potential costs and risks, including reputation, financial and litigation risks;
- · the adequacy of our risk management framework;
- our dependence on our information technology and telecommunications systems and the potential for any systems failures or interruptions;
- our dependence upon outside third parties for the processing and handling of our records and data;
- our ability to adapt to technological change;
- · our engagement in derivative transactions;
- · volatility and direction of market interest rates;
- increased competition in the financial services industry, particularly from regional and national institutions;
- · changes to state rent control laws, which may impact the credit quality of multifamily housing loans;
- our involvement from time to time in legal proceedings, examinations and remedial actions by regulators;
- changes in the laws, rules, regulations, interpretations or policies relating to financial institution, accounting, tax, trade, monetary and fiscal matters;
- · the financial soundness of other financial institutions;
- further government intervention in the U.S. financial system;
- climate change, including the enhanced regulatory, compliance, credit and reputational risks and costs associated therewith; and
- natural disasters and adverse weather, acts of terrorism, an outbreak of hostilities or other international or domestic calamities, and other matters beyond our control.

As you read and consider forward-looking statements, you should understand that these statements are not guarantees of performance or results. They involve risks, uncertainties and assumptions and can change as a result of many possible events or factors, not all of which are known to us or in our control. Although we believe that these forward-looking statements are based on reasonable assumptions, beliefs, and expectations, if a change occurs or our beliefs, assumptions or expectations were incorrect, our business, financial condition, liquidity and/or results of operations may vary materially from those expressed in our forward-looking statements. You should be aware that many factors could affect our actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements. These factors include those described under the heading "Risk

Factors" under Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2023 and those referenced herein and in other reports on file with the Securities and Exchange Commission ("SEC").

You should keep in mind that any forward-looking statement made by us speaks only as of the date on which we make it. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. We have no duty to, and do not intend to, and disclaim any obligation to, update or revise any industry information or forward-looking statements after the date on which they are made.

## **Critical Accounting Policies**

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States of America ("GAAP") and conform to general practices within the banking industry. The Company's financial position and results of operations are affected by management's application of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in the Company's consolidated financial position and/or results of operations. The Company evaluates its critical accounting estimates and assumptions on an ongoing basis and updates them, as deemed necessary. Management has discussed the Company's critical accounting policies and estimates with the Audit Committee of the Board of Directors of the Company.

The Company's accounting policies are fundamental to understanding the Company's consolidated financial position and consolidated results of operations. Accordingly, the Company's significant accounting policies are discussed in detail in Note 1 "Nature of Business and Basis of Presentation" in the "Notes to the Consolidated Financial Statements" contained in Item 8 "Financial Statements and Supplementary Data" of the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

#### Overview

We are Capital Bancorp, Inc., a bank holding company and a Maryland corporation incorporated in 1998, operating primarily through our wholly-owned subsidiary, Capital Bank, N.A., a commercial-focused community bank based in the Washington D.C. and Baltimore metropolitan areas. The Bank is headquartered in Rockville, Maryland, received its charter in 1999 and began operations the same year. We serve businesses, not-for-profit associations, entrepreneurs and others throughout the Washington, D.C. and Baltimore, Maryland metropolitan areas through four commercial bank branches, one mortgage office, and two loan production offices.

The Company currently operates three divisions: Commercial Banking, Capital Bank Home Loans, and OpenSky<sup>™</sup>. The Company reports its activities in four business segments: commercial banking; mortgage lending; credit cards; and corporate activities. In determining the appropriateness of segment definition, the Company considers components of the business about which financial information is available and regularly evaluated relative to resource allocation and performance assessment. The accompanying consolidated financial statements have been prepared in accordance with GAAP, and conform to general practices within the banking industry.

Our Commercial Banking division accounts for the majority of the Bank's total assets. Our commercial bankers endeavor to provide quality service, customized solutions and tailored advice to commercial clients in our operating markets, primarily in the Washington, D.C. and Baltimore metropolitan areas.

Our Capital Bank Home Loans ("CBHL") division originates conventional and government-guaranteed residential mortgage loans on a nationwide basis primarily for sale into the secondary market and, in certain circumstances, for the Bank's loan portfolio.

Our OpenSky<sup>™</sup> division provides secured, partially secured and unsecured credit cards on a nationwide basis to under-banked populations and those looking to rebuild their credit scores. OpenSky<sup>™</sup> cards operate on a digital and mobile enabled platform with almost all marketing and application procedures being conducted through website and mobile applications. For the secured credit card, a deposit equal to the full credit limit of the card is made, upon account opening, into a noninterest-bearing demand account with the Bank and the deposit is required to be maintained throughout the life of the card. Using our proprietary scoring model, which considers credit score and repayment history (typically a minimum of six months of on-time repayments, but ultimately determined on a case-by-case basis), OpenSky<sup>™</sup> also offers certain existing customers an unsecured line supplementary to their secured line of credit.

## Capital

As of June 30, 2024, the Bank was in compliance with all applicable regulatory capital requirements to which it was subject, and the Bank was classified as "well capitalized" for purposes of the prompt corrective action regulations. There are no conditions or events since that notification that management believes would change the Bank's classification. We closely monitor our capital position and intend to take appropriate steps to ensure that our level of capital remains strong.

#### Pending Acquisition of Integrated Financial Holdings, Inc.

On March 27, 2024, the Company entered into an Agreement and Plan of Merger and Reorganization (the "Merger Agreement") with IFHI, pursuant to which IFHI will merge with and into the Company (the "Merger"), with the Company surviving the Merger. Following the Merger, IFHI's wholly-owned bank subsidiary, West Town Bank & Trust, will be merged with and into Capital Bank, with Capital Bank as the surviving institution. West Town Bank & Trust provides banking services through its full-service office located in North Riverside, Illinois and is a nationwide lender in government guaranteed lending across both U.S. Department of Agriculture ("USDA") and U.S. Small Business Administration ("SBA") government guaranteed lending. IFHI is also the parent company of Windsor Advantage, LLC, a loan service provider that offers community banks and credit unions with a comprehensive outsourced SBA 7(a) and USDA lending platform.

In accordance with the terms of the Merger Agreement, IFHI's shareholders will have the right to receive (i) 1.115 shares of the Company's common stock, and (ii) subject to certain adjustments, \$5.36 in cash, as well as cash in lieu of fractional shares of the Company's common stock.

On July 9, 2024, the Company received regulatory approval from the Federal Reserve Bank of Richmond, acting on delegated authority from the Board of Governors of the Federal Reserve System for the Merger. Closing of the transaction, which is expected to occur in the fourth quarter of 2024, is contingent upon shareholder approval and approval of the Office of the Comptroller of the Currency, along with the satisfaction of other customary closing conditions. IFHI is headquartered in Raleigh, North Carolina with \$548 million in total assets, \$400 million in gross loans and \$436 million in total deposits as of December 31, 2023. IFHI operates one banking office located in North Riverside, Illinois.

# **Results of Operations**

## **Non-GAAP Financial Measures**

This document contains non-GAAP financial measures denoted throughout our MD&A by reference to "non-GAAP." We believe these non-GAAP financial measures provide useful information to investors

because they are used by management to evaluate our operating performance and make day-to-day operating decisions. In addition, we believe our non-GAAP results in any given reporting period reflect our on-going financial performance in that period and, accordingly, are useful to consider in addition to our GAAP financial results. We further believe the presentation of non-GAAP results increases comparability of period-to-period results.

Other companies may use similarly titled non-GAAP financial measures that may be calculated differently from the way we calculate such measures. Accordingly, our non-GAAP financial measures may not be comparable to similar measures used by such companies. We caution investors not to place undue reliance on such non-GAAP financial measures, but to consider them with the most directly comparable GAAP measures. Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation or as a substitute for our results reported under GAAP.

For more information on the computation of non-GAAP financial measures, see "Non-GAAP Financial Measures and Reconciliations."

#### Net Income

The following table sets forth the principal components of net income for the periods indicated.

	Three Months Ended June 30,					
		2024	2023	% Change		
(in thousands)						
Interest income	\$	50,615	\$ 45,080	12.3		
Interest expense		13,558	9,740	39.2		
Net interest income		37,057	35,340	4.9		
Provision for credit losses		3,417	2,862	19.4		
Provision for credit losses on unfunded commitments		104	_			
Net interest income after provision		33,536	32,478	3.3		
Noninterest income		6,890	6,687	3.0		
Noninterest expenses		29,493	29,592	(0.3)		
Net income before income taxes		10,933	9,573	14.2		
Income tax expense		2,728	2,255	21.0		
Net income	\$	8,205	\$ 7,318	12.1		

Net income for the three months ended June 30, 2024 was \$8.2 million, compared to net income of \$7.3 million for the same period in 2023, a 12.1% increase. Net income, as adjusted to exclude the impact of merger-related expenses (non-GAAP, excluding merger-related expenses), was \$8.3 million for the three months ended June 30, 2024. Net interest income increased by \$1.7 million, or 4.9%, to \$37.1 million when comparing the three months ended June 30, 2024 to the three months ended June 30, 2023, primarily due to increased average balances of \$190.0 million in portfolio loans partially offset by significant increases in the cost of funding. For more information on the computation of non-GAAP financial measures, see "Non-GAAP Financial Measures and Reconciliations."

The provision for credit losses for the three months ended June 30, 2024 was \$3.4 million, an increase of \$0.6 million from the same period in 2023. Net charge-offs for the three months ended June 30, 2024 were \$1.9 million, or 0.39% on an annualized basis of average portfolio loans, compared to \$1.6 million, or 0.35% on an annualized basis of average loans for the same period in 2023. Of the \$1.9 million in net charge-offs during the quarter, \$0.9 million related to secured and partially secured cards in the credit card portfolio and \$0.6 million related to unsecured cards.

For the three months ended June 30, 2024, noninterest income of \$6.9 million increased \$0.2 million, or 3.0%, from the same period in 2023. Credit card fees of \$4.3 million decreased \$0.4 million primarily

#### related to lower interchange and other fee income.

Noninterest expense was \$29.5 million for the three months ended June 30, 2024, as compared to \$29.6 million for the three months ended June 30, 2023. The change includes decreases in professional fees of \$0.8 million, advertising expenses of \$0.6 million, operational losses of \$0.4 million and loan processing expenses of \$0.2 million. Offsetting increases include salaries and employee benefits expenses of \$1.1 million, occupancy and equipment expenses of \$0.3 million, data processing expense of \$0.2 million, other operating expense of \$0.2 million and merger-related expenses of \$0.1 million.

	Six Mor	nths Ended June 30,	
	 2024	2023	% Change
(in thousands)			
Interest income	\$ 98,984 \$	88,496	11.9
Interest expense	26,919	18,669	44.2
Net interest income	 72,065	69,827	3.2
Provision for credit losses	6,144	4,522	35.9
Provision for (release of) credit losses on unfunded commitments	246	(19)	
Net interest income after provision	65,675	65,324	0.5
Noninterest income	12,862	12,713	1.2
Noninterest expenses	58,980	55,814	5.7
Net income before income taxes	 19,557	22,223	(12.0
Income tax expense	4,790	5,170	(7.4
Net income	\$ 14,767 \$	17,053	(13.4

Net income for the six months ended June 30, 2024 was \$14.8 million, compared to net income of \$17.1 million for the same period in 2023, a 13.4% decrease. Net interest income increased \$2.2 million, or 3.2%, to \$72.1 million when comparing the six months ended June 30, 2024 to the six months ended June 30, 2023, primarily due to increased average balances of \$182.2 million in portfolio loans combined with an 11 basis point increase in the yield on portfolio loans, offset by increases in the cost of funding.

The provision for credit losses for the six months ended June 30, 2024 was \$6.1 million, an increase of \$1.6 million, or 35.9%, from the provision for credit losses for the six months ended June 30, 2023, attributable primarily to portfolio loan growth and specific reserves of \$1.1 million for collateral dependent loans at June 30, 2024 as compared to \$0.3 million at June 30, 2023.

For the six months ended June 30, 2024, noninterest income was \$12.9 million, an increase of \$0.2 million, or 1.2%, from \$12.7 million in the prior year period. Mortgage banking revenue of \$3.4 million increased \$1.0 million due to an increase in home loan sales while credit card fees of \$8.2 million declined \$0.7 million as the number of open customer accounts declined to 537,734 at June 30, 2024 from 540,058 at June 30, 2023, which resulted in lower interchange and other fee income recognized compared to the prior year.

Noninterest expense was \$59.0 million for the six months ended June 30, 2024, as compared to \$55.8 million for the six months ended June 30, 2023, an increase of \$3.2 million, or 5.7%. The change includes increases in salaries and employee benefits expenses of \$1.5 million, or 6.0%, advertising expenses of \$0.9 million, merger-related expenses of \$0.8 million, occupancy and equipment expenses of \$0.7 million and other operating expenses of \$0.7 million partially offset by a decrease in professional fees of \$1.3 million.

#### Net Interest Income and Net Margin Analysis

Net interest income is the difference between interest income on earning assets and the cost of funds supporting those assets. Interest earning assets are composed primarily of loans, loans held for sale,



investment securities, and interest-bearing deposits with banks. The cost of funds represents interest expense on deposits and borrowings, which consist of federal funds purchased, advances from the Federal Home Loan Bank ("FHLB") and subordinated notes. Noninterest-bearing deposits and capital also provide sources of funding.

We analyze our ability to maximize income generated from interest earning assets and control the interest expenses associated with our liabilities, measured as net interest income, through our net interest margin and net interest spread. Net interest margin is a ratio calculated as net interest income annualized divided by average interest earning assets for the same period. Net interest spread is the difference between average interest rates earned on interest earning assets and average interest rates paid on interest-bearing liabilities.

Changes in market interest rates and the interest rates we earn on interest earning assets or pay on interest-bearing liabilities, as well as in the volume and mix of interest earning assets, interest-bearing and noninterest-bearing liabilities and stockholders' equity, are usually the largest drivers of periodic changes in net interest income, net interest margin and net interest spread. Fluctuations in market interest rates are driven by many factors, including governmental monetary policies, inflation, deflation, macroeconomic developments, changes in unemployment, the money supply, political and international conditions and conditions in domestic and foreign financial markets. Periodic changes in the volume and types of loans in our loan portfolio are affected by, among other factors, economic and competitive conditions in the Washington, D.C. and Baltimore metropolitan areas, as well as developments affecting the real estate, technology, government services, hospitality and tourism and financial services sectors within our target markets and throughout the Washington, D.C. and Baltimore metropolitan areas in these factors by using effective asset-liability management techniques is critical to maintaining the stability of net interest income and net interest margin.

The table below presents the average balances and weighted average rates of the major categories of the Company's assets, liabilities, and stockholders' equity for the three and six months ended June 30, 2024 and 2023. Weighted average yields are derived by dividing annualized income by the average balance of the related assets, and weighted average rates are derived by dividing annualized expense by the average balance of the related liabilities, for the periods shown. Average outstanding balances are derived by utilizing average daily balances for the time period shown. The weighted average yields and rates include amortization of fees, costs, premiums and discounts, which are considered adjustments to yield/rates. Weighted average yields on tax-exempt securities are not calculated on a fully taxable equivalent basis.

# AVERAGE BALANCE SHEET AND NET INTEREST ANALYSIS

					Three Months	Ende	d June 30,						
			2024	4		2023							
	Ou	Average tstanding Balance	Interest Expe		Average Yield/ Rate <sup>(1)</sup>	Average Outstanding Balance			rest Income/ Expense	Average Yield/ Rate <sup>(1)</sup>			
(\$ in thousands)									·				
Assets													
Interest earning assets:													
Interest-bearing deposits	\$	77,069	\$	937	4.89 %	\$	66,401	\$	733	4.43 %			
Federal funds sold		56		1	7.18		1,638		20	4.90			
Investment securities		223,973		1,308	2.35		255,057		1,266	1.99			
Restricted investments		5,435		94	6.96		4,185		71	6.80			
Loans held for sale		7,907		132	6.71		7,047		111	6.32			
Portfolio loans receivable <sup>(2)(3)</sup>		1,992,630		48,143	9.72		1,802,608		42,879	9.54			
Total interest earning assets		2,307,070		50,615	8.82		2,136,936		45,080	8.46			
Noninterest earning assets		46,798					47,415						
Total assets	\$	2,353,868				\$	2,184,351						
Liabilities and Stockholders' Equity Interest-bearing liabilities:													
Interest-bearing demand accounts	\$	216,247	\$	148	0.28 %	\$	207,264	\$	67	0.13 %			
Savings		4,409		1	0.09		5,822		2	0.14			
Money market accounts		671,240		7,032	4.21		625,515		5,411	3.47			
Time deposits		465,822		5,869	5.07		366,421		3,929	4.30			
Borrowed funds		54,863		508	3.72		43,183		331	3.07			
Total interest-bearing liabilities		1,412,581		13,558	3.86		1,248,205		9,740	3.13			
Noninterest-bearing liabilities:													
Noninterest-bearing liabilities		24,844					21,104						
Noninterest-bearing deposits		653,018					676,358						
Stockholders' equity		263,425					238,684						
Total liabilities and stockholders' equity	\$	2,353,868				\$	2,184,351						
Net interest spread					4.96 %					5.33 %			
Net interest income			\$	37,057				\$	35,340				
Net interest margin <sup>(4)</sup>					6.46 %			_		6.63 %			

Annualized. Includes nonaccrual loans.

(3)

For the three months ended June 30, 2024 and 2023, collectively, portfolio loans yield excluding credit card loans was 7.04% and 6.65%, respectively. For the three months ended June 30, 2024 and 2023, collectively, credit card loans accounted for 246 and 257 basis points of the reported net interest margin, respectively. (4)

The net interest margin decreased 17 basis points to 6.46% for the three months ended June 30, 2024 from the same period in 2023 as the increase in the cost of deposits, including money market accounts and time deposits, outpaced the increase in portfolio loan yields, including credit card loans. Net interest margin, excluding credit card loans, decreased to 4.00% for the three months ended June 30, 2024, compared to 4.06% for the same period in 2023. For more information on the computation of non-GAAP financial measures, see "Non-GAAP Financial Measures and Reconciliations."

For the three months ended June 30, 2024, average interest earning assets increased \$170.1 million, or 8.0%, to \$2.3 billion as compared to the same period in 2023, and the average yield on interest earning assets increased to 8.82%, a 36 basis point increase from 8.46%. Compared to the same period in the

prior year, average interest-bearing liabilities increased \$164.4 million, or 13.2%, and the average cost of interest-bearing liabilities increased to 3.86%, a 73 basis point increase from 3.13%.

AVERAGE BALANCE SHEET	AND NET INTEREST ANALYSIS
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					Six Months E	nded	June 30,					
			20	24		2023						
	Οι	Average Itstanding Balance		st Income/ pense	Average Yield/ Rate <sup>(1)</sup>	Average Outstanding Balance		Inte	erest Income/ Expense	Average Yield/ Rate <sup>(1)</sup>		
(\$ in thousands)												
Assets												
Interest earning assets:												
Interest-bearing deposits	\$	80,800	\$	1,986	4.94 %	\$	64,494	\$	1,348	4.21 %		
Federal funds sold		56		2	7.18		1,845		38	4.15		
Investment securities		228,602		2,559	2.25		264,817		2,643	2.01		
Restricted investments		5,018		171	6.85		5,757		201	7.04		
Loans held for sale		6,390		215	6.77		5,878		188	6.45		
Portfolio loans receivable <sup>(2)(3)</sup>		1,960,001		94,051	9.65		1,777,762		84,078	9.54		
Total interest earning assets		2,280,867		98,984	8.73		2,120,553		88,496	8.42		
Noninterest earning assets		45,684					43,858					
Total assets	\$	2,326,551				\$	2,164,411					
Liabilities and Stockholders' Equity												
Interest-bearing liabilities:												
Interest-bearing demand accounts	\$	199,732	\$	258	0.26 %	\$	196.782	\$	137	0.14 %		
Savings		4,625		2	0.09	•	6,160		3	0.10		
Money market accounts		676,827		14,168	4.21		615,247		9,998	3.28		
Time deposits		457,892		11,455	5.03		343,065		7,025	4.13		
Borrowed funds		56,913		1,036	3.66		80,573		1,506	3.77		
Total interest-bearing liabilities		1,395,989		26,919	3.88		1,241,827		18,669	3.03		
Noninterest-bearing liabilities:		,,					, ,-					
Noninterest-bearing liabilities		24,332					21,726					
Noninterest-bearing deposits		645,071					665,253					
Stockholders' equity		261,159					235,605					
Total liabilities and stockholders' equity	\$	2,326,551				\$	2,164,411					
Net interest spread					4.85 %					5.39 %		
Net interest income			\$	72,065				\$	69,827			
Net interest margin <sup>(4)</sup>			<u> </u>	,	6.35 %			<u> </u>		6.64 %		
iver interest margin?"					0.00 /0				-	0.04 /0		

Annualized. Includes nonaccrual loans.

(1) (2) (3) (4) For the six months ended June 30, 2024 and 2023, collectively, portfolio loans yield excluding credit card loans was 7.00% and 6.48%, respectively. For the six months ended June 30, 2024 and 2023, collectively, credit card loans accounted for 242 and 270 basis points of the reported net interest margin, respectively.

The net interest margin decreased 29 basis points to 6.35% for the six months ended June 30, 2024 from the same period in 2023. Net interest margin, excluding credit card loans, was 3.93% for the six months ended June 30, 2024, compared to 3.94% for the same period in 2023. For more information on the computation of non-GAAP financial measures, see "Non-GAAP Financial Measures and Reconciliations."

For the six months ended June 30, 2024, average interest earning assets increased \$160.3 million, or 7.6%, to \$2.3 billion as compared to the same period in 2023, and the average yield on interest earning assets increased 31 basis points. Compared to the same period in the prior year, average interest-bearing liabilities increased \$154.2 million, or 12.4%, while the average cost of interest-bearing liabilities increased 85 basis points to 3.88% from 3.03%.

The rate/volume table below presents the composition of the change in net interest income for the periods indicated, as allocated between the change in net interest income due to changes in the volume of average earning assets and interest-bearing liabilities, and the changes in net interest income due to changes in interest rates.

# **RATE/VOLUME ANALYSIS OF NET INTEREST INCOME**

		Three Mo		Ended June mpared to		Six Months Ended June 30, 2024 Compared to										
		June 30, 2023								June 30, 2023						
		Change Due To														
(in thousands)		Volume		Rate		Interest Variance		Volume	Rate			Interest ∕arianc∉				
Interest Income:																
Interest-bearing deposits	\$	128	\$	76	\$	204	\$	404	\$	234	\$	6				
Federal funds sold		(28)		9		(19)		(64)		28		(;				
Investment securities available for sale		(182)		224		42		(400)		316		()				
Restricted investments		21		2		23		(25)		(5)		(;				
Loans held for sale		14		7		21		18		9						
Portfolio loans receivable excluding credit card loans		3,236		1,641		4,877		6,634		4,304		10,9				
Credit card loans		98		289		387		(532)		(433)		(9)				
Total interest income		3,287		2,248		5,535		6,035		4,453		10,4				
Interest Expense:																
Interest-bearing demand accounts		6		75		81		4		117		1				
Savings		—		(1)		(1)		(1)		—						
Money market accounts		479		1,142		1,621		1,289		2,881		4,1				
Time deposits		1,238		702		1,940		2,895		1,535		4,4				
Borrowed funds		107		70		177		(426)		(44)		(4				
Total interest expense		1,830		1,988		3,818		3,761		4,489		8,2				
Net interest income	\$	1,457	\$	260	\$	1,717	\$	2,274	\$	(36)	\$	2,2				

Total interest income was impacted by the effect of growth in average portfolio loan balances and increases in market interest rates when comparing the three months ended June 30, 2024 to the same period in 2023. The loan portfolio, excluding credit cards, continued to experience growth through the three months ended June 30, 2024, which contributed an additional \$4.9 million in interest income. Total interest expense was impacted by growth in average balances of time deposits and money market accounts contributed an additional \$1.2 million and \$0.5 million in interest expense and increased rates on time deposits and money market accounts, which contributed an additional \$0.7 million and \$1.1 million of interest expense.

When comparing the six months ended June 30, 2024 to the same period in 2023, the greatest positive impact to total interest income was the effect of growth in average portfolio loan balances and increases in market interest rates. The loan portfolio, excluding credit cards, contributed \$6.6 million in interest income from volume and \$4.3 million in interest income from an increase in market interest rates for the six months ended June 30, 2024 compared to the same period in the prior year. Total interest

expense was impacted by growth in average balances of time deposits and money market accounts contributing \$2.9 million and \$1.3 million in interest expense and increased rates on time deposits and money market accounts, which contributed an additional \$1.5 million and \$2.9 million of interest expense.

#### Provision for Credit Losses

The provision for credit losses represents the amount of expense charged to current earnings to fund the ACL. The amount for credit losses is based on many factors which reflect management's assessment of the risk in the loan portfolio. Those factors include historical losses, forecasted cash flows, economic conditions and trends, the value and adequacy of collateral, volume and mix of the portfolio, performance of the portfolio, and internal loan processes of the Company and Bank. For a description of the factors taken into account by our management in determining the ACL, see Note 1 "Nature of Business and Basis of Presentation" to the "Notes to Unaudited Consolidated Financial Statements."

For the three months ended June 30, 2024, the provision for credit losses was \$3.4 million, an increase of \$0.6 million from the same period in 2023. Net charge-offs for the three months ended June 30, 2024 were \$1.9 million, or 0.39% on an annualized basis of average portfolio loans, compared to \$1.6 million, or 0.35% on an annualized basis of average portfolio loans for the same period in 2023. Of the \$1.9 million in net charge-offs during the quarter, \$0.9 million related to secured and partially secured cards in the credit card portfolio and \$0.6 million related to unsecured cards.

For the six months ended June 30, 2024, the provision for credit losses was \$6.1 million, an increase of \$1.6 million from the same period in 2023, attributable primarily to portfolio loan growth and specific reserves of \$1.1 million for collateral dependent loans at June 30, 2024, as compared to \$0.3 million at June 30, 2023. Net charge-offs for the six months ended June 30, 2024 were \$3.9 million, or 0.40% on an annualized basis of average portfolio loans, compared to \$4.2 million, or 0.48% on an annualized basis of average portfolio loans, for the same period in 2023. The \$3.9 million in net charge-offs during the six months ended June 30, 2024 was comprised primarily of credit card portfolio net charge-offs, with \$2.1 million related to secured and partially secured cards while \$1.1 million was related to unsecured cards.

Although the majority of OpenSky<sup>™</sup> credit cards are secured, losses may occur. Some losses result from identity fraud, payment fraud and funding fraud. In addition, losses are sometimes incurred when customers exceed established credit limits as a consequence of certain VISA membership policies that allow cardholders to incur certain charges, such as, for example, rental car charges, gas station charges and hotel deposits, that may exceed card limits. Finally, losses to our credit card portfolio may arise if cardholders cease to maintain the account in good standing with timely payments.

The ACL as a percent of portfolio loans was 1.53% at June 30, 2024 as compared to 1.50% at December 31, 2023. The maintenance of a high-quality loan portfolio, with an adequate allowance for expected credit losses, will continue to be a primary objective for the Company. See additional discussion regarding the Company's ACL and reserve for unfunded commitments credit exposures at June 30, 2024 in "Financial Condition - Allowance for Credit Losses."

# Noninterest Income

Our primary sources of recurring noninterest income are credit card fees, such as interchange fees and statement fees, and mortgage banking revenue. Noninterest income does not include (i) loan origination fees to the extent they exceed the direct loan origination costs, which are generally recognized over the life of the related loan as an adjustment to yield using the interest method or (ii) annual, renewal and late fees related to our credit card portfolio, which are generally recognized over the twelve month life of the related loan as an adjustment to yield using the interest method as an adjustment to yield using the interest method.



The following table presents, for the periods indicated, the major categories of noninterest income:

	Thre	e Mo	nths Ended J	Six Months Ended June 30,							
	 2024		2023	% Change		2024	2023		% Change		
(in thousands)											
Noninterest income:											
Service charges on deposit accounts	\$ 200	\$	245	(18.4)%	\$	407	\$	474	(14.1		
Credit card fees	4,330		4,706	(8.0)		8,211		8,916	(7.9		
Mortgage banking revenue	1,990		1,332	49.4		3,443		2,487	38.4		
Other income	370		404	(8.4)		801		836	(4.2		
Total noninterest income	\$ 6,890	\$	6,687	3.0 %	\$	12,862	\$	12,713	1.2		

Mortgage banking revenue of \$2.0 million increased \$0.7 million for the three months ended June 30, 2024 due to an increase in salable originations as compared to the prior year. Mortgage banking revenue of \$3.4 million for the six months ended June 30, 2024, increased \$1.0 million due to an increase in home loan sales as compared to the prior year. For the three months ended June 30, 2024, credit card fees of \$4.3 million declined by \$0.4 million as compared to the three months ended June 30, 2023, primarily related to lower interchange and other fee income. For the six months ended June 30, 2024, credit card fees of \$8.2 million declined \$0.7 million as the number of open customer accounts declined to 537,734 at June 30, 2024 from 540,058 year over year, which resulted in lower interchange and other fee income recognized compared to the prior year.

The Bank's CBHL division experienced an increase of 34.0% in mortgage originations during the three months ended June 30, 2024 when compared to the same period in the prior year. Origination volumes increased \$20.9 million, to \$82.4 million, in the second quarter of 2024, when compared to \$61.5 million in the second quarter of 2023. Gain on sale margins increased from 2.56% for the three months ended June 30, 2024.

Mortgage loans sold are subject to repurchase in circumstances where documentation is deficient or the underlying loan becomes delinquent or pays off within a specified period following loan funding and sale. The Bank has established a reserve under GAAP for possible repurchases. The reserve was \$0.9 million and \$1.0 million at June 30, 2024 and December 31, 2023, respectively. The Bank repurchased one loan totaling \$0.3 million during the six months ended June 30, 2024. The Bank did not repurchase any loans during the six months ended June 30, 2023. The Bank does not originate "sub-prime" mortgage loans and has no exposure to this market segment.

### Noninterest Expense

Generally, noninterest expense is comprised of all employee expenses and costs associated with operating our facilities, obtaining and retaining customer relationships and providing bank services, with the largest component being salaries and employee benefits expenses. Noninterest expense also includes operational expenses, such as occupancy and equipment expenses, professional fees, advertising expenses, loan processing expenses and other general and administrative expenses, including FDIC assessments, communications, travel, meals, training, supplies and postage.

The following table presents, for the periods indicated, the major categories of noninterest expense:

	Thre	e Mo	nths Ended Jun	e 30,	Six Months Ended June 30,							
	2024		2023	% Change	 2024		2023	% Change				
(in thousands)												
Noninterest expense:												
Salaries and employee benefits	\$ 13,272	\$	12,143	9.3 %	\$ 26,179	\$	24,697	6.0 %				
Occupancy and equipment	1,864		1,536	21.4	3,477		2,749	26.5				
Professional fees	1,769		2,608	(32.2)	3,716		4,982	(25.4)				
Data processing	6,788		6,559	3.5	13,549		13,089	3.5				
Advertising	2,072		2,646	(21.7)	4,104		3,163	29.8				
Loan processing	476		660	(27.9)	847		1,009	(16.1)				
Foreclosed real estate expenses, net	_		_		1		6	(83.3)				
Merger-related expenses	83		_		795		_					
Operational losses	782		1,206	(35.2)	1,713		2,170	(21.1)				
Other operating	2,387		2,234	6.8	4,599		3,949	16.5				
Total noninterest expenses	\$ 29,493	\$	29,592	(0.3)	\$ 58,980	\$	55,814	5.7				

Noninterest expense was \$29.5 million for the three months ended June 30, 2024, as compared to \$29.6 million for the three months ended June 30, 2023, a decrease of \$0.1 million. The change includes decreases in professional fees of \$0.8 million, advertising expenses of \$0.6 million, operational losses of \$0.4 million and loan processing expenses of \$0.2 million. Offsetting increases include salaries and employee benefits expenses of \$1.1 million, occupancy and equipment expenses of \$0.3 million, data processing expense of \$0.2 million, other operating expenses of \$0.2 million and merger-related expenses of \$0.1 million.

Noninterest expense was \$59.0 million for the six months ended June 30, 2024, as compared to \$55.8 million for the six months ended June 30, 2023, an increase of \$3.2 million, or 5.7%. The change includes increases in salaries and employee benefits expenses increased by \$1.5 million, or 6.0%, advertising expenses of \$0.9 million, merger-related expenses of \$0.8 million, occupancy and equipment expenses of \$0.7 million and other operating expenses of \$0.7 million partially offset by a decrease in professional fees of \$1.3 million.

### Income Tax Expense

The amount of income tax expense we incur is influenced by our pre-tax income and our nondeductible expenses. Deferred tax assets and liabilities are reflected at enacted tax rates in effect for the period in which the deferred tax assets and liabilities are expected to be realized or settled. A valuation allowance is established when necessary to reduce deferred tax assets to the amount expected to be realized.

Income tax expense was \$2.7 million and \$4.8 million for the three and six months ended June 30, 2024 compared to \$2.3 million and \$5.2 million for the same periods, respectively, in 2023. Our effective tax rates increased from 23.6% for the three months ended June 30, 2023 to 25.0% for the three months ended June 30, 2024, and from 23.3% for the six months ended June 30, 2023 to 24.5% for the six months ended June 30, 2024, reflective of an increase in the weighted average state income tax rate.

## **Financial Condition**

The following table summarizes the Company's financial condition at the dates indicated.

(in thousands except per share data)	June 30, 2024	December 31, 2023	\$ Change	% Change
Total assets	\$ 2,438,583	\$ 2,226,176	\$ 212,407	9.5 %
Investment securities available for sale	207,917	208,329	(412)	(0.2)
Mortgage loans held for sale	19,219	7,481	11,738	156.9
Portfolio loans receivable, net of deferred fees and costs	2,021,588	1,903,288	118,300	6.2
Allowance for credit losses	30,832	28,610	2,222	7.8
Deposits	2,100,428	1,895,996	204,432	10.8
FHLB borrowings	32,000	22,000	10,000	45.5
Other borrowed funds	12,062	27,062	(15,000)	(55.4)
Total stockholders' equity	267,854	254,860	12,994	5.1
Tangible common equity <sup>(1)</sup>	267,854	254,860	12,994	5.1
Equity to total assets at end of period	10.98 %	11.45 %		(4.1)
Weighted average number of basic shares outstanding, YTD	13,895	14,002		(0.8)
Weighted average number of diluted shares outstanding,				
YTD	13,895	14,081		(1.3)
Common shares outstanding	13,910	13,923		(0.1)
Book value per share	\$ 19.26	\$ 18.31		5.2
Tangible book value per share <sup>(1)</sup>	19.26	18.31		5.2
Dividends per share, YTD	0.16	0.28		

(1) See "Non-GAAP Financial Measures and Reconciliations" for a reconciliation of non-GAAP measures.

Total assets at June 30, 2024 increased \$212.4 million from the balance at December 31, 2023. Net portfolio loans, which exclude mortgage loans held for sale, totaled \$2.0 billion as of June 30, 2024, an increase of \$118.3 million, or 6.2%, from \$1.9 billion at December 31, 2023. Mortgage loans held for sale increased \$11.7 million, or 156.9%, when comparing the period end balances at June 30, 2024 to December 31, 2023.

### Investment Securities

The Company uses its securities portfolio to provide a source of liquidity, provide an appropriate return on funds invested, manage interest rate risk, meet collateral requirements and meet regulatory capital requirements.

Management classifies investment securities as either held to maturity or available for sale based on our intentions and the Company's ability to hold such securities until maturity. In determining such classifications, securities that management has the positive intent and the Company has the ability to hold until maturity are classified as held to maturity and carried at amortized cost. All other securities are designated as available for sale and carried at estimated fair value with unrealized gains and losses included in stockholders' equity on an after-tax basis. As of June 30, 2024, all securities were classified as available for sale.

To supplement interest income earned on our loan portfolio, the Company invests in U.S. Treasuries, high-quality mortgage-backed securities, government agency bonds, asset-backed securities and high-quality municipal and corporate bonds. The asset-backed securities are comprised of student loan collateral issued by the Federal Family Education Loan Program, which includes a minimum of a 97%

government repayment guarantee, as well as additional support in excess of the government guaranteed portion.

The following tables summarize the contractual maturities, without consideration of call features or pre-refunding dates, and weightedaverage yields of investment securities at June 30, 2024 and the amortized cost and carrying value of those securities as of the indicated dates. The weighted average yields were calculated by multiplying the amortized cost of each individual security by its yield, dividing that figure by the portfolio total, and then summing the value of these results to arrive at the weighted average yield. Yields on tax-exempt investments are not calculated on a fully tax equivalent basis.

		One Yea	ar or Less		n One Year Five Years		Five Years Ten Years	More Than	Ten Years	7			Total	
June 30, 2024	4	Amortized Cost	Weighted Average Yield	 Amortized Cost	Weighted Average Yield	 Amortized Cost	Weighted Average Yield	 Amortized Cost	Weighted Average Yield		Amortized Cost		Fair Value	Weighted Average Yield
(in thousands)				 		 		 						
Securities Available for Sale:														
U.S. Treasuries	\$	39,978	1.55 %	\$ 85,259	1.25 %	\$ 20,695	1.47 %	\$ —	— %	\$	145,932	\$	133,863	1.36 %
Municipal		—	_	900	4.88	4,107	4.47	6,692	1.91		11,699		9,264	3.04
Corporate		—	—	_	—	5,000	4.31	—	—		5,000		4,502	4.31
Asset-backed securities		_	_	_	_	_	_	6,115	6.50		6,115		6,117	6.50
Mortgage-backed securities		5,933	5.05	26,197	4.81	12,058	2.67	12,238	4.21		56,426		54,171	4.25
Total	\$	45,911	2.00 %	\$ 112,356	2.11 %	\$ 41,860	2.45 %	\$ 25,045	4.15 %	\$	225,172	\$	207,917	2.40 %

# INVESTMENT MATURITIES

As described in Note 4 - "Investment Securities" in the "Notes to Unaudited Consolidated Financial Statements," at June 30, 2024, management determined the Company does not have the intent to sell, nor is it more likely than not that it will be required to sell, available for sale debt securities in an unrealized loss position at June 30, 2024 before it is able to recover the amortized cost basis. Further, management reviewed the Company's holdings as of June 30, 2024 and concluded there were no credit-related declines in fair value. Additional information related to the types of securities held at June 30, 2024, other than securities issued or guaranteed by U.S. Government entities or agencies, is as follows:

Corporate Securities – There have been no payment defaults on any of the Company's holdings of corporate debt securities. There are five securities all of which are subordinated debt of other financial institutions with face amounts ranging from \$0.5 million to \$2 million.

Municipal Securities – All of the Company's holdings of municipal bonds were investment grade and there have been no payment defaults. Summary ratings information at June 30, 2024, based on the amortized cost basis and reflecting the lowest enhanced or underlying rating by Moody's, Standard & Poors or Fitch, is as follows: AA - 82% of the portfolio; AA + -8%; AA - 10%.

Asset-backed Securities – There were three investment grade asset-backed securities, and there have been no payment defaults on these securities.

As such, it is deemed the above listed securities are not in an unrealized loss position due to credit-related issues and no further analysis is warranted as of June 30, 2024.

### Portfolio Loans Receivable

Our primary source of income is derived from interest earned on loans. Our portfolio loans consist of loans secured by real estate as well as commercial business loans, credit card loans secured by corresponding deposits at the Bank and, to a limited extent, other consumer loans. Our loan customers primarily consist of small- to medium-sized businesses, professionals, real estate investors, small residential builders and individuals. Our owner-occupied commercial real estate loans, residential construction loans and commercial business and investment loans provide us with higher risk-adjusted returns, shorter maturities and more sensitivity to interest rate fluctuations, and are complemented by our relatively lower risk residential real estate loans to individuals. Our credit card portfolio supplements our traditional lending products with enhanced yields. Our lending activities, outside of credit cards, are principally directed to our market area consisting of the Washington, D.C. and Baltimore, Maryland metropolitan areas.

Residential Real Estate Loans. One-to-four family mortgage loans are primarily secured by owner-occupied primary and secondary residences and, to a lesser extent, investor-owned residences. Residential loans are originated through the commercial sales teams and CBHL division. Residential loans also include home equity lines of credit. Owner-occupied residential real estate loans usually have fixed rates for five or seven years and adjust on an annual basis after the initial term based on a typical maturity of 30 years. Investor residential real estate loans are generally based on 25-year terms with a balloon payment due after five years. Generally, the required minimum debt service coverage ratio is 115%.

Commercial Real Estate Loans. Commercial real estate loans are originated on owner-occupied and non-owner-occupied properties. These loans may be adversely affected by conditions in the real estate markets or in the general economy. Business equity lines of credit totaling \$3.0 million as of June 30, 2024 and \$14.1 million as of December 31, 2023, are included in the commercial real estate loan category. Business equity lines of credit are commercial purpose lines of credit primarily secured by the business owners residential properties. Lender finance loans totaling \$33.3 million as of June 30, 2024 and \$11.1 million as of December 31, 2023, are also included in the commercial real estate loan category. Lender finance loans are loans to companies used to purchase finance receivables or extend finance receivables to the underlying obligors and are secured primarily by the finance receivables held by our borrowers. The primary sources of repayment are the operating incomes of the borrowers and the collection of the finance receivables securing the loans. Commercial loans that are secured by owneroccupied commercial real estate and primarily collateralized by operating cash flows are included in the commercial real estate loan category. As of June 30, 2024, there were approximately \$319.4 million of owner-occupied commercial real estate loans, representing approximately 15.8% of the loan portfolio as compared to \$307.9 million, or 16.1% of the loan portfolio at December 31, 2023. Commercial real estate loan terms are generally extended for 10 years or less and amortize generally over 25 years or less. The interest rates on commercial real estate loans generally have initial fixed rate terms that adjust typically at five years. Origination fees are routinely charged for services. Personal guarantees from the principal owners of the business are generally required, supported by a review of the principal owners' personal financial statements and global debt service obligations. The properties securing the portfolio are diverse in type. This diversity may help reduce the exposure to adverse economic events that affect any single industry.

*Construction Loans.* Construction loans are offered within the Company's Washington, D.C. and Baltimore, Maryland metropolitan operating areas to builders, primarily for the construction of single-family homes and condominium and townhouse conversions or renovations and, to a lesser extent, to individuals. Construction loans typically have terms of 12 to 18 months. The Company frequently transitions the end purchaser to permanent financing or re-underwriting and sale into the secondary market through its CBHL division. According to underwriting standards, the ratio of loan principal to collateral value, as established by an independent appraisal, cannot exceed 75% for investor-owned and 80% for owner-occupied properties, although exceptions are sometimes made. The Company performs a

stress test of the construction loan portfolio at least once a year, and underlying real estate conditions are monitored as well as trends in sales outcomes versus underwriting valuations as part of ongoing risk management efforts. The borrowers' progress in construction buildout is monitored against the original underwriting guidelines for construction milestones and completion timelines.

*Commercial and Industrial.* In addition to other loan products, general commercial loans, including commercial lines of credit, working capital loans, term loans, equipment financing, letters of credit and other loan products, are offered, primarily in target markets, and underwritten based on each borrower's ability to service debt from income. These loans are primarily made based on the identified cash flows of the borrower and secondarily, on the underlying collateral provided by the borrower. Most commercial business loans are secured by a lien on general business assets including, among other things, available real estate, accounts receivable, promissory notes, inventory and equipment. Personal guaranties from the borrower or other principal are generally obtained.

*Credit Cards*. Through the OpenSky<sup>™</sup> credit card division, the Company offers secured, partially secured, and unsecured credit cards on a nationwide basis to under-banked populations and those looking to rebuild their credit scores through a fully digital and mobile platform. The secured lines of credit are secured by a noninterest-bearing demand account at the Bank in an amount equal to the full credit limit of the credit card. For the partially secured lines of credit, the Bank offers certain customers an unsecured line in excess of their secured line of credit by using a proprietary scoring model, which considers credit score and repayment history (typically a minimum of six months of on-time payments, but ultimately determined on a case-by-case basis). Partially secured and unsecured credit cards are only extended to existing secured card customers who have demonstrated sound credit behaviors. Approximately \$91.0 million and \$95.3 million in secured and partially secured credit card balances were protected by savings deposits held by the Company as of June 30, 2024 and December 31, 2023, respectively. Unsecured balances were \$33.6 million and \$30.8 million, respectively, at the same dates.

Other Consumer Loans. To a limited extent and typically as an accommodation to existing customers, personal consumer loans, such as term loans, car loans and boat loans are offered.

Purchased Credit Deterioration. There were no loans purchased with credit deterioration during the three and six months ended June 30, 2024 or three and six months ended June 30, 2023.

The repayment of loans is a source of additional liquidity for the Company. The following table details contractual maturities of our portfolio loans, along with an analysis of loans maturing after one year categorized by rate characteristic. Loans with adjustable interest rates are shown as maturing in the period during which the contract is due. The table does not reflect the effects of possible prepayments.

					As	of June 30, 2024				
		One Year or Less		One to Five Years		Over e Years to Fifteen Years		fter Fifteen Years		
(in thousands)	Amount		Amount		Amount			Amount	_	Total
Real estate:										
Residential	\$	131,713	\$	215,118	\$	79,015	\$	175,466	\$	601,312
Commercial		149,580		343,584		256,530		3,039		752,733
Construction		255,654		36,439		2,396		_		294,489
Commercial and Industrial		95,386		67,257		75,657		17,386		255,686
Credit card		122,217		_		_		_		122,217
Other consumer		271		276		1,383		_		1,930
Total portfolio loans, gross	\$	754,821	\$	662,674	\$	414,981	\$	195,891	\$	2,028,367
Loans above maturing after one year categorized by rate c	haract	eristic:			Prec	determined Interest Rates	F	loating or Variable Rates		Total
Real estate:										
Residential					\$	280,920	\$	188,679	\$	469,599
Commercial						379,543		223,610		603,153
Construction						5,189		33,646		38,835
Commercial and Industrial						93,697		66,603		160,300
Other consumer						476		1,183		1,659
Total portfolio loans, gross					\$	759,825	\$	513,721	\$	1,273,546

Multi-family loans totaled \$156.7 million at June 30, 2024 and are included in the real estate residential loan category. At June 30, 2024, the Company had approximately \$56.1 million in multi-family loans in the District of Columbia secured by properties with tenants that could have some form of rent stabilization or rent control. Under the Rent Control Act in the District of Columbia, properties built prior to 1975 limit rent increases to no more than annually unless a unit becomes vacant, and increases are generally limited to the Consumer Price Index plus 2% not to exceed 10%. Further, there must be at least 30 days' notice of rent increase. The Company does not have any multi-family loans in New York City or New York state.

The following tables present non-owner-occupied and owner-occupied commercial real estate loans and multi-family loans and the weighted average loan-to-value ("LTV") and fixed rate maturities by year and loan type:

# Non-owner-occupied commercial real estate loans, including multi-family

		As of June 30, 2024											
(in thousands)		Amount	Ave	erage Loan Size	Weighted Average LTV <sup>(1)</sup>	% of Non-Owner-Occupied Commercial Real Estate Loans	% of Total Portfolio Loans, Gross						
Loan type:													
Multi-family	\$	156,744	\$	1,823	56.1 %	Not Applicable	7.7 %						
Retail	\$	113,697	\$	1,458	54.2 %	28.7 %	5.6 %						
Mixed use		94,143		1,177	51.3 %	23.7 %	4.6 %						
Industrial		61,992		1,127	54.6 %	15.6 %	3.1 %						
Hotel		75,427		4,190	50.8 %	19.0 %	3.7 %						
Office		13,699		527	63.1 %	3.4 %	0.7 %						
Other <sup>(2)</sup>		38,122		1,733	48.2 %	9.6 %	1.9 %						
Total non-owner-occupied commercial real estate loans	\$	397,080	\$	1,423	52.7 %	100.0 %	19.6 %						
Total portfolio loans, gross	\$	2,028,367											

# Scheduled maturities of fixed rate non-owner-occupied commercial real estate loans, including multi-family

	As of June 30, 2024										
(in thousands)	2024		2025		2026		2027		028 and Dnwards		Total
Loan type:											
Multi-family	\$ 6,697	\$	8,585	\$	17,505	\$	21,249	\$	51,197	\$	105,233
Retail	\$ 14,387	\$	835	\$	11,220	\$	19,509	\$	29,138	\$	75,089
Mixed use	8,411		4,919		23,514		9,212		18,616		64,672
Industrial	2,103		8,196		7,553		9,540		12,105		39,497
Hotel	2,107		_		_		3,568		22,354		28,029
Office	837		2,838		565		3,011		2,934		10,185
Other	5,396		1,006		4,865		2,445		2,688		16,400
Total fixed rate non-owner-occupied commercial real estate loans	\$ 33,241	\$	17,794	\$	47,717	\$	47,285	\$	87,835	\$	233,872

# Owner-occupied commercial real estate loans

				As of June 30, 2024		
(in thousands)	 Amount	Av	erage Loan Size	Weighted Average LTV <sup>(1)</sup>	% of Owner- Occupied Commercial Real Estate Loans	% of Total Portfolio Loans, Gross
Loan type:						
Industrial	\$ 78,596	\$	1,191	53.3 %	24.6 %	3.9 %
Office	42,876		621	57.1 %	13.4 %	2.1 %
Retail	40,596		766	59.1 %	12.7 %	2.0 %
Mixed use	17,657		929	65.6 %	5.5 %	0.9 %
Other <sup>(3)</sup>	139,644		2,971	61.2 %	43.8 %	6.9 %
Total owner-occupied commercial real estate loans	\$ 319,369	\$	1,257	58.7 %	100.0 %	15.7 %
Total portfolio loans, gross	\$ 2,028,367					

#### Scheduled maturities of fixed rate owner-occupied commercial real estate loans

		As of June 30, 2024										
(in thousands)		2024		2025		2026		2027		2028 and Onwards		Total
Loan type:												
Industrial	\$	5,527	\$	_	\$	10,059	\$	7,318	\$	34,255	\$	57,159
Office		140		2,760		833		2,264		26,178		32,175
Retail		4,893		1,015		979		4,691		21,557		33,135
Mixed use		_		_		1,108		901		10,718		12,727
Other		17,351		2,511		22,204		10,392		28,774		81,232
Total fixed rate owner-occupied commerci real estate loans	al \$	27,911	\$	6,286	\$	35,183	\$	25,566	\$	121,482	\$	216,428

Weighted average LTV is calculated by reference to the most recent available appraisal of the property securing each loan. Other non-owner-occupied commercial real estate loans include a land loan of \$12.0 million, skilled nursing loans of \$9.9 million, special purpose loans of \$6.3 million, and other loans of \$9.9 million. Other owner-occupied commercial real estate loans include special purpose loans of \$58.3 million, skilled nursing loans of \$53.8 million, and other loans of \$27.5 million.

#### Nonperforming Assets

Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. In general, we place loans on nonaccrual status when they become 90 days past due. We also place loans on nonaccrual status if they are less than 90 days past due if the collection of principal or interest is in doubt. When the interest accrual is discontinued, all unpaid accrued interest is reversed from income. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are, in management's opinion, reasonably assured.

Loans are generally charged-off in part or in full when management determines the loan to be uncollectible. Factors for charge-off that may be considered include: repayments deemed to be extended out beyond reasonable time frames, customer bankruptcy and lack of assets, and/or collateral deficiencies. Consumer credit card balances are moved into the charge off queue after they become more than 90 days past due and are charged off not later than 120 days after they become past due. Otherwise, loans that are past due for 180 days or more are charged off unless the loan is well secured and in the process of collection.

The Company believes its approach to lending and the management of nonperforming assets has resulted in sound asset quality and timely resolution of problem assets. The Company has established underwriting guidelines to be followed by our bankers, and routinely monitors our delinquency levels for any negative or adverse trends. There can be no assurance, however, that our loan portfolio will not become subject to increasing pressures from deteriorating borrower credit.

From a credit risk standpoint, we grade watchlist and problem loans into one of five credit quality indicators: pass/watch, special mention, substandard, doubtful or loss. The classifications of loans reflect a judgment about the risks of default and loss associated with each loan. Credit ratings are reviewed regularly and adjusted regularly to reflect the degree of risk and loss that our management believes to be appropriate for each credit. Our lending policy requires the routine monitoring of past due reports, daily overdraft reports, monthly maturing loans, monthly risk rating reports and internal loan review reports. The lending and credit management of the Bank meet periodically to review loans rated pass/watch. The focus of each meeting is to identify and promptly determine any necessary required action within this loan population, which consists of loans that, although considered satisfactory and performing to terms, may exhibit special risk features that warrant management's attention.

Management is intent on maintaining a strong credit review function and risk rating process. The Company has an experienced Credit Administration function, which provides independent analysis of credit requests and the management of problem credits. The Credit Department has developed and implemented analytical procedures for evaluating credit requests, has refined the Company's risk rating system, and continues to adapt and enhance the monitoring of the loan portfolio. The loan portfolio analysis process is intended to contribute to the identification of weaknesses before they become more severe.

A special mention loan has potential weaknesses deserving of management's attention. If uncorrected, such weaknesses may, at a future date, impair the repayment prospects for the asset or our credit position.

Loans that are deemed special mention, substandard, doubtful or loss are listed in the Bank's Problem Loan Status Report. The Problem Loan Status Report provides a detailed summary of the borrower and guarantor status, loan accrual status, collateral evaluation and includes a description of the planned collection and administration program designed to mitigate the Bank's risk of loss and remove the loan from problem status. The Special Asset Committee reviews the Problem Loan Status Report on a quarterly basis for borrowers with an overall loan exposure in excess of \$250,000.

At June 30, 2024, the recorded investment in individually assessed loans was \$15.1 million, requiring a specific reserve of \$1.1 million. At December 31, 2023, the recorded investment in individually assessed loans was \$16.0 million, requiring a specific reserve of \$0.4 million. The \$16.0 million of individually assessed loans at December 31, 2023 included a single multi-unit residential real estate loan secured by four properties with a balance of \$7.6 million at December 31, 2023.

#### Allowance for Credit Losses

We maintain an ACL that represents management's estimate of expected credit losses and risks inherent in our loan portfolio. The balance of the ACL is based on internally assigned risk classifications of loans, historical loss rates, changes in the nature of our loan portfolio, overall portfolio quality, industry concentrations, delinquency trends, current economic factors and the estimated impact of current economic conditions on certain historical loss rates.

A major consideration in the determination of the ACL on the credit card portfolio is based on historical loss experience in that portfolio. The Company calculates the credit card ACL collectively, applying segmentation based on collateral positions: secured, partially secured, and unsecured.

The following table presents key ratios for the ACL and nonaccrual loans for the periods indicated:

		redit losses to period rtfolio loans	Nonaccrual loans	to total portfolio loans		r credit losses to crual loans	
(in thousands)	June 30, 2024	December 31, 2023	June 30, 2024 December 31, 2023		June 30, 2024	December 31, 2023	
Real estate:							
Residential	1.00 %	0.96 %	0.98 %	1.99 %	102 %	48 %	
Commercial	1.55	1.51	0.32	0.09	483	1,773	
Construction	0.78	0.78	1.42	1.13	55	69	
Commercial and Industrial	1.59	1.84	0.61	0.32	262	569	
Credit card	5.53	4.94	_	_	_	_	
Other consumer	0.93	1.26	—	_	—	_	
Total	1.53 %	1.50 %	0.70 %	0.84 %	219 %	178 %	

The following tables present a summary of the net charge-offs (recovery) of loans as a percentage of average loans for the periods indicated:

				Three Months	Ended	June 30,							
			2024		2023								
Net Ch	arge-Offs	Averag	je Loans	Percent of average portfolio loans <sup>(1)</sup>	Net	Charge-Offs	Ave	erage Loans	Percent of average portfolio loans <sup>(1)</sup>				
						<u>.</u>							
\$	409	\$	591,482	— %	\$	_	\$	561,565	— %				
	_		750,037	_		_		651,655	_				
	_		288,219	_		_		256,521	_				
	4		247,599	0.01		_		220,608	_				
	1,522		111,288	5.50		1,583		110,574	5.74				
	—		4,005	_		_		1,685	_				
\$	1,935	\$	1,992,630	0.39 %	\$	1,583	\$	1,802,608	0.35 %				
	Net Cr \$	4 1,522 	\$ 409 \$ 	Net Charge-Offs         Average Loans           \$ 409         \$ 591,482            750,037            288,219           4         247,599           1,522         111,288            4,005	2024           Net Charge-Offs         Average Loans         Percent of average portfolio loans <sup>(f)</sup> \$ 409         \$ 591,482         %            750,037             288,219            4         247,599         0.01           1,522         111,288         5.50            4,005	2024           Net Charge-Offs         Average Loans         Percent of average portfolio loans <sup>(1)</sup> Net of average portfolio loans <sup>(1)</sup> \$ 409         \$ 591,482        %         \$            750,037          \$            288,219          4         247,599         0.01           1,522         111,288         5.50          4,005	Net Charge-Offs         Average Loans         Percent of average portfolio loans <sup>(f)</sup> Net Charge-Offs           \$ 409         \$ 591,482        %         \$            750,037              288,219             4         247,599         0.01            1,522         111,288         5.50         1,583            4,005	2024           Net Charge-Offs         Average Loans         Percent of average portfolio loans <sup>(1)</sup> Net Charge-Offs         Average Loans           \$ 409         \$ 591,482        %         \$         \$            750,037           \$            288,219              4         247,599         0.01             1,522         111,288         5.50         1,583             4,005	2024         2023           Net Charge-Offs         Average Loans         Percent of average portfolio loans <sup>(f)</sup> Net Charge-Offs         Average Loans           \$ 409         \$ 591,482        %         \$         \$ 561,565            750,037           651,655            288,219          220,608           1,522         111,288         5.50         1,583         110,574            4,005           1,685				

(1) Annualized.

					Six Months	Ended	l June 30,			
				2024					2023	
(in thousands)	Net C	harge-Offs	Ave	erage Loans	Percent of average portfolio loans <sup>(1)</sup>		Charge-Offs ecoveries)	Av	erage Loans	Percent of average portfolio loans <sup>(1)</sup>
Real estate:										
Residential	\$	634	\$	582,074	— %	\$	_	\$	541,197	— %
Commercial		_		728,459	_		943		652,310	0.29
Construction		—		292,027	_		—		251,881	—
Commercial and Industrial		102		243,057	0.08		(10)		217,073	(0.01)
Credit card		3,186		110,885	5.78		3,283		113,197	5.85
Other consumer		_		3,499	-		—		2,104	—
Total	\$	3,922	\$	1,960,001	0.40 %	\$	4,216	\$	1,777,762	0.48 %

(1) Annualized.

As the loan portfolio and ACL review processes continue to evolve, there may be changes to elements of the allowance and this may influence the overall level of the allowance maintained. Historically, the Bank has enjoyed a high-quality loan portfolio with relatively low levels of net charge-offs and low delinquency rates. The maintenance of a high-quality portfolio will continue to be a priority.

Although we believe we have established our ACL in accordance with GAAP and that the ACL is currently adequate to provide for known and inherent losses in the portfolio at all times shown above, future provisions for credit losses will be subject to ongoing evaluations of the risks in our loan portfolio.

The following table shows the allocation of the ACL among loan categories as of the dates indicated. The total allowance is available to absorb losses from any loan category.

		June 30	), 2024		Decembe	er 31, 2023	
	Amount		Percent (1)		Amount	Percent (1)	
(in thousands)							
Real estate:							
Residential	\$	5,999	19 %	\$	5,518	19 %	
Commercial		11,682	38 %		10,316	36 %	
Construction		2,299	8 %		2,271	8 %	
Commercial and Industrial		4,076	13 %		4,406	16 %	
Credit card		6,758	22 %		6,087	21 %	
Other consumer		18	— %		12	— %	
Total allowance for credit losses	\$	30,832	100 %	\$	28,610	100 %	

(1) Loan category as a percentage of total portfolio loans.

### Total Liabilities

Total liabilities at June 30, 2024 increased \$199.4 million from December 31, 2023, primarily due to growth in the deposit portfolio of \$204.4 million.

### Deposits

Deposits are a major source of funding for the Company. We offer a variety of deposit products including interest-bearing demand, savings, money market and time accounts, all of which we actively market at competitive pricing. We generate deposits from our customers on a relationship basis and through the efforts of our commercial and business banking officers. Our credit card customers are a significant source of low cost deposits. As of June 30, 2024 and December 31, 2023, our credit card customers accounted for \$173.5 million and \$173.9 million, or 25.3% and 28.2%, respectively, of our total noninterest-bearing deposit balances.

Major categories of interest-bearing deposits are as follows:

Interest-Bearing Deposits				
(in thousands)	Ju	ine 30, 2024	Dece	mber 31, 2023
Interest-bearing demand accounts	\$	266,070	\$	199,308
Savings		4,270		5,211
Money markets		672,455		663,129
Brokered time deposits		155,148		142,356
Other time deposits		317,911		268,619
Total Interest-bearing deposits	\$	1,415,854	\$	1,278,623

The following table presents the average balances and average rates paid on deposits for the periods indicated:

	For the Six Months Ended June 30, 2024				For the Year Ended December 31, 2023					
		Average Balance	Average Rate <sup>(1)</sup>		Average Balance	Averag Rate				
(in thousands) Interest-bearing demand accounts	\$	199.732	0.26 %	\$	201,194		0.15 %			
Savings	Ŧ	4,625	0.09	Ŧ	5,768		0.14			
Money market accounts		676,827	4.21		642,013		3.66			
Time deposits		457,892	5.03		360,464		4.39			
Total interest-bearing deposits	-	1,339,076	3.89		1,209,439		3.28			
Noninterest-bearing demand accounts		645,071			655,013					
Total deposits	\$	1,984,147	2.62 %	\$	1,864,452		2.13 %			

(1) Annualized.

Deposit costs increased 49 basis points during the six months ended June 30, 2024 due, in large part, to a series of interest rate increases implemented by the Federal Reserve beginning in early 2022 and the corresponding move from savings accounts to higher rate money market accounts and time deposits. In addition, average noninterest-bearing deposit balances decreased \$9.9 million when compared to December 31, 2023, largely due to the decision by some depositors to move balances from noninterest-bearing deposit accounts to interest-bearing deposit accounts.

The following table presents the maturities of our certificates of deposit as of June 30, 2024.

	Three Months or Less	Over Three Through Six Months	Over Six Through Twelve Months	Over Twelve Months	Total
(in thousands)					
\$250,000 or more	\$ 21,113	\$ 25,435	\$ 20,861	\$ 65,288	\$ 132,697
Less than \$250,000	156,068	84,197	60,298	39,799	340,362
Total	\$ 177,181	\$ 109,632	\$ 81,159	\$ 105,087	\$ 473,059

At June 30, 2024, the Company had \$473.1 million in total time deposits, an increase of \$62.1 million from December 31, 2023. Total brokered time deposits of \$155.1 million at June 30, 2024 increased \$12.8 million from \$142.4 million at December 31, 2023. Total brokered time deposits as a percentage of total deposits was 7.4% at June 30, 2024.

As of June 30, 2024 and December 31, 2023, based on the methodologies and assumptions used for the Bank's regulatory reporting requirements, approximately \$923.7 million, or 44.0%, and \$789.4 million, or 41.6%, respectively, of the deposit portfolio was uninsured. Uninsured deposits are comprised of the portion of account balances that are in excess of FDIC insurance limits.

Deposits securing our OpenSky<sup>™</sup> card lines of credit and deposits from title companies represent the largest concentrations in the deposit portfolio. As of June 30, 2024, these deposits represented 8% and 17% of deposits, respectively. As of December 31, 2023, these concentrations were 9% and 12% of deposits.

#### Borrowings

We utilize short-term and long-term borrowings to supplement deposits to fund our lending and investment activities, each of which is discussed below.

FHLB Advances. The FHLB allows us to borrow up to 25% of our assets on a blanket floating lien status collateralized by certain securities and loans. As of June 30, 2024, approximately \$569.0 million in real estate loans were pledged as collateral to the FHLB and our total borrowing capacity from the FHLB was \$496.3 million. As of June 30, 2024, no investment securities were pledged with the FHLB. We utilize these borrowings to meet liquidity needs and to fund certain fixed rate loans in our portfolio. As of June 30, 2024, we had \$32.0 million in outstanding advances and \$464.3 million in available borrowing capacity from the FHLB.

Other Borrowed Funds. The Company has also issued junior subordinated debentures and other subordinated notes. At June 30, 2024, these other borrowings amounted to \$12.1 million, consisting of Floating Rate Junior Subordinated Deferrable Interest Debentures and subordinated notes.

At June 30, 2024, our Floating Rate Junior Subordinated Deferrable Interest Debentures amounted to \$2.1 million. The Floating Rate Junior Subordinated Deferrable Interest Debentures (the "Floating Rate Debentures") were issued in June of 2006, mature on June 15, 2036, and may be redeemed prior to that date under certain circumstances. The principal amount of the Floating Rate Debentures has not changed since issuance, and they accrue interest at a floating rate equal to the three-month CME Term SOFR plus a spread adjustment of 0.26161% (or 26.161 bps) plus 187 basis points, payable quarterly. As of June 30, 2024, the rate for the Floating Rate Debentures was 7.47%.

On November 30, 2020, the Company issued \$10.0 million in subordinated notes due in 2030 (the "Notes"). The Notes have a ten year term and have a fixed rate of 5.00% for the first five years; thereafter, the rate resets quarterly to a benchmark rate, which is expected to be the three-month SOFR, plus 490 basis points. The Notes may be redeemed in part or in whole, upon the occurrence of certain events.

Federal Reserve Bank of Richmond. The Federal Reserve Bank of Richmond has an available borrower in custody arrangement which allows us to borrow on a collateralized basis. The Company's borrowing capacity under the Federal Reserve's discount window program was \$105.9 million as of June 30, 2024. Certain commercial loans are pledged under this arrangement. During the first quarter of 2023, we established a line of credit under the Federal Reserve Bank's Bank Term Funding Program ("BTFP"). As of March 31, 2024, participation in the BTFP had concluded and the Company had no outstanding balances under the BTFP at June 30, 2024.

The Company also has available lines of credit of \$76.0 million with other correspondent banks at June 30, 2024, as well as access to certificate of deposit funding through financial intermediaries. There were no outstanding balances on the lines of credit from correspondent banks at June 30, 2024.

### Liquidity

Liquidity is defined as the Bank's capacity to meet its cash and collateral obligations at a reasonable cost. Maintaining an adequate level of liquidity depends on the Bank's ability to meet both expected and unexpected cash flows and collateral needs efficiently without adversely affecting either daily operations or the financial condition of the Bank. Liquidity risk is the risk that we will be unable to meet our obligations as they become due because of an inability to liquidate assets or obtain adequate funding. The Bank's obligations, and the funding sources used to meet them, depend significantly on our business mix, balance sheet structure and the cash flow profiles of our on- and off-balance sheet obligations. In managing our cash flows, management regularly addresses situations that can give rise to increased liquidity risk. These include funding mismatches, market constraints on the ability to convert assets into cash or in accessing sources of funds (i.e., market liquidity) and contingent liquidity events. Changes in

economic conditions or exposure to credit, market, operational, legal and reputational risks also could affect the Bank's liquidity risk profile and are considered in the assessment of liquidity and asset/liability management.

Management has established a risk management process for identifying, measuring, monitoring and controlling liquidity risk. Because of its critical importance to the viability of the Bank, liquidity risk management is integrated into our risk management processes. Critical elements of our liquidity risk management include: corporate governance consisting of oversight by the board of directors and active involvement by management; strategies, policies, procedures, and limits used to manage and mitigate liquidity risk; liquidity risk measurement and monitoring systems (including assessments of the current and prospective cash flows or sources and uses of funds) that are believed to be commensurate with the complexity and business activities of the Bank; active management of intraday liquidity needs in situations of stress; contingency funding plans that address potential adverse liquidity events and emergency cash flow requirements; and internal controls and internal audit processes believed to be sufficient to assure the adequacy of the institution's liquidity risk management process.

We expect funds to be available from a number of basic banking activity sources, including the core deposit base, the repayment and maturity of loans and investment security cash flows. Other potential funding sources include brokered certificates of deposit, deposit listing services, CDARS, borrowings from the FHLB and other lines of credit.

As of June 30, 2024, we had \$464.3 million of available borrowing capacity from the FHLB, \$105.9 million of available borrowing capacity from the Federal Reserve Bank of Richmond Borrower in Custody program and available lines of credit of \$76.0 million with other correspondent banks. Further, unpledged investment securities available as collateral for potential additional borrowings totaled \$118.0 million at June 30, 2024. Cash and cash equivalents were \$136.5 million at June 30, 2024.

#### Capital Resources

Stockholders' equity increased \$13.0 million for the period ended June 30, 2024 compared to December 31, 2023 largely due to net income of \$14.8 million for the six months ended June 30, 2024. In connection with the pending acquisition of IFHI, the Company temporarily suspended repurchases under its stock repurchase program during the first quarter 2024.

The Company's total stockholders' equity is affected by fluctuations in the fair values of investment securities available for sale. The difference between amortized cost and fair value of investment securities, net of deferred income tax, is included in accumulated other comprehensive loss within stockholders' equity. Accumulated other comprehensive loss is excluded from the Bank's and Company's regulatory capital ratios. The balance in accumulated other comprehensive loss related to unrealized losses on available for sale debt securities, net of deferred income tax, amounted to \$13.1 million at June 30, 2024 and \$13.1 million at December 31, 2023. Changes in accumulated other comprehensive loss are excluded from earnings and directly increase or decrease stockholders' equity. To the extent unrealized losses on investment securities available for sale result from credit losses, unrealized losses are recorded as a charge against earnings. The investment securities section of the MD&A and Notes 1 and 4 to the "Notes to the Unaudited Consolidated Financial Statements" provide additional information concerning management's evaluation of investment securities available for sale for credit losses at June 30, 2024.

The Company uses several indicators of capital strength. The most commonly used measure is common equity to total assets (computed as equity divided by total assets), which was 10.98% at June 30, 2024 and 11.45% at December 31, 2023.

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can precipitate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a material effect on the Company's financial condition. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of its assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum ratios of common equity Tier 1, Tier 1, and total capital as a percentage of assets and off-balance sheet exposures, adjusted for risk weights ranging from 0% to 1,250%. The Bank is also required to maintain capital at a minimum level based on quarterly average assets, which is known as the leverage ratio.

In July 2013, federal bank regulatory agencies issued a final rule that revised their risk-based capital requirements and the method for calculating risk-weighted assets to make them consistent with certain standards that were developed by Basel III and certain provisions of the Dodd-Frank Act. The final rule applies to all depository institutions and bank holding companies and savings and loan holding companies with total consolidated assets of more than \$1 billion. The Bank was required to implement the new Basel III capital standards (subject to the phase-in for certain parts of the new rules) as of January 1, 2015. In August of 2018 the Regulatory Relief Act directed the Federal Reserve Board to revise the Small BHC Policy Statement to raise the total consolidated asset limit in the Small BHC Policy Statement from \$1 billion. The Company is currently exempt from the consolidated capital requirements.

The ability of the Company to continue to grow is dependent on its earnings and those of the Bank, and the ability to obtain additional funds for contribution to the Bank's capital, through additional borrowings, through the sale of additional common stock or preferred stock, or through the issuance of additional qualifying capital instruments, such as subordinated debt. The capital levels required to be maintained by the Company and Bank may be impacted as a result of the Bank's concentrations in commercial real estate loans. See "Risks Related to the Regulation of Our Industry" in Part I, Item 1A - Risk Factors in the Annual Report on Form 10-K for the year ended December 31, 2023.

As of June 30, 2024, the Bank was in compliance with all applicable regulatory capital requirements to which it was subject, and the Bank was classified as "well capitalized" for purposes of the prompt corrective action regulations. As we deploy our capital and continue to grow our operations, our regulatory capital levels may decrease depending on our level of earnings. However, we intend to monitor and control our growth relative to our earnings in order to remain in compliance with all regulatory capital standards applicable to us.

The following table presents the regulatory capital ratios for the Company and the Bank as of the dates indicated.

(in thousands)		Act	ual		Minimum Adeq			To Be Well Capitalized		
<u>June 30, 2024</u>		Amount	Ratio	Amount		Ratio		Amount	Ratio	
The Company										
Tier 1 leverage ratio (to average assets)	\$	283,030	11.93 %	\$	94,909	4.00	%	N/A	N/A	
Tier 1 capital (to risk-weighted assets)		283,030	15.19		111,782	6.00		N/A	N/A	
Common equity tier 1 capital ratio (to risk-weighted assets)		280,968	15.08		83,836	4.50		N/A	N/A	
Total capital ratio (to risk-weighted assets)		316,424	16.98	1	49,043	8.00		N/A	N/A	
The Bank										
Tier 1 leverage ratio (to average assets)	\$	240,917	10.36 %	\$	93,060	4.00	%	\$ 116,326	5.00 %	
Tier 1 capital (to risk-weighted assets)		240,917	13.25	1	09,099	6.00		145,466	8.00	
Common equity tier 1 capital ratio (to risk-weighted assets)		240,917	13.25		81,824	4.50		118,191	6.50	
Total capital ratio (to risk-weighted assets)		263,751	14.51	1	45,466	8.00		181,832	10.00	
December 31, 2023										
The Company										
Tier 1 leverage ratio (to average assets)	\$	270,019	12.14 %	\$	89,004	4.00	%	N/A	N/A	
Tier 1 capital (to risk-weighted assets)		270.019	15.55		04.175	6.00		N/A	N/A	
Common equity tier 1 capital ratio (to risk-weighted assets)		267.957	15.43		78.132	4.50		N/A	N/A	
Total capital ratio (to risk-weighted assets)		301,817	17.38	1	38,900	8.00		N/A	N/A	
The Bank										
Tier 1 leverage ratio (to average assets)	\$	228,794	10.51 %	\$	87,068	4.00	%	\$ 108,835	5.00 %	
Tier 1 capital (to risk-weighted assets)		228,794	13.56	1	01,251	6.00		135,001	8.00	
Common equity tier 1 capital ratio (to risk-weighted assets)		228,794	13.56		75,938	4.50		109,688	6.50	
Total capital ratio (to risk-weighted assets)		249,984	14.81	1	35,001	8.00		168,751	10.00	

### **Contractual Obligations**

We have contractual obligations to make future payments on debt agreements. Our liquidity monitoring and management consider both present and future demands for and sources of liquidity.

#### **Off-Balance Sheet Items**

In the normal course of business, we enter into various transactions that, in accordance with GAAP, are not included in our consolidated balance sheets. We enter into these transactions to meet the financing needs of our customers. These transactions include commitments to extend credit and issue letters of credit, which involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amounts recognized in our consolidated balance sheets. Our exposure to credit loss is represented by the contractual amounts of these commitments. The same credit policies and procedures are generally used in making these commitments as for on-balance sheet instruments. We are not aware of any accounting loss to be incurred by funding these commitments; however, we maintain a reserve for unfunded commitments and certain off-balance sheet credit risks, which is recorded in other liabilities on the consolidated balance sheet.

Our commitments associated with outstanding letters of credit and commitments to extend credit expiring by period as of the date indicated are summarized below. Since commitments associated with letters of credit and commitments to extend credit may expire unused, the amounts shown do not necessarily reflect actual future cash funding requirements.

	As of June 30, 2024	As of December 31, 2023
(in thousands)		
Unfunded lines of credit	\$ 408,709	\$ 336,472
Letters of credit	4,633	4,641
Commitment to fund other investments	3,466	3,874
Total credit extension commitments	\$ 416,808	\$ 344,987

Unfunded lines of credit represent unused credit facilities to our current borrowers. Lines of credit generally have variable interest rates. Letters of credit are conditional commitments issued by us to guarantee the performance of a customer to a third party. In the event of nonperformance by the customer in accordance with the terms of the agreement with the third party, we would be required to fund the commitment. The maximum potential amount of future payments we could be required to make is represented by the contractual amount of the commitment. If the commitment is funded, we would be entitled to seek recovery from the customer from the underlying collateral, which can include commercial real estate, physical plant and property, inventory, receivables, cash and/or marketable securities. Our policies generally require that letter of credit arrangements contain security and debt covenants similar to those contained in loan agreements. We believe the credit risk associated with issuing letters of credit is substantially the same as the risk involved in extending loan facilities to our customers.

We seek to minimize our exposure to loss under letters of credit and credit commitments by subjecting them to the same credit approval and monitoring procedures as we do for on-balance sheet instruments. The effect on our revenue, expenses, cash flows and liquidity of the unused portions of these letters of credit commitments cannot be precisely predicted because we do not control the extent to which the lines of credit may be used.

Commitments to extend credit are agreements to lend funds to a customer, as long as there is no violation of any condition established in the contract. Commitments generally have variable interest rates, fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being fully drawn, the total commitment amounts disclosed above do not necessarily represent future cash requirements. We evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if considered necessary by us, upon extension of credit is based on management's credit evaluation of the customer.

We enter into forward commitments for the delivery of mortgage loans in our current pipeline. Interest rate lock commitments are entered into in order to economically hedge the effect of changes in interest rates resulting from our commitments to fund the loans. These commitments to fund mortgage loans to be sold into the secondary market, along with the interest rate lock commitments and forward commitments for the future delivery of mortgage loans to third party investors, are considered derivatives.

The commitment to fund other investments reflects an obligation to make an investment in a Small Business Investment Company.

### Impact of Inflation

The consolidated financial statements and related notes included elsewhere in this report have been prepared in accordance with GAAP. GAAP requires the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative value of money over time due to inflation or recession.

Unlike many industrial companies, substantially all of the Company's assets and liabilities are monetary in nature. As a result, interest rates have a more significant impact on our performance than the effects of general levels of inflation. Interest rates may not necessarily move in the same direction or in

the same magnitude as the prices of goods and services. However, most other operating expenses are sensitive to changes in levels of inflation.

### **Non-GAAP Financial Measures and Reconciliations**

The Company has presented the following non-GAAP financial measures because it believes that these non-GAAP financial measures provide useful information to investors because they are used by management to evaluate our operating performance and make day-to-day operating decisions. In addition, we believe our non-GAAP results in any given reporting period reflect our on-going financial performance in that period and, accordingly, are useful to consider in addition to our GAAP financial results. We further believe the presentation of non-GAAP results increases comparability of period-to-period results.

Other companies may use similarly titled non-GAAP financial measures that may be calculated differently from the way we calculate such measures. Accordingly, our non-GAAP financial measures may not be comparable to similar measures used by such companies. We caution investors not to place undue reliance on such non-GAAP financial measures, but to consider them with the most directly comparable GAAP measures. Non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation or as a substitute for our results reported under GAAP.

Earnings Metrics, as Adjusted		Three Mor	nths E	Ended	Six Months Ended					
(in thousands except per share data)	J	une 30, 2024	J	lune 30, 2023	J	une 30, 2024	J	une 30, 2023		
Net Income	\$	8,205	\$	7,318	\$	14,767	\$	17,053		
Add: Merger-Related Expenses, net of tax		62		_		600		_		
Net Income, as Adjusted	\$	8,267	\$	7,318	\$	15,367	\$	17,053		
Weighted average common shares - Diluted		13,895		14,059		13,907		14,210		
Earnings per share - Diluted	\$	0.59	\$	0.52	\$	1.06	\$	1.20		
Earnings per share - Diluted, as Adjusted	\$	0.59	\$	0.52	\$	1.10	\$	1.20		
Average Assets	\$	2,353,868	\$	2,184,351	\$	2,326,551	\$	2,164,411		
Return on Average Assets <sup>(1)</sup>		1.40 %		1.34 %		1.28 %		1.59 %		
Return on Average Assets, as Adjusted <sup>(1)</sup>		1.41 %		1.34 %		1.33 %		1.59 %		
Average Equity	\$	263,425	\$	238,684	\$	261,159	\$	235,605		
Return on Average Equity <sup>(1)</sup>		12.53 %		12.30 %		11.37 %		14.60 %		
Return on Average Equity, as Adjusted <sup>(1)</sup>		12.62 %		12.30 %		11.83 %		14.60 %		
Net Interest Income	\$	37,057	\$	35,340	\$	72,065	\$	69,827		
Noninterest Income		6,890		6,687		12,862		12,713		
Total Revenue	\$	43,947	\$	42,027	\$	84,927	\$	82,540		
Noninterest Expense		29,493	\$	29,592	\$	58,980	\$	55,814		
Efficiency Ratio <sup>(2)</sup>	_	67.11 %	_	70.41 %	_	69.45 %		67.62 %		
Noninterest Expense	\$	29,493	\$	29,592	\$	58,980	\$	55,814		
Less: Merger-Related Expenses		83				795		_		
Noninterest Expense, as Adjusted	\$	29,410	\$	29,592	\$	58,185	\$	55,814		
Efficiency Ratio, as Adjusted <sup>(2)</sup>		66.92 %		70.41 %		68.51 %		67.62 %		

(1) Annualized.

(2) The efficiency ratio is calculated by dividing noninterest expense by total revenue (net interest income plus noninterest income).

Net Interest Margin, as Adjusted	Three Months Ended Six Mor						ths Ended		
(in thousands)	Ju	June 30, 2024 June 30, 2023			June 30, 2024			June 30, 2023	
Net Interest Income	\$	37,057	\$	35,340	\$	72,065	\$	69,827	
Less: Credit Card Loan Income		15,205		14,818		29,662		30,627	
Net Interest Income, as Adjusted	\$	21,852	\$	20,522	\$	42,403	\$	39,200	
Average Interest Earning Assets		2,307,070		2,136,936		2,280,867		2,120,553	
Less: Average Credit Card Loans		111,288		110,574		110,885		113,197	
Total Average Interest Earning Assets, as Adjusted	\$	2,195,782	\$	2,026,362	\$	2,169,982	\$	2,007,356	
Net Interest Margin, as Adjusted		4.00%		4.06%		3.93%		3.94%	

Portfolio Loans Receivable Yield, as Adjusted	Three Months Ended Six Mont						hs Ended		
(in thousands)	June 30, 2024 June 30, 2023 June 30, 202		June 30, 2024		June 30, 2023				
Portfolio Loans Receivable Interest Income	\$	48,143	\$	42,879	\$	94,051	\$	84,078	
Less: Credit Card Loan Income		15,205		14,818		29,662		30,627	
Portfolio Loans Receivable Interest Income, as Adjusted	\$	32,938	\$	28,061	\$	64,389	\$	53,451	
Average Portfolio Loans Receivable		1,992,630		1,802,608		1,960,001		1,777,762	
Less: Average Credit Card Loans		111,288		110,574		110,885		113,197	
Total Average Portfolio Loans Receivable, as Adjusted	\$	1,881,342	\$	1,692,034	\$	1,849,116	\$	1,664,565	
Portfolio Loans Receivable Yield, as Adjusted		7.04%		6.65%		7.00%		6.48%	

Pre-tax, Pre-Provision Net Revenue ("PPNR")		Three Mor	s Ended	Six Months Ended				
(in thousands)	June 30, 2024 June 30, 2023				June 30, 2024	June 30, 2023		
Net Income	\$	8,205	\$	7,318	\$	14,767	\$	17,053
Add: Income Tax Expense		2,728		2,255		4,790		5,170
Add: Provision for Credit Losses		3,417		2,862		6,144		4,522
Add: Provision for (Release of) Credit Losses on Unfunded Commitments		104		—		246		(19)
Pre-tax, Pre-Provision Net Revenue ("PPNR")	\$	14,454	\$	12,435	\$	25,947	\$	26,726

PPNR, as Adjusted	Three Months Ended						Six Months Ended			
(in thousands)		June 30, 2024	June 30, 2023		June 30, 2024	_	June 30, 2023			
Net Income	\$	8,205	\$	7,318	\$	14,767	\$	17,053		
Add: Income Tax Expense		2,728		2,255		4,790		5,170		
Add: Provision for Credit Losses		3,417		2,862		6,144		4,522		
Add: Provision for (Release of) Credit Losses on Unfunded Commitments		104		—		246		(19)		
Add: Merger-Related Expenses		83		_		795		—		
PPNR, as Adjusted	\$	14,537	\$	12,435	\$	26,742	\$	26,726		

# Allowance for Credit Losses to Total Portfolio Loans

(in thousands)	Ju	ne 30, 2024	Dec	ember 31, 2023
Allowance for Credit Losses	\$	30,832	\$	28,610
Total Portfolio Loans		2,021,588	\$	1,903,288
Allowance for Credit Losses to Total Portfolio Loans		1.53%		1.50%

# Nonperforming Assets to Total Assets

(in thousands)	Jur	ie 30, 2024	Dece	ember 31, 2023
Total Nonperforming Assets	\$	14,053	\$	16,042
Total Assets		2,438,583		2,226,176
Nonperforming Assets to Total Assets		0.58%		0.72%

# Nonperforming Loans to Total Portfolio Loans

(in thousands)	J	une 30, 2024	Decembe	er 31, 2023
Total Nonperforming Loans	\$	14,053	\$	16,042
Total Portfolio Loans		2,021,588		1,903,288
Nonperforming Loans to Total Portfolio Loans		0.70%		0.84%

Net Charge-Offs to Average Portfolio Loans		Three Mor	nthe	s Ended	Six Months Ended			
(in thousands)	June 30, 2024			June 30, 2023	June 30, 2024			June 30, 2023
Total Net Charge-Offs	\$	1,935	\$	1,583	\$	3,922	\$	4,216
Total Average Portfolio Loans		1,992,630		1,802,608		1,960,001		1,777,762
Net Charge-Offs to Average Portfolio Loans, Annualized		0.39%		0.35%		0.40%		0.48%

# Tangible Book Value per Share

(in thousands, except per share amounts)	Ju	ine 30, 2024	Dee	cember 31, 2023
Total Stockholders' Equity	\$	267,854	\$	254,860
Less: Preferred Equity		_		_
Less: Intangible Assets		—		—
Tangible Common Equity	\$	267,854	\$	254,860
Period End Shares Outstanding		13,910,467		13,922,532
Tangible Book Value per Share	\$	19.26	\$	18.31

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

### Interest Rate Sensitivity and Market Risk

As a financial institution, our primary component of market risk is interest rate volatility. Our asset liability and funds management policy provides management with the guidelines for funds management, and we have established a measurement system for monitoring our net interest rate sensitivity position. We endeavor to manage our sensitivity position within our established guidelines.

Fluctuations in interest rates will ultimately impact both the level of income and the market value of all interest earning assets and interestbearing liabilities, other than those that have a short term to maturity. Interest rate risk is the potential of economic losses due to future interest rate changes. These economic losses can be reflected as a loss of future net interest income and/or a loss of current fair market values. The objective is to measure the effect on net interest income and to adjust the balance sheet to minimize the inherent risk while at the same time maximizing income.

We endeavor to manage our exposure to interest rates by structuring our balance sheet in the ordinary course of business. We do not enter into instruments such as leveraged derivatives, financial options or financial futures contracts for the purpose of reducing interest rate risk. We endeavor to hedge the interest rate risks of our available for sale mortgage pipeline by using mortgage-backed securities, and short positions. Based on the nature of our operations, we are not subject to foreign exchange or commodity price risk. We do not own any trading assets.

Our exposure to interest rate risk is managed by the Bank's Asset/Liability Management Committee ("ALCO") in accordance with policies approved by our board of directors. The ALCO formulates strategies based on perceived levels of interest rate risk. In determining the appropriate level of interest rate risk, the committee considers the impact on earnings and capital of the current outlook for interest rates, potential changes in interest rates, regional economies, liquidity, business strategies and other factors. The ALCO meets regularly to review, among other things, the sensitivity of assets and liabilities to interest rate changes, the book and market values of assets and liabilities, unrealized gains and losses, purchase and sale activities, commitments to originate loans and the maturities of investments and borrowings. Additionally, the ALCO reviews liquidity, cash flow flexibility, maturities of deposits and consumer and commercial deposit activity. Management employs methodologies to manage interest rate risk, which include an analysis of relationships between interest earning assets and interest-bearing liabilities and an interest rate shock simulation model.

The following table indicates that, for periods less than one year, rate-sensitive assets exceeded rate-sensitive liabilities, resulting in an asset-sensitive position. For a bank with an asset-sensitive position, or positive gap, rising interest rates would generally be expected to have a positive effect on net interest income, and falling interest rates would generally be expected to have the opposite effect.

# INTEREST SENSITIVITY GAP

<b>June 30, 2024</b> (in thousands)	With	nin One Month	fter One Month Through Three Months	Т	After Three hrough Twelve Months	w	ithin One Year	Gr	reater Than One Year or Non- Sensitive	Total
Assets										
Interest earning assets										
Loans (1)	\$	871,863	\$ 89,098	\$	312,825	\$	1,273,786	\$	767,021	\$ 2,040,807
Securities		4,459	13,424		46,042		63,925		148,922	212,847
Interest-bearing deposits at other financial institutions		117,160	_		_		117,160		_	117,160
Federal funds sold		57	—		—		57		—	57
Total earning assets	\$	993,539	\$ 102,522	\$	358,867	\$	1,454,928	\$	915,943	\$ 2,370,871
-				_						
Liabilities										
Interest-bearing liabilities										
Interest-bearing deposits	\$	13,922	\$ 27,845	\$	125,301	\$	167,068	\$	775,727	\$ 942,795
Time deposits		55,169	122,012		246,703		423,884		49,175	473,059
Total interest-bearing deposits		69,091	 149,857		372,004		590,952		824,902	 1,415,854
FHLB Advances		_	_		10,000		10,000		22,000	32,000
Other borrowed funds		_	_		_		_		12,062	12,062
Total interest-bearing liabilities	\$	69,091	\$ 149,857	\$	382,004	\$	600,952	\$	858,964	\$ 1,459,916
Period gap	\$	924,448	\$ (47,335)	\$	(23,137)	\$	853,976	\$	56,979	\$ 910,955
Cumulative gap		924,448	877,113		853,976		853,976		910,955	
Ratio of cumulative gap to total earning assets		38.99 %	37.00 %		36.02 %		36.02 %		38.42 %	

Includes loans held for sale.

We use quarterly Earnings at Risk ("EAR") simulations to assess the impact of changing interest rates on our earnings under a variety of scenarios and time horizons. These simulations utilize both instantaneous and parallel changes in the level of interest rates, as well as nonparallel changes such as changing slopes and twists of the yield curve. Static simulation models are based on current exposures and assume a constant balance sheet with no new growth. Dynamic simulation models are also utilized that rely on assumptions regarding changes in existing lines of business, new business, and changes in management and client behavior.

We also use economic value-based methodologies to measure the degree to which the economic values of the Bank's positions change under different interest rate scenarios. The economic-value approach focuses on a longer-term time horizon and endeavors to capture all future cash flows expected from existing assets and liabilities. The economic value model utilizes a static approach in that the analysis does not incorporate new business; rather, the analysis shows a snapshot in time of the risk inherent in the balance sheet. Many assumptions are used to calculate the impact of interest rate fluctuations on our net interest income, such as asset prepayments, non-maturity deposit price sensitivity and decay rates, and key rate drivers. Because of the inherent use of these estimates and assumptions in the model, our actual results may, and very likely will, differ from our static EAR results. In addition, static EAR results do not include actions that our management may undertake to manage the risks in response to anticipated changes in interest rates or client behavior. For example, as part of our asset/liability management strategy, management has the ability to increase asset duration and decrease liability duration in order to reduce asset sensitivity, or to decrease asset duration and increase liability duration in order to increase asset sensitivity.

The following table summarizes the results of our EAR analysis in simulating the change in net interest income and fair value of equity over a 12-month horizon as of June 30, 2024:

### IMPACT ON NET INTEREST INCOME UNDER A STATIC BALANCE SHEET, PARALLEL INTEREST RATE SHOCK

Earnings at Risk	-400 bps	-300 bps	-200 bps	-100 bps	Flat	+100 bps	+200 bps	+300 bps	+400 bps
June 30, 2024	(4.5)%	(5.3)%	(4.4)%	(2.4)%	0.0 %	2.4 %	4.7 %	7.0 %	9.3 %

Utilizing an economic value of equity ("EVE") approach, we analyze the risk to capital from the effects of various interest rate scenarios through a long-term discounted cash flow model. This measures the difference between the economic value of our assets and the economic value of our liabilities, which is a proxy for our liquidation value. While this provides some value as a risk measurement tool, management believes EAR is more appropriate in accordance with the going concern principle.

The following table illustrates the results of our EVE analysis as of June 30, 2024.

## ECONOMIC VALUE OF EQUITY ANALYSIS UNDER A STATIC BALANCE SHEET, PARALLEL INTEREST RATE SHOCK

Economic Value of Equity	-400 bps	-300 bps	-200 bps	-100 bps	Flat	+100 bps	+200 bps	+300 bps	+400 bps
June 30, 2024	(11.0)%	(5.8)%	(2.2)%	(0.8)%	0.0 %	(0.1)%	(0.7)%	(0.8)%	(1.1)%

### Item 4. CONTROLS AND PROCEDURES.

### Evaluation of Disclosure Controls and Procedures

The Company's management, including our Principal Executive Officer and Principal Financial Officer, have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e)) under the Securities Exchange Act of 1934, as amended (the "Exchange Act") as of the end of the period covered by this report. Based upon that evaluation, our Principal Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports we file and submit under the Exchange Act is (i) recorded, processed, summarized and reported as and when required and (ii) accumulated and communicated to our management, including our Principal Executive Officer and the Principal Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

### Changes in Internal Control over Financial Reporting

There have been no changes in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# PART II. OTHER INFORMATION

# Item 1. LEGAL PROCEEDINGS.

From time to time, we are a party to various litigation matters incidental to the ordinary conduct of our business. We are not presently a party to any material legal proceedings.

# Item 1A. RISK FACTORS.

There are no material changes to the risk factors as previously disclosed under Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2023, our Form 10-Q for the first quarter of 2024 and those referenced in other reports on file with the SEC.

### Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

There were no unregistered sales of the Company's stock during the year to date period ended June 30, 2024.

On July 25, 2022, the Company announced a new stock repurchase program. Under the new program, the Company is authorized to repurchase up to \$10.0 million of its outstanding common stock or 500,000 shares of Common Stock, par value \$0.01 per share ("Common Stock"). On April 13, 2023, the Company announced approval of up to an additional \$5.0 million or 175,000 shares of Common Stock incremental to the July 2022 announcement. The program will expire on December 31, 2024. In connection with the pending acquisition of IFHI, the Company temporarily suspended repurchases under its stock program during the first quarter of 2024.

During the three months ended June 30, 2024, the Company did not repurchase any Common Stock under the stock repurchase program.

### Item 3. DEFAULTS UPON SENIOR SECURITIES.

None.

### Item 4. MINE SAFETY DISCLOSURES.

Not applicable.

### Item 5. OTHER INFORMATION.

### **Rule 10b5-1 Trading Plans**

During the quarter ended June 30, 2024, no officer or director of the Company adopted or terminated any contract, instruction, or written plan for the purchase or sale of securities of the Company's common stock that is intended to satisfy the affirmative defense conditions of Securities Exchange Act Rule 10b5-1(c) or any non-Rule 10b5-1 trading arrangement as defined in 17 CFR § 229.408(c).

### Item 6. EXHIBITS.

#### Exhibit Description Number Agreement and Plan of Merger and Reorganization, dated March 27, 2024, by and between the Company and Integrated Financial Holdings Inc. (incorporated by reference to Exhibit 2.1 to the Company's Form 8-K filed on April 1, 2024). 2.1 Amended and Restated Articles of Incorporation, as amended (incorporated by reference to Exhibit 3.1 to the Company's Form 8-K filed on May 23, 2023). 31 3.2 Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to the Company's Form 8-K filed on May 23, 2023). Employment Agreement, dated July 15, 2024, between Capital Bank, N.A. and Dominic Canuso (incorporated by reference to Exhibit 10.1 to the Company's 10.1 Form 8-K filed on July 8, 2024). Rule 13a-14(a) Certification of the Principal Executive Officer. 31.1 Rule 13a-14(a) Certification of the Principal Financial Officer. 31.2

- 32 1
- Section 1350 Certification of Principal Executive Officer and Principal Financial Officer. 101

The following materials from the Quarterly Report on Form 10-Q of Capital Bancorp, Inc. for the quarter ended June 30, 2024, formatted in eXtensible Business Reporting Language (XBRL): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated Statement of Changes in Stockholders' Equity, (v) Consolidated Statements of Cash Flows and (vi) Notes to Unaudited Consolidated Financial Statements.

Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101). 104

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# CAPITAL BANCORP, INC.

Date: August 9, 2024

Date: August 9, 2024

By: <u>/s/ Edward F. Barry</u> Name: Edward F. Barry Title: Chief Executive Officer (Principal Executive Officer)

By: <u>/s/ Dominic Canuso</u> Name: Dominic Canuso Title: Chief Financial Officer (Principal Financial and Accounting Officer)

## Section 2: EX-31.1 (RULE 13A-14(A) CERTIFICATION OF THE PRINCIPAL EXECUTIVE OFFICER)

### Exhibit 31.1

Rule 13a-14(a) Certification of the Principal Executive Officer.

I, Edward F. Barry, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Capital Bancorp, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2024

By: <u>/s/ Edward F. Barry</u> Name: Edward F. Barry Title: Chief Executive Officer

# Section 2: EX-31.2 (RULE 13A-14(A) CERTIFICATION OF THE PRINCIPAL FINANCIAL OFFICER)

### Exhibit 31.2

Rule 13a-14(a) Certification of the Principal Financial Officer.

I, Dominic Canuso, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Capital Bancorp, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2024

By: <u>/s/ Dominic Canuso</u> Name: Dominic Canuso Title: Principal Financial Officer

# Section 2: EX-32.1 (Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)

# Exhibit 32

Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

In connection with the Quarterly Report of Capital Bancorp, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2024, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to the undersigned's best knowledge and belief:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: August 9, 2024

By: <u>/s/ Edward F. Barry</u> Name: Edward F. Barry Title: Chief Executive Officer

By: <u>/s/ Dominic Canuso</u> Name: Dominic Canuso Title: Principal Financial Officer